Total No. of Questions—5]

[Total No. of Printed Pages—2

Seat	
No.	

[5172]-11

B.Sc. (Hospitality Studies) (First Semester) EXAMINATION, 2017
BASIC FOOD PRODUCTION

(2008 PATTERN)

Time: Two Hours

Maximum Marks: 40

N.B. :— (i) Question No. 1 is compulsory.

- (ii) Attempt any three from the remaining 4.
- **1.** Explain the following terms (any ten): [10]
 - (1) Bake
 - (2) Dhansak
 - (3) Dice
 - (4) Mace
 - (5) Gluten
 - (6) Dum
 - (7) Bhagar
 - (8) Amchoor
 - (9) Rafadi
 - (10) Paneer
 - (11) Whisk
 - (12) Raita.
- 2. (A) What is the action of Heat on Colouring Pigments present in vegetables ? [2]

	(B)	List and explain two types of animal fats used in Kitchen.	[2]
	(C)	Explain any four preparation methods.	[4]
	(D)	Explain any two methods of Mixing foods.	[2]
3.	(A)	Give duties and responsibilities of a fous chef of a five	star
		hotel.	[4]
	(B)	What are the aims and objectives of cooking food ?	[2]
	(C)	List points to be considered in prevention of fire	in
		Kitchen.	[2]
	(D)	Classify fuels with two examples of each.	[2]
4.	(A)	List and explain and Eight Herbs or Spices used in In-	dian
		Cooking.	[4]
	(B)	What are the points you will consider while storing F	resh
		Fruits ?	[4]
	(C)	Give the importance of Eggs in Kitchen.	[2]
5.	(A)	What care will you take to prevent Cuts and Burns and so	alds
		in Kitchen ?	[2]
	(B)	Write advantages and disadvantages of the following mater	rials
		used in Kitchen Equipments :	[4]
		(a) Copper	
		(b) Stainless Steel.	
	(C)	Classify vegetables with two examples of each	[4]

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Seat	
No.	

B.Sc. (H.S.) (First Semester) EXAMINATION, 2017 104: COMPUTER FUNDAMENTALS (2008 PATTERN)

Time: Two Hours Maximum Marks: 40

- N.B. :— (i) Attempt any four questions.
 - (ii) All questions carry equal marks.
- 1. (A) What is meant by Computer Network? Give 3 differences between LAN and WAN. [5]
 - (B) What is meant by E-Commerce ? [2]
 - (C) What is use of MS-Access? Explain with suitable example. [3]
- 2. (A) Explain any three features of windows operating system. [3]
 - (B) Give any five disadvantages of Internet. [5]
 - (C) What is meant by Data Type? Explain with suitable example. [2]
- **3.** (A) What is use of Hyperlink in MS-Word? [3]
 - (B) Explain autofill feature of MS-Excel. [3]
 - (C) What is use of slide sorter view in MS-PowerPoint? [2]
 - (D) Explain primary key concept in MS-Access. [2]

- 4. (A) Explain use of wildcards in DOS with suitable example. [3]
 - (B) Explain any *three* functions in MS-Excel with suitable example. [3]
 - (C) Give difference between SAVE and SAVE-AS in MS-Word. [2]
 - (D) What is PowerPoint? Give the extension of PowerPoint file. [2]
- **5.** Write short notes on (any five):

[10]

- (i) Software
- (ii) Windows Explorer
- (iii) Block diagram of computer
- (iv) Cell reference in MS-Excel
- (v) Broad band
- (vi) Forms in Access
- (vii) Find Vs. Replace in MS-Word.

Total	l No.	of Q	uestions—7]	[Tot	al No	o. of Prin	nted Pa	ages-	—4
Se No	eat					[5172	2]-]	15
F.Y.	B.Sc.	(Hos	pitality Studies)	(First Sem	ester)	EXAMIN	IATIO	N, 20)17
			105 : CATE	RING SCII	ENCE	—I			
Time N.B. :			(2008	PATTERN	1)				
Time	e : T	hree	Hours		M	[aximum	Mark	is:	70
<i>N.B.</i>	:	(i)	Q. No. 1 is cor	npulsory.					
		(ii)	Attempt any for	<i>ur</i> more q	uestio	ns from	Q. No). 2	to
			Q. No. 7 .						
1.	Defi	ne the	e following terms	(any five)	:			[[10]
	(1)	Boili	ng point						
	(2)	Food	Adulteration						
	(3)	Hum	idity						
	(4)	pH							
	(5)	Emu	lsion						
	(6)	Cont	amination of food						
	(7)	Dens	sity.						
2.	(A)	Mate	ch the following con	ntents from	'Colui	nn A' wit	h the c	onte	nts
		from	'Column B' :					[[10]
			'Column A'			'Column	В'		
		(1)	Bacteria		(<i>a</i>)	Boiling u	nder p	ress	ure
		(2)	Darkening of an	nle crush	(h)	5°C—63°C	7		

		(4) Breadmaking	(d)	Agmark
		(5) Temperature of dry food	(e)	Class II preservative
		storage area		
		(6) Caramelisation of sugar	(<i>f</i>)	Undesirable browning
		(7) Solanine	(g)	15°C—21°C
		(8) Steaming of Idli	(<i>h</i>)	Binary fission
		(9) Agricultural products	(i)	Class I preservative
		(10) Salt, sugar and oil	(j)	Gel
			(<i>k</i>)	Emulsion
			(l)	Desirable browning
			(<i>m</i>)	Green and sprouting
				potatoes
	(B)	Why is pest control necessary?	live a	ny <i>two</i> control measures
		to control cockroaches and one cor	ntrol r	neasure to control stored
		grain insects.		[5]
3.	(A)	Give any three uses of micro-org	ganisn	ns in catering industry.
		Explain any one way to control t	he gr	owth of micro-organisms
		in food.		[5]
	(B)	What is the importance of rest	, rec	reation and exercise in
		catering industry? Mention any	two	sanitary practices to be
		followed by a food handler whi		_
	(C)	Why are additives added to foo	od ?	Write a short note on
		Food colours.		[5]

2

(c)

Yeast

Jelly

(3)

[5172]-15

4.	(A)	Explain the concept of Danger Zone in catering industry. What
		is the S.I. unit of length and weight? [5]
	(B)	Define Cross-contamination. Give any three ways to
		prevent it. [5]
	(C)	Mention any two spoilage indicators for the following food-
		stuffs: [5]
		(i) Milk
		(ii) Fish
		(iii) Egg
		(iv) Coriander leaves
		(v) Groundnuts.
5.	(A)	Explain any three ways to display the food protectively. What
		is the importance of hygiene and sanitation in catering
		industry ? [5]
	(B)	Mention the common food adulterant and the test to detect
		them in the following food-stuffs: [10]
		(i) Milk
		(ii) Sugar
		(iii) Tea
		(iv) Ghee
		(v) Semolina.
6.	(A)	Explain the following (any two): [5]
		(i) Any two non-bacterial metal poisoning.
[517	72]-15	3 P.T.O.

