Total No. of	Questions	:6]
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P1459

Total No. of	Questions	:6]
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SEAT No.:

[Total No. of Pages :4

[5125] - 301

M.Sc.

DRUGCHEMISTRY

CHD-361: Chemistry of Heterocycles and Biologically Active Compounds (2013 Pattern) (Semester - III)

Time: 3 Hours] [Max. Marks:50

Instructions to the candidates:

- All questions are compulsory.
- Figures to the right indicate full marks. 2)
- Answers to the two sections should be written in separate answer books. 3)

SECTION-I

Q1) Explain any four of the following:

[8]

- 3-chloroquinoline is resistant to nucleophilic substitution by NaOMe/ a) MeOH, however 2-chloroquinoline reacts easily.
- In electrophilic substitution of benzofuran there is less selectivity than b) comparable reactions of indole.
- Treatment of thiophene with maleic anhydride gives low yield of addition c) product, while furan gives adduct with high yield.
- d) 4-Bromopyridine gives two isomeric products on treatment with NaNH, in Liq. NH₂ but with NaOMe it gives single product.
- Coumarin can react with electrophilic as well as nucleophilic reagents. e)
- **Q2)** Suggest the suitable mechanism for any four of the following: [8]

a)
$$+ \stackrel{CN}{\longrightarrow} \stackrel{A}{\longrightarrow} \stackrel{HO}{\longrightarrow}$$

P.T.O.

- **Q3)** a) Write short notes on any two of the following:
 - i) Hinsberg thiophene synthesis.
 - ii) Fiest Benary Furan synthesis.
 - iii) Bischler Napieralski synthesis.
 - b) Predict the products for any two of the following: [5]

[4]

SECTION-II

Q4) Discuss the steps involved in the following transformations. Comment on the steps indicating mechanism and reagents used (any three): [12]

Q5) Discuss the steps involved in the synthesis of following drug molecules. Explain the mechanism involved (any three):[9]

a)
$$\sim$$
 OH \rightarrow \rightarrow \rightarrow \sim NHMe

c)
$$H_2N \rightarrow \rightarrow \rightarrow NH_2 \rightarrow \rightarrow NH_2N$$

d)
$$rac{1}{1} \rightarrow rac{1}{1} \rightarrow rac{1} \rightarrow rac{1}{1} \rightarrow rac{1} \rightarrow rac{1}$$

Q6) Devise a synthetic pathway for any two of the following from the starting compound shown:[4]

Total No. of	Questions	:	6]	
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SEAT No.:

P1460

[5125]-302 M.Sc. [Total No. of Pages : 5

DRUG CHEMISTRY

CHD - 362 : Advanced Analytical Methods (2013 Pattern) (Semester - III)

Time: 3 Hours] [Max. Marks: 50

Instructions to the candidates:

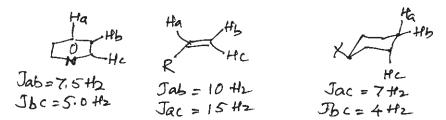
- 1) All questions are compulsory.
- 2) Answers to the two sections to be written in separate answer books.
- 3) Figures to the right indicate maximum marks.

SECTION - I

Q1) Answer any four of the following:

[8]

a) Explain the coupling constants observed in the following.



- b) Indicate how the PMR spectra of Ethanol will change by
 - i) Adding a drop of D₂O
 - ii) Adding a drop of HCl
 - iii) Extrapure ethanol
- c) Why is the signal strength of ¹³C NMR weak compared with 'H NMR? How does FT NMR help in increasing the strength?
- d) Predict the structure of compounds whose PMR data is shown below
 - i) $C_3H_3Cl_5: 4.52 (t, 1H); 6.07 (d,2H)$
 - ii) $C_3H_5Cl_3 : 2.2(S,3H); 4.02(S,2H)$

- e) How do chemical shift reagents aid in simplyfying the NMR spectras Explain.
- f) Discuss diamagnetic anisotropy with proper examples.

