

Total No. of Questions : 5]

SEAT No. :

P860

[Total No. of Pages : 4

[5158] - 3001

T.Y. B.Com.

BUSINESS REGULATORY FRAMEWORK (M.Law)

(2013 Pattern) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define the term 'Contract'. Explain the various types of Contract. **[16]**

Q2) Define the terms 'Conditions' and 'Warranties'. Explain in detail the implied conditions and Warranties. **[16]**

OR

Define 'Limited liability Partnership'. Explain the nature and advantages of LLP.

Q3) a) State the Procedure to file a 'Complaint' and to deal with complaint in the District consumer forum under C.P.A. 1986. **[8]**

b) What is 'Design'? Explain the Importance and characteristics of Design. **[8]**

OR

a) Explain Consumer Disputes Redressal Agencies under consumer protection Act - 1986.

b) Explain the Rights and obligation of Patentee.

Q4) What is 'Endorsement'. Explain the kinds of endorsement. **[16]**

P.T.O.

Q5) Write short notes on (any two)

[16]

- a) Lawful objects and Lawful consideration.
- b) Digital Signature.
- c) Geographical Indications.
- d) Power and Duties of Arbitration.



Total No. of Questions : 5]

P860

[5158]- 3001

T.Y. B.Com.

व्यवसाय नियमन संरचना (M.Law)

(2013 Pattern) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :-
- 1) सर्व प्रश्न सोडविणे आवश्यक.
 - 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
-

प्रश्न 1) 'करार' या संज्ञेची व्याख्या द्या. कराराचे विविध प्रकार स्पष्ट करा. [16]

प्रश्न 2) 'अटी' व 'शर्ती' या संज्ञांच्या व्याख्या द्या. गृहीत अटी व शर्ती स्पष्ट करा. [16]

किंवा

'मर्यादित दायित्व भागीदारी संस्था' व्याख्या द्या. मर्यादित दायित्व भागीदारी संस्थेचे स्वरूप आणि फायदे स्पष्ट करा.

प्रश्न 3) अ) 'जिल्हा ग्राहक मंचा' कडे तक्रार दाखल करण्याची व तक्रार निवारण करण्याची कार्यपध्दती सांगा. [8]

ब) 'आराखडा' म्हणजे काय? आराखड्याचे महत्व आणि वैशिष्ट्ये स्पष्ट करा. [8]

किंवा

अ) ग्राहक संरक्षण कायदा - 1986 अंतर्गत 'ग्राहक तक्रार निवारण यंत्रणा' स्पष्ट करा.

ब) पेटंटीचे हक्क आणि जबाबदाऱ्या स्पष्ट करा.

प्रश्न 4) 'पृष्ठांकन' म्हणजे काय? पृष्ठांकनाचे प्रकार स्पष्ट करा. [16]

प्रश्न 5) टीपा लिहा. (कोणत्याही दोन) [16]

अ) कायदेशीर उद्दिष्टे आणि कायदेशीर प्रतिकार.

ब) डिजिटल सही.

क) भौगोलिक विशेषता दर्शक चिन्ह.

ड) लवादाचे अधिकार आणि कर्तव्ये.



Total No. of Questions : 4]

SEAT No. :

P861

[Total No. of Pages : 7

[5158] - 3002

T.Y. B.Com.

ADVANCED ACCOUNTING (Regular)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Use of calculator is allowed.*

Q1) A) Answer in one sentence only (any five)

[10]

- i) What is the other name for unexpired discount?
- ii) What is indemnity period?
- iii) What does accounting standard 20 stands for?
- iv) Give the formula to calculate Liquid Ratio.
- v) Which Act governs the working of banking companies in India?
- vi) Name any two types of five Insurance Policies.
- vii) Which transactions are recorded in Branch Account?

B) Write short notes on (any two)

[14]

- i) Accounting standard 7 - construction contracts
- ii) Core banking solutions
- iii) Value Added Tax
- iv) Claim for loss of Fixed Assets
- v) Features of co-operative societies

P.T.O.

Q2) Following is the trial balance of Sadhana Bank Ltd. as on 31st March 2016. You are required to prepare Profit and Loss Account for the year ended 31st March 2016 and Balance Sheet as on that date. **[14]**

Trial Balance as on 31st March 2016

Particulars	Debit Rs.	Credit Rs.
Share Capital 30,000 Equity shares of Rs.100 each, Rs.50 paid up		15,00,000
Profit and Loss Account (1 st April 2015)		1,22,250
Current Deposits Accounts		32,16,500
Fixed Deposits Accounts		35,14,000
Savings Bank Accounts		16,60,500
Directors fees	13,950	
Audit fees	13,200	
Furniture	1,28,850	
Interest paid	6,00,600	
Interest and Discount		10,56,000
Commission and Exchange		3,04,500
6% Govt. Bonds	15,60,000	
Shares in companies	12,00,000	
Branch Adjustment Account	3,06,000	
Postage and printing	10,350	
Premises	25,54,500	
Salaries	1,00,500	
Law Charges	7,950	
Provident Fund Contribution	16,800	
Cash in Hand	3,10,500	
Bills purchased and discounted	1,00,500	
Unexpired Insurance	4,050	
Statutory Reserve Fund		1,27,500
Loans, Cash credit and Overdrafts	45,73,500	
	1,15,01,250	1,15,01,250

Following additional information:

- a) Rebate on bills discounted amounted to Rs. 10,650/-
- b) Provide Rs. 57,750 for doubtful debts.
- c) The bank has accepted bills worth Rs. 3,75,000 on behalf of the customers against the securities of Rs. 4,65,000 lodged with the bank.
- d) Provide depreciation on premises Rs. 1,09,500 and on furniture Rs.8,850.
- e) Provide for Taxation Rs. 11,250.

OR

Following is the trial balance of Gauri consumer's co-operative society ltd. For the year ended 31 March 2015. Prepare trading and profit and loss account for the year ended 31 March 2015 and Balance sheet as on that date.

Particulars	Debit Rs.	Credit Rs.
Opening stock of Goods	12,000	
Purchases	3,27,000	
Carriage Inward	4,000	
Sales		3,44,000
Sale of Empty bags		14,000
Return outward		5,000
Salaries	12,000	
Interest on Govt. Loan	720	
General expenses	150	
Printing and Stationery	1,420	
Cash in hand	4,840	
Cash at Bank	6,000	
National Saving Certificate	500	
Electricity	320	
Advances	850	
Debtors	5,600	
Dead stock	800	
Reserve fund		10,000
Government Loans		6,000
Educational fund		1,000
Building	60,000	
Share capital		50,000
Creditors		6,200
	4,36,200	4,36,200

Adjustments :

- 1) Closing stock was valued at Rs. 18,000.
- 2) Audit fees payable Rs. 500.
- 3) Charge depreciation @ 10% on dead stock and 5% on building.
- 4) Make provision for bad debts Rs. 200.
- 5) Authorised capital is Rs. 1,00,000 divided into shares of Rs.20 each.

Q3) a) From the following particulars, ascertain the claim to be lodged in respect of the consequential loss policy: **[8]**

- i) Fire occurred on April 01, 2015 and affected sales for 3 months.
- ii) Sales for 3 months ending 30th June 2014 and 30th June 2015 were Rs. 3,00,000 and Rs.1,00,000 respectively.
- iii) The policy was for Rs. 9,00,000 with a six months period of indemnity.
- iv) Sales for 12 months ended 31st March 2015 were Rs. 38,00,000.
- v) Accounts are prepared on 31st December. The net profit for 2014 amounted to Rs. 5,00,000 after debiting standing charges of Rs.2,20,000 (all insured). Sales for 2014 were Rs.36,00,000.
- vi) A sum of Rs. 7,000 was spent as additional expenses to mitigate the effect of the loss.

b) M/s. Gajanan Traders, Pune has a branch at Nashik. The goods are invoiced to the branch so as to show a profit of 30% on Invoice price, under the strict instructions of selling goods only at invoice price. Following are the particulars relating to the branch. **[14]**

Particulars	Rs.
Stock on 01-01-2016 (Invoice Price)	12,000
Debtors on 01-01-2016	6,200
Goods sent to Branch (at Invoice Price) during the year	35,000
Goods returned by the branch (at invoice price)	1,000
Credit sales made during the year	21,000
Cash sales made during the year	20,000
Goods returned by customers	600
Cash from debtors	19,000
Discount allowed to debtors	300
Allowances made to debtors	200
Bad debts in the year	600
Cheques sent to branch for :	
Salaries	3,300
Rent & Rates	<u>2,000</u>
Shortage of Goods at the branch	400

Ascertain the profit or loss made by the branch by preparing

- 1) Branch Stock A/c
- 2) Branch Debtors A/c
- 3) Branch Expenses A/c
- 4) Branch Adjustment A/c

Q4) Mr. Joshi Keeps his books on single entry system. The summary of assets and liabilities is as follows:

Assets & Liabilities	As on 01/04/2015	As on 31/03/2016
Cash at Bank	-	1,700
Bank overdraft	6,000	-
Bills receivable	20,000	21,000
Creditors	15,000	12,500
Stock-in-trade	4,500	6,000
Bills payable	16,500	14,500
Debtors	24,000	27,000
Plant and Machinery	30,000	30,000
Furniture and fixtures	6,000	8,000

The Summary of cash transactions is as follows:

Dr.		Cash book for the year ended 31/3/2016		Cr.	
Receipts	Rs.	Payment		Rs.	
To Debtors	68,000	By Balance b/d		6,000	
To Commission	1,400	(Bank Overdraft)			
To Sales	23,000	By Creditors		40,000	
To Bills receivable	7,800	By Purchases		16,000	
		By Bank Interest		500	
		By Wages		6,000	
		By Salary		2,000	
		By Insurance		2,500	
		By Miscellaneous Expenses		2,000	

	By Carriage outward	500
	By Rent	1,000
	By Joshi's Drawings	4,000
	By Carriage Inward	4,000
	By furniture and Fixtures	2,000
	By bills payable	12,000
	By balance c/d	1,700
<u>1,00,200</u>		<u>1,00,200</u>

The other adjustments are as follows:

- 1) Goods distributed as free samples for advertisement purposes amounted to Rs. 1,500.
- 2) Of Sundry Debtors Rs. 400 were to be written off as provision for R.D.D.
- 3) Interest on capital is to be allowed @5% p.a.
- 4) Provide depreciation on plant and Machinery @5% and on furniture and fixtures @ 10% on opening balance.
- 5) Discount allowed to debtors amounted to Rs.300 whereas discount received from creditors was Rs. 300.

Prepare Trading Account and Profit and Loss Account for the year ended 31 March 2016 and Balance Sheet as on that date. [20]

OR

Ajinkya Ltd. provides the following information.

Balance Sheet as on 31st December 2014

Liabilities	Rs.	Assets	Rs
Equity share capital	15,00,000	Plant and Machinery	9,60,000
Retained earning	5,52,000	Land and Building	1,38,000
Sundry creditors	1,56,000	Cash	1,00,000
Bills payable	3,00,000	Sundry debtors	5,40,000
Other current		(-) R.D.D.	<u>60,000</u>
Liabilities	30,000	Stock	7,20,000
		Prepaid Expenses	1,40,000
	<u>25,38,000</u>		<u>25,38,000</u>

Statement of profit for the year ended 31 December 2014

<u>Particulars</u>	Rs.
Sales	60,00,000
Less: Cost of goods sold	<u>46,20,000</u>
Gross Profit	13,80,000
Less: Operating expenses	<u>10,20,000</u>
Net profit before tax	3,60,000
Less: Taxes @50%	<u>1,80,000</u>
Net profit after tax	<u>1,80,000</u>

Sundry debtors and stock at the beginning of the year were Rs.4,50,000 and Rs. 6,00,000 respectively. Calculate the following ratios & state their significance

- 1) Current Ratio
- 2) Acid-Test Ratio
- 3) Stock Turnover Ratio
- 4) Debtors Turnover Ratio
- 5) Gross Profit Ratio
- 6) Net Profit Ratio (after tax)
- 7) Operating Ratio



Total No. of Questions : 5]

SEAT No. :

P862

[Total No. of Pages : 4

[5158] - 3003

T.Y. B.Com.

ECONOMICS

303 A : Indian and Global Economic Development

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) What are the basic characteristics of the Indian Economy as an Emerging Economy. **[16]**

Q2) Discuss problems of Agricultural Marketing in India and suggest measures for it. **[16]**

OR

Explain role of Small Scale Industry in India and discuss Problems of Small Scale Industry after 1991.

Q3) a) Discuss types of Infrastructure in India. **[8]**

b) Explain the importance of Foreign Trade in the economy. **[8]**

OR

a) Critically analyse New Industrial Policy 1991.

b) State the structure and functions of IMF.

Q4) Discuss the Objectives, organisation and Functions of South Asian Association for Regional Co-operation (SAARC). **[16]**

P.T.O.

Q5) Write short notes on (Any two) :

[16]

- a) Role of Human Resource Development in Economic Development.
- b) Forms of Foreign capital.
- c) Indian Export- Import (EXIM) policy after 1991.
- d) Convertibility of Rupee on Current Account.



Total No. of Questions : 5]

P862

[5158]- 3003

T.Y. B.Com.

ECONOMICS

303 A : Indian and Global Economic Development

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) उदयोन्मुख अर्थव्यवस्था म्हणून भारतीय अर्थव्यवस्थेची वैशिष्ट्ये कोणती आहेत? [16]

प्रश्न 2) भारताच्या शेतमाल विक्रीव्यवस्थेच्या समस्यांची चर्चा करून त्या दूर करण्यासाठीच्या उपाययोजना सुचवा. [16]

किंवा

लघुउद्योगांची भारतीय अर्थव्यवस्थेतील भूमिका स्पष्ट करा आणि लघुउद्योगापुढील 1991 नंतरच्या समस्यांची चर्चा करा.

प्रश्न 3) अ) भारतातील पायाभूत सुविधांच्या प्रकारांची चर्चा करा. [8]

ब) विदेशी व्यापाराचे अर्थव्यवस्थेतील महत्व स्पष्ट करा. [8]

किंवा

अ) 1991 च्या नव्या औद्योगिक धोरणाचे टिकात्मक परीक्षण करा.

ब) आंतरराष्ट्रीय नाणेनिधीची (IMF) रचना आणि कार्ये सांगा.

प्रश्न 4) दक्षिण आशियाची देशांच्या सहकार्य संघटनेची (SAARC) उद्दिष्ट्ये, संघटन व कार्ये स्पष्ट करा. [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन)

[16]

- अ) मानव साधनसंपत्तीची आर्थिक विकासातील भूमिका.
- ब) विदेशी भांडवलाचे प्रकार.
- क) 1991 नंतरचे भारतीय आयात-निर्यात धोरण.
- ड) चालू खात्यावरील रूपयाची परिवर्तनीयता.