- (ii) Any two food standards in India.
- (iii) Refrigerated food storage area.
- (iv) Morphology of bacteria.
- (B) Explain the concept of HACCP in catering industry. [5]
- (C) What do you mean by Food Poisoning? Explain any *one* type of food poisoning. [5]
- 7. (A) Explain any *three* factors affecting the growth of micro-organisms.

 Mention any *four* natural toxins occurring in food. [5]
 - (B) Explain the protective clothing of a food handler used in catering industry. [5]
 - (C) Define Browning reactions. Give any *three* ways to prevent undesirable browning in food. [5]

4

[5172]-15

Seat	
No.	

B.Sc. (Hospi. Studies) (II Sem.) EXAMINATION, 2017 FOOD PRODUCTION PRINCIPLES

		(2008 PATTERN)	
Гime	: Tv	wo Hours Maximum Marks :	40
V.B.	:- (i	i) Attempt any four questions.	
	(ii	i) All qeustions carry equal marks.	
1.	(a)	Give the classification of various cooking methods.	[5]
	(<i>b</i>)	Explain the different stages in bread making.	[5]
2.	(a)	Give two small and two large equipments used in bakery.	[2]
	<i>(b)</i>	Write four types of flour used in bakery	[2]
	(c)	What is rout? List its types.	[2]
	(<i>d</i>)	List and explain four desirable textures	[2]
	(e)	Write any four National soups and their country.	[2]
•	(.)		[<i>4</i>]
3.	(a)	Explain the following soups with two examples of each:	[4]
		(a) Cream	
		(b) Consomme.	
	(<i>b</i>)	Write two derivatives of the following mother sauces :	[3]
		(a) Tomato	
		(b) Veloute	
		(c) Hollanduise.	

	(c)	Give the function of the following three ingredients:	[3]
		(i) Shortening	
		(ii) Dairy products	
		(iii) Baking powder.	
4.	(<i>a</i>)	List the rules of stock making in detail.	[3]
	(<i>b</i>)	Give four advantages of microwave cooking.	[2]
	(c)	Write short notes on the following any two:	[5]
		(i) Braising	
		(ii) Pressure cooking	
		(iii) Boiling.	
5.	Expl	lain the following terms (any ten):	[10]
	(a)	Deglaze	
	(b)	Buerre Maine	
	(c)	Tandoor	
	(d)	Court Bouillion	
	(e)	Chowder	
	(<i>f</i>)	Roast gravy	
	(g)	Caramel	
	(h)	Vichyssoise	
	(i)	Sour cream	
	(j)	Tatasco sauce	
	(k)	Cake flour	
	(l)	Brioche.	

Seat	
No.	

B.Sc. (Hospitality Studies) (II Sem.) EXAMINATION, 2017 202: FOOD AND BEVERAGE OPERATION (2008 PATTERN)

Time: Two Hours Maximum Marks: 40

- N.B. := (i) Answer any four questions.
 - (ii) All questions carry equal marks.
 - (iii) Draw figures/diagrams wherever necessary.
- **1.** (a) Draw and explain the cycle of 'Room Service'. [5]
 - (b) Explain the method of presentation of Bill. [5]
- **2.** (a) Draw flow chart of KOT and BOT in restaurant operation. [5]
 - (b) Explain the following types of buffet (any two): [5]
 - (i) Finger buffet
 - (ii) Display buffet
 - (iii) Breakfast buffet.
- **3.** (a) Classify non-alcoholic beverages with *one* example of each. [6]
 - (b) Briefly explain objectives of food and beverage control system. [4]

4.	Expla	ain the following terms (any ten):	[10]
	(i)	Tisane	
	(ii)	Sake	
	(iii)	Suivant KOT	
	(iv)	HOPS	
	(<i>v</i>)	Grist	
	(vi)	Retour KOT	
	(vii)	Lager	
	(viii)	Cider	
	(ix)	DND	
	(x)	Wort	
	(xi)	ABV	
	(xii)	Ale.	
5.	(a)	With the help of flow chart explain the manufacturing p of Beer.	rocess [6]
	(b)	Classify alcoholic beverages.	[4]
6.	(a)	Give four examples of speciality coffee.	[2]
	(<i>b</i>)	Give four international brands of Beer.	[2]
	(c)	Give four examples of Tisanes.	[2]
	(d)	Give four examples of International mineral water.	[2]
	(e)	Give four styles of coffee.	[2]

Seat
No.

B.Sc. (Hospitality Studies) (Second Semester) EXAMINATION, 2017

		203 : ROOMS DIVISION SERVICES (2008 PATTERN)
Time	e : T	wo Hours Maximum Marks : 40
<i>N.B.</i>	:	(i) Solve any two questions from each Section.
		(ii) Assume suitable data wherever necessary.
		(iii) Draw formats wherever necessary.
		SECTION I
1.	(a)	Describe in brief work routine for floor supervisor. [4]
	(<i>b</i>)	Explain the cleaning procedure for a departure room. [4]
	(c)	List various records maintained at control desk. [2]
2.	(a)	Explain lost and found procedure followed for guest
		articles. [4]
	<i>(b)</i>	Write short notes on: [6]
		(i) Computerized key card
		(ii) Second service.
3.	(a)	Explain spring cleaning procedure for a restaurant. [5]
	(<i>b</i>)	Explain the following terms (any five): [5]
		(i) Grand-master key
		(ii) Dirty Dozen
		(iii) Duplex
		(iv) Weekly Cleaning
		(v) Turn-down Service

(vi) Inter-connecting room.