Q2) Answer any three of the following:

[12]

- a) Arrive at a structure using following CMR data
 - i) MF: $C_7H_{16}O$ 14(q), 16(q), 20(t), 35(t), 38(t), 40(d), 68(t)
 - ii) MF: $C_{10}H_{12}O_2$ 29(q), 50(t), 55(q), 140(d), 126(s), 130(d), 159(s), 207(s)
- b) The PMR & HECTOR of compound X is shown below. Assign the signals & explain

PMR: 2.7 dd, 2.5 & 4.5 Hz 1H; 2.9 t,

4.5Hz 1H; 3.25m 1H; 3.54 dd 6 & 12 Hz 1H; 3.63 dd 12 &

5.6 Hz 1H

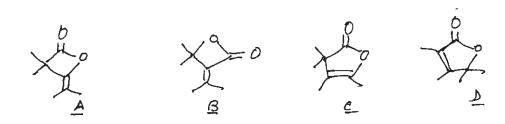
HETCOR: 45:: 3.54 & 3.63; 47:: 2.7 &

2.9; 51 :: 3.25 (:: - correlates

with)

c) Identify with justification which of the four structures given below is consistent with the given CMR data having MF: $C_8H_{12}O$

CMR: 15.2(q,mod), 15.4 (q,mod); 20(q,str); 54 (s, weak); 104 (s, weak); 1 & 2 (s, weak) & 173(s, weak)



d) Identify the structure of a compound with the following spectral data,

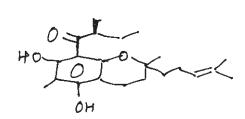
MF: C_7H_9N

IR: 2250 Cm⁻¹

PMR: 1.9 (m,2H); 2.35 (m,4H); 3.1 (s,2H), 5.75 (t,J=3Hz 1H)

CMR: 19(t), 23(t), 32(t), 34(t), 117(s), 129(d), 132(s)

Q3) The PMR of compound Y shows the following signals. Assign the signals to the various protons with reasoning. Use the NOE & the decoupling data for assignments.



0.89(t,7.2Hz 3H); 1.16 (d, 6.7Hz 3H) 1.37(s, 3H); 1.42(m,1H); 1.59(s,3H); 1.68(s,3H); 1.71(m,1H); 1.77(m,1H); 1.81 (m,1H); 2.06(s,3H;

2.61(dd,16 & 6.3Hz 1H); 2.77(qt, 6.7 & 6.5 Hz 1H); 2.90(dd, 16 & 5.4Hz1H); 3.94 (dd,6.3 & 5.9 Hz 1H); 5.08 (t, 6.6Hz, 1H) OH protons are not shown

NOE: Irradiation of 1.59 gives 15% enhancement of 2.13

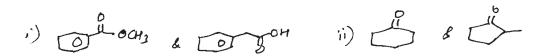
Decoupling: Irradiation at 2.90 changes dd at 2.61 to doublet J = 6.3 Hz

SECTION - II

Q4) Answer any five of the following:

[10]

a) What differences will distinguish the following by MS



b) Assign the correct structure from those given below exhibiting M.S: 116, 57, 43, 29

c) Give the genesis of the ions

- d) What are the benefits of CIMS or MALDI over EIMS
- e) A cyclohexanone derivative $C_{10}H_{18}O$ shows the following ion in its M.S. Deduce its structure (Exhibits a 6H d at 0.94 in its PMR)

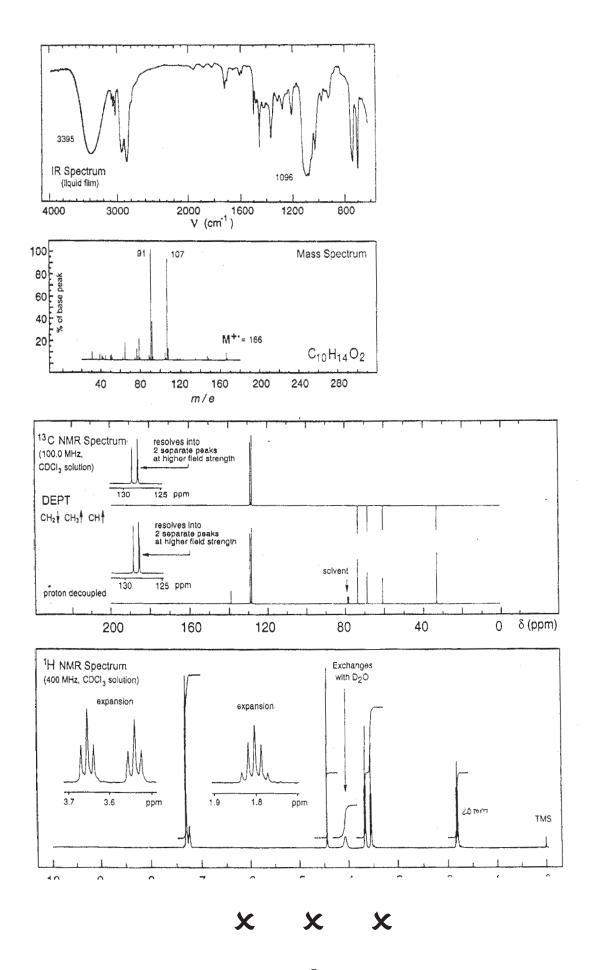
MS: 154(18%), 112(100); 97(25), 69(75)

