Seat	[4550] 101
No.	[4776]-101

B.H.M.C.T. (First Semester) EXAMINATION, 2015 101: FOOD PRODUCTION-I (2008 PATTERN) Time: 2 Hours Maximum Marks: 40 N.B. := (i) Answer any four questions. All questions carry equal marks. (iii) Neat diagrams must be drawn wherever necessary. Explain the following terms (any six): 1. [6] (a)Zarda (*i*) (ii)Quabarga (iii) Rista (iv)Wark Dum

- (v)
- (vi)Phirnee
- (vii) Khoa
- (viii) Baghar.

	(b)	Give Hindi equivalents for the following (ar	ny four) :	[2]
		(i) Celery		
		(ii) Beetroot		
		(iii) Sago		
		(iv) Cluster beans		
		(v) Mustard leaves		
		(vi) Plantain.		
	(c)	Name two Indian dry spices and two contin	nental herbs.	[2]
2.	(a)	Give colour pigments present in the following	vegetables:	[2]
		(i) Brocali		
		(ii) Beetroot		
		(iii) Cauliflower		
		(iv) Carrot.		
	(b)	Enlist the aims and objective of cooking fo	od.	[2]
	(c)	Classify vegetables with suitable examples.		[4]
	(d)	Name <i>two</i> Bi-products of wheat and <i>two</i> Rice.	Bi-products	of [2]

3.	(a)	Differentiate between Herbs and Spices.	[2]
	(b)	Draw and label the various parts of Chef's knife and game two precautions while using knife.	give [4]
	(c)	Draw an organisation structure of a Classical Kitch Brigade.	nen [4]
4.	(a)	Importance of Chef uniform in Kitchen.	[2]
	(b)	Draw a neat labelled diagram of wheat structure.	[2]
	(c)	Four responsibilities of Larder Chef.	[2]
	(d)	What is Hydrogenation of Fat ? Enlist four functions fat.	of [4]
5.	(a)	Write two artificial sweetners.	[2]
	(b)	Explain the composition of egg and two functions of egg.	[4]
	(c)	Name two stone fruits and two tropical fruits.	[2]
	(d)	Name any four Milk Bi-products.	[2]

Seat	
No.	

B.H.M.C.T. (First Semester) EXAMINATION, 2015 102 : FOOD AND BEVERAGE SERVICE-I

		(2008 PATTERN)	
Time	e : 2	Hours Maximum Marks : 4	10
<i>N.B.</i>	: - (i) Attempt any four questions.	
	(i	i) All questions carry equal marks.	
1.	(a)	Classify the catering establishment with <i>two</i> examples each.	of [6]
	(b)	Explain four important attributes of F&B personnel.	4]
2.	(a)	Differentiate between the following:	6]
		(i) Mise-en-place and Mis-en-scene	
		(ii) American service and Silver service.	
	(b)	Explain Interdepartment relation of F&B service with hous keeping and stores.	e- 4]
3.	<i>(i)</i>	Explain any two cleaning methods of Silver-ware.	4]
	(ii)	State the capacity of the following glass-wares:	2]
		(a) High ball	
		(b) Tom Collins	
		(c) Juice glass	
		(d) Water goblet.	
	(iii)	List 2 specialised equipments and uses in F&B.	2]
	(iv)	List 2 linen used in restaurant with sizes.	2]

4.	(a)	Give the job descriptions of the following (any three): [6]
		(i) Reception head waiter
		(ii) Station waiter
		(iii) Debarrasseur
		(iv) Trancheur
		(v) Sommelier.
	(b)	Explain the role of Side Board. [4]
5.	(a)	Explain the following (any 6): [6]
		(i) Buffet
		(ii) Gueridon Service
		(iii) Room Service
		(iv) Cafeteria
		(v) Kiosks
		(vi) Food court
		(vii) Takeway
		(viii) Vending.
	(b)	What are the various methods of Table Service ? Explain shortly. [4]
6.	(a)	Explain the following F&B service outlets in hotel (any three): [6]
		(i) Night clubs
		(ii) Room service
		(iii) Bar
		(iv) Coffee shop.
	(b)	What is 'Hotplate'? List any <i>three</i> duties and responsibilities of 'Aboyeur'. [4]

Seat	
No.	