SECTION II

4.	(a)	Draw density chart. State its advantages and disadvantages.	[5]
	(<i>b</i>)	Explain different types of registration.	[3]
	(c)	Explain the criteria for taking advance for a walk-in guest.	[2]
5.	(a)	Discuss various tasks performed at bell desk during gue check-out.	est [4]
	(<i>b</i>)		[3]
	(c)		[3]
	(0)		[0]
6.	(a)	Explain with format, procedure for a room change.	[4]
	(<i>b</i>)	Explain the following terms (any six):	[6]
		(i) CIP	
		(ii) Express Check-out	
		(iii) SB	
		(iv) Sleeper	
		(v) FCEC	
		(vi) Notification	
		(vii) Overbooking.	

Total No. of Questions—9]

[Total No. of Printed Pages—2

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No.	

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B.Sc. H.S. (Second Semester) EXAMINATION, 2017 204: TRAVEL AND TOURISM (2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- N.B. := (i) Attempt any Seven questions.
 - (ii) All questions carry equal marks.
- **1.** Define the following (any ten):
 - (a) Tourism
 - (b) Visitor
 - (c) DOT
 - (d) Inbound tourism
 - (e) UFR
 - (f) Eco Tourism
 - (g) MICE
 - (h) Destination
 - (i) Encursionist
 - (j) Adventure tourism
 - (k) Domestic tourism
 - (l) Blach tourism.
- 2. Explain the various career opportunities for a tourism person.
- **3.** Explain various modes of transport in tourism.
- **4.** Give the economic impacts of tourism.
- **5.** Give the role and functions of MTDC and WTO.

- **6.** Explain the various functions of a Travel agent.
- 7. Define Tour Operator and types of Tour Pachages.
- **8.** Define passport, types of passport and various health and economic regulations to be followed for international travel.
- 9. Define itinerary planning and various steps to plan an itinerary.

Total No. of Questions—7]

[Total No. of Printed Pages—3

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No.	

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B.Sc. (Hospitality Studies) (Second Semester)

EXAMINATION, 2017

205 : CATERING SCIENCE-II (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

N.B. :— (i) Q. No. 1 is compulsory.

- (ii) Answer any four more questions from Q. No. 2 to Q. No. 7
- 1. Define the following terms (any five) : [10]
 - (1) Vitamins
 - (2) Empty Calories
 - (3) Dehydration
 - (4) Edible Portion of Food
 - (5) Balanced Diet
 - (6) Proteins.
- 2. (A) Match the following deficiencies's from Column 'A" with the nutrients in column 'B'. [5]

Column A

Column B

- (1) Kwashiorkar
- (2) Goitre
- (3) Osteomalacia
- (4) Scurvy
- (5) Beri-Beri

- (a) Iron
- (b) Vitamin B₁
- (c) Calcium
- (d) Niacin
- (e) Iodine
- (f) Vitamin C
- (g) Protein

	(B)	Classify carbohydrates giving suitable examples. What is the
		effect of heat on starch ? [5]
	(C)	Mention any five ways to preserve nutrients while cooking
		food. [5]
3.	(A)	Explain the basic five food groups with suitable examples. [5]
	(B)	Explain the effect of heat on fat. Briefly describe the term
		'Cholesterol' [5]
	(C)	Define essential amino acids. List the essential amino acids
		needed for an adult. [5]
		Or
		Explain any five functions of proteins in the diet. [5]
4	(A)	Define 'Hydrogenation of oil' with suitable example. Explain
		any three ill-effects of excess consumption of fat in the
		diet. [5]
	(B)	Plan a balanced day's non-vegetarian diet for an adult woman
		aged 40 years who is an office executive using basic five food
		groups. [5]
	(C)	Explain 'Vitamin A' on the basis of: [5]
		(1) Two important functions
		(2) Four food sources
		(3) One deficiency disease.
5.	(A)	Explain the concept of Supplementary value of protein with
		suitable examples. [5]
	(B)	What do you mean by 'Rancidity of oil'. Give any three ways
		to prevent it. [5]
		Or
		Give any two food sources of each: [5]
		(1) Calcium
		(2) Iron

		(4) Nutritious meal
		(5) Invisible fat.
	(C)	Explain the importance of avoiding junk food. [5]
	(
6.	(A)	Give any two foods to be recommended and two foods to be
		avoided for: [10]
		(1) Fever and infection
		(2) Diarrhoea
		(3) Diabetes Mellitus
		(4) Peptic ulcer
		(5) Jaundice.
	(B)	A glass of strawberry milkshake provides approximately 210
		kcal of energy. It provides 6 gms proteins, 4 gms fat. Calculate
		the amount of carbohydrate in the milkshake. [5]
7.	(A)	Classify minerals with suitable examples of each. Explain the
		importance of sodium chloride in the diet. [5]
	(B)	Mention any four dietary sources of water. How is water balance
		maintained in human body? [5]
	(C)	Explain the importance of dietary fibre in our daily diet. Give
		any four rich food sources of dietary fibre. [5]

Polyunsaturated fatty acids

(3)

Seat	
No.	

B.Sc. (Hospitality Studies) (Second Semester)

EXAMINATION, 2017

COMMUNICATION SKILLS—II

206: Basic French for Hotel Industry (2008 PATTERN)

Time	: Thre	e Hours	Maximum M	Iarks	:	70
	• 11110	C HUULS	Maxilla IV	IGIIS	•	• •

- *N.B.* :— All questions are compulsory. (i)
 - (ii)All answers are to be written in French, unless otherwise specified.
- 1. (a)Conjuguez les verbes au présent et récrivez les phrases : (Any Five) [5] (Conjugate the verbs in the present tense and rewrite the completed sentences) (i)
 - Je (aller) au cinéma avec mes amis.
 - (ii)Nous (manger) un gâteau au chocolat.
 - Je (se lever) très tôt le matin. (iii)
 - Vous (être) en vacances. (iv)
 - (Attendre) un peu! (v)
 - Je (ne pas boire) d'alcool. (vi)

<i>(b)</i>	Écrivez la date : (any two)	[2]
	(Write the date in French)	
	1. Sunday 7/8/2009	
	2. Thursday 23/5/1997	
	3. Saturday 6/2/2000.	
(c)	Quelle heure est-il ? (any three)	[3]
	(What time is it? Write in French)	
	1. 7.30 p.m.	
	2. 8.45 a.m.	
	3. 12 midnight	
	4. 9.25 p.m.	
2. (a)	Ecrivez les nombres en lettres : (any six)	[3]
	(Write the numbers in French)	
	1. 98	
	2. 3 rd	
	3. 19	
	4. 55	
	5. 61	
	6. 71 st	
	7. 22	
(<i>b</i>)	Mettez la bonne mesure :	[2]
	(Put in the correct measures in French)	
	(kilo, carafe, tasse, sachet)	
	1. Un de sucre vanille.	
[5172]-26	2	