- f) What will be the ratio of M, M+2 & M+4 peaks when the molecule has
 - i) 2 chlorines
 - ii) 1 chlorine & 1 Bromine
 - iii) 2 Bromines
- g) Explain the working of Ionization chamber or Analyser in a man spectrometer.
- **Q5)** Discuss any two of the following in brief:

[6]

- a) Factors affecting geminal coupling
- b) COSY
- c) Important fragmentation pattern in M.S.
- **Q6)** You are provided with spectras of a compound on next page. Analyse the spectras & arrive at a structure consistent with the data. Justify your structure.

[9]



Total No.	. of Questions : 6]	
		SEAT No:
P 1461	[5125]-303	[Total No. of Pages :2
	M.Sc.	
	DRUG CHEMIS'	TRV
	CHD-363 : Drug Deve	
		-
	(2013 Pattern) (Seme	ester-111)
Time : 3 1	Hours]	[Max. Marks : 50
Instructio	ons to the candidates:	
1)	All questions are compulsory.	
2)	Answers to the two sections to be written in	separate answer books.
3)	Figures to right indicate maximum marks.	
	SECTION-I	
Q1) An	swer any three of the following.	[12]
a)	What is the need for effluent treatment	t? Explain the microbial treatmen
	method.	
b)	Discuss how microbes are isolated. Ex	-
c)	Explain how antimicrobial assays are of	
d)	Discuss the functioning of a fermenter	
e)	Explain	
	i) Industrial screening	
	ii) Industrial strain	
Q2) An	swer any two of the following.	[8]
a)	Describe the steps in which immune r	esponse is activated.
b)	Explain	
	i) Radio immuno assay	
	ii) Immuno electrophoresis	
c)	Discuss	
	i) Adaptive immunity	
	ii) Hyper sensitivity	

Q3) Explain any five in brief:

[5]

- a) Ideal drug
- b) Immunoglobin
- c) Continuous culture d) MIC
- e) Nitrogen fixers f) Ayurveda
- g) Receptor

SECTION-II

Q4) Answer any three of the following:

[12]

- a) Explain in brief the methods used in drug discovery. Discuss rational drug discovery.
- b) What are patents? What are the requirments of a invention to get a patent? What benefits a patent gets?
- c) Give a brief of pharmacokinetics of drug action. What are the factors that affect drug bioavaliability?
- d) Discuss in brief the preclinical tests performed on an NCE before going for clinical trials. What is the difference between chronic & acute toxicity?
- e) Give a brief account of the clinical trials. Objectives of phase I,II,III,IV of the observations in phase II.

Q5) Answer any three of the following:

[9]

- a) Discuss how the biological activity of a new drug is evaluated. Explain the steps involved.
- b) Explain the strategies adopted in the process development department for getting a better route of drug synthesis.
- c) Discuss the benefits of injectables of lotions over the oral drug dosage forms.
- d) Give a brief overview of sources of drugs.

Q6) Explain any four of the following:

[4]

- a) First pan effect
- b) Receptor
- c) FDA
- d) Drug target
- e) Role of oxido-reductanes in drug metabolism



Total No. of Questions : 6]

SEAT No.:

[Total No. of Pages: 4

P1462

[5125]-304 M.Sc.