Total No. of Questions : 5]

SEAT No. :

P863

[Total No. of Pages : 4

[5158] - 3004
T.Y.B.Com.
ECONOMICS
(International Economics)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Draw Diagrames wherever necessary.*

Q1) Explain in detail the merits and demerits of protection trade policy. **[16]**

Q2) What is International trade? Distinguish between Domestic trade and International trade. **[16]**

OR

Critically examine the comparative cost theory of International trade.

Q3) a) Explain the advantages and disadvantages of foreign exchange market. **[8]**

b) Explain the role of multi National corporations. **[8]**

OR

a) Explain the merits and demerits of fixed exchange rate.

b) Explain Indias foreign trade policy since 1991.

Q4) Explain the causes of disequilibrium of Balance of Payments. Suggest the measures to correct disequilibrium of Balance of Payments. **[16]**

P.T.O.

Q5) Write short notes (any Two)

[16]

- a) Euro Dollar Market.
- b) International Labour migration.
- c) Importance of International trade.
- d) SAARC.

▽▽▽▽

Total No. of Questions : 5]

P863

[5158]- 3004
T.Y.B.Com.
ECONOMICS
International Economics
(2013 Pattern)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) आवश्यक त्या ठिकाणी आकृती काढा.
4) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) संरक्षित व्यापार धोरणाचे गुण-दोष सविस्तर स्पष्ट करा. [16]

प्रश्न 2) आंतरराष्ट्रीय व्यापार म्हणजे काय? अंतर्गत आणि आंतरराष्ट्रीय व्यापारातील फरक स्पष्ट करा. [16]

किंवा

आंतरराष्ट्रीय व्यापाराच्या तुलनात्मक खर्च सिध्दांताचे टिकात्मक परिक्षण करा.

प्रश्न 3) अ) विदेशी विनीयम बाजाराचे गुण-दोष स्पष्ट करा. [8]

ब) बहुराष्ट्रीय महामंडळांची भूमिका स्पष्ट करा. [8]

किंवा

अ) स्थिर विनीयम दराचे गुण-दोष विशद करा.

ब) भारताच्या 1991 पासूनच्या विदेशी व्यापार धोरणाचे विश्लेषण करा.

प्रश्न 4) व्यवहार तोळाच्या असमतोलाची कारणे विशद करा. व्यवहारतोलातील असमतोल दूर करण्यासाठी उपाय सुचवा. [16]

प्रश्न 5) खालिलपैकी कोणत्याही दोनवर थोडक्यात टिपा लिहा.

[16]

- अ) युरो-डॉलर बाजार.
- ब) श्रमिकांचे आंतरराष्ट्रीय स्थलांतर.
- क) आंतरराष्ट्रीय व्यापाराचे महत्व.
- ड) सार्क (SAARC)



Total No. of Questions : 5]

SEAT No. :

P864

[Total No. of Pages : 8

[5158]-3005
T.Y. B.Com. (Regular)
AUDITING AND TAXATION
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) What is meant by 'Internal check'? Explain its features. Distinguish between 'Internal check and Internal Audit'. **[16]**

OR

- a) Explain the provisions of Indian companies Act regarding the appointment of company Auditor **[8]**
- b) Explain the scope of Auditors Role under Income Tax Act, 1961. **[8]**

Q2) Write short notes on (any four) **[16]**

- a) Audit Programme
- b) Verification and valuation of fixed Assets.
- c) Types of Audit Reports.
- d) Computer Assisted Audit Techniques. (CAAT)
- e) General EDP control.
- f) Types of Errors.

Q3) a) Define the following terms. **[8]**

- | | |
|----------------------|-------------------------|
| i) Person | ii) Capital Gain |
| iii) Exempted Income | iv) Agricultural Income |

OR

a) Mr. Yashwant has two residential houses in self occupation. Particulars of which for the financial year 2016-17 are as under.

Particulars.	House A ₹	House B. ₹
Municipal Value	50,000	1,00,000
Fair Rental Value	60,000	1,25,000
Municipal Tax paid	2000	10,000
Fire Insurance Premium paid	500	2,000
Interest on Loan for Construction	1,500	3,600

P.T.O.

The loan for construction of House A was taken on April, 1, 2013 and construction was completed on March 5, 2015. Interest for pre construction is ₹. 10,000.

The loan for construction of House B was taken on June 5, 2011. Construction was completed in April, 2016 Interest for pre construction period is ₹. 25,000.

Compute the Income from House Property of Mr. Yeshwant for A.Y. 2017-18

- b) Mr. Ramnath furnishes the following particulars for the financial year 2016-17. Compute his income from Business for the A.Y. 2017-18. [8]

Profit and Loss A/c
For the Year ended on 31st mar. 2017.

Dr		Cr	
Particulars	Amt. ₹.	Particulars	Amt. ₹.
To salary	1,84,000	By Gross Profit	8,86,000
To misll. Expenses	33,000	By Commission	
To Advertisement	79,000	and Discount	1,17,000
To fire insurance Premium	11,000	By Miscellaneous	
To Entertainment Expe.	6,100	receipts	23,000
To Baddebts	6,900		
To Reserve for losses	10,000		
To Interest on Ramnath's Capital	4,000		
To Interest on Bankloan	14,000		
To Patents	27,000		
To Depreciation on P & M.	28,000		
To provision for VAT	13,000		
To Net Profit	6,09,000		
	10,26,000		10,26,000

Notes:-

- i) Salary includes payment of ₹. 54,000 to daughter of Ramnath out of which ₹. 6,000 is excessive as compared to other employees of same category.
- ii) Advertisement expenditure includes ₹. 12,600 being cost of 12 pen sets, presented to customers.
- iii) Miscellaneous expenses includes ₹. 8,000 on training of apprentice.
- iv) Miscellaneous receipts includes ₹. 11,000 as interest received on fixed deposits receipt in SBI.

- v) ₹. 8,000 is deposited towards VAT payable on 10.2.2017 (before due date for filing of return i.e.31.7.2017) the balance remain unpaid.
- vi) The Allowable Depreciation on patent is 25%.

Q4) Mr. Rajesh is a working as an Assitant Manager in cipla Ltd. at Mumbai. drawing a basic salary of ₹. 25,000 in the month of January. 2016. His date of increment in the pay is 1st July, every year, and he is paid salary by company on 25th date of each particular month. He gets increment of ₹. 2000 every year in basic salary. **[16]**

The particulars of allowances and other benefits which he gets from company are as follows.

- a) Dearness Allowance 50% of basic salary which is also considered for retirement benefit.
- b) Company's contribution to his Recognised P.F. is 14% of basic salary.
- c) He received bonus ₹. 50,000 on 30th June, 2016. from company as efficient employee of company.
- d) The interest credited to his R.P.F. A/c balance during the year @ 11% is ₹. 1,10,000.
- e) Company has reimbursed medical bill on treatment of his wife ₹. 30,000 during the financial year.
- f) He has two children studing in highscool. He gets ₹. 500 per month as Education Allowance from company in his salary.
- g) The company also pays his electricity and water bill of ₹. 24,000 every year.
- h) Company has also provided him a rent free accomodation with furniture of worth ₹. 1,00,000/- at Mumbai.
- i) He is provided with the facility of sweeper and watchman. Who are paid by the company ₹. 1,500 and ₹. 2000 per month respectively.
- j) Company has deducted ₹. 2,500 as professional Tax during the year from his salary.

Compute the taxable income from salary of Mr. Rajesh for Assessment Year 2017-18.

Q5) Mr. Chandrashekhar aged 65 years. working as Manager in Alfa Ltd. Pune. furnished the following details of his income for the financial year 2016-17 compute his total taxable income and Tax liability for the Assessment year 2017-18. **[16]**

- a) Basic salary ₹. 60,000 per month (fixed)
- b) Dearness Allowance 80% of salary (Not considered for retirement benefits)
- c) Transport Allowance ₹. 3,000 per month
- d) House Rent Allowance ₹. 6,000 per month. He pays ₹. 10,000 per month as house rent for the house of his residence in pune.
- e) He gets medical Allowance ₹. 6,000 per month.
- f) Company contributes 10% of basic salary to his RPF. and equal amount is contributed by him to this fund. Interest credited during the year on the balance of this A/c @ 8% is ₹. 1,60,000.
- g) He has a house in Nashik which he has letout it @ ₹. 12,000 and he has paid 10% of municipal value as municipal Tax of the house. The municipal value of the house is ₹. 1,20,000.
- h) He received ₹. 80,000 interest on fixed deposits in the banks and ₹. 10,000 as dividend from domestic cos. during the year.
- i) He paid ₹. 1,20,000 as housing Loan repayment for his house in Nashik. Which includes ₹. 50,000 as amount of interest on Loan, during the year 2016-17.
- j) He paid ₹. 10,000 as L.I.C. Premium for policy of Rs. 3,00,000. Deposited ₹. 50,000 in PPF during the financial Year.
- k) Company has deducted ₹. 15,000 for month as advance income tax from his salary and ₹. 2,500 as professional Tax for the year.



Total No. of Questions : 5]

P864

[5158]-3005
T.Y. B.Com. (Regular)
AUDITING AND TAXATION
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) कैल्क्युलेटर वापरण्यास परवानगी आहे.
4) आवश्यक असल्यास इंग्रजी प्रश्नपत्रिका पहावी

प्रश्न 1) 'अंतर्गत तपासणी' म्हणजे काय? तीची वैशिष्ट्ये स्पष्ट करा. 'अंतर्गत तपासणी' व 'अंतर्गत अंकेक्षण' यात तूलना करा. [16]

किंवा

- अ) भारतीय कंपनी कायदानुसार कंपनी अंकेक्षकाच्या नेमूणूकी संबंधी तरतूदी स्पष्ट करा. [8]
ब) भारतीय प्राप्तीकर कायदा 1961 अंतर्गत अंकेक्षकाच्या कार्याची व्याप्ती स्पष्ट करा. [8]

प्रश्न 2) थोडक्यात टिपा लिहा. (कोणत्याही चार) [16]

- अ) अंकेक्षण कार्यक्रम.
ब) स्थिर मालमत्तेचे सत्यापन व मूल्यांकन
क) अंकेक्षण अहवालाचे प्रकार
ड) संगणक सह्यायीत अंकेक्षण तंत्रे (CAAT)
इ) सामान्य इडीपी नियंत्रण (General EDP Control)
फ) चूकांचे प्रकार

प्रश्न 3) अ) खालील संज्ञा स्पष्ट करा. [8]

- i) व्यक्ती
ii) भांडवली नफा
iii) करमूक्त उत्पन्न
iv) कृषी उत्पन्न

किंवा

श्री. यशवंत यांची दोन रहीवासी घरे असून दोन्ही घरे ते स्वतः राहाण्यासाठी वापरतात आर्थिक वर्ष 2016-17 साठी त्या घरासंबंधी माहिती खालील प्रमाणे.

तपशिल	घर अ ₹	घर ब ₹
नगरपालीका मूल्यांकन	50,000	1,00,000
वाजवी भाडे	60,000	1,25,000
भरलेला नगरपालीका कर	2,000	10,000
भरलेला अग्निविमा हप्त्या	500	2,000
घरबांधणीसाठी घेतलेल्या कर्जावरील भरलेले व्याज	1,500	3,600

घर 'अ' बांधणीसाठीचे कर्ज 1 एप्रिल, 2013 रोजी घेतले होते. व घराचे बांधकाम 5 मार्च, 2015 रोजी पूर्ण झाले. घर बांधणीपूर्व कर्जासाठी भरलेले व्याज ₹. 10,000 इतके आहे.

घर 'ब' बांधणीसाठी कर्ज 5 जून, 2011 रोजी घेतले असून घराचे बांधकाम एप्रिल 2016 मध्ये पूर्ण झाले. या घरासाठी बांधणीपूर्व कर्जावर भरलेले व्याज ₹. 25,000 इतके आहे.

श्री. यशवंत यांचे कर आकारणी वर्ष 2017-18 साठी गृहसंपत्तीपासून मिळालेले करपात्र उत्पन्न शोधा.

- ब) श्री रामनाथ यांनी आर्थिक वर्ष 2016-17 साठी खालील प्रमाणे माहिती पूर्णविली आहे. त्या द्वारे त्यांचे कर आकारणी वर्ष 2017-18 साठी व्यवसाया पासूनचे मिळालेले करपात्र उत्पन्न शोधा.[8]

नावे नफा तोटा पत्रक (दि. 31.3.2017 रोजी संपणाऱ्या वर्णासाठीचे)

तपशिल	₹.	तपशिल	जमा ₹.
वेतन	1,84,000	ढोबळ नफा	8,86,000
संकीर्ण खर्च	33,000	सूट व कमीशन	1,17,000
जाहीरात खर्च	79,000	संकीर्ण मिळकत (जमा)	23,000
अग्निविमा हप्त्या	11,000		
करमणूक खर्च	6,100		
बुडीत कर्ज	6,900		
संभाव्य तोट्यासाठी तरतूद	10,000		
रामनाथ यांनी पूर्णविलेल्या भांडवलावरील व्याज	4,000		
बँक कर्जावरील व्याज	14,000		
पेटेंट	27,000		
यंत्रसामग्रीवरील घसारा	28,000		
मूल्यवर्धीत करासाठी (VAT) तरतूद	13,000		
निव्वळ नफा	6,09,000		
	10,26,000		10,26,000

इतर माहीती-

- i) वेतनाच्या रक्कमेत श्री. रामनाथ यांच्या मूलीला दिलेल्या ₹. 54,000 वेतनाचा समावेश असून हे वेतन समान पदावर काम करणाऱ्या इतर कर्मचाऱ्याशी तूलना करता ₹. 6,000 रक्कमेने जास्त आहे.
- ii) जाहीरात खर्चामध्ये ग्राहकांना भेट म्हणून दिलेल्या 12 पेनसंच की ज्याची किंमत ₹. 12,600 आहे. चा समावेश आहे.
- iii) संकीर्ण खर्चात शिकाऊ उमेद्वारावरील प्रशिक्षण खर्च ₹. 8,000 चा समावेश आहे.
- iv) संकीर्ण मिळकतीत एस. बी. आय मध्ये ठेवलेल्या मूदत ठेवींवर मिळालेल्या ₹. 11,000 व्याजाचा समावेश आहे.
- v) दि. 10.2.2017 रोजी देय होणाऱ्या (दि. 31.7.2017 या विवरणपत्र दाखल करण्याच्या अंतीम तारखेपूर्वी) ₹. 8,000 रक्कम मूल्यवर्धीत करासाठी जमा केली आहे. उरलेली रक्कम शिल्लक आहे.
- vi) पेटंटवर 25% घसारा मान्यता प्राप्त आहे.

प्रश्न 4) श्री. राजेश हे सिप्ला लि. मुंबई येथे सहायक व्यवस्थापक म्हणून काम करित असून त्यांचे जानेवारी, 2016 मध्ये मूळवेतन ₹. 25,000 इतके होते. त्यांची वेतनवाढीची तारीख प्रत्येक वर्षी 1 जुलै असून त्यांना प्रत्येक महिन्याच्या 25 तारखेला त्या महिन्याचे वेतन दिले जाते. त्यांना प्रत्येक वर्षी ₹. 2,000 इतकी मूळ वेतनात वाढ मिळते.