		2.	Un de toma	ates.		
		3.	Une d'huile	le.		
		4.	Une d'eau.	.•		
(0	<u>;</u>)	Liez	'A' avec 'B' et récrive	ez.		[5]
		(Mate	ch 'A' with 'B' and re	ewrite	e the correct pairs.)	
			\mathbf{A}		В	
		(1)	S'il vous plait!	(i)	Congratulations!	
		(2)	Félicitations!	(ii)	See you this evening!	
		(3)	Bonne Chance	(iii)	See you soon.	
		(4)	À Ce soir	(iv)	Best of luck.	
		(5)	À Bientôt.	(v)	Please.	
3. (<i>a</i>	α)	Trad	uisez en anglais :			[5]
		(Tran	nslate into English)			
		Entre	e amis			
			Salut Paul!			
		_	Salut Rhea! Salut I	Ron!	ça va ?	
			ça va. Et toi ?			
		_	Pas mal. Où allez-vou	us ?		
		_	Au restaurant. Tu vi	iens ?	•	
		_	Désolé. Je ne peux p	pas.	Je prépare les examens.	
		_	Quel dommage! Bon,	Bonn	e chance! À plus tard Par	ul!
			Merci à vous deux.	À bie	entôt!	
[5172]-2	26		3		P.T	.O.

	(Name the chef in French) (any five)	
	1. Prépare les sauces.	
	2. Apprennent le métier et suivent des cours.	
	3. Prépare les fritures, les plats de poissons.	
	4. S'occupe des potages, soupes	
	5. S'occupe de petit-déjeuner.	
	6. Prépare toute sorte de pâtisseries.	
4. (a)	Planifiez un menu français de 5 cours.	[5+1=6]
	(Plan a 5 course French Menu)	
(<i>b</i>)	Nommez deux légumes.	[2]
	(Name two vegetables)	
(c)	Nommez deux vins blancs.	[2]
	(Name two white wines)	
5. (a)	Nommez deux vins rosé	[2]
	(Name two rosé wines)	
(<i>b</i>)	Nommez deux vins rouges de Bordeaux.	[2]
	(Name two Bordeaux red wines)	
(c)	Expliquez les termes en anglais : (6 au choix)	[6]
	(Explain the terms in English)	
	1. Vin mousseux	
[5172]-26	4	

Nommez le chef : (5 au choix)

[5]

(*b*)

	3.	Arrêtez	
	4.	Bien cuit	
	5.	Le verre à vin	
	6.	Côte de	
	7.	L'assiette	
6. (a)	Don	nez les équivalents en anglais : (3 au choix)	[3]
	Give	e equivalents in English (any three)	
	1.	Lait	
	2.	Tomate	
	3.	Navet	
	4.	Betterave.	
(b)	Don	nez les équivalents en fraçais : (3 au choix)	[3]
	(Giv	re equivalents in French) (any three)	
	1.	Sugar	
	2.	Fish	
	3.	Zucchini	
	4.	Beef	
(c)	Rép	résentez la brigade de restaurant par un organ	igramme.
	(Rep	present the restaurant brigade with the help of a f	low chart
	in I	French)	[4]
[5172]-26	;	5	P.T.O.

2.

Fourchette

- 7. Expliquez les terms en anglais : (10 au choix) [10]
 (Explain the terms in English) (any ten)
 - 1. Nouvelle Cuisine.
 - 2. Mirepoix
 - 3. Roux
 - 4. Quiche
 - 5. Vol-au-vent
 - 6. Zeste
 - 7. Steak haché
 - 8. Mise en place
 - 9. Fromage
 - 10. Au gratin
 - 11. Créme Anglaise
 - 12. Du jour.

Seat	
No.	

B.Sc. (Hospitality Studies) (Third Semester) EXAMINATION, 2017 301: QUANTITY FOOD PRODUCTION—III (2008 PATTERN)

Time: Two Hours

Maximum Marks: 40

- N.B. :— (i) Solve any four questions.
 - (ii) All questions carry equal marks.
 - (iii) Draw neat diagrams whenever necessary.
- 1. (A) Explain the cuts of pork with the help of a neat diagram. [4]
 - (B) Plan a menu consisting of Breakfast, Lunch and Dinner for workers of an automobile company. [4]
 - (C) Explain any *four* large equipments used in a Larder Department. [2]
- 2. (A) Explain the following methods of cake making (any two): [4]
 - (i) Flour Batter
 - (ii) Sugar Water
 - (iii) All in one.
 - (B) What is ageing of meat? What factors affect tenderness of meat?
 - (C) Explain Aspic and Gelee.

P.T.O.

[2]

3.	(A)	List, draw and explain any four cuts of fish. [4]
	(B)	What are the points to be considered for selecting
		chicken ? [4]
	(C)	Explain casings used for sausages with examples. [2]
4.	(A)	What do you understand by forcemeats? Explain the composition
		of forcemeat. [4]
	(B)	Explain the role of shortening and egg in cake making
		process. [4]
	(C)	Explain Porterhouse steak. [2]
5.	(A)	What is a Larder ? What are the functions of a Larder
		Department ? [4]
	(B)	Explain the following terms (any six): [6]
		(i) Trussing
		(ii) Chateaubriand
		(iii) Avial
		(iv) Luchi
		(v) Au four
		(vi) Roganjosh
		(vii) Tartare Steak.

Total No. of Questions—8]

[Total No. of Printed Pages—2

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B.Sc. (Hospitality Studies) (III Semester) EXAMINATION, 2017 304: PRINCIPLES OF MANAGEMENT (2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- N.B. := (i) Question No. 1 is compulsory.
 - (ii) Solve any five questions from the remaining questions.
- 1. Write short notes on (any four):

[20]

- (a) Types of motivation
- (b) Characteristics of a leader
- (c) A typical day in the life of a manager
- (d) Importance of morale
- (e) Departmentalization
- (f) Assumptions during planning process
- (g) Need for control.
- 2. Explain Henry Fayol's classical management theory in brief. [10]
- 3. Expain the step by step process of planning used in organisations. [10]

4.	Diffe	rentiate between the following (any two):	[10]
	(a)	Programmed and non-programmed decisions	
	(<i>b</i>)	Formal and informal organisations	
	(c)	Line and staff.	
5.	Descr	ribe the different styles of leadership seen in an organisation.	[10]
6.	Expla	ain McGregar's Theory X and Theory Y in detail.	[10]
7.	Defin	e Staffing. Explain the process of staffing in the hotel.	[10]
8.	Expla	ain the barriers to communication function in the organisation.	[10]

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Seat	
No.	