DRUG CHEMISTRY

CHD - 364 : Stereochemistry, Asymmetric synthesis & Pericyclic Reactions

(2013 Pattern) (Semester - III)

Time: 3 Hours] [Max. Marks: 50

Instructions to the candidates:

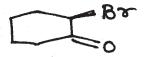
- 1) All questions are compulsory.
- 2) Answers to the two sections should be written in separate answer books.
- 3) Figures to the right indicate full marks.

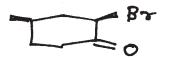
SECTION - I

Q1) Attempt any Four of the following:

[8]

- a) Trans 4 t butyl cyclohexanol is strongly adsorbed on alumina than its Cisisomer.
- b) Give the stable conformation for following compounds. Comment on their γ c=0(stretch) in IR & absorption in UV.





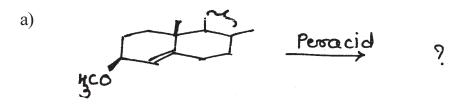
c) Which of the conformation from the following is stable? Why? Give the nomenclature.





- d) One of the isomer of 2-hydrindone on reduction gives two meso alcohols. While other gives only one isomer. Explain.
- e) Cis decalin is less stable than trans decalin. Explain with stereostructures.

Q2) Predict the product/s in any four of the following & explain stereochemical principles involved.



d)
$$\frac{HCl(g)}{-15°C}$$
?



Discuss any Three of the following: **Q3**) a)

i)

2 Alkyle Ketone effect.

ii)

Bicyclo [2,2,2] octance 2,6 diore (A) does not show acidic property, while camphenoic acid (B) does not readily undergo decarboxylation.

[6]



- Steric Assistance in solvolysis to tosylates of cyclohexanols. iii)
- Optical Activity of cis and trans isomer of 1,2 dimethyl cyclohexane. iv)

b) Compound A & B on pyrolysis yield the cis/trans olefin depending upon the ring size. Explain the formation of product on the basis of stereochemistry. [3]

$$A = B = \\
X = \rangle N \rightarrow O \qquad X = N \text{me}_{3} \stackrel{\Theta}{O} H$$

$$n = 7 \qquad A \& B \text{ gives cis olefin}$$

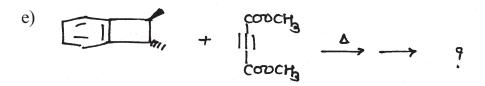
$$n = 9 \qquad A \& B \text{ gives trans olefin}$$

$$n = 8 \qquad A \text{ gives cis olefin}$$

$$B \text{ gives cis} + \text{ trans olefin}$$

SECTION - II

Q4) Predict the product/s with correct stereochemistry and suitable mechanism (any Five)



Q5) Attempt any Two of the following:

[10]

a) Suggest the proper mechanism for the following:

b) Predict the product for following reaction

i]
$$\frac{1}{9}$$
 $\frac{1}{9}$ \frac

c) i) Explain Felkin-anh model with example.

$$\frac{H_2}{[(R)-BINAP]}$$
Ru(OAc)₂

Q6) Construct correlation diagram for 2+2 cycloaddition & check whether it is allowed thermally or photochemically.[5]

Total No.	of Questions	:6]
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P1463

SEAT No.:

[Total No. of Pages :5

[5125] - 401 M.Sc. -II

DRUGCHEMISTRY

CHD-461: Advanced Organic Synthesis, Principles & Strategies (2013 Pattern) (Semester - IV)

Time: 3 Hours [Max. Marks: 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Answers to the two sections should be written in separate answer books.
- 3) Figures to the right indicate full marks.

SECTION-I

Q1) a) Answer <u>any three</u> of the following:

[6]

- i) Explain that organoalanes reacts with epoxides to give Markownikov's product while organoaluminates gives anti markownikov's product.
- ii) Stable phosphorus ylides gives E olefins. Explain.
- iii) Predict the product

iv) Suggest the mechanism for the following reaction

$$R_3B \xrightarrow{1)} NacN \rightarrow R_3C-OH$$
2) H_2O_2 , OH

b) Predict the product for <u>any two</u> of the following reactions.