[4776]-103

B.H.M.C.T. (First Semester) EXAMINATION, 2015

103: HOUSE-KEEPING OPERATIONS-I

(2008 PATTERN)

Time: 2 Hours

Maximum Marks: 40

- N.B. :— (i) Attempt any four questions.
 - (ii) All questions carry equal marks.
- 1. Explain the terms (any 10):

[10]

- (i) Briefing
- (ii) Floor Pantry
- (iii) Maid's Cart
- (iv) Cabana
- (v) Bath Linen
- (vi) Crib bed
- (vii) PND
- (viii) Linen
- (ix) Grand Master Key
- (*x*) W.C.
- (xi) Twin Room
- (xii) Dutch Wife.

2.	(a)	How does House-keeping co-ordinate with the following : [5]
		(i) Front office
		(ii) Security.
	(b)	What are functions of House-keeping Department in a hotel ? [5]
3.	(a)	Draw a layout of House-keeping Department in a hotel. Describe briefly each section. [5]
	(<i>b</i>)	Explain the attributes required for House-keeping staff. [5]
4.	Writ	se short notes on $(any \ two)$: [10]
	(a)	Duties of G.R.A.
	(<i>b</i>)	Selection criteria for cleaning equipment
	(c)	Key control.
5.	(a)	List down the various supplies and amenities kept in the following areas: [6]
		(i) Vanity counter
		(ii) Writing table
		(iii) Wardrobe.
	(<i>b</i>)	What points to be consider while storing cleaning agents ? [4]
6.	(a)	Explain any five types of guest rooms. [5]
	(<i>b</i>)	Classify the cleaning equipment with one example of each. [5]

Seat	
No.	

[4776]-104

B.H.M.C.T. (First Semester) EXAMINATION, 2015 104 : FRONT OFFICE OPERATION-I (2008 PATTERN)

Time: 2 Hours Maximum Marks: 40

N.B. :— (i) Solve any four questions out of six.

- (ii) All questions carry equal marks.
- 1. Explain the following terms (any 10): [10]
 - (i) CRS
 - (ii) Cabana
 - (iii) Royankan
 - (iv) Demi Pension
 - (v) Crib Rate
 - (vi) Information Rack
 - (vii) Shennon Slip
 - (viii) Adjoining Room
 - (ix) CVGR
 - (x) Hospitality Room
 - (xi) Black List
 - (xii) No Show.

2.	(a)	Draw a neat organisation chart of a medium sized hotel.	[5]
	(b)	Write the duties and responsibilities of Concierge.	[5]
3.	(a)	Draw and write the importance of guest cycle.	[5]
	(<i>b</i>)	List at least 10 equipments used in Front Office Department.	[5]
4.	Write	e short notes on (any two) : [10]
	(i)	Paging of guest	
	(ii)	Meal plans	
	(iii)	Procedure of reservation cancellation.	
5.	(a)	Draw formats for the following (any two):	[5]
		(i) Key Register	
		(ii) Booking Diary	
		(iii) Advance letting chart.	
	(b)	Explain left luggage procedure.	[5]
6.	(a)	Write the rules to be followed by front office staff.	[5]
	(b)	Explain co-ordination of front office with food and beverage.	[5]

Seat	
No.	

BHMCT (First Semester) EXAMINATION, 2015 105 : CATERING SCIENCE-I (2008 PATTERN)

Time: 3 Hours Maximum Marks: 70 N.B. :— (i)Question No. 1 is compulsory. Attempt any four questions from Q. Nos. 2 to 7. (ii)Draw diagram wherever necessary. (iii) 1. Define the terms (any five): [10]Sanitation (*i*) (ii)Food Adulteration Smoking Point (iii) (iv)Evaporation (v)Osmosis Melting Point. (vi)2. (a) Match the following contents from column A with the contents from column B: [5]**'A' B** Class II preservative (*i*) Tapeworm (A) Reproduction process (ii)(B) 4°C to 7°C Intestinal parasite of Yeast (C) Cooking of Dhokla Budding (iii)(D) Sodium benzoate Boiling under pressure (iv)(E) Ideal refrigeration (F) Binary fission (v) (G) 15°C to 21°C temperature for