S.Y. B.Sc. (Hospitality Studies) (Third Semester) EXAMINATION, 2017 305: BASIC PRINCIPLES OF ACCOUNTING (2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- **N.B.** :— (i) Attempt any six questions including Q. No. 1 which is compulsory.
 - (ii) Use of pocket calculator is allowed.
 - (iii) Figures to the right indicate full marks.
- 1. The following is the Trial Balance of M/s Rohan Bros as on 31st March, 2012:

Trial Balance

Debit Balances	₹	Credit Balances	₹
Building	5,00,000	Capital	7,50,000
Purchases	6,00,000	Creditors	90,000
Salaries	1,70,000	Commission	45,000
Furniture	80,000	Sales	15,00,000
Carriage	20,500	Bills payable	15,000
Printing & Stationery	93,000		
Machinery	1,50,000		
Wages	65,000		
			$D \pi \Omega$

Advertisement	72,000		
Goodwill	50,000		
Trade Expenses	9,500		
Telephone	35,000		
Debtors	1,10,000		
Stock	45,000		
Sundry Expenses	12,000		
Cash in hand	25,750		
Legal fees	40,000		
Rent & Taxes	16,000		
Cash at Bank	1,74,250		
Insurance	52,000		
Bills Receivable	55,000		
Repairs & Maintenance	25,000		
Total	24,00,000	Total	24,00,000

Adjustments:

- (1) Closing stock was valued at Rs. 72,000.
- (2) Depreciate Building @ 2%, Furniture @ 5% and Machinery @ 10%.
- (3) Prepaid insurance Rs. 2,000.
- (4) Outstanding wages Rs. 5,000 and Salaries Rs. 15,000.
- (5) Commission received in advance Rs. 3,000.

Prepare Trading A/c, Profit & Loss A/c for the year ended 31st March, 2012 and a Balance Sheet as on that date. [20]

[5172]-35

- **2.** Write short notes on (any two): [10]
 - (a) Convention of Materiality
 - (b) Imprest system of petty cash
 - (c) Classification of Accounts.
- 3. Journalise the following transactions in the books of Manohar: [10]
 - Jan. 2 Purchased Goods of Rs. 25,000 from Suresh on credit.
 - Jan. 5 Mr. Manohar further invested Rs. 2,00,000 as his capital in the business.
 - Jan. 7 Sold Furniture of Rs. 3,500.
 - Jan. 12 Sold goods of Rs. 14,000 @ 2.5% trade discount on credit to Mahesh.
 - Jan. 14 Paid by cheque Rs. 12,000 for insurance.
 - Jan. 16 Paid for advertisement Rs. 15,000.
 - Jan. 20 Purchased furniture of Rs. 20,000 from Girija Furnitures for cash.
 - Jan. 21 Received commission Rs. 10,000.
 - Jan. 26 Paid for Life Insurance Premium of Mr. Manohar Rs. 9,000.
 - Jan. 30 Borrowed Rs. 50,000 from Bank of India for business purpose.

[5172]-35 3 P.T.O.

4.	(<i>a</i>)	Expl	ain with examples Capital Expenditure and Revenue
		Expe	enditure. [5]
	(<i>b</i>)	State	e with reasons whether the following statements are True
		or F	Calse: [5]
		(i)	Outstanding expenses is a liability.
		(ii)	Credit the given and Debit the Receiver is a rule of
			Personal Account.
5.	Ente	er the	following transactions in a Cash Book with Cash, Bank
	and	Disco	unt Columns : [10]
	July	1	Cash in hand Rs. 17,250 and Cash at Bank Rs. 32,920.
	July	4	Paid by cheque Rs. 5,750 to Girish and received discount
			Rs. 250.
	July	7	Cash sales Rs. 32,500 and allowed discount of Rs. 500.
	July	10	Purchased Machinery of Rs. 50,000 by cheque and paid
			in cash Rs. 5,000 for its transportation.
	July	12	Cash purchases Rs. 12,000 and received discount Rs. 300.
	July	16	Miss Jyoti directly deposited Rs. 30,000 in our bank
			account.
	July	19	Bank charges Rs. 50.
	July	22	Withdrawn from bank Rs. 2,000 for office use.
	July	27	Received a cheque of Rs. 30,000 from Vinayak and allowed

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him discount of Rs. 1,500.

6. Distinguish between (any two): [10] (a)Journal and Ledger (*b*) Trade Discount and Cash Discount (c) Capital and Drawings. 7. From the following prepare Trial Balance: [5] (a)Creditors Rs. 60,000 Purchases Rs. 3,00,000 Rs. 2,20,000 Discount received Machinery Rs. 5,000 Sales Rs. 5,70,000 Drawings Rs. 43,000 Advertisement **Debtors** Rs. 95,000 Rs. 72,000 Capital Rs. 1,45,000 Goodwill Rs. 50,000 (b) From the following prepare, Purchases Book, Sales Book, Returns Inward and Returns Outward Book: [5] Nov. 3 Purchased goods of Rs. 35,000 from Vishal @ 20% trade discount. Nov. 7 Neeta sold us goods of Rs. 17,000 @ 10% trade discount. Nov. 14 Goods of Rs. 3,000 returned to Neeta (Gross). Nov. 15 Sold goods of Rs. 40,000 @ 25% trade discount to Geeta. Nov. 21 Anand purchased goods from us of Rs. 12,000. Goods returned by Anand of Rs. 3,000. Nov. 27

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- 8. Answer the following (any two): [10]
 - (a) Explain Money Measurement concept of accounting.
 - (b) What is Bank Reconciliation statement? Why is it prepared?
 - (c) State the importance of Balancing of Ledger Accounts.
 - (d) Explain with specimen Special Functions Day Book.

Seat	
No.	