त्यांना मिळणारे विविध भत्ते व कंपनीकडून मिळणाऱ्या इतर सूविधा यांची माहीती खालील प्रमाणे.

[16]

- अ) महागाई भता मूळ वेतनाच्या 50% (निवृत्ती वेतनलाभासाठी मोजला जातो)
- ब) मान्यताप्राप्त भविष्य निर्वाह निधीला कंपनी त्याच्या मूळवेतनाच्या 14% इतके अंशदान देते.
- क) 30 जून, 2016 रोजी त्यांना कार्यक्षम कर्मचारी म्हणून कंपनी कडून ₹. 50,000 इतका बोनस मिळाला आहे.
- ड) आर्थिक वर्णात त्यांच्या मा. प्रा. भ. नि. निधी खात्यातील शिल्लकेवर 11% दराने ₹. 1,10,000 व्याज जमा झाले आहे.
- इ) त्यांनी स्वतःच्या पत्नीच्या वैद्यकीय उपचारावर केलेल्या ₹. 30,000 खर्चाची बीलांची कंपनीने प्रती पूर्ती केली आहे.
- फ) त्यांची दोन मूले माध्यमिक शाळेत शिकतात. त्यांना वेतना मध्ये कंपनीकडून दरमहा ₹. 500 इतका शैक्षणिक भता मिळतो.
- य) त्यांचे वर्षभराचे ₹. 24,000/- इतके वीजबील व पाणी पूरवठा बील कंपनी भरते.
- र) कंपनीने त्यांना मुंबई येथे 1,00,000 ₹. किंमतीचे फर्निचर असलेले घर मोफत राहण्यासाठी दिले आहे.

- ल) कंपनीने त्यांना एक स्वच्छता कर्मचारी व एक पहारेकरी पुरविला असून कंपनी त्यांना अनुक्रमे ₹. 1,500 व ₹. 2000 दरमहा वेतन देते.
- व) कंपनीने वर्षभरात त्यांच्या वेतनातून ₹. 2,500 इतका व्यवसाय कर कपात केली आहे.
वरील माहितीच्या आधारे श्री. रामनाथ यांचे कर आकारणी वर्ष 2017-18 साठी वेतनापासून मिळणारे करपात्र उत्पन्न शोधा.

प्रश्न 5) श्री. चंद्रशेखर 65 वर्षे वयाचे असून ते अल्फा लि. पुणे येथे व्यवस्थापक म्हणून कार्यरत आहे. त्यांनी त्यांना आर्थिक वर्ष 2016-17 साठी मिळालेल्या उत्पन्नांची माहिती खालील प्रमाणे दिली आहे. त्यापासून त्यांची 2017-18 या कर आकारणी वर्षासाठी एकूण करपात्र उत्पन्न व करदेयता शोधा. [16]

- अ) मूळवेतन दरमहा ₹. 60,000 (स्थिर)
- ब) महागाई भता मूळवेतनाच्या 80% (निवृत्ती वेतन लाभासाठी गृहीत धरला जात नाही)
- क) वहातूक भता दरमहा ₹. 3,000
- ड) घरभाडे भता- दरमहा ₹. 6,000 श्री. चंद्रशेखर हे पुण्यात भाड्याच्या घरात राहतात व त्यासाठी दरमहा ₹. 10,000 भाडे देतात.
- इ) त्यांना दरमहा ₹. 6,000/- वैद्यकीय भता मिळतो.
- फ) कंपनी त्यांच्या मान्यता प्राप्त भविष्य निर्वाह निधीला मूळवेतनाच्या 10% अंशदान देते. तेवढ्याचे रक्कमेचे अंशदान श्री चंद्रशेखर ही देतात. वर्षभरात या निधीच्या खात्यातील शिल्लकेवर 8% दराने ₹. 1,60,000 इतके व्याज जमा झाले आहे.
- य) श्री. चंद्रशेखर यांना नासिक येथे एक घर असून त्यांनी ते दरमहा ₹. 12,000 इतक्या भाड्याने दिले आहे. या घराचे नगरपालीका मूल्यांकन 1,20,000 असून नगरपालीका मूल्यच्या 10% इतका नगरपालीका कर घरासाठी त्यांनी आर्थिक वर्षात भरला आहे.
- र) त्यांनी बँकेत ठेवलेल्या मूदतठेवींवर ₹. 80,000 व्याज मिळाले असून वर्षभरात त्यांना देशी कंपन्याकडून ₹. 10,000 लाभांश मिळाला आहे.
- ल) त्यांनी 2016-17 या आर्थिक वर्षात नासिक येथील घरासाठी घेतलेल्या गृहबांधणी कर्जाची परतफेड ₹. 1,20,000 केली असून या रक्कमेत ₹. 50,000 व्याजाचा समावेश आहे.
- व) त्यांनी त्यांच्या ₹. 3,00,000 किंमतीच्या आयुर्विमा पॉलीसीचा हप्ता ₹. 10,000 भरला असून त्यांना सार्वजनिक भविष्य निर्वाह निधी खात्यामध्ये ₹. 50,000 आर्थिक वर्षात जमा केले आहे.
- श) कंपनीने त्यांच्या वेतनातून दरमहा ₹. 15,000 प्राप्तीकराची कपात केली असून वर्षासाठीचा व्यवसाय कर ₹. 2500/- ही कपात केला आहे.



Total No. of Questions : 5]

SEAT No. :

P865

[Total No. of Pages : 4

[5158] - 3006

T.Y.B.Com.

Business Administration

Human Resource Development & Marketing

(2013 Pattern) (Paper - II) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks allotted to questions.*

Q1) What is selection of employee? Describe the Process of employees selection? **[16]**

Q2) Explain the Scope & importance of Training & Development. **[16]**

OR

- a) Write principal objectives of employees career planning. **[8]**
- b) Advantages of Voluntary Retirement schemes. **[8]**

Q3) a) What are factor's affecting pricing decision's? **[8]**

b) What are the limitation of Global marketing? **[8]**

OR

a) Discuss the scope of Human Resources Development. **[8]**

b) What are the new trend's in Retail Marketing? **[8]**

Q4) What is advetising? Give importance of advetising. **[16]**

P.T.O.

Q5) Write short Notes (Any Two)

[16]

- a) Internet Marketing.
- b) Branding.
- c) Role of recruitment agencies.
- d) Scope of Market Research.
- e) Objectives of Training.



Total No. of Questions : 5]

P865

[5158]- 3006

T.Y.B.Com.

Business Administration

Human Resource Development & Marketing

(2013 Pattern) (Paper - II) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

सूचना :-

- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
- 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) कर्मचारी निवड म्हणजे काय? कर्मचारी निवड प्रक्रिया स्पष्ट करा. [16]
- प्रश्न 2) प्रशिक्षण व विकासाची व्याप्ती व महत्व लिहा. [16]
- किंवा
- अ) कर्मचारी कारकिर्द नियोजनातील मुख्य हेतु लिहा. [8]
- ब) स्वेईच्छा निवृत्तीचे फायदे. [8]
- प्रश्न 3) अ) किंमत निर्धारणावरिल परिणाम करणारे घटक कोणते? [8]
- ब) जागतीक बाजार पेठेच्या मर्यादा कोणत्या? [8]
- किंवा
- अ) मानवी संसाधन विकासाची व्याप्ती यावर चर्चा करा. [8]
- ब) किरकोळ विक्रीतील आधुनिक नविन प्रवाह कोणते? [8]
- प्रश्न 4) जाहिरात म्हणजे काय? जाहिरातीचे महत्व सांगा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[16]

- अ) इंटरनेट मार्केटिंग
- ब) मुद्रिकरण
- क) भरती संस्थाची भूमिका
- ड) बाजार संशोधनाची व्याप्ती
- इ) प्रशिक्षणाचे हेतु



Total No. of Questions : 5]

SEAT No. :

P866

[Total No. of Pages : 4

[5158]-3007
T.Y. B.Com. (Regular)
BANKING AND FINANCE -II
Financial Markets and Institutions in India
(2013 Pattern)

Time : 3 Hours]

[Maximum Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) What do you mean by Money Market? Explain reforms in the Indian Money Market after 1991. **[16]**

Q2) Define the Foreign Exchange Market. Explain the Participants in Foreign Exchange Market. **[16]**

OR

Define the Capital Market. Explain the characteristics of Indian Capital Market and reforms in Indian Capital Market after 1991. **[16]**

- Q3)** a) Distinguish between Banks and Non-Banking Financial Institutions. **[8]**
b) Explain the functions of Lease Finance Companies. **[8]**

OR

- a) State the progress of Industrial Finance Corporation of India. **[8]**
b) Explain the functions of Insurance Regulatory and Development Authority. **[8]**

Q4) State the working and progress of Life Insurance Corporation of India. **[16]**

P.T.O.

Q5) Write short notes (any two)

[16]

- a) Non-Life Insurance Companies
- b) Mudra Bank
- c) Mutual Funds
- d) Provident Funds



Total No. of Questions : 5]

P866

[5158]-3007

T.Y. B.Com.

बँकिंग अँड फायनान्स -II
भारतातील वित्तीय बाजार आणि संस्था
(2013 पॅटर्न) (नियमित)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवतात.

प्रश्न 1) नाणेबाजार म्हणजे काय? 1991 नंतर भारतीय नाणेबाजारात झालेल्या सुधारणा स्पष्ट करा. [16]

प्रश्न 2) परकीय विनिमय बाजाराची व्याख्या द्या. परकीय विनिमय बाजारातील सहभागी संस्था स्पष्ट करा. [16]

किंवा

भांडवल बाजाराची व्याख्या द्या. भारतीय भांडवल बाजाराची वैशिष्ट्ये आणि 1991 नंतरच्या काळातील भांडवल बाजारातील सुधारणा स्पष्ट करा. [16]

प्रश्न 3) अ) बँका आणि बँकेतर वित्तीय संस्थामधील फरक स्पष्ट करा. [8]

ब) भाडेपट्टा वित्तपुरवठा कंपन्यांची कार्ये स्पष्ट करा. [8]

किंवा

अ) भारतीय औद्योगिक वित्तपुरवठा महामंडळाची प्रगती सांगा. [8]

ब) विमा नियामक आणि विकास प्राधिकरणाची कार्ये स्पष्ट करा. [8]

प्रश्न 4) भारतीय आयुर्विमा महामंडळाची कार्यपद्धती आणि प्रगती सांगा. [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन) [16]

अ) बिगर आयुर्विमा कंपन्या

ब) मुद्रा बँक

क) परस्पर निधी

ड) भविष्य निर्वाह निधी



Total No. of Questions : 5]

SEAT No. :

P867

[Total No. of Pages : 4

[5158]-3008
T.Y.B.Com.
BUSINESS LAWS AND PRACTICES
(2013 Pattern) (Special Paper -II)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Explain the provisions regarding safety of workers as per Factories Act, 1948. **[16]**

Q2) Explain provision of employees provident fund scheme as per The Employees Provident Fund and Miscellaneous Provisions Act, 1952. **[16]**

OR

Define wages as per wages Act. Explain various deductions from wages under payment of Wages Act, 1936. **[16]**

- Q3)** a) Explain minimum and maximum bonus under The Bonus Act, 1965. **[8]**
b) State the procedure of Registration of Trade Union. **[8]**

OR

- a) What is General Fund of Trade Union? State the objectives for which the General Fund can be used. **[8]**
b) State objectives and scope of The Employees provident fund and Miscellaneous Provisions Act, 1952. **[8]**

Q4) What do you mean by social responsibilities of companies? Explain Social Responsibilities of companies. **[16]**

P.T.O.

Q5) Write short notes (any two)

[16]

- a) Powers and Duties of Inspectors in respect of oppression and Mismanagement.
- b) Rule of Meajority and its exceptions.
- c) Morality and Business Ethics in India.
- d) Oppointment and powers of Inspector as per Factory Act, 1948



Total No. of Questions : 5]

P867

[5158]-3008

T.Y. B.Com.

BUSINESS LAWS AND PRACTICES

(2013 Pattern) (Special Paper -II)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न अनिवार्य आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मुळ इंग्रजी प्रश्न पत्रिका पहावी.

प्रश्न 1) कारखान्यासंबंधीचा कायदा, 1948 अन्वये कारखान्यातील कामगारांच्या सुरक्षिततेबाबतच्या तरतुदी स्पष्ट करा. [16]

प्रश्न 2) कर्मचारी भविष्य निर्वाह निधी व विविध तरतुदीचा कायदा, 1952 अन्वये भविष्य निर्वाह निधी योजनासंदर्भातील महत्वाच्या तरतुदी स्पष्ट करा. [16]

किंवा

वेतन देण्याबद्दलचा कायदा, 1936 अन्वये वेतनाची व्याख्या सांगुण वेतनातून करता येणाऱ्या कपाती स्पष्ट करा. [16]

प्रश्न 3) अ) बोनस कायदा, 1965 अन्वये किमान व कमाल बोनस या संकल्पना स्पष्ट करा. [8]

ब) कामगार संघटनेच्या नोंदणीची पद्धत सांगा. [8]

किंवा

अ) कामगार संघटनेचा सर्वसाधारण निधी म्हणजे काय? सर्वसाधारण निधी कोणत्या उद्देशांसाठी खर्च करता येतो ते सांगा. [8]

ब) कर्मचारी भविष्य निर्वाह निधी व विविध तरतुदींचा कायदा, 1952 ची उद्दिष्टे व व्याप्ती सांगा. [8]

प्रश्न 4) कंपन्यांची सामाजिक जबाबदारी म्हणजे काय? कंपन्यांच्या सामाजिक जबाबदाऱ्या स्पष्ट करा. [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन) [16]

अ) जुलूम आणि गैर कारभाराची चौकशी करण्यासाठी नेमलेल्या निरीक्षकांचे अधिकार व कर्तव्ये सांगा.

ब) बहुमताचे वर्चस्व नियम व त्याचे अपवाद

क) भारतातील व्यावसायिक नैतिकता

ड) तपासणी अधिकाऱ्यांची नेमणूक व अधिकार (कारखान्यांचा कायदा, 1948)



Total No. of Questions : 5]

SEAT No. :

P868

[Total No. of Pages : 4

[5158]-3009
T.Y. B.Com. (Regular)
CO-OPERATION AND RURAL DEVELOPMENT
(2013 Pattern) (Paper -II)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Define Co-operative management? Explain the nature and functions of Co-operative management. **[16]**

Q2) What mean by Director? Describe the responsibilities and role of Board of Directors in Co-operative management. **[16]**

OR

Define Decision-Making? State the importance of decision making in co-operative management. **[16]**

Q3) a) Write a note on powers of Co-operative registrar. **[8]**

b) Write a note on Human relationship in co-operatives. **[8]**

OR

a) State the objectives of co-operative audit. **[8]**

b) Write a note on Budget and accounting of co-operatives? **[8]**

Q4) What mean by financial management of co-operatives? Explain the nature and importance of financial management of co-operatives. **[16]**

P.T.O.