vegetables and fruits

		(i) Explain any two natural toxins present in food.
		(ii) Give any two differences between food poisoning and food infection.
		(iii) Why is chef cap necessary for a food handler?
		(iv) Convert 100°C into Fahrenheit scale.
		(v) Why are Additives added to food ?
		(vi) Give any two applications of pH in food industry.
3.	(a)	Explain any <i>two</i> factors affecting growth of microorganisms in food. Explain the importance of Hygiene and Sanitation in catering industry. [5]
	(<i>b</i>)	Explain the concept of Danger Zone in catering industry. [5]
	(c)	Why is personal hygiene necessary? Explain the importance of rest, recreation and exercise for a food handler in catering industry. [5]
1.	(a)	Explain 'Botulism Food Poisoning' on the basis of the following headings:
		(1) Name of the responsible microorganism [1]
		(2) Any two foods involved [2]
		(3) Any two preventive measures. [2]
	(b)	Define cross contamination. Give any <i>three</i> ways to prevent it [5]
	(c)	Give any <i>two</i> control measures for cockroaches, <i>two</i> control measures for house flies and <i>one</i> control measure for rodents.

2

[10]

(b) Answer the following (any five):

[4776]-105

5.	(a)	Mention any <i>five</i> uses of microorganisms with their names in				
		food industry. [5]				
	(<i>b</i>)	Mention any two spoilage indicators for the following food-				
		stuffs: [5]				
		(i) Canned food				
	(ii) Fish					
		(iii) Rice grains				
		(iv) Leafy vegetables				
		(v) Milk.				
	(c)	Explain the concept of HACCP in Catering Industry. [5]				
		Or				
		Explain any five ways to control the microbial growth in food.				
6.	(a)	Mention the Common Food Adulterant and the test to detect				
		them in the following foodstuffs: [10]				
		(i) Turmeric				
		(ii) Semolina				
		(iii) Tea				
		(iv) Sugar				
		(v) Ghee.				
	(b)	Give any two examples of desirable browning and any three				
		ways to prevent undesirable browning in foods. [5]				

3

P.T.O.

[4776]-105

- 7. (a) Explain any five non-bacterial metal poisoning in food. [5]
 - (b) Why is protective display of food necessary? Give any three ways to display food protectively. [5]
 - (c) What is the role of food standards in India? Explain any two food standards. [5]

Or

Give any *three* general guidelines for storage of all kinds of foodstuffs. List any *two* requirements needed to store food in freezer storage area.

Seat	
No.	

[4776]-106

BHMCT (First Semester) EXAMINATION, 2015 106 : COMMUNICATION FUNDAMENTALS-I (2008 PATTERN)

Time: 3 Hours

Maximum Marks: 70

- N.B. := (i) Question Nos. 1 and 5 are compulsory.
 - (ii) Answer any two questions from the remaining three in each Section.
 - (iii) Figures to the right indicate full marks.
 - (iv) Assume suitable data wherever necessary.

SECTION I

- 1. (a) What is communication? Explain the basic elements of communication. [10]
 - (b) Write a notice informing all employees of the hotel about the New Year's celebration to be held in hotel. [5]
- 2. What is Listening? What guidelines should be followed to develop good listening skills? [10]
- 3. Write a formal report about any visit/or event after joining BHMCT. [10]
- 4. What is body language? Explain any two positive body languages. [5+5=10]

SECTION II

- **5.** (a) Write a letter applying for the post of Food and Beverage Associate at Hotel Mariotts. [5+5=10]
 - (b) Draft a suitable resume. [5]
- 6. Write a letter complaining to the food supplier about the poor quality of vegetables supplied. [5+5=10]
- 7. What is Communication Barrier? Enlist and explain any two Barriers. [10]
- 8. Give any 5 (five) differences between written and oral communication. [10]

Seat	
No.	