B.Sc. (Hospitality Studies) (Fifth Semester) EXAMINATION, 2017 501: SPECIALIZED FOOD PRODUCTION (2008 PATTERN)

Time: Two Hours Maximum Marks: 40

- N.B. :— (i) Solve any four questions.
 - (ii) All questions carry equal marks.
- 1. (A) Explain the following culinary terms (any 6): [6]
 - (a) Convinience Food
 - (b) Crudits
 - (c) Forcemeat
 - (d) Ceasar Salad
 - (e) Pullman
 - (f) Lamination
 - (g) Frosting
 - (h) Beignets.
 - (B) Discuss step by step preparation of Morsseline. [4]
- 2. (A) List and explain briefly four principles of making salad. [4]
 - (B) Give Recipe of short crust pastry taking 1 kg of flour. [4]
 - (C) Briefly discuss how sandwich is stored. [2]

3.	(A)	What is Cookies? Explain 4 different types of Cookies. [5]
	(B)	What is Icing? Explain any two types of fillings used in Bakery
		and Confectionary. [5]
4.	(A)	List four major changes done in Haute Cuisine to present
		Nouvelle Cuisine. [4]
	(B)	Give the characteristics of Convenience food. [3]
	(C)	What precautions to take while preparing choux pastry? [3]
5.	(A)	Write down <i>four</i> points each for preparing and storing appetizers
		from food spoilage point of view. [4]
	(B)	List the following: [6]
		(a) Name two classical salads.
		(b) List two different filling used in Sandwiches.
		(c) Give two preparations using flaky pastry.
		(d) Name two bakery items where fondant Icing is used.
		(e) Name two cookies prepared by Ice-box method.
		(f) List two types of bread-spreads used in Sandwich
		preparation.

Seat	
No.	

B.Sc. (H.S.) (Fifth Semester) EXAMINATION, 2017 504: HOTEL ACCOUNTING (2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- **N.B.** :— (i) Attempt any six questions including. Question No. 1 which is compulsory.
 - (ii) Figures to the right indicate full marks.
 - (iii) Use of pocket calculator is allowed.
 - (iv) Assume additional suitable data, if necessary.
- 1. An authorised capital of Hotel Surbhi Ltd. consists of 150000 equity shares of Rs. 100 each. Out of which hotel has issued 50000 equity shares of Rs. 100 each.

Trial Balance as on 31st March, 2012

Rs.	Credit Balance	Rs.	Debit Balance
2,00,000	Reserves	3,00,000	Goodwill
12,00,000	10% Debentures	14,00,000	Purchases
35,00,000	Sales	5.00.000	Salaries
70,000	Bank overdraft	4,50,000	Utencils
15,000	Interest	90,000	Carriage
1,45,000	Creditors	2,20,000	Advertisement
P.T.O.			

Kitchen Equipments	3,40,000	Profit & Loss A/c 3,50,000
Wages	2,10,000	Dividend Equalization
Building	11,00,000	Reserve 90,000
Restaurant Furniture	1,80,000	Profit on Currency
Insurance	1,50,000	Exchange 30,000
Kitchen Expenses	2,95,000	Share Capital
Glass, China	3,20,000	[Shares of Rs. 100 each] 20,00,000
Debtors	4,00,000	
Cash in hand	45,000	
Audit Fees	1,75,000	
Directors Fees	2,25,000	
Debenture Interest	60,000	
Carriage Outward	1,40,000	
Preliminery Expenses	10,00,000	
Total	76,00,000	Total 76,00,000

Adjustments:

- (a) Closing stock was valued at Rs. 1,70,000.
- (b) Depreciate Building @ 2%; Restaurant Furniture @ 5%; Utencils @ 7.5%, Kitchen Equipments @ 10%; Glass and China was revalued at Rs. 3,00,000.

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- (c) Write off 10% of Preliminary Expenses.
- (d) Directors proposed to :
 - (i) Transfer of Rs. 10,000 to Dividend Equalization Reserve.
 - (ii) Transfer of Rs. 50,000 to Reserves.
 - (iii) Dividend @ 15% on equity share capital.

Prepare Trading A/c, Profit & Loss A/c, Profit & Loss Appropriation A/c for the year ended 31st March, 2012 and a Balance Sheet as on that date. [20]

[10]

- **2.** Write short notes on (any two):
 - (a) Gross working capital
 - (b) Advantage of VAT
 - (c) Typs of Budget.
- 3. From the information given below prepare Guests' weekly bill: [10]

Name of Hotel — Hotel Padmini

Name of Guest — Mr. & Mrs. Agarwal.

Date & Time of Arrival — 14th April, 2009 at 6.30 a.m.

Date & Time of Departure — 17th April, 2009 at 10.30 a.m.

Room Rate and Plan — Rs. 3,500 E.P.

[5172]-54 3 P.T.O.

EMT Rs. 20 per cup; ANT Rs. 25 per cup

EMC Rs. 30 per cup; ANC Rs. 35 per cup

Breakfast Rs. 150 per person

Lunch Rs. 220 per person

Dinner Rs. 270 per person

Check out time — 12 noon.

Calculate service charge @ 10% on Apartment, Food and Beverages.

Transactions during their stay were as follows:

- April 14 EMT, Breakfast, Laundry Rs. 150, Magazine Rs. 40,
 Taxi bill Rs. 175, Lunch, ANC, Telephone Rs. 55, Dinner
 Deposited Rs. 15,000 in cash.
- April 15 EMC, Breakfast with one guest, Local Tour Rs. 1,250,

 Soft Drinks Rs. 120, Snacks Rs. 140, Cigarattes

 Rs. 70, Dinner for one only.
- April 16 EMC, Breakfast for one only, Railway Tickets
 Rs. 2,500, Telephone Rs. 40, Lunch, Newspaper
 Rs. 25, ANT, Food Sundries Rs. 150, Dinner, Deposited
 Rs. 5,000 in cash.
- April 17 EMT, Breakfast, Newspaper Rs. 10, Telephone Rs. 15, Texi Rs. 150.

Mr. Agarwal settled his bill cash.