[4]

Q2) a) Predict the product and suggest a suitable mechanism for its formation (any two):[4]

iii)
$$R_3B \xrightarrow[2]{\text{NacN}, (CF_3\omega)_20}$$
?

b) Carry out the following conversions and justify your answer (Any Two):

Q3) a) Write the product and suggest the suitable mechanism (Any Two): [4]

[3]

- b) Write short note on any two:
 - i) Bergman cyclization
 - ii) Suzuki coupling
 - iii) Criterion for click reaction.

[5125] -401

SECTION-II

- Q4) Using retrosynthetic analysis, suggest the suitable method to synthesize any three of the following:[9]
 - a) 4 0 0 0 0
 - b) OH
 - c) Me O
 - d) Meo
- **Q5)** a) Answer <u>any two</u> of the following:
 - i) Carry out the transformation by examine approach.

- ii) Synthesize the following using umpolung method.

[4]

iii) Complete the following transformation.



b) Answer any two of the following:

[4]

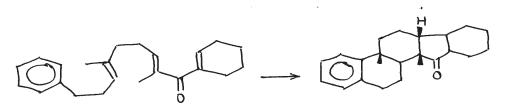
- i) Discuss the principles of Green chemistry.
- ii) 1, 2 dicarbonyl compounds can be synthesized by umpolung method. Explain.
- iii) 1° alcohols can be selectively protected in presence of 2° & 3° alcohols. Explain.

Q6) Answer any four of the following:

[8]

a) Complete the following conversion.

b) Explain the steps involved in the following reaction.



- c) Explain the role of ionic liquids in organic synthesis.
- d) Give one reaction with a suitable reagent for each synthon given below.

e) Explain Urethane protections are useful for protecting amino group during peptide synthesis.

Total N	o. of	Questions	:	6]	
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SEAT No. :

[Total No. of Pages: 3

P1464

[5125]-402 M.Sc.

DRUG CHEMISTRY

CHD - 462 : Advanced Medicinal Chemistry (2013 Pattern) (Semester - IV)

Time: 3 Hours | [Max. Marks: 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Answers to the two sections should be written in separate answer books.
- 3) Figures to the right indicate full marks.

SECTION - I

Q1) Answer any three of the following:

[9]

a) The following are semisynthetic penicillins and cephalosporins, indicate in each case what benefits each one of the following has over the naturally occurring penicillin G or cephalosporin C

- b) How do aminoglycoside antibiotics differ from tetracyclines? Discuss in brief their mode of action, advantages and shortcomings.
- c) Discuss the development of quinolone antibiotics why they have achieved the distinction of most commonly used antibiotics.

- d) Discuss protein synthesis inhibitors as drugs and their use in Tuberculosis, Typhoid, URTI, Leprosy and Cancer.
- e) Explain the Following terms
 - i) Prodrugs
 - ii) Drug resistance
 - iii) Drug synergism

Q2) Answer any two of the following:

[10]

- a) How do alkylating agents exhibit their effect? Discuss the development of aromatic mustards starting from the discovery of mustard gas? What is the speciality of Nitrosoureas.
- b) What is the role of cholinergic and adrenergic systems? Explain the steps involved in neurotransmitter release and the fate of neurotransmitters in the synaptic cleft? How does this information help to design drug molecules?
- c) Give a short commentary on any two of the following:
 - i) Viral Infections
 - ii) Sedatives
 - iii) Fungal Infections
- Q3) Discuss in brief any three of the following:

[6]

- a) Analgesics.
- b) Antimetabolites.
- c) Barbiturates and Benzodiazepines as anticonvulsants.
- d) Symptoms and treatment of malaria.

SECTION - II

Q4) Answer any three of the following:

[9]

- a) What are common gastrointestinal disorders? Explain how antiulcer agents and antidirrheal agents exhibit their effects.
- b) Explain in brief the mechanism involved in inflammation. How do the common anti-inflammatory drugs exhibit their action.

c)	Give an overview of dia	betes. Discuss	any two	classes o	of drugs	used
	for the management of N	IDDM.				

d) Discuss in brief the role of natural products as drugs in disease management and new drug discovery.