BHMCT (Second Semester) EXAMINATION, 2015							
	201 : FOOD PRODUCTION-II						
		(2008 PATTERN)					
Time	: 2	Hours Maximum Marks:	40				
<i>N.B.</i>	: (i) Answer any four questions of the following.					
	(i	i) All questions carry equal marks.					
1.	(a)	Write down two advantages and two disadvantages of electric as a fuel.	ity [2]				
	(<i>b</i>)	Describe the factors that affect the textures in food.	[4]				
	(c)	Give the precautions and rectification in making mayonnaise.	of [4]				
2.	(a)	List four advantages of microwave cooking ?	[2]				
	(<i>b</i>)	State the composition and use of the following masalas:	[4]				
		(i) Chaat Masala					
		(ii) Garam Masala.					
	(c)	Explain the thick soups with examples.	[4]				
3.	(a)	Differentiate between Aspic and Glaze.	[2]				
	(<i>b</i>)	Discuss the various dry methods of cooking.	[4]				
	(c)	State the basic rules for Boiling.	[4]				

4.	(a)	Write short notes on:	[5]
		(i) Types of frying medium	
		(ii) Deep frying.	
	(b)	Give the recipe for 500 gm of Hollandaise sauce. List	any
		four derivatives of Hollandaise sauce.	[5]
5.	Expla	ain the following culinary terms (any ten):	[10]
	(i)	Green gravy	
	(ii)	Firm and Close	
	(iii)	Gumbo	
	(iv)	Bouquet Garni	
	(v)	Fond de Cuisine	
	(vi)	Magnetron	
	(vii)	Steamer	
	(viii)	Conduction	
	(ix)	Poaching temperature	
	(x)	Minestroni	
	(xi)	Consommé	
	(xii)	White gravy.	

Seat	
No.	

[4776]-202

B.H.M.C.T. (Second Semester) EXAMINATION, 2015

202 : FOOD AND BEVERAGE SERVICE-II (2008 PATTERN)

Time: Two Hours

Maximum Marks: 40

- N.B. := (i) All questions carry equal marks.
 - (ii) Neat diagrams must be drawn wherever necessary.
 - (iii) Answer any four questions.
 - (iv) Figures to the right indicate full marks.
- 1. Write short notes on (any ten):

[10]

- (a) Continental Breakfast
- (b) Brunch
- (c) Supper
- (d) Wines
- (e) Sake
- (f) Tisanes
- (g) Cappuccino
- (h) Mocktail
- (i) Cider
- (j) Suivant
- (k) Entrémet.

2.	(a)	Differentiate between the following:	[6]
		(i) Table d' hôte and A'la carte	
		(ii) Ale and Lager	
	(<i>b</i>)	List points to be considered while planning menu.	[4]
3.	(a)	Explain Triplicate checking system with the help of	flow
		chart.	[8]
	(<i>b</i>)	Name any four International brands of Mineral water.	[2]
4.	(a)	Classify Alcoholic Beverage giving one example of each.	[4]
	(<i>b</i>)	Draw and explain the format of the following checks:	[6]
		(i) Retour and Enplace	
		(ii) Supplement	
		(iii) Suivant.	
5 .	(a)	Explain any three major ingredients used in making of Beer	. [3]
	(<i>b</i>)	Plan full English Breakfast Menu.	[4]
	(c)	Chracteristics of Good Coffee.	[3]
6.	Nam	e the following (any ten):	[10]
	(1)	2 Breakfast Rolls	
	(2)	2 Egg Preparations	
	(3)	2 Types of Sausages;	
	(4)	2 Canned Jucies	
	(5)	2 Types of Tea	

- (6) **2** Types of Preserve
- (7) 2 Types of Cheese
- (8) B.O.T.
- (9) 2 examples of entrée
- (10) 2 examples of lithiated water
- (11) 2 examples of squashes
- (12) 2 examples of Alkaline water.

Seat	
No.	

	B.I	H.M.C.T. (Second Semester) EXAMINATION, 2015					
	203 : HOUSEKEEPING OPERATIONS-II						
		(2008 PATTERN)					
Time	: T	wo Hours Maximum Marks :	40				
<i>N.B.</i>	: - (i) All questions carry equal marks.					
	(i	i) Answer any four out of six questions.					
1.	(A)	Write short notes on (any two):	[5]				
		(1) Spring cleaning					
		(2) Second service					
		(3) Supervision.					
	(B)	Explain the daily cleaning procedure for a departure room.	[5]				
2.	(A)	Write down the procedure of lost and found for Guest articles.	[5]				
	(B) Explain weekly cleaning procedure for the following areas						
		(any two):	[5]				
		(1) Lobby					
		(2) Restaurant					
		(3) Staircase.					
3.	(A)	Enlist and explain records maintained at control desk.	[5]				
	(B)	Enlist dirty dozen.	[5]				
4.	(A)	Draw a neat layout of linen room.	[5]				
	(B)	Explain the daily cleaning procedure for under repair rooms.	[5]				

P.T.O.