Q5) Answer the following questions (any two)

[16]

- a) Explain the need of financial control in co-operatives.
- b) State the Duties of co-operative auditor.
- c) Explain the various sources of finance to co-operative.
- d) Write a note on Internal and Annual audit of co-operatives.



Total No. of Questions : 5]

P868

[5158] -3009

T.Y. B.Com. (Regular)

CO-OPERATION AND RURAL DEVELOPMENT

(2013 Pattern) (Paper -II)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) सहकारी व्यवस्थापनाची व्याख्या सांगा? सहकारी-व्यवस्थापनाचे स्वरूप आणि कार्ये स्पष्ट करा. [16]

प्रश्न 2) संचालक म्हणजे काय? सहकारी-व्यवस्थापनात संचालक मंडळाच्या जबाबदाऱ्या आणि संचालक-मंडळाची भूमिका विशद करा. [16]

किंवा

निर्णय-क्षमतेची व्याख्या सांगा? सहकारी-व्यवस्थापनात निर्णय क्षमतेचे असलेले महत्व सांगा. [16]

प्रश्न 3) अ) सहकारी-निबंधकाचे अधिकार यावर टिप लिहा. [8]

ब) सहकारामधील मानवी-संबंध यावर टिप लिहा. [8]

किंवा

अ) सहकारी-लेखा परिक्षणाची उद्दिष्टे सांगा. [8]

ब) सहकारातील अंदाजपत्रक आणि लेखाकर्म यावर टिप लिहा. [8]

प्रश्न 4) सहकारी वित्तिय व्यवस्थापन म्हणजे काय? सहकारी वित्तिय व्यवस्थापनाचे स्वरूप आणि महत्व स्पष्ट करा. [16]

प्रश्न 5) खालील प्रश्नांची उत्तरे द्या. (कोणतेही दोन)

[16]

- अ) सहकारामध्ये वित्तिय-नियंत्रणाची गरज स्पष्ट करा.
- ब) सहकारी-लेखा परिक्षकाची कर्तव्ये सांगा.
- क) सहकाराचे विविध वित्तिय मार्ग (स्त्रोत) स्पष्ट करा.
- ड) सहकारातील अंतर्गत आणि वार्षिक लेखापरिक्षण यावर टिप लिहा.



Total No. of Questions : 5]

SEAT No. :

P869

[Total No. of Pages : 4

[5158] - 3010

T.Y. B.Com.

COST AND WORKS ACCOUNTING

(2013 Pattern) (Paper - II) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) A) State whether the following statements are true or false. [5]

- i) Fixed overheads do not increase or decrease when the volume of production or output changes.
- ii) Direct cost are also known as overheads.
- iii) In job costing system, a separate job cost sheet is prepared for each job for cost accumulation.
- iv) Contract costing method is also known as terminal costing.
- v) Service costing is a form of operations costing.

B) Fill in the blanks. [5]

- i) The overheads controlled by management are called _____.
- ii) Bad debts is an example of _____ overheads.
- iii) Job costing is aimed to find out the cost of a specific _____.
- iv) Work certified is credited to _____ account.
- v) In process costing the output of one process become the _____ of another process.

Q2) What is activity based costing? Explain the stages and benefits of activity based costing system. [15]

OR

What is job costing? Explain the methods of costing.

P.T.O.

Q3) Write short notes on (any three)

[15]

- a) Fixed and variable overheads.
- b) Cost drivers
- c) Escalation clause
- d) Joint product and By - product
- e) Features of operating costing.

Q4) a) Om Ltd. Pune has three production departments viz. 'P' 'Q' and 'R' and two service departments 'S' and 'T'. **[15]**

The primary distribution summary of march, 2016 gives the following details.

Production Depts:

P - ₹ 8,000

Q - ₹ 7,000

R - ₹ 8,000

Service Depts:

S - ₹ 5,000

T - ₹ 2,000

The service departments cost of 'S' and 'T' are to be charged on the following percentages.

Particulars	'P'	'Q'	'R'	'S'	'T'
Service dept.'S'	20%	40%	30%	—	10%
Service dept. 'T'	40%	20%	30%	10%	—

You are required to find out the total production overheads under Repeated Distribution method and simultaneous Equation method.

b) From the following figures calculate the amount of national profits to be credited to profit & loss account. **[5]**

- Contract price — ₹ 15,00,000
- Work certified — ₹ 11,00,000
- Cash received — ₹ 8,80,000
- National profit — ₹ 1,35,000

- Q5) a)** Ajay construction, Mumbai undertook a contract of ₹ 8,00,000 for the construction of a sports gymkhana on 1st April 2015. The following information is taken up from the contract ledger as on 31-3-2016 in respect of the above.

	₹
Material directly issued from stores	— 1,30,000
Material purchased	— 70,000
Scrap material sold	— 8,000
Material transferred to other contract	— 10,000
Material in hand on site	— 11,000
Material returned to stores	— 6,000
Direct wages paid	— 85,000
Direct charges	— 45,000
Overhead charged to contract	— 40,000
Sub-contract cost	— 9,000
Cost of additional work	— 3,400
Outstanding direct expenses	— 1,600
Plant purchased on 1-4-2015 and issued directly	— 80,000
Plant transferred on 1-4-2015 to other contract	— 40,000
Cash received	— 3,60,000
Work certified	— 4,00,000
Work uncertified	— 32,000
Plant in hand on 31-3-2016	— 40,000
Annual depreciation on plant	— 8,000

You are required to prepare contract account for the year ended 31-3-2016

A product 'Sony' passes through three processes A, B and C. 10000 units were issued to process 'A' in the beginning at cost of ₹ 10 per unit. Prepare process 'A' A/C, process 'B' A/C and process 'C' A/C. The following information is made available. **[10]**

Particulars	Process 'A'	Process 'B'	Process 'C'
Material	₹ 10,000	₹ 15,000	₹ 5,000
Wages	₹ 50,000	₹ 80,000	₹ 65,000
Direct expenses	₹ 15,300	₹ 18,100	₹ 30,828
Normal scrap	3%	5%	8%
Value of scrap per unit	₹ 2.50	₹ 5.00	₹ 8.50
Actual output (Units)	9,500	9,100	8,100

OR

- b) Following data is related with passengers vehicles of sai transport co. shirdi. You are required to calculate the cost per running km. [10]

<u>Particulars</u>		<u>₹</u>
Cost of vehicle	–	2,00,000
Annual Road Licence	–	3,000
Insurance per Annum	–	2,800
Yearly Garage Rent	–	2,400
Supervision and salaries (for 12 months)	–	60,000
Driver's wages per running hour	–	20
Cost of petrol per litre	–	70
Repairs & maintenance per km.	–	3.30
Cost of tyre and tubes per km.	–	0.50
Estimate life	–	1,60,000 kms
Km. per litre of petrol	–	10 kms.
Annual kms run	–	24000 kms

Charge interest at 10% p.a on cost of vehicles and vehicle runs 40 km. per hour on an average.



Total No. of Questions :4]

SEAT No. :

P870

[Total No. of Pages : 5

[5158]-3011

T.Y.B.Com.

BUSINESS STATISTICS - II
(2013 Pattern) (Special Paper - II)

Time : 3 Hours]

[Max. Marks :80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of statistical tables and calculator is allowed.*

Q1) A) Attempt any five of the following : **[10]**

- a) Given $P(A) = 0.5$, $P(B) = 0.6$, $P(A \cap B) = 0.3$, find $P(A \cup B)$.
- b) Given $P(B) = 0.9$, $P(A \cap B) = 0.3$, find $P(A / B)$.
- c) Let $X \rightarrow B(n, p)$, If $E(X) = 24$ and $\text{Var}(X) = 6$. Find n and p .
- d) Define independence of two events.
- e) 20 people were selected at random in the following order

M F F M M F F M F M M M F F M M F M M M

Assuming the population has 50% men and 50 % women, is true that the people were selected at random (Use 5% level of significance)?

- f) Find n if $n_{c5} = 5n_{p3}$.

Q2) Attempt any four of the following : **[20]**

- a) Given that $P(A_1) = P(A_2) = P(A_3) = 1/3$ and $P(B/A_1) = 2/7$,
 $P(B/A_2) = 4/9$, $P(B/A_3) = 1/5$, using Baye's theorem find $P(A_1/B)$.

P.T.O.

b) A random variable X has following probability distribution :

X	0	1	2	3	4
P(X = x)	3K	6K	5K	4K	2K

- Find
- i) K
 - ii) $P(1 < X \leq 3)$
 - iii) Mean and standard deviation of X.

c) 40 % bolts produced by a machine are defective. Determine the probability that out of 5 bolts chose at random

- i) At most 1 bolts will be defective.
- ii) At least 1 will be defective.

d) In parliament, on tax reform bill two parties voted as follows:

Parties \ Opinion	Favour	Opposed
Democrat	138	64
Republican	64	84

Test whether parties have independent opinion on bill at 5% L.O.S.
 [Given $\chi_1^2 = 3.81, \chi_2^2 = 5.99, \chi_3^2 = 7.81$]

e) Suppose we have a data set of twenty-five observations :

1 1 2 2 25 27 28 3 5 6 7 7 8 10 20 42 22 40 3 4 5 75 80 50 55

Use sign test to test the hypothesis at 5% level of significance that the value of median 30.

Q3) Attempt any two of the following :

[20]

- a) Consider family with three children.
- i) Write sample space of distribution of boys [B] and girls [G].
 - ii) A discrete random variable X denotes number of boys. Write down its probability and cumulative probability distribution.
 - iii) Find mean and standard deviation of X.

[2 + 4 + 4]

- b) The average number of misprints per page of a book is 1.5. Assuming the distribution of number of misprints be Poisson, Find :
- i) The probability that the page is free from misprints.
 - ii) The probability that the page contain less than 2 misprints.
 - iii) Number of pages containing more than one misprint in a book of 900 pages. [Given $e^{-1.5} = 0.22313$]

[3 + 3 + 4]

- c) The sales data of an item in six shops before and after special promotional campaign are as given below:

Shops	A	B	C	D	E	F
Before Campaign	53	28	31	48	50	42
After campaing	58	29	30	55	56	45

Can campaign judged to be a success? (Take $\alpha = 0.05$, $t_{5,0.05} = 2.57$, $t_{6,0.05}$).

- d) i) Describe the test procedure of equality of two population proportion.
- ii) In a sample of 600 students of a certain college 400 are found to use ball pens. In another college, from a sample of 900 students 450 were found to use ball pens. Test whether the two colleges are significantly different with respect to the habit of using ball pens. (Use 5 % level of significance.)

Q4) Attempt any two of the following :

[30]

- a) If $X \rightarrow N(3, 2^2)$, find
- i) $P(X > 5)$
- ii) $P(X < 1)$
- iii) $P(4 < X < 7)$
- iv) $P(2 < X < 6)$
- v) $E(Y)$ and $\text{Var}(Y)$, where $Y = 2X - 3$.
- b) Two manufacturer A and B supply piston rods off specified diameters to a company. The company is interested in comparing variability of the diameters of the product of these two manufactures. The measurements (in cm) of the diameters of the rods drawn randomly from the rods supplied by A and B are as follows. [Use 2 % level of significance]

Diameters of rods supplied by A: 6.4, 6.8, 7.2, 6.6, 7.7, 7.0, 6.5, 7.1, 6.9, 7.3

Diameters of rods supplied by B : 6.9, 6.5, 6.6, 7.4, 6.2, 6.8, 7.0, 7.3, 7.1, 7.2, 6.4, 6.7

Test whether variances in the diameters of rods supplied by manufactures A and B are equal.

c) The joint probability distribution of (X, Y) is given below :

Y \ X	0	1	2	3
0	K	3K	2K	4K
1	2K	6K	4K	8K
2	3K	9K	6K	12K

Obtain :

- i) The value of K.
- ii) Marginal probability distribution of X and Y.
- iii) $P(X + Y \leq 1)$.
- iv) Conditional probability distribution of Y given $X = 2$.
- v) Are X and Y independent?



Total No. of Questions : 5]

SEAT No. :

P871

[Total No. of Pages : 4

[5158]-3012

T.Y. B.Com.

BUSINESS ENTREPRENEURSHIP

(2013 Pattern) (Paper -II)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *All questions carry equal marks.*

Q1) Explain the guidelines for selection of a New project. Explain the role of project identification. **[16]**

Q2) What do you mean by "Small Scale Industries"? Explain the role of Small Scale Industries in development of Indian Economy. **[16]**

OR

Explain the elements of identification of entrepreneurial opportunities.

Q3) a) Explain financial incentives for Small Scale Industries and Tax concessions. **[8]**

b) State Technical aspects of Business plan. **[8]**

OR

a) Discuss Creativity and Innovation.

b) Explain the term "Business Sickness". State causes of Industrial sickness".

Q4) Explain the working and progress of Small Industries Development Bank of India (SIDBI). **[16]**

P.T.O.

Q5) Write short notes (any two):

[16]

- a) Capital Investment for Small Scale Industries
- b) Environmental Scanning
- c) Project Audit
- d) State Financial Corporation



Total No. of Questions : 5]

P871

[5158] -3012

T.Y. B.Com.

BUSINESS ENTREPRENEURSHIP

(2013 Pattern) (Paper -II)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न अनिवार्य आहेत.
2) सर्व प्रश्नांना समान गुण आहेत?
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) नवीन प्रकल्प निवडीबाबतची मार्गदर्शक तत्वे स्पष्ट करा. प्रकल्प शोधण्याची भूमिका स्पष्ट करा. [16]

प्रश्न 2) लघु उद्योगांचा अर्थ काय? भारतीय अर्थव्यवस्थेच्या विकासातील लघु उद्योगाचे महत्व स्पष्ट करा. [16]

किंवा

उद्योजकता विषयक संधी ओळखण्याबाबतची मुलतत्वे स्पष्ट करा.

प्रश्न 3) अ) लघु उद्योगात पुरवली जाणारी वित्तीय प्रलोभने आणि कर सवलती स्पष्ट करा. [8]

ब) व्यावसायिक आराखड्याचे तांत्रिक दृष्टीकोन सांगा. [8]

किंवा

अ) सर्जनशिलता आणि नाविण्यपूर्णता यावर चर्चा करा.

ब) व्यावसायिक आजारपण संकल्पना स्पष्ट करा. औद्योगिक आजारपणाची कारणे सांगा.