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4.	(<i>a</i>)	State with reasons whether for the following statements are
		True or False: [5]
		(i) A flexible budget is necessary for a business enterprise
		whose goods demand is stable.
		(ii) Working capital is not required for hotel business.
	(<i>b</i>)	Draw specimen of $(any two)$: [5]
		(i) Schedule No. 4 Gift Shop
		(ii) Profit & Loss Appropriation A/c
		(iii) Allowance Voucher.
5.	Disti	nguish between (any two): [10]
	(a)	Shares and Debentures
	(<i>b</i>)	Allowances and Discount
	(c)	Guest Weekly Bill and Visitors Tabular Ledger.
6.	Ansv	ver the following: [10]
	(a)	Explain the characteristics of a company.
	(<i>b</i>)	From the following prepare Income Statement of Garage and
		Parking:
[5172	2]-54	5 P.T.O.

Particulars Rs.

Revenue—	Parking and Storage	1,25,000
	Salaries and Wages	40,000
	Licenses	12,000
	Operating Supplies	7,000
	Cost of Sales	50,000
	Uniforms	3,000
	Employee Benefits	5,000

- 7. From the following information prepare a consolidated Income
 Statement in accordance with unifrom system of accounting for lodging
 Industry in Hotels.
 - (a) Revenue—Room Rs. 17,10,000; Food Rs. 12,60,000;

Telephone Rs. 1,50,000

- (b) Department Payroll—Rooms Rs. 2,25,000; Food Rs. 4,10,000; Telephone Rs. 20,000.
- (c) Cost of Sales: Food Rs. 4,50,000; Telephone Rs. 85,000.
- (d) Departmental Expenses—Room Rs. 1,30,000; Food Rs. 90,000; Telephone Rs. 26,000.
- (e) Other undistributed Expenses:

Administration and General Rs. 3,50,000

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Repairs and Maintenance Rs. 1,40,000

Marketing and Advertisement Rs. 75,000

Insurance Rs. 1,20,000

Depreciation Rs. 3,00,000

Tax @ 35% of profit.

- 8. Answer the following questions (any two): [10]
 - (a) What are the advantages of Uniform System of Accounting?
 - (b) Explain the terms: Chance Trade and Concessionaries.
 - (c) Explain cumulative preference shares.
 - (d) Why does hotel offer allowances?

Total No. of Questions—9]

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T.Y. B.Sc. (Hospitality Studies) (Fifth Semester) EXAMINATION, 2017

505 : MARKETING MANAGEMENT

(2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- N.B. := (i) Question No. 1 is compulsory.
 - (ii) Attempt any five questions from Q. No. 2 to Q. No. 9.
- **1.** Write short notes on (any four):

 $[4 \times 5 = 20]$

- (a) Alliances
- (b) Heterogenity as one of the features of service explain this concept with any example.
- (c) Franchising
- (d) Relationship marketing
- (e) Direct marketing
- (f) Consumer behaviour model
- (g) Public relations and publicity.
- **2.** (a) Define PLC. Draw the diagram of PLC curve and label it. [5]
 - (b) What marketing strategies would you adopt during various stages of PLC ? [5]

3.	Explain the <i>five</i> M's of advertising.	5×2=10]
4.	What are the duties and responsibilities of Marketing manager	c? [10]
5.	Explain any <i>five</i> methods of pricing related to the Industry.	Hotel
6.	Explain the five GAP model of service quality.	[10]
7.	Define "Market segmentation". Explain "Behavioural segmentation".	market [10]
8.	Explain the seven P's of marketing mix with reference to Marketing.	Service [10]
9.	Explain the core concepts of marketing.	[10]

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Seat	
No.	

B.Sc. (Hospitality Studies) (VI Sem.) EXAMINATION, 2017 601 : ADVANCED FOOD PRODUCTION (2008 PATTERN)

Time: Two Hours Maximum Marks: 40

- **N.B.** :— (i) Attempt any four questions.
 - (ii) Figures to the right indicate full marks.
- 1. (a) State the precautions to be taken while preparation, presentation and storage of chocolate, topping and fillings. [5]
 - (b) Explain the special features with respect to the ingredients and presentation styles of the Continental cuisine. [5]
- **2.** (a) Enlist any four equipments found in kitchen stewarding dept. [2]
 - (b) Draw a neat layout of a kitchen attached to a Coffee Shop. [4]
 - (c) Classify equipments with one example of each. [4]
- **3.** (a) State the information required prior to designing of kitchen. [2]
 - (b) Discuss the importance of accumulation and segregation of garbage. [4]
 - (c) Give the sources of Truffles along with any four uses of truffles. [4]

4.	(a)	State any four importance of kitchen stewarding depart	ment.
			[2]
	(<i>b</i>)	Classify Frozen Dessertes with one example.	[4]
	(c)	State step by step method of making of galantine.	[4]
5.	Expl	lain the following terms (any ten):	[10]
	(1)	Dumping	
	(2)	Bombe	
	(3)	Pate Terrine	
	(4)	Imarti	
	(5)	Chum Chum	
	(6)	Buffalo Chopper	
	(7)	Ballotines	
	(8)	Ganache	
	(9)	Gravity Slicer	
	(10)	Aioli	
	(11)	Baha Ganoush	

(12) Panada

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B.Sc. (Hospitality Studies) (VI Sem.) EXAMINATION, 2017
602: ADVANCED FOOD SERVICES AND MAGANEMENT
(2008 PATTERN)

Time: Two Hours Maximum Marks: 40

- **N.B.** :— (i) Solve any four questions.
 - (ii) All questions carry equal marks.
- 1. (a) Explain the following types of Bar and Restaurants: [6]
 - (i) Cigar Bar
 - (ii) Sunkar Bar
 - (iii) Service Bar
 - (iv) Calvary Restaurant
 - (v) QSR
 - (vi) Rotiserrie.
 - (b) Write down four objectives of bugets.
- **2.** (a) Enlist and explain any *four* licences required for opening a restaurant. [8]
 - (b) Draw and explain inter bar transfer format. [2]

P.T.O.

[4]

(a)	Explain financial policy for fast food and popular catering.
	[5]
(<i>b</i>)	Plan a duty rota for coffee shop of Five Star Hotel operational
	24 hours. (Assume suitable data). [5]
(a)	Explain the following (any two): [5]
	(i) Outsourcing
	(ii) FLR
	(iii) Sales mix.
(<i>b</i>)	Explain the advantages of Franchising to Franchisor (five
	advantages). [5]
(a)	Explain these catering considerations for hotels and quality
	Restaurant: [5]
	(i) Proudct
	(ii) Food service style.
(<i>b</i>)	Explain any two records used in restaurant. [5]
(a)	"Training sessions in F & B department build confidence in
	staff and motivate them." Justify. [5]
	 (b) (a) (b) (b)

- (b) Explain the following equipments: [5]
 - (i) Boston Shaker
 - (ii) Try jack
 - (iii) Zester
 - (iv) Rimmer
 - (v) Lazy Suzanne.