- **5.** (A) Write down selection and classification of Bath linen. [5]
 - (B) Write down the function of control desk. [5]
- **6.** Explain the terms (any *five*): [10]
 - (1) Par stock
 - (2) Napery
 - (3) Warp
 - (4) Baby sitting register
 - (5) Duvet
 - (6) Special cleaning
 - (7) Monogramming.

Seat	
No.	

[4776]-204

B.H.M.C.T. (Second Semester) EXAMINATION, 2015 204: FRONT OFFICE OPERATIONS-II (2008 PATTERN)

Time: Two Hours

Maximum Marks: 40

- N.B. :— (i) Solve any four questions.
 - (ii) Neat charts, diagrams to be drawn wherever necessary.
 - (iii) All questions carry equal marks.
- 1. Explain the following terms (any 10):

[10]

- (1) Overstay
- (2) Late checkout
- (3) CIP
- (4) Penthouse
- (5) No-shows
- (6) Skipper
- (7) Blacklist
- (8) FHRAI
- (9) Rooming list
- (10) Paging
- (11) Travellers cheque
- (12) V.I.S.A.

2.	(A)	Explain the step by step procedure for VIP arrival.	[5]
	(B)	Explain rooming a guest.	[5]
3.	Draw	and explain the following (any two):	[10]
	(1)	C-Form	
	(2)	Express Checkout	
	(3)	Guest Registration Card	
4.	(A)	Explain the functions of a Travel Agent.	[5]
	(B)	Write down the activities performed at Bell Desk.	[5]
5.	(A)	What are the pre-arrival activities for Group Check-in ?	[5]
	(B)	Give any five methods of Payment used in Hotels.	[5]
6.	(A)	Explain any five types of Passport.	[5]
	(B)	Give the procedure for room change	[5]

P.T.O.

Total	NO.	01 (questions—7		ai i	No. of Frinced Pages—
Se No						[4776]-205
	В.	H.M.	C.T. (Second Ser	mester) EX	AM	INATION, 2015
			205 : CATE	RING SCII	ENC	CE-II
			(2008	PATTERN)	
Time	e : T	hree	Hours			Maximum Marks: 70
<i>N.B.</i>	:	(i) (Question No. 1 is	compulsory	у.	
	(ii) A	Attempt any four n	nore question	ns f	from Q. No. 2 to Q. No. 7
1.	Defin	ne th	e following terms	(any five):		[10
	(1)	Mal	nutrition			
	(2)	Edil	ole Portion of Food	ł		
	(3)	Hea	lth			
	(4)	Vita	min			
	(5)	Emp	oty Calories			
	(6)	Nut	rients.			
2.	(A)	Mat	ch the following co	ntents from	colu	umn 'A' with the content
		fron	n column 'B' :			[10
			Column A			Column B
		(1)	Deficiency of iron	ı	(1)	Vitamin C rich sources
		(2)	Vitamin K		(2)	Vitamin D deficiency
		(3)	French fries		(3)	Anaemia