प्रश्न 4) भारतीय लघु उद्योग विकास बँकेची कार्ये आणि कामगिरी विशद करा. [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन)

[16]

- अ) लघु उद्योगाकरिता भांडवली गुंतवणुक
- ब) पर्यावरण विषयक तपासणी
- क) प्रकल्प अंकेक्षण
- ड) राज्य वित्तीय महामंडळ



Total No. of Questions : 5]

SEAT No. :

P872

[Total No. of Pages : 4

[5158]-3013
T.Y. B.Com. (Regular)
MARKETING MANAGEMENT
(2013 Pattern) (Paper -II)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Explain the social responsibilities of marketing manager. **[16]**

Q2) What are the various Principles of marketing organisations? **[16]**

OR

What is a sales Budget? Explain the advantages and limitations of sales Budget. **[16]**

Q3) a) Explain the different modes of entry in international market. **[8]**

b) What is impact of marketing on society? **[8]**

OR

a) Write a note on changing role of marketing organisation. **[8]**

b) Explain the different types of sales forecasting technique. **[8]**

Q4) What are the different challenges in international marketing? **[16]**

P.T.O.

Q5) Write short notes on (any two)

[16]

- a) Importance of marketing regulation
- b) Distinction between manufacture goods marketing and agricultural goods marketing
- c) Consumer protection act-1986
- d) Impact of Globalisation on marketing



Total No. of Questions : 5]

P872

[5158] -3013
T.Y. B.Com. (Regular)
MARKETING MANAGEMENT
(2013 Pattern) (Paper -II)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्न पत्रिका पहावी.

प्रश्न 1) विपणन व्यवस्थापकाच्या सामाजिक जबाबदाऱ्या स्पष्ट करा. [16]

प्रश्न 2) विपणन संघटनेची विविध तत्वे कोणती? [16]

किंवा

विक्री अंदाजपत्रक म्हणजे काय? विक्री अंदाज पत्रकाचे विविध फायदे आणि मर्यादा स्पष्ट करा. [16]

प्रश्न 3) अ) आंतरराष्ट्रीय बाजारपेठेत प्रवेशाच विविध मार्ग कोणते? [8]

ब) विपणनाचा समाजावर काय परिणाम होतो. [8]

किंवा

अ) विपणन संघटनांची बदलती भूमिका यावर सविस्तर टिप लिहा. [8]

ब) विक्री विषयक अंदाज व्यक्त करण्याची विविध तंत्रे स्पष्ट करा. [8]

प्रश्न 4) आंतरराष्ट्रीय विपणनातील विविध आव्हाने कोणती? [16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[16]

- अ) विपणन नियमनाचे महत्व.
- ब) निर्मित वस्तू विपणन आणि कृषी वस्तू विपणन यातील फरक स्पष्ट करा.
- क) ग्राहक संरक्षण कायदा- 1986.
- ड) जागतिकीकरणाचा विपणनावर होणारा परिणाम.



Total No. of Questions : 5]

SEAT No. :

P873

[Total No. of Pages : 4

[5158] -3014

T.Y. B.Com.

AGRICULTURAL AND INDUSTRIAL ECONOMICS

(2013 Pattern) (Special Paper -II) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) Take the brief review of progress of agriculture in India since 1991. **[16]**

Q2) Critically evaluate land reforms in India. **[16]**

OR

Explain the nature of MGNREGA. Explain its performance in elimination of rural unemployment. **[16]**

Q3) a) Explain the problems of small scale industries in India. **[8]**

b) State the features of industrial growth since 1991. **[8]**

OR

a) State the problems of Iron and steel industry in India. **[8]**

b) Explain the progress of power generation industry in India. **[8]**

Q4) Explain the causes of industrial disputes. State the measures to solve the problems of industrial disputes. **[16]**

P.T.O.

Q5) Write short notes on (any two)

[16]

- a) State financial corporations and industrial finance.
- b) Social security and welfare measures
- c) Govt. wage policy
- d) Problems of public enterprises



Total No. of Questions : 5]

P873

[5158] -3014

T.Y. B.Com.

कृषी आणि औद्योगिक अर्थशास्त्र
(2013 Pattern) (Special Paper -II) (Regular)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नाचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) 1991 पासून भारतातील शेतीच्या प्रगतीचा थोडक्यात आढावा घ्या. [16]

प्रश्न 2) भारतातील जमीन सुधारणांचे टीकात्मक मूल्यमापन करा. [16]

किंवा

‘मनरेगा’चे स्वरूप स्पष्ट करा. ग्रामीण बेरोजगारी कमी करण्यासाठी मनरेगाची कामगिरी विशद करा. [16]

प्रश्न 3) अ) भारतातील लघुउद्योगाच्या समस्या स्पष्ट करा. [8]

ब) 1991 पासूनची औद्योगिक वृद्धीची वैशिष्ट्ये सांगा. [8]

किंवा

अ) भारतातील लोखंड आणि पोलाद उद्योगाच्या समस्या सांगा. [8]

ब) भारतातील उर्जा निर्मिती उद्योगाची प्रगती स्पष्ट करा. [8]

प्रश्न 4) औद्योगिक संघर्षाची कारणे स्पष्ट करा. औद्योगिक संघर्षाची समस्या सोडविण्यासाठी उपाय सांगा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[16]

- अ) राज्य वित्तिय महामंडळे आणि औद्योगिक वित्तपुरवठा
- ब) सामाजिक सुरक्षितता आणि कल्याणकारी उपाय योजना
- क) सरकारचे वेतन धोरण
- ड) सार्वजनिक उद्योगाच्या समस्या



Total No. of Questions : 4]

SEAT No. :

P874

[Total No. of Pages : 4

[5158] - 3015

T.Y. B.Com.

**DEFENCE BUDGETING, FINANCE & MANAGEMENT
(2013 Pattern) (Special Paper -II)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any ten)

[20]

- i) Write any two merits of indigenous production.
- ii) Who said defence is a public good?
- iii) Define industrial policy resolution.
- iv) Define sustainable development.
- v) Write any two merits of logistics planning.
- vi) State the meaning of public sector undertaking.
- vii) Write any two limitations of defence management.
- viii) What do you mean by non-military threats?
- ix) Write any two merits of defence production in private sector.
- x) Write any two merits of DPSU.
- xi) State the meaning of defence economics.
- xii) Define Threat perception.
- xiii) Write any two characteristics of India's armament procurement.

P.T.O.

Q2) Answer in 50 words each (any two) **[10]**

- i) Explain Principles of logistics management.
- ii) Describe political aspects of defence production.
- iii) Explain challenges to India's security.

Q3) Answer in 150 words each (any two) **[20]**

- i) Do you agree defence and development go side by side? Justify your answer.
- ii) Explain Weapons procurement policy in India since 1947.
- iii) Discuss role of research and development in defence production.

Q4) Answer in 300 words each (any two) **[30]**

- i) Write a critical note on the challenges of defence production in India.
- ii) Explain a critical note on India's five year defence plan.
- iii) Discuss role of DPSU in India's armament production.



Total No. of Questions : 4]

P874

[5158] - 3015

T.Y. B.Com.

DEFENCE BUDGETING, FINANCE & MANAGEMENT

(2013 Pattern) (Special Paper -II)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) 20 शब्दात उत्तरे द्या. (कोणतेही दहा)

[20]

- i) मुलभुत-स्वदेशी उत्पादनाचे कोणतेही दोन गुणधर्म लिहा.
- ii) डिफेंन्स इज पब्लीक गुड हे विभाग कोणी केले ?
- iii) औद्योगिक धोरणाचा ठराव व्याख्या द्या.
- iv) सस्टेनेबल डेव्हलपमेंट व्याख्या द्या.
- v) पुरवठा व्यवस्थापनाच्या नियोजनाचे दोन गुणधर्म लिहा.
- vi) पब्लीक सेक्टर अंडरटेकिंग म्हणजे काय ?
- vii) संरक्षण व्यवस्थापनाच्या कोणत्याही दोन मर्यादा लिहा.
- viii) असैनिकी धोके म्हणजे काय ?
- ix) खाजगी क्षेत्रातील संरक्षण उत्पादनाचे कोणतेही दोन गुणधर्म लिहा.
- x) डि.पी.एस.यु. चे कोणतेही दोन गुणधर्म लिहा.
- xi) “संरक्षणाचे अर्थशास्त्र म्हणजे” काय ?
- xii) धोक्याविषयीची संकल्पना-व्याख्या द्या.
- xiii) भारताच्या शस्त्रास्त्र पूर्ततेची कोणतीही दोन वैशिष्ट्ये लिहा.

प्रश्न 2) 50 शब्दात उत्तरे द्या. (कोणतेही दोन) [10]

- i) पुरवठा व्यवस्थापनाची तत्वे स्पष्ट करा.
- ii) संरक्षण उत्पादनाच्या राजकीय पैलूचे वर्णन करा.
- iii) भारताच्या सुरक्षेची आव्हाने स्पष्ट करा.

प्रश्न 3) 150 शब्दात उत्तरे द्या. (कोणतेही दोन) [20]

- i) “संरक्षण सज्जता आणि विकास कार्यक्रम एकाच वेळेस कार्यान्वीत (सुद्ध) असले पाहिजेत”. आपण सहमत आहात काय? समर्पक उत्तर द्या.
- ii) 1947 पासूनच्या भारताचे शस्त्रास्त्र पूर्ततेचे धोरण स्पष्ट करा.
- iii) संरक्षण उत्पादनातील संशोधन आणि विकासाच्या भूमिके विषयी चर्चा करा.

प्रश्न 4) 300 शब्दात उत्तरे द्या. (कोणतेही दोन) [30]

- i) भारताच्या संरक्षण उत्पादना बाबतची आव्हाने यावर टिकात्मक टिपण लिहा.
- ii) भारताच्या संरक्षणाची पंचवार्षिक योजना टिकात्मक टिपण लिहा.
- iii) भारताच्या शस्त्रास्त्र उत्पादनातील सार्वजनिक क्षेत्राच्या भूमिकेची चर्चा करा.



Total No. of Questions : 5]

SEAT No. :

P875

[Total No. of Pages : 4

[5158] - 3016

T.Y. B.Com.

**INSURANCE, TRANSPORT AND CLEARANCE,
(2013 Pattern) (Paper -II) (Regular)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define life Insurance? Enumerate the claim settlement procedure of Life Insurance. **[16]**

Q2) Distinguish between Nominations and Assignment of Insurance Policies **[16]**

OR

Describe the comparative Study of private Insurance companies and Government controlled Insurance companies. **[16]**

Q3) a) Malhotra committee report, write a note. **[8]**

b) Objectives of Insurance regulatory and Development Act-1991. **[8]**

OR

a) Write a note on 'Installment Revival Scheme' of general Insurance. **[8]**

b) Main provisions of Insurance Amendment Act-2002. **[8]**

Q4) Define general Insurance? Describe in detail the various types of claims of general Insurance. **[16]**

P.T.O.

Q5) Answer the following question in brief (any two)

[16]

- a) State the accidental benefits of general Insurance contract.
- b) Write a note on for feiture of policies.
- c) Main provisions of general Insurance Amendment Act-2002.
- d) Explain the methods of payment of general Insurance.



Total No. of Questions : 5]

P875

[5158] - 3016

T.Y. B.Com.

**INSURANCE, TRANSPORT AND CLEARANCE,
(2013 Pattern) (Paper -II) (Regular)**

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) आर्युविम्याची व्याख्या सांगा? आर्युविम्याची नुकसान भरपाई मिळविण्याची कार्यपद्धती विशद करा. [16]

प्रश्न 2) विमा पॉलीशीतील वारसनॉंद (Nominations) आणि मुखत्यार पत्र (बेयनपत्र) (Assignment) या दोघामधील फरक सांगा. [16]

किंवा

खाजगी क्षेत्रातील विमा कंपन्या आणि सरकारी नियंत्रित विमा कंपन्या यांचा तुलनात्मक अभ्यास विशद करा. [16]

प्रश्न 3) अ) मल्होत्रा समिती अहवाल यावर थोडक्यात टिप लिहा. [8]

ब) 1991 च्या विमा नियमनात्मक आणि विकास कायद्याची उद्दिष्टे. [8]

किंवा

अ) सर्व साधारण विम्यातील 'हत्ते पुनर्लाभ योजना' (Installment Revival Scheme) यावर थोडक्यात टिप लिहा. [8]

ब) 2002 च्या विमा सुधारणा कायद्याच्या मूख्य तरतुदी. [8]

प्रश्न 4) सर्व साधारण विम्याची व्याख्या सांगून, सर्व साधारण विम्यातील विविध प्रकारचे दावे सविस्तर विशद करा. [16]

प्रश्न 5) खालील प्रश्नांची थोडक्यात उत्तरे द्या. (कोणतेही दोन) [16]

अ) सर्व साधारण विमा करारातील अपघाती फायदे सांगा.

ब) पॉलीशीची जाती (पॉलीशी संदर्भातील दंडात्मक कारवाई (For Feiture of Policies) यावर टिप लिहा.

क) 2002 या सर्व साधारण विमा सुधारणा कायद्याच्या मुख्य तरतुदी.

ड) सर्व साधारण विम्याची पैसे, देण्या संदर्भातील पद्धती स्पष्ट करा.



Total No. of Questions : 5]

SEAT No. :

P876

[Total No. of Pages : 2

[5158] - 3017
T.Y. B.Com. (Regular)
COMPUTER APPLICATION
Computer Networking and Cyber Security
(2013 Pattern) (Paper -II)

Time : 3Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Neat diagrams must be drawn whenever necessary.*

Q1) Attempt any eight of the following:

[16]

- a) Write any two advantages of Star topology.
- b) What is protocol?
- c) Write any two goals of TCP/IP reference model.
- d) List any two propagation methods.
- e) Write any two applications of Coaxial cable.
- f) Give the full form of
 - i) MAC
 - ii) CSMA-CD
- g) List any two frame types for a wireless LAN defined by IEEE 802.11.
- h) What is information Security?
- i) What is Strong password?
- j) What is Decryption?

Q2) Attempt any four of the following:

[16]

- a) What are the modes of communication? Explain any one in detail.
- b) Explain the functions of Transport Layer of ISO-OSI reference model.
- c) Explain applications of Fiber optic cable.
- d) Explain the frame format of Ethernet.
- e) Explain applications of Bluetooth.

P.T.O.

Q3) Attempt any four of the following: [16]

- a) Explain Mesh topology in detail.
- b) Explain types of attack in detail.
- c) Explain methods of password cracking.
- d) Explain the process of Digital signature.
- e) Explain the components of wireless network.

Q4) Write short note on (any four): [16]

- a) MAN
- b) Classless addressing
- c) Radio-wave transmission
- d) Steganography
- e) Public key infrastructure

Q5) a) Attempt any two of the following: [8]

- i) What are standards? Explain types of standards.
- ii) Compare ISO-OSI and TCP/IP reference model.
- iii) Explain Line-of-sight propagation method.

b) Attempt any two of the following: [8]

- i) Explain applications of Computer Forensics.
- ii) What is programming bugs? Explain the types of programming bugs.
- iii) Explain in detail concept of Cryptography.



Total No. of Questions : 6]

SEAT No. :

P877

[Total No. of Pages : 4

[5158]-3018
T.Y. B.Com.
BUSINESS ADMINISTRATION
Finance, Production and Operations Functions
(2013 Pattern) (Paper -III) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) What is 'Capital structure'? Explain the factors effecting on capital structure. **[14]**

Q2) Explain the advantages and disadvantages of Equity shares. **[14]**

OR

What is 'Over capitalisation'? Explain the causes and effects of over capitalisation.