Q5) Answer any two of the following:

[10]

- a) Explain the functions of the following hormones; how is their secretion regulated? What happens when they are oversecreted and give the measures to rectify these disorders
 - i) Thyroxin
 - ii) Calcitonin
 - iii) Aldosterone
- b) Give a brief account of the following CVS disorders (any three)
 - i) Arrythmia
 - ii) Angina
 - iii) Hypertension
 - iv) Myocardial Infarction
- c) Explain the use and mode of action of following clases of drugs (any three).
 - i) β Blockers
 - ii) Organic nitrates
 - iii) Corticosteroids
 - iv) Ca²⁺ channel blockers
- **Q6)** Give the mode of action an use of the following drugs (any three): [6]
 - a) Oxytetracycline.
 - b) Thienamycin.
 - c) Omeperazole.
 - d) Metronidazole.
 - e) Retonovir.



Total No. of Questions : 6]		SEAT No:		
P 1465	[5135] 403	Total	No. of Pages :3	

[5125]-403

M.Sc. (Drug Chemistry)

CHD-463: Principles and Applications in Drug Design (2013 Pattern) (Semester-IV)

Time: 3 Hours | [Max. Marks: 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Answer to the two sections are to be written in seperate answer books.
- 3) Figures to the right indicate maximum marks.

SECTION-I

Q1) Attempt any three of the following.

[9]

- a) Define terms:
 - i) Pharmacogenomics
 - ii) Hybridoma
 - iii) Vector
- b) Give advantages of monoclonal antibodies over polyclonal antibodies.
- c) Explain use of antisense therapeutic agents.
- d) Describe steps in development of transgenic plants.
- Q2) Answer any three of the following.

[12]

- a) Draw a schematic diagram of membrane & explain the various it performs. Why are membrane bound targets attractive for drug designing?
- b) What are the strategies to create prodrugs? Explain with proper examples how they improve the various components of pharmacokinetics of drug action (ADMET).
- c) Discuss in brief how combinatorial synthesis has helped in designing large no of compounds. Explain the Split Mix method used & the tagging used to identify an active molecule.
- d) Explain in brief how the design of novel medicines was done when the target structure & its mechanism of action was properly understood (eg. Malaria, Cancer, Inflammation etc.).

Q3) Explain the following in brief:

[4]

- a) 7 TM receptor.
- b) Inductive fit theory.
- c) Bipartate drugs.
- d) High through put screening.

SECTION-II

Q4) Answer any three of the following:

[12]

- a) Discuss in brief the development of Hansch analysis & the Hansch equation. What is the significance of 's' & 'r'.
- b) How are molecules designed when the structure of the target is not known. Discuss with examples.
- c) Explain any two in brief.
 - i) Molecular mechanics force fields
 - ii) Quantum mechanics
 - iii) Conformational search
- d) Discuss in brief how any two the following QSAR methods are performed
 - i) Batchwise Cluster analysis.
 - ii) Free Wilson analysis.
 - iii) Topliss manual method.
- **Q5)** Answer any three of the following:

[9]

- a) Explain in brief 3D QSAR is better than QSAR, which is still better than routine SAR studies. Justify.
- b) How will you approach to design novel medicines based on the fact that "Dihydrofolate reductase" is an very important target for Cancer & Malaria lots of drugs are known to be DHFR Inhibitors. The crystal structure of DHFR is known very well. How will you use computer aided drug design to get novel inhibitors of this enzyme justify your approach.
- c) Discuss in brief.
 - i) Virtual screening
 - ii) Monte Carlo Search
- d) Discuss how the following receptors function
 - i) GPCR
 - ii) Ion gated channels
 - iii) Ligand gated channels

Q6) Explain the following terms (any four):

[4]

- a) t-test
- b) 3D pharmacophore
- c) COMFA
- d) Craigs plot
- e) log P
- f) Correlation analysis