Se No	eat o.	[5172]-63
	•	B.Sc. (Hospitality Studies) (Sixth Semester)
		EXAMINATION, 2017
	603	: SPECIALISED ACCOMMODATION MANAGEMENT
		(2008 PATTERN)
Time	e : '.	Two Hours Maximum Marks: 40
<i>N.B</i> .	:	(i) Answer any four questions.
		(ii) All questions carry equal marks.
		(iii) Assume suitable data wherever required.
1.	(a)	Explain a colour wheel. [5]
	(<i>b</i>)	Explain Recycling of materials in the housekeeping department. [5]
2.	(a)	With the help of a diagram explain the functions of Linen Room in a Five Star Hotel. [6]
	(<i>b</i>)	
3.	Wri	te short notes on $(any four)$: [10]
	(1)	Characteristics of Semi Hand Flooring
	(2)	Importance of Yield Management
	(3)	MIS in Hotel Industry
	(4)	Role of Accessories
	(5)	Waste Reduction.
4.	(a)	Draw and explain the following: [6]
		(i) Room Status Report
		(ii) Revenue Report.
	(<i>b</i>)	Explain the component of MICE. [4]

	(<i>b</i>)	Explain the selection criteria for wall coverings.	[5]
6.	(a)	Explain the role of sales and marketing department for rev	enue
		generation in a Five Star Hotel.	[5]
	(<i>b</i>)	Explain the following terms (any five):	[5]
		(i) Lanai	
		(ii) Floor Seals	
		(iii) Fixtures	
		(iv) ARR	
		(v) Forecasting	
		(vi) O.O.O.	
		(vii) Minus Position.	

Suggest a lighting schemes for Indian Speciality Restaurant. [5]

(*a*)

5.

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B.Sc. (Hospitality Studies) (VI Sem.) EXAMINATION, 2017 **604 : TOTAL QUALITY MANAGEMENT** (2008 PATTERN)

		(2006 I AITEMA)	
Гimе	: 3	Hours Maximum Marks:	70
V. <i>B</i> .		 i) All questions carry equal marks. i) Solve any seven questions. 	
1.	List	and explain various standards of ISO 14001 : 1996.	[10]
2.	Write	e a detailed note on 5'S' Philosophy.	[10]
3.	(a)	Explain step by step procedure of business process engineering.	Re- [5]
	(<i>b</i>)	Write a brief note on water management in green service quality.	vice [5]
1.	(a)	Explain Brainstorming as problem solving tool.	[5]
	(<i>b</i>)	Explain the flow group concept in brief.	[5]
5.	(a)	List Juran's thoughts as quality Guru.	[5]
	(<i>b</i>)	Write in brief about group orientation and innovation.	[5]
3.	(a)	Explain the concept of PDCA cycle.	[5]
	(<i>b</i>)	List and explain core concepts of quality management.	[5]
7.	(a)	Explain preventive cost and appraisal cost.	[5]
	<i>(b)</i>	Explain effectives ways of communication in TQM.	[5]
		P.T	0.7

	(b)	Explain the tools of measuring customers satisfaction in industry.	hotel [5]
9.	(a) (b)	Explain 5W and 1H theory of Kaizen. Explain importance of vision and mission statements in qu	[5] ıality
		management.	[5]
10.	Writ	te short notes on : Right first time	[10]
	(<i>b</i>)	Opportunities in green service quality.	

[5]

(a) Write a brief note on Investors in people.

8.

Total No. of Questions—9]

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BSc. (Hospitality Studies) (Six Semester) EXAMINATION, 2017

	605 : HUMAN RESOURCE DEVELOPMENT				
	(2008 Pattern)				
Time	Fime: Three Hours Maximum Marks: 70				
N.B.	: (i) All questions carry 10 marks.				
	(ii) Solve any 7 (seven) questions.				
1.	State the Job Specification for an Executive chef.	[10]			
2.	Define Recruitment. State the different sources of Recruitment.	[10]			
3.	Differentiate between 'Training' and 'Development'. State any	two			
	methods of training.	[10]			
4.	State the various components of wages.	[10]			
5.	Define Discipline. State the causes of indiscipline.	[10]			
6.	State the Need for HRM in the Service Industry.	[10]			

- 7. Describe the collective Bargaining Process in an organization.[10]
- 8. Define Performance Appraisal. Explain the process of performance Appraisal. [10]
- **9.** Define labour turnover. State the causes of labour turnover in Hotels.

[10]

Total No. of Questions—9]

[Total No. of Printed Pages—2

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B.Sc. (Hospitality Studies) (Sixth Semester) EXAMINATION, 2017

606 : ENTREPRENEURSHIP DEVELOPMENT (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

N.B. :— (i) Answer any seven questions.

- (ii) All questions carry equal marks.
- 1. Identify two young Indian male entrepreneurs with their enterprise.

 Also explain eight qualities required for being a successful entrepreneur. [10]
- 2. What is SWOT Analysis? Explain its importance for an entrepreneur while establishing his enterprise. [10]
- 3. Write short notes on (any two): [10]
 - (a) Principles of market survey
 - (b) Importance of identifying an opportunity for an entrepreneur
 - (c) External sources of Finance
 - (d) Types of Entrepreneur.
- 4. Explain the need to mobilize the following resources for an entrepreneur (any two): [10]
 - (a) Inventory
 - (b) Finance
 - (c) Human Resource.

	(b) Explain the role of entrepreneur in Indian Econom	ny. [8]	
6.	Explain ten important contents of a preliminary project rep	port. [10]	
7.	What do you mean by Primary data? Explain the various primary information gathering techniques that could be used by an entrepreneur		
	for his market survey.	[10]	
8.	Write short notes on (any two):	[10]	
	(1) Importance of quality control for an entrepreneur		
	(2) Advantages of Accounting for an Entrepreneur		
	(3) Process of Control		
	(4) Problems faced by women Entrepreneur.		

[2]

9. Explain with help of flowchart the entrepreneurial process followed by an entrepreneur to establish his enterprise. [10]

[5172]-66

(*a*)

5.

Define an Entrepreneur.