Q3) a) Explain the functions of 'Finance manager'. **[7]**

b) Explain the importance of 'Production planning'. **[7]**

OR

a) Explain the Nature of 'Finance'. **[7]**

b) Explain the Principles of "Supply chain management". **[7]**

Q4) Explain the various types of manufacturing system. **[14]**

P.T.O.

Q5) Write short notes on (any two) [14]

- a) Need of production control.
- b) Functions of material Handling.
- c) J.I.T. manufacturing.
- d) Product lay - out.

Q6) "Effects of Union Budget-2017 on Industry & Business." Discuss. [10]



Total No. of Questions : 6]

P877

[5158]-3018

T.Y. B.Com.

BUSINESS ADMINISTRATION

Finance, Production and Operations Functions

(2013 Pattern) (Paper -III) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्रश्न 1) “भांडवल रचना’ म्हणजे काय? भांडवल रचनेवर परिणाम करणारे घटक स्पष्ट करा. [14]

प्रश्न 2) समहक्क भागांचे फायदे व तोटे स्पष्ट करा. [14]

किंवा

‘आधिभांडवलीकरण’ म्हणजे काय? आधिभांडवलीकरणाची कारणे व परिणाम स्पष्ट करा. [14]

प्रश्न 3) अ) वित्तीय व्यवस्थापकाची कार्ये स्पष्ट करा. [7]

ब) उत्पादन नियोजनाचे महत्व स्पष्ट करा. [7]

किंवा

अ) वित्ताचे स्वरूप स्पष्ट करा. [7]

ब) पुरवठा साखळी व्यवस्थापनाची तत्वे स्पष्ट करा. [7]

प्रश्न 4) उत्पादन प्रक्रिया पद्धतीचे विविध प्रकार स्पष्ट करा. [14]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) [14]

- अ) उत्पादन नियंत्रणाची गरज.
- ब) माल हाताळणीची कार्ये.
- क) जे. आय. टी. मॅन्युफॅक्चरिंग.
- ड) उत्पादन साखळी आराखडा.

प्रश्न 6) “केंद्रीय अर्थसंकल्प 2017 चा उद्योग व्यवसायावरील परिणाम”. चर्चा करा. [10]



Total No. of Questions : 6]

SEAT No. :

P878

[Total No. of Pages : 4

[5158]-3019
T.Y. B.Com.
BANKING AND FINANCE
Banking Law and Practice in India
(2013 Pattern) (Special Paper -III) (Theory) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Define Negotiable Instruments. Explain in detail types of Negotiable Instruments. **[14]**

Q2) Define Bank. Explain the relationship between Banker and Customer. **[14]**

OR

Explain provisions under Banking Regulation Act, 1949 regarding liquid assets, Branch licensing and Audit.

Q3) a) State which precautions to be taken by paying banker while giving payment of customers cheques? **[7]**

b) State the duties of collecting banker. **[7]**

OR

a) Explain the Principles of secured advances.

b) Explain the types of mortgage.

Q4) What is project appraisal? Explain the various aspects of project appraisal. **[14]**

P.T.O.

Q5) Write short notes on (any two): **[14]**

- a) Statutory protection to paying banker.
- b) Dishonour of cheques.
- c) Legal measures of recovery.
- d) Bankers lien.

Q6) Discuss the recent trends in banking sector. **[10]**



Total No. of Questions : 6]

P878

[5158]-3019

T.Y. B.Com.

BANKING AND FINANCE

Banking Law and Practice in India

(2013 Pattern) (Special Paper -III) (Theory) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्न पत्रिका पहावी.

प्रश्न 1) चलनक्षम दस्तऐवजाची व्याख्या द्या. चलनक्षम दस्तऐवजाचे प्रकार सविस्तर स्पष्ट करा. [14]

प्रश्न 2) बँकेची व्याख्या द्या. बँक व ग्राहक यांच्यातील नातेसंबंध स्पष्ट करा. [14]

किंवा

बँक व्यवसाय कायदा 1949 मधील तरल मालमत्ता, शाखा उघडण्यास परवानगी आणि लेखापरीक्षण या संदर्भातील तरतुदी स्पष्ट करा.

प्रश्न 3) अ) ग्राहकाच्या धनादेशाची रक्कम देताना प्रदायी बँकेने कोणती दक्षता घ्यावी ते सांगा? [7]

ब) वसुली बँकेची कर्तव्ये सांगा. [7]

किंवा

अ) सुरक्षित अग्रीमांची तत्वे स्पष्ट करा.

ब) गहाणांचे प्रकार स्पष्ट करा.

प्रश्न 4) प्रकल्प मुल्यमापन म्हणजे काय? प्रकल्प मुल्यमापनाच्या विविध बाजू स्पष्ट करा. [14]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन)

[14]

- अ) प्रदायी बँकेला असणारे कायदेशीर संरक्षण
- ब) धनादेशाचा अनादर
- क) कर्ज वसुलीच्या कायदेशीर उपाययोजना
- ड) बँकेचा धारणाधिकार

प्रश्न 6) बँकींग क्षेत्रातील बदलत्या प्रवाहाची चर्चा करा.

[10]



Total No. of Questions : 6]

SEAT No. :

P879

[Total No. of Pages : 4

[5158]-3020

T.Y.B.Com.

**BUSINESS LAWS AND PRACTICES -III
(2013 Pattern) (Special Paper -III)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*
- 3) Calculator may be used.*

Q1) What is central Excise? Explain the registration procedure of central Excise. **[14]**

Q2) a) Define the term 'Company Secretary'? Explain the legal position and Duties and functions of a company secretary. **[14]**

OR

- b) Write the short notes on (any two) **[14]**
- i) Courier services.
 - ii) Procedure for Issue of Debenture.
 - iii) The Trade Marks Act, 1999.
 - iv) Statutory Books and registers.

Q3) a) Explain the objects and features of service tax. **[7]**

- b) From the following details compute 'CST' Payable by a dealer carrying on business in New Delhi turnover for the year is Rs. 16,00,000/-. Which is included the following: **[7]**

P.T.O.

- i) Trade commission for which credit Notes have to be issued separately.
Rs.48,000
- ii) Installation charges
Rs.25,000
- iii) Exise duty
Rs.80,000
- iv) Freight, Insurance and Transport charges recovered separately in Invoice.
Rs. 60,000
- v) Goods returned by dealer with in six Months of sales but after the end of the year.
Rs. 40000
- vi) Central sales tax @ 4% Buyer issued 'C' forms for all purchases.

OR

Explain the appointment and removal of company auditor. [14]

Q4) Define the term 'BRAND NAME'. Explain the provision in respects of trade Name. [14]

OR

What is debenture? Explain the SEBI's guideline pertaining to Issue of Debenture and kinds of debenture. [14]

Q5) Explain the following terms (Any two) [14]

- a) Public Deposit.
- b) Qualification of Company Secretary.
- c) Types of Assessment of Excise duty.
- d) Surrender of Patent.

Q6) Explain Borrowing Methods of the Company. [10]



Total No. of Questions : 6]

P879

[5158]Ext. -3020

T.Y.B.Com.

BUSINESS LAWS AND PRACTICES -III

(2013 Pattern) (Special Paper -III)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) कॅलक्युलेटर वापरता येईल.
4) संदर्भासाठी मूळ इंग्रजी प्रश्न-पत्रिका पहावी.

प्रश्न 1) केंद्रीय उत्पादन शुल्क म्हणजे काय? उत्पादन शुल्काच्या नोंदणीची कार्यपद्धती स्पष्ट करा. [14]

प्रश्न 2) कंपनी चिटणीस म्हणजे काय? कंपनी चिटणीसाचे कायदेशीर स्थान, कर्तव्ये व कार्ये स्पष्ट करा. [14]

किंवा

थोडक्यात टिपा लिहा. (कोणत्याही दोन) [14]

- कुरिअर सेवा (Courier Service)
- कर्जरोख्यांची विक्रीची पद्धत.
- व्यापारी चिन्ह कायदा, 1999.
- नियामक पुस्तके व नोंदवह्या.

प्रश्न 3) अ) सेवा कराची उद्दिष्टे व वैशिष्ट्ये स्पष्ट करा. [7]

ब) वार्षिक उलाढाल रू. 16,00,000 असणाऱ्या दिल्लीतील व्यापाऱ्याचा देय असणारा केंद्रीय विक्रीकर पुढील माहितीच्या आधारे काढा. [7]

- | | | |
|------|---|------------|
| i) | व्यापार कमिशन/दलाली (ज्याची क्रेडीट नोट स्वतंत्र दिलेली आहे.) | रु.48,000 |
| ii) | बसविण्याचा/ स्थापना खर्च (Installation Charges) | रु.25,000 |
| iii) | अबकारी कर | रु.80,000 |
| iv) | भाडे, विमा आणि वाहतूक खर्च (बिजकामध्ये स्वतंत्रपणे आकारलेला आहे) | रु.60,000 |
| v) | विक्रीपासून सहा महिन्यात परंतु आर्थिक वर्षानंतर व्यापाऱ्याने परत केलेला माल | रु. 40,000 |
| vi) | केंद्रीय विक्री कर 4% दराने खरेदीदाराने सर्व विक्रीसाठी 'C' फॉर्म दिलेला आहे. | |

किंवा

कंपनी हिशेब तपासणीसाठी नेमणूक व पदच्युतीची पद्धत स्पष्ट करा. [14]

प्रश्न 4) बोधनाव म्हणजे काय ? व्यापारी नावासंबंधी तरतुदी स्पष्ट करा. [14]

किंवा

कर्जरोखे म्हणजे काय ? कर्जरोखे विक्रीबाबत सेबीची मार्गदर्शक तत्वे व कर्जरोख्यांचे प्रकार स्पष्ट करा. [14]

प्रश्न 5) पुढील संकल्पना स्पष्ट करा. [14]

- अ) ठेवी स्विकारणे.
- ब) कंपनी चिटणीसाठी पात्रता.
- क) उत्पादन शुल्क आकारणीचे प्रकार.
- ड) पेटंटचे समर्पण.

प्रश्न 6) कंपन्यांच्या कर्ज काढण्याच्या पद्धती सांगा. [10]



Total No. of Questions : 6]

SEAT No. :

P880

[Total No. of Pages : 4

[5158]-3021
T.Y. B.Com.
CO-OPERATION AND RURAL DEVELOPMENT (Paper -III)
(Regular)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) Define Co-operative marketing. Explain the objectives and importance of Co-operative marketing. **[14]**

Q2) Define Marketing Research. Explain the Scope and need of marketing research. **[14]**

OR

What is mean by pricing? Explain the objectives and significance of pricing. **[14]**

Q3) a) Explain the objectives of NAFED. **[7]**

b) Write a note on cotton Co-operatives. **[7]**

OR

a) Explain the organisational set-up of (APMC) Agriculture produce market committee. **[7]**

b) State the factors influencing on marketing strategy of Co-operatives. **[7]**

P.T.O.

Q4) State the progress and problems of Agricultural produce market committee. **[14]**

Q5) Answer the following questions (Any two) **[14]**

- a) Explain the Strategy of Co-operative Service? Marketing.
- b) Describe the Agricultural Co-operative processing.
- c) Explain the impact on Agricultural marketing.
- d) Explain the strategy for exporting Agricultural produce.

Q6) Explain the mechanism of minimum support price by APMC. **[10]**



Total No. of Questions : 6]

P880

[5158]-3021

T.Y. B.Com.

CO-OPERATION AND RURAL DEVELOPMENT (Paper -III)

(Regular)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्रश्न 1) सहकारी विपणनाची व्याख्या द्या. सहकारी विपणनाचे उद्देश आणि महत्व स्पष्ट करा. [14]

प्रश्न 2) विपणना संशोधनाची व्याख्या सांगा. विपणन संशोधनाची व्याप्ती आणि गरज स्पष्ट करा. [14]

किंवा

किंमत म्हणजे काय? किमतीची उद्दीष्टे आणि महत्व स्पष्ट करा. [14]

प्रश्न 3) अ) नाफेडची उद्दीष्टे स्पष्ट करा. [7]

ब) 'सहकारी सुतगिरणी' यावर टिप लिहा. [7]

किंवा

अ) कृषी उत्पन्न बाजार समित्यांची संघटनात्मक रचना सांगा. [7]

ब) सहकारातील विपणन व्यूहरचनेवर परिणाम करणारे घटक सांगा. [7]

प्रश्न 4) कृषी उत्पन्न बाजार समित्यांची कामगिरी आणि समस्या स्पष्ट करा. [14]

प्रश्न 5) खालील प्रश्नांची उत्तरे लिहा. (कोणतेही दोन)

[14]

- अ) सहकारी सेवा विपणनाची व्यूहरचना स्पष्ट करा.
- ब) सहकारी कृषी प्रक्रिया संस्थांचे वर्णन करा.
- क) कृषी विपणनाचे परिणाम स्पष्ट करा.
- ड) कृषी माल उत्पादीत निर्यातीसाठीची व्यूहरचना स्पष्ट करा.

प्रश्न 6) कृषी उत्पन्न बाजार समित्यांमधील किमान आधारभूत किमतीसाठी असलेली यंत्रणा स्पष्ट करा.

[10]



Total No. of Questions : 5]

SEAT No. :

P881

[Total No. of Pages : 4

[5158]- 3022
T.Y. B. Com. (Regular)
COST AND WORKS ACCOUNTING
(2013 Pattern) (Special Paper -III)

Time : 3Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) A) Fill in the blanks (any five): [5]

- i) Budgetary control process involves checking and evaluation of _____ performance.
- ii) Cost auditor is appointed for _____ year.
- iii) The scope of cost audit is restricted to the cost _____ and statements only.
- iv) When actual cost exceeds the standard cost, the difference is termed as _____ variance.
- v) The difference between pre-determined standard costs and actual costs is known as a _____ .
- vi) The objective of Farm Costing is to ascertain _____ of farming activity.

B) State whether the following statements are True or False (any five): [5]

- i) Contribution = Fixed cost + profit.
- ii) Cost Audit is not compulsory for all companies registered under the companies Act 1956.
- iii) A cost Auditor is appointed by shareholders in Annual General Meeting.
- iv) No depreciation need to be provided on farm Machinery and equipments.
- v) Standard Costs are the Pre-determined cost calculated in advance of production.
- vi) Idle Time Variance = Idle Hours × Actual Hourly Rate.

P.T.O.

Q2) What do you mean by MIS? Explain its objectives and advantages. [15]

OR

Define Uniform costing. Explain the scope of Uniform costing system.

Q3) Write short notes on (any three): [15]

- a) Objectives of cost Audit
- b) Cost Accounting standard on overhead-3 [CAS-3]
- c) Cost Records rules of Materials.
- d) Features of farm costing.
- e) Duties of Cost Auditor.