Total No.	of Questions: 9	l				SEAT	No. :	
P1466			[512	5]-404	1	[Total No. of Pa	ges: 4
				I.Sc.				
		DR	RUG CI	HEMI	STRY			
CHD.	- 464A : Bioi	nforma	tics, C	hemoi	nforma	atics &	Biostatistic	es in
		Drug	Discov	ery an	d Desig	gn		
	- 464B : Cur			_		•	-	
	een Chemist	•						S
C	HD - 464C:	Entrep		_	_	ment a	nd project	
		2012 D		igeme		II 7)		
	(2013 P	attern) (Sem	ester -	1V)		
Time : 3 1	-						[Max. Mar	rks : 50
	ons to the candid Attempt any two		161R 1	SAC sect	ion only			
	Each section is f	-		JAC SECI	on only.			
	All questions are							
	Answers to the t				ten in sep	parate an	swer books.	
5)	Figures to the ri	gni inaic	aie juu n	aarks.				
			SEC ₁	TION -	<u>I</u>			
CHD -	464A : Bioin	formatio	cs, Che	moinfo	rmatics	& Bios	tatistics in I	Orug
		Di	scovery	and D	esign			
			·		8			
<i>01</i>) An	swer any three	of the fol	llowing					[12]
a)	Define mean		_		e same f	or data (viven helow.	. ,
a)				•			given below.	
	Class	0-10			30-40			
	Frequency	5	8	13	6	3		
b)	What is corredata:	elation?	Find th	e correl	ation co	efficien	t for the follo	owing

10 16 20 25 30 36

4

3

2

6

X

y

8

4

c) Explain the term variance. Calculate variance for the following frequency distribution.

No. of seeds

Germinated 0 1 2 3 3 2 No. of Seeds 2 4 6 5 4 5

- d) Explain the following:
 - i) Inclusive method of classification
 - ii) Class width
 - iii) Less than cumulative frequency
 - iv) open end class

Q2) Answer any two of the following:

[8]

- a) Explain in brief 'proteomics' and any one technique used in proteomics.
- b) What is chemoinformatics? Explain SMILE notations.
- c) Give a brief account of genomics and its applications.

Q3) Explain any two of the following:

[5]

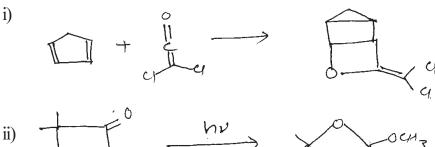
[4]

- a) Structure based drug discovery.
- b) Biological databases.
- c) 2-D gel electrophoresis.

SECTION - II

CHD - 464B: Current Trends in Org. Chemistry, Supramolecular Green Chemistry, Photochemistry & Free Radical Reactions

Q4) a) Suggest the mechanism & explain the following (Any one):



Predict the product/s for any Four of the following and justify your b) answer:

i)
$$\frac{O_2, hr, ch_2 d_2}{-782}$$
 ?

La me methylene hour

iv)
$$PhCH0 + CH_3 C = CCH_3 - hv$$
 ?
v) $Ph(CH_2)_4 CH = CH_2 - \frac{R^{-0-0R}}{140^2}$?

Q5) Solve any five of the following:

[10]

Write short note on: a)

Borton Reaction

OR

Photoerolization.

- Explain the stability of free radicals with examples. b)
- Calcualte atom economy of following reaction. c)

$$C_4H_9OH + NaBr + H_2SO_4 \rightarrow C_4H_9Br + NOHSO_4 + H_2O.$$

- What are bio-catalyst? Give examples of organic reactions involving the d) use of bio-catalyst.
- Write short note on Ultrasound assisted reactions. e)
- Explain with example the Free radical nucleophilic substitution reactions. f)

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- **Q6)** Write short note on any two of the following: [5] Principles of Molecular association. b) Molecular receptors and design principles. Supramolecular reoetining & Catalysis. c) **SECTION - III** CHD - 464C: Entrepreneurship Development and project Management **Q7)** Write short notes on any three of the following: [6] Entrepreneurship. a) b) Intrapreneur. c) Entrepreneurship Development Process. d) Types of Entrepreneur. Innovation theory of entrepreneurship by Schumpeter. e) **Q8)** Answer any three of the following: [9] People with 'High Achievement Motivation' are prone to become an a) entrepreneur. Explain with the help of McClelland's theory. b) Explain in detail the evolution of the term 'Entrepreneur'. 'Entrepreneurship does not emerge spontaneously'. Discuss in brief. c) d) Discuss the common errors made in writing a business plan that make it Failure. Explain the problems faced by women entrepreneurs. e) [10]
- **Q9)** Attempt any two of the following:

- How external Factors affect entrepreneurial growth? a)
- List out the various stages involved in formulation of a business plan. b)
- Discuss about entrepreneurial search and identification. c)