Q4) A) The following information is obtained from Gajraj Ltd, Gandhinagar for the year ended 31.3.2015. [15]

Sales (1,00,000 units)	₹ 1,00,000
Marginal cost	₹ 60,000
Fixed cost	₹ 30,000

Calculate:

- i) P/V Ratio.
- ii) BEP (Sales Value)
- iii) Sales to earn a profit ₹ 15,000
- iv) Profit when sales amounted to ₹ 1,40,000.
- v) Margin of safety.

B) The following data relating to a job is as under. [5]

Standard rate of wages per hour	: ₹ 10
Standard Hours	: 300 Hrs.
Actual rate of wages per hour	: ₹ 12
Actual Hours	: ₹ 200

You are required to calculate

- i) Labour cost variance
- ii) Labour Rate variance
- iii) Labour efficiency variance

- Q5) A)** In Surya Chemicals, Pune for the output of 10kgs. the actual mix differs from the standard mix with a change in output. **[10]**

The cost details for a period of March, 2015 are given below.

Materials	Standard Mix			Actual Mix		
	Quantity kgs.	Price ₹	Cost ₹	Quantity kgs	Price ₹	Cost ₹
BK	60	20	1,200	75	22	1650
PK	40	10	400	30	08	240
Total	100		1600	105		1,890

Calculate the following Material variances.

- i) Material cost variance
- ii) Material Price variance
- iii) Material Usage Variance and
- iv) Material mix variance

Also verify your results.

- B)** Harison Electricals Ltd, provides you the cost details regarding manufacture of a certain products for June, 2015. **[10]**

Standard Time Per Unit of output 10 Hours

Standard Rate per labour hour Rs. 8

Actual monthly production 1100 Units

Effective hours worked 11500 Hours

Idle Time 500 Hours

Actual Total Hours paid 12000 Hours

Total wages payment for the month Rs. 1,20,000. You are required to find out various Labour variances.

OR

From the following figures, prepare cost statements for crop for the year ending 31st March 2016 [10]

a)

Items	Stock on 01/04/2015	Stock on 31/3/2016
Crops	75,000	90,000
Growing Crops	55,000	80,000
Seeds	40,000	50,000
Fertilizers	80,000	60,000

- b) Seeds of Rs. 20,000 and Fertilizers of Rs. 60,000 purchased during the year ending 31/3/2016.
- c) Crops of Rs. 1,02,000 sold during the year ending 31/3/2016
- d) Administrative expenses incurred Rs. 80,000/- during the year ending 31/3/2016
- e) Workers and proprietor have consumed Crops of Rs. 45,000 and Rs. 20,000 respectively during the year ending 31/3/2016.



Total No. of Questions : 4]

SEAT No. :

P882

[Total No. of Pages : 5

[5158]-3023

T.Y. B.Com.

BUSINESS STATISTICS - III (Regular)

(2013 Pattern) (Special Paper - III)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.
- 3) Use of statistical tables and calculator is allowed.

Q1) Attempt any five of the following:

[10]

- a) Obtain the saddle point for the following Game:

$$\begin{array}{c} \text{Firm Y} \\ \text{Firm X} \left[\begin{array}{cc} 8 & -7 \\ -16 & -14 \end{array} \right] \end{array}$$

- b) State the distributions of no. of arrivals and inter arrival time in queuing theory.
- c) State whether each of the statement given below is true or false:
 - i) Control charts are apply on continuous production process.
 - ii) Value of game is always positive.
- d) Explain the term 'Optimistic time' in PERT.
- e) Explain how simulation can be used in business?
- f) Explain the term cost function and profit function.

P.T.O.

Q2) Attempt any four of the following:

[20]

a) Solve the following game:

Player B
B1 B2 B3

Player A

b) Explain the following terms:

- i) Tolerance limits
- ii) Process capability Index

c) If $C(x) = 3x^4 + 2x^3 - 7x + 132$ is the manufacturer's total cost equation, find the:

- i) average cost
- ii) fixed cost
- iii) variable cost
- iv) marginal cost

d) Given the following pay-off matrix:

Strategies	States			
	N ₁	N ₂	N ₃	N ₄
S ₁	4	4	4	4
S ₂	-2	8	8	8
S ₃	-8	2	12	12
S ₄	-14	-4	6	16

Determine the optimal strategy under:

- i) Maximax
- ii) Maximin
- iii) Laplace criteria
- iv) Hurvitz criterion with coefficient of optimality (c) = 0.8
- e) Explain the maxima function with an illustration.

Q3) Attempt any two of the following:

- a) i) State the purpose of replacement problem? [2]
- ii) The maintenance cost and resale value per year of a machine whose purchase price is Rs. 7,000 is given below: [8]

Year	Maintenance Cost (in Rs.)	Resale Value (in Rs.)
1	900	4000
2	1200	2000
3	1600	1200
4	2100	600
5	2800	500
6	3700	400
7	4700	400
8	5900	400

When should the machine be replaced?

- b) A road transport company has one reservation clerk on duty at a time. He handles information of bus schedules and make reservations. Customers arrive at a rate of 8 per hour and the clerk can service 12 customers on an average per hour. Under assumption of queuing theory, find: [10]
- i) Average number of customers waiting for the service.
- ii) Average number of customers in a queue
- iii) Average waiting time of customer for the service.
- iv) Probability that the reservation clerk is idle.
- v) Probability that a customer has to wait before he gets service.

- c) The following table gives the activities in a project and other relevant information [10]

Activity	1-2	1-3	2-5	2-4	3-4	4-5	4-6	5-6	6-7
Duration	5	9	14	4	3	10	12	6	10

Find the earliest start, earliest finish, latest start, latest finish, total float, free float and independent float for each activity. Also find critical path.

- d) Following is the probability distribution of daily demand of items. [10]

Demand	0	5	10	15	20	25
Frequency	2	11	8	21	5	3

Using random numbers given below estimate demand for next 10 days: 35, 52, 90, 13, 23, 73, 34, 57, 35, 83. Also find average daily demand.

Q4) Attempt any two of the following: [30]

- a) The demand for cake in the bakery shop may be 25, 26, 27, 28 with probabilities 0.1, 0.3, 0.5, 0.1 respectively. Making cost and selling price of one cake is Rs. 8 and Rs. 10 respectively. Balance cake is treated as waste. Write the pay of matrix for the given situation. Also prepare opportunity loss table. How much cake should he make using EOL criteria? Verify that the optimal strategy obtained by EMV and EOL criterion is same?
- b) A cost accountant is asked to set up a system for controlling waste in a department converting role of paper in sheets. The bounds of waste are recorded by sheet for 10 days in three shifts.

Sample No.	1	2	3	4	5	6	7	8	9	10
Mean	101	117.33	110	102	78.33	93.33	111.67	105	89	109
Range	26	24	18	26	6	20	19	15	12	27

Construct control charts for mean and range. Also comment on whether the process seems to be control. ($n=3$, $A_2=1.023$, $D_3=0$, $D_4=2.575$)

c) A project has the following activities and other characteristics:

Activity	Time Estimates (Weeks)		
	t_o	t_p	t_m
1-2	3	15	6
1-6	2	14	5
2-3	6	30	12
2-4	2	8	5
3-5	5	17	11
4-5	3	15	6
6-7	3	27	9
7-8	4	28	19
5-8	1	7	4

- i) Draw the PERT network diagram and calculate the length and variance of the critical path.
- ii) What is the probability that project will be completed within 41 weeks?



Total No. of Questions : 6]

SEAT No. :

P883

[Total No. of Pages : 4

[5158]-3024

T.Y. B.Com.

BUSINESS ENTREPRENEURSHIP (Paper - III)

(2013 Pattern) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) What do you mean by Organizational Behaviour? Explain the nature and importance of organizational behaviour. **[14]**

Q2) Explain in detail the determinants of Individual behaviour. **[14]**

OR

Describe the entrepreneurial personality of Late Dr. Nilkanth Kalyani. **[14]**

Q3) a) Write a note on 'Helping Behaviour'. **[7]**

b) Explain the types of team. **[7]**

OR

a) Narrate various types of motivation. **[7]**

b) Write a note on 'Strategies of change and development'. **[7]**

Q4) Define the term 'conflict'. Explain the types of conflict. **[14]**

P.T.O.

Q5) Write short notes on: (Any two)

[14]

- a) Influence in group.
- b) Team v/s group.
- c) Job Enrichment.
- d) Causes of change.

Q6) You are personnel Manager in automobile industry. Due to change in Chairman, employees are under stress. How will you manage the stress? **[10]**



Total No. of Questions : 6]

P883

[5158]-3024

T.Y. B.Com.

BUSINESS ENTREPRENEURSHIP (Paper - III)

(2013 Pattern) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) संघटनात्मक वर्तन म्हणजे काय? संघटनात्मक वर्तनाचे स्वरूप व महत्व स्पष्ट करा. [14]

प्रश्न 2) व्यक्तिगत वर्तन ठरविणारे घटक विस्ताराने स्पष्ट करा. [14]

किंवा

कै.डॉ. नीळकंठ कल्याणी यांचे उद्योजकीय व्यक्तिमत्व वर्णन करा. [14]

प्रश्न 3) अ) 'साहाय्यकारी वर्तन' (Helping Behaviour) यावर टीप लिहा. [7]

ब) संघाचे प्रकार वर्णन करा. [7]

किंवा

अ) संप्रेरणाचे विविध प्रकार विशद करा. [7]

ब) 'बदल आणि विकासाचे डावपेच' यावर टीप लिहा. [7]

प्रश्न 4) 'संघर्ष' संकल्पनेची व्याख्या द्या. संघर्षाचे प्रकार स्पष्ट करा. [14]

प्रश्न 5) थोडक्यात टीपा लिहा. (कोणत्याही दोन)

[14]

- अ) समूहातील प्रभाव
- ब) संघ विरूद्ध समूह
- क) कार्य संपन्नता (Job Enrichment)
- ड) बदलाची कारणे

प्रश्न 6) तुम्ही वाहन उद्योगात कर्मचारी व्यवस्थापक आहात. अध्यक्ष बदलल्यामुळे, कर्मचारी ताणतणावाखाली आहेत. ह्या ताणतणावाचे व्यवस्थापन तुम्ही कसे कराल? [10]



Total No. of Questions : 6]

SEAT No. :

P884

[Total No. of Pages : 4

[5158]-3025
T.Y. B.Com.
MARKETING MANAGEMENT (Paper - III)
Advertising Management
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) Define Advertising Media. Explain the classification of various Advertising Media. **[14]**

Q2) Explain the Different Appeals and their significance in Advertising. **[14]**

OR

Explain the Difference between Industrial and Consumer Marketing.

Q3) a) Explain the Advantages of Brand Extension. **[7]**

b) Explain the Role of Advertising in Modern Business. **[7]**

OR

a) Explain the need of Warehousing.

b) Explain the marketing research process.

Q4) What is marketing control? Explain the Techniques and process of marketing control. **[14]**

P.T.O.

Q5) Write short notes on: (Any two)

[14]

- a) Types of Questionnaire.
- b) Marketing Audit.
- c) Importance of Target Marketing.
- d) Functions of Logistics.

Q6) Explain the factors affecting transportation costs.

[10]



Total No. of Questions : 6]

P884

[5158]-3025

T.Y. B.Com.

MARKETING MANAGEMENT (Paper - III)

Advertising Management

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) जाहिरात माध्यमाची व्याख्या द्या. जाहिरातींच्या विविध माध्यमांचे वर्गीकरण स्पष्ट करा. [14]

प्रश्न 2) जाहिरातीमधील आवाहनांचे प्रकार आणि त्यांचे महत्व विशद करा. [14]
किंवा
औद्योगिक विपणन व उपभोक्ता विपणन यातील फरक स्पष्ट करा.

प्रश्न 3) अ) मुद्रा विस्ताराचे फायदे स्पष्ट करा. [7]

ब) आधुनिक व्यवसायातील जाहिरातींची भूमिका स्पष्ट करा. [7]

किंवा

अ) गोदामाची गरज स्पष्ट करा.

ब) विपणन संशोधनाची प्रक्रिया स्पष्ट करा.

प्रश्न 4) विपणन नियंत्रण म्हणजे काय? विपणन नियंत्रणाची तंत्रे व प्रक्रिया विशद करा. [14]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[14]

- अ) प्रश्नावलीचे प्रकार
- ब) विपणन लेखापरिक्षण
- क) लक्ष्यकेंद्री विपणनाचे महत्व
- ड) पुरवठाशास्त्राची कार्ये

प्रश्न 6) वाहतूक खर्चावर परिणाम करणारे घटक विशद करा.

[10]



Total No. of Questions : 6]

SEAT No. :

P885

[Total No. of Pages : 4

[5158]-3026

T.Y. B.Com.

**AGRICULTURAL AND INDUSTRIAL ECONOMICS
(2013 Pattern) (Special Paper - III) (Regular)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) Explain the features of Rural Economy of India. **[14]**

Q2) Explain the role of Co-operative credit in rural Credit in India. **[14]**

OR

Evaluate the Community Development Programmes in rural development. **[14]**

Q3) a) Explain the Importance of Industrial policy. **[7]**

b) Explain the Need for balanced Industrial development in India. **[7]**

OR

a) Explain the role of MNCs in India. **[7]**

b) Explain the impact of 'SEZ' in India. **[7]**

Q4) Explain the importance of infrastructural development in Economic development of India. **[14]**

P.T.O.

Q5) Write short notes on: (Any two) [14]

- a) Causes of Industrial Imbalance in India.
- b) Impact of MNCs on Indian Economy.
- c) Role of Government in 'SEZ'.
- d) Role of Private Investment in infrastructural development.

Q6) Explain the growth of Dairy Co-operatives in your area. [10]



Total No. of Questions : 6]

P885

[5158]-3026

T.Y. B.Com.

AGRICULTURAL AND INDUSTRIAL ECONOMICS

(2013 Pattern) (Special Paper - III) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना: 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) भारतीय ग्रामीण अर्थव्यवस्थेची वैशिष्ट्ये स्पष्ट करा. [14]

प्रश्न 2) भारतातील ग्रामीण पतपुरवठ्यातील सहकारी पतपुरवठ्याची भूमिका स्पष्ट करा. [14]

किंवा

ग्रामीण विकासातील सामुदायिक विकास कार्यक्रमांचे मूल्यमापन करा. [14]

प्रश्न 3) अ) औद्योगिक धोरणाचे महत्व स्पष्ट करा. [7]

ब) भारतात संतुलीत औद्योगिक विकासाची गरज स्पष्ट करा. [7]

किंवा

अ) भारतातील बहुराष्ट्रीय महामंडळाची भूमिका स्पष्ट करा. [7]

ब) भारतातील विशेष आर्थिक क्षेत्राचा (सेझ) प्रभाव स्पष्ट करा. [7]

प्रश्न 4) भारताच्या आर्थिक विकासातील पायाभूत सुविधांच्या विकासाचे महत्व स्पष्ट करा. [14]

प्रश्न 5) टीपा लिहा. (कोणत्याही दोन)

[14]

- अ) भारतातील औद्योगिक असमतोलाची कारणे.
- ब) भारतीय अर्थव्यवस्थेवरील बहुराष्ट्रीय महामंडळाचा प्रभाव.
- क) विशेष आर्थिक क्षेत्रातील (सेझ) सरकारची भूमिका.
- ड) पायाभूत सुविधा विकासातील खाजगी गुंतवणूकीची भूमिका.

प्रश्न 6) तुमच्या भागातील दुग्ध सहकारी संस्थांची वृद्धी स्पष्ट करा.

[10]



Total No. of Questions : 4]

SEAT No. :

P886

[Total No. of Pages : 4

[5158]-3027

T.Y. B.Com.

**DEFENCE BUDGETING, FINANCE AND MANAGEMENT
(2013 Pattern) (Special Paper - III)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any ten) :

[20]

- i) Define financial management.
- ii) State the meaning of strategic planning.
- iii) Define defence budget.
- iv) What do you mean by management control budget?
- v) Define defence economy.
- vi) State the meaning of economic power.
- vii) Define mixed economy.
- viii) State the meaning of performance budget.
- ix) Define perspective planning.
- x) What do you mean by war potential?
- xi) Write any two post war problems.
- xii) Write any two merits of DPSU.
- xiii) What do you mean by self reliance?

Q2) Answer in 50 words each (any two).

[10]

- i) Write a note on the objectives of financial management.
- ii) Describe structure of ministry of finance.
- iii) Explain role of financial advisor in India's defence planning.

P.T.O.

Q3) Answer in 150 words each (any two) : **[20]**

- i) Explain impacts of defence expenditure on armed forces.
- ii) Explain structure of the India's five year defence plan.
- iii) Establish relationship between performance budget and armed forces.

Q4) Answer in 300 words each (any two) : **[30]**

- i) Describe features of India's economic system.
- ii) Write a note on the Defence vs Development.
- iii) Discuss India's defence spending since 1971.



Total No. of Questions : 4]

P886

[5158]-3027

T.Y. B.Com.

डिफेन्स बजेटिंग, फायनान्स अँड मॅनेजमेन्ट

(2013 पॅटर्न) (Special Paper - III)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक गुण दर्शवितात.

-
- प्रश्न 1) 20 शब्दात उत्तरे द्या. (कोणतेही दहा) [20]
- i) वित्तिय (आर्थिक) व्यवस्थापन व्याख्या द्या.
 - ii) सामरिक नियोजन अर्थ लिहा.
 - iii) संरक्षण अंदाजपत्रक व्याख्या द्या.
 - iv) व्यवस्थापन नियंत्रित अंदाजपत्रक म्हणजे काय?
 - v) संरक्षणाचे अर्थशास्त्र व्याख्या द्या.
 - vi) “आर्थिक शक्ती” चा अर्थ लिहा.
 - vii) मिश्र अर्थव्यवस्था व्याख्या द्या.
 - viii) कार्याभिमुख अर्थसंकल्प अर्थ लिहा.
 - ix) प्रसपेकटीव्ह प्लॅनिंग व्याख्या द्या.
 - x) युद्धक्षमता म्हणजे काय?
 - xi) कोणत्याही दोन युद्धोत्तर समस्या लिहा.
 - xii) डि. पी. एस. यु. च्या कोणत्याही दोन उणीवा नमूद करा.
 - xiii) आत्मनिर्भरता म्हणजे काय?

- प्रश्न 2) 50 शब्दांत उत्तरे द्या. (कोणतेही दोन) [10]
- वित्तिय (आर्थिक) व्यवस्थापनाचे उद्दिष्टे यावर टिपण लिहा.
 - अर्थमंत्रालयाच्या रचनेचे वर्णन करा.
 - भारताच्या संरक्षण नियोजनातील आर्थिक सल्लागाराची भूमिका स्पष्ट करा.
- प्रश्न 3) 150 शब्दांत उत्तरे द्या. (कोणतेही दोन) [20]
- संरक्षण खर्च कपातीचा सशस्त्रसेनादलावर होणारा परिणाम स्पष्ट करा.
 - भारताच्या संरक्षणाच्या पंचवार्षिक योजनेची रचना स्पष्ट करा.
 - कार्याभिमुख अर्थसंकल्प आणि सशस्त्र सेनादल यातील संबंध स्पष्ट करा.
- प्रश्न 4) 300 शब्दांत उत्तरे द्या. (कोणतेही दोन) [30]
- भारताच्या अर्थव्यवस्थेचे “गुणधर्म” वर्णन करा.
 - “संरक्षण विरूद्ध विकास” यावर टिपण लिहा.
 - 1971 पासूनच्या भारताच्या संरक्षण खर्चाविषयी चर्चा करा.



Total No. of Questions : 6]

SEAT No. :

P887

[Total No. of Pages : 4

[5158]-3028

T.Y. B.Com.

**INSURANCE, TRANSPORT AND CLEARANCE
(2013 Pattern) (Paper - III) (Regular)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Enumerate the functions and working of IUTO. (International Union of Travel Organisation). **[14]**

Q2) What are the facilities available to International Tourist in Gulf and Dubai. Explain in detail. **[14]**

OR

Describe the Current scenario of Air Transport in India. **[14]**

Q3) a) Role of Tour and Travel Agents in Tourism. **[7]**

b) Elements of Logistic Management. **[7]**

OR

a) Role of Embassy in International Tour. **[7]**

b) Significance of Transport in Indian Economy. **[7]**

Q4) Define Tourism? Explain the Qualities required for Tourism Business. **[14]**

P.T.O.

Q5) Answer the following questions (Any two) :

[14]

- a) Functions of WTO (World Tourism Organisation)
- b) Write a brief note on Tourism in U.K. (United Kingdom)
- c) Role of water Transport in Global-Trade.
- d) Working of PATA (Pacific Air Travel Association)

Q6) Distinguish between Tourism in India and Tourism in other countries. **[10]**



Total No. of Questions : 6]

P887

[5158]-3028

T.Y. B.Com.

INSURANCE, TRANSPORT AND CLEARANCE

(2013 Pattern) (Paper - III) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) यात्रा संघटनेची आंतरराष्ट्रीय युनियन या संस्थेची कार्ये आणि कामगिरी विशद करा.(IUTO) [14]

प्रश्न 2) गल्फ आणि दुबई मध्ये आंतरराष्ट्रीय पर्यटकासाठी कोणत्या सुविधा उपलब्ध आहेत, ते सविस्तर स्पष्ट करा. [14]

किंवा

भारतातील हवाई वाहतूकीची सद्यःस्थिती विशद करा. [14]

प्रश्न 3) अ) पर्यटनात यात्रा आणि प्रवास प्रतिनिधीची (Tour and Travel Agents) असलेली भूमिका [7]

ब) लॉजीस्टिक-व्यवस्थापनाचे घटक [7]

किंवा

अ) आंतरराष्ट्रीय यात्रेमध्ये परकीय वकीलात (Embassy) ची असलेली भूमिका [7]

ब) भारतीय अर्थव्यवस्थेत वाहतूकीचे असलेले महत्व [7]

प्रश्न 4) पर्यटनाची व्याख्या सांगा? पर्यटन व्यवसायासाठी आवश्यक असलेली गुण-कौशल्ये स्पष्ट करा. [14]

प्रश्न 5) खालील प्रश्नांची उत्तरे द्या. (कोणतेही दोन) [14]

- अ) जागतिक पर्यटन संघटनेची (WTO) कार्ये
- ब) ग्रेटब्रिटन (इंग्लंड) मधील पर्यटन यावर थोडक्यात टिप लिहा.
- क) जागतिक व्यापारात जलवाहतूकीची असलेली भूमिका
- ड) पॅसेफिक हवाई यात्रा असोशिएशनची (PATA) कामगिरी

प्रश्न 6) भारतातील पर्यटन आणि इतर देशातील पर्यटन या दोघामधील फरक स्पष्ट करा. [10]



Total No. of Questions : 5]

SEAT No. :

P888

[Total No. of Pages : 2

[5158]-3029

T.Y. B.Com. (Regular)

COMPUTER APPLICATION (Paper - III)

Software Engineering

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Neat diagrams must be drawn whenever necessary.*

Q1) Attempt any eight of the following :

[16]

- a) What is risk estimation?
- b) List types of systems.
- c) List phases of RAD model.
- d) What is strong and weak entity?
- e) What is Ripple effect?
- f) Write any two advantages of spiral model.
- g) What are different types of relationship between entities?
- h) What is coordinate module?
- i) What is white box testing?
- j) List any four fact gathering techniques.

Q2) Attempt any four of the following.

[16]

- a) What is System? Explain characteristics of system.
- b) What is software engineering? Explain different characteristics of software.
- c) Explain different phases of SDLC with the help of suitable diagram.
- d) What is Data Dictionary? Explain Advantages of Data Dictionary.
- e) Explain role of system analyst.

P.T.O.

Q3) Attempt any four of the following. **[16]**

- a) What is DFD? Explain symbols used to draw DFD.
- b) What is cohesion? Explain different types of cohesion.
- c) Explain the principles of Testing.
- d) What is Risk? Explain different categories of Risk.
- e) Explain prototyping model of software development.

Q4) Write short note on any four : **[16]**

- a) Integration Testing
- b) Risk identification
- c) Decision Table
- d) Economical Feasibility Study
- e) Requirement Anticipation

Q5) a) Solve the following case study : **[8]**

Consider a Student Exam Management System in which following procedures are followed. Validate student, exam conduction, paper checking, result display etc. Assume student, teacher information is maintained

- i) Draw E-R Diagram for the above case
- ii) Draw First Level DFD

b) Solve the following case study **[8]**

Design a prototype of input screen for entering Employees information in Payroll Management System.



Total No. of Questions : 10]

SEAT No. :

P889

[Total No. of Pages : 2

[5158]-3030

T.Y. B.Com. (Vocational)

**COMPUTER APPLICATIONS (Paper - V)
(2013 Pattern)**

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) *Attempt any eight questions.*
- 2) *All questions carry equal marks.*

- Q1)** Explain the following types of websites with examples. **[5]**
- a) Interactive
 - b) Dynamic
- Q2)** What is Information System? Explain any two dimensions of Information System. **[5]**
- Q3)** Explain EDI model with suitable diagram. **[5]**
- Q4)** Explain frame tag of HTML with example. **[5]**
- Q5)** What is importance of Strategic level in an organization? **[5]**
- Q6)** Write note on Transformation of the business Enterprise. **[5]**
- Q7)** Explain the need of Transaction Processing System. **[5]**

P.T.O.

Q8) Explain linking and importing methods of External CSS. **[5]**

Q9) What is Digital Certificate? State its advantages. **[5]**

Q10) Explain the following terms : **[5]**

a) HTML

b) WWW



Total No. of Questions : 4]

SEAT No. :

P890

[Total No. of Pages : 2

[5158]-3031

T.Y. B.Com.

TAX PROCEDURE AND PRACTICES (Vocational)

Central Excise and Customs Duty

(2013 Pattern) (Paper - V)

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any five) :

[10]

- a) Define the term "Excisable Goods"?
- b) Where the rates of Excise duty and customs duty are provided?
- c) What do you mean by "Baggage"?
- d) Explain the term "Territorial Waters"?
- e) What is mean by "Tariff value"?
- f) What is mean by "Goods' under central excise?
- g) What are the objects of classification of goods under central excise?

Q2) Answer in 50 words each (any two) :

[8]

- a) Define the term "manufacture" under central Excise. What is mean by 'Deemed Manufacture'?
- b) What is 'Export General Manifest'? Who has to submit EGM? When?
- c) What is nature and incidence of duty under customs Act?
- d) Enumerate and discuss various types of 'Bill of Entries' under customs Act?

P.T.O.

Q3) Answer in 150 words each (any two) :

[10]

- a) Explain & discuss various types of 'Excise Duty'?
- b) What is mean by 'Customs Station'? What are its importance?
- c) What is the difference between 'Tariff Value' and 'MRP based value' under Central Excise Act?
- d) Explain the power and duties of authorities appointed under "Customs Act".

Q4) Write long Answer (any one) :

[12]

- a) What are the types of 'Customs Duty'? Discuss the importance of and objects?
- b) Explain provisions relating to filing of 'Return's' under central Excise?



Total No. of Questions : 3]

SEAT No. :

P891

[Total No. of Pages : 1

[5158]-3032

T.Y. B.Com. (Vocational)

**ADVERTISING, SALES PROMOTION AND SALES
MANAGEMENT**

Sales Force Management

(2013 Pattern) (Paper - V)

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) What do you mean by sales training? Explain in brief methods of sales training. **[12]**

OR

What do you mean by sales forecasting? Explain in detail methods of sales Forecasting.

Q2) What do you mean by Customer Relationship Management? Write different elements of customer relationship management. **[12]**

OR

Explain in detail qualities of a sales manager.

Q3) Write short notes (any two) : **[16]**

- a) Methods of sales training.
- b) Sources of recruitment.
- c) Sales Territories.
- d) Online sales promotion.



Total No. of Questions : 3]

SEAT No. :

P892

[Total No. of Pages : 3

[5158]-3033

T.Y. B.Com. (Vocational)

ENTREPRENEURSHIP DEVELOPMENT

Common to

(i) Computer Application

(ii) Advertising, Sales Promotion and Sales Management

(2013 Pattern) (Paper - VI (B))

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Highlight the characteristics of entrepreneurship. [12]

OR

Enumerate the relative merits and demerits of sole proprietorship.

Q2) Describe the procedure of registration of SSI. [12]

OR

Write a brief note on 'Small company project for getting financial assistance'.

Q3) Write short notes on (any two) : [16]

- a) District Industries Centre.
- b) Ideas to Start new business.
- c) Any four Entrepreneurial competencies.
- d) Importance of entrepreneurial competencies.



Total No. of Questions : 4]

P892

[5158]-3033

T.Y. B.Com. (Vocational)

TAX PROCEDURE AND PRACTICES

Entrepreneurship Development & Project Report

(2013 Pattern) (Paper - VI)

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any five) :

[10]

- a) What is the aim of Research?
- b) What are brood classification of theories of Entrepreneurship?
- c) What is mean by theory of profit?
- d) What is mean by Hypothesis?
- e) What is mean by Entrepreneurial process?
- f) Explain the term Research Design?
- g) Explain the term motivation?

Q2) Answer in 50 words each (any two) :

[8]

- a) What is mean by Entrepreneurial Development?
- b) Enumerate areas chosen by women Entrepreneur?
- c) What are the advantages of sampling?
- d) What are the categories of sources?

Q3) Answer in 150 words each (any two) :

[10]

- a) Enumerate and discuss key elements of Entrepreneurship?
- b) What is mean by personal interview a method of data collection in research?
- c) What are the types of Entrepreneur?
- d) Discuss various sources of Information?

Q4) Answer in brief (any one) :

[12]

- a) What are the various types of Entrepreneurs? Describe the characteristics of entrepreneurs.
- b) What are the types and classification of Hypothesis? Enumerate importance of Hypothesis.