		(4)	Oedema	(4)	9 kcal	
		(5)	Composition of carbohydra	te (5)	Anticoagulant	
		(6)	Rickets	(6)	Amino acids	
		(7)	Eggs	(7)	Junk food	
		(8)	1 gm of fat provides	(8)	Carbon, Hydrogen,	
					Oxygen	
		(9)	Citrus foods	(9)	Excess of water	
		(10)	Building blocks of protein	(10)	Good quality of prot	ein
				(11)	Kwashiorkor	
	(B)	A m	edium plate of veg. biryani	provid	es 50 gm of carbohydr	ate,
		20 g	m of proteins, 12 gm of fats.	Calcu	late total energy provi	ided
		by a	a medium plate of veg. biry	ani.		[5]
3.	(A)	Exp	lain supplementary value of	f prote	in with any one suit	able
		exar	mple.			[5]
	(B)	Defi	ne rancidity of oil. Explain	any t	hree preventive measu	ıres
		to p	revent rancidity of oil.			[5]
	(C)	Stat	e any two importance, 1 lim	itation	of sodium chloride al	long
		with	any four good food source	es of s	sodium chloride.	[5]
1.	(A)	Exp	lain any two functions of car	rbohyd	rate along with any t	hree
		effec	ets of heat on carbohydrate	·.		[5]
	(B)	List	any two good food sources	of plar	nt proteins; along with	all
		the	essential amino acids requi	red fo	r adults.	[5]

State the importance of fibre in the diet. Mention any *four* good food sources of dietary fibre.

		•	
	(C)	Discuss 'Vitamin A' on the basis of:	
		(i) Its scientific name	[1]
		(ii) Any two good food sources	[2]
		(iii) Any two functions.	[2]
5.	(A)	Write a note on cholesterol. Enlist any four good food sou	rces
		of cholesterol.	[5]
		Or	
		Discuss 'Calcium' on the basis of:	
		(i) Any two functions;	[2]
		(ii) Any two good food sources	[2]
		(iii) Name of the deficiency disorder;	[1]
	(B)	State the importance of avoiding junk food in the diet.	[5]
	(C)	Mention any four good food sources of water. Explain data bala	ance
		in human body.	[5]
6.	(A)	State any three ill-effects of excess consumption of fats in	the
		diet. Enlist any two examples of hydrogenated fats.	[5]
		Or	
		Classify protein with suitable examples.	
	(B)	Define balanced diet. Plan a balanced lunch menu for a col	lege
		going girl who prefer non-vegetarian food.	[5]
	(C)	Explain basic <i>five</i> food groups with suitable examples.	[5]

- 7. (A) State any *two* foods to be included and any *two* foods to be avoided for the following disorders: [10]
 - (i) Diabetes Mellitus
 - (ii) Fevers and infection
 - (iii) Diarrhoea
 - (iv) Heart related disease
 - (v) Jaundice.
 - (B) Explain any *five* ways of preserving nutrients while cooking food. [5]

Seat	
No.	

B.H.M.C.T. (Second Semester) EXAMINATION, 2015 206 : BASIC FRENCH FOR THE HOTEL INDUSTRY

			(2008 PATTERN))	
Time	e : 1	Ow	Hours	Maximum	Marks: 40
<i>N.B.</i>	:	<i>(i)</i>	All questions are compulsory.		
	(All answers are to be written specified.	in French un	less otherwise
1.	(A)	Cor	njugez les verbes au présent et	réecrivez les	phrases: [5]
		`	njugate the verbes in the pres	sent tense and	d rewrite the
		(1)	(commencer)–	–nous le repa	s.
			(commençons; commecez, com	nment)	
		(2)	Ils (aimer)	le vin rosé.	
			(aimes; aiment; aimons)		
		(3)	Tu (ne pas	pouvoir) stati	onner ici.
			(ne peux pas; ne pas peux;	ne pouvez pas)
		(4)	(Attendre) ı	ın peu.	
			(Attends; Attendent; Attendu)	
		(5)	Je (préférer	e) des plats e	picés.
			(préfèr; prefers; me préfèr)		

(B)	Ecrr	vez la date en Français (any <i>one</i>) :	[1]
	(Wri	te the date in French)	
	(1)	Friday 13/7/2010	
	(2)	Monday 28/8/2001	
(C)	Que	lle heure est il ? (any one):	[1]
	(1)	7 : 35 am	
	(2)	6:40 pm	
(D)	Mett	tez la bonne me sure (any two) :	[1]
	[Put	in the <i>correct</i> measure in French]	
	(1)	Une de vin rouge.	
		(bouteille; verre; kilo)	
	(2)	Un de crème fraîche.	
		(kilo, tasse; filet)	
	(3)	Un de sucre vanille.	
		(sachet; boîte; pincée)	
	(4)	Un de tissu.	
		(grappe; rondelle; rouleau)	
(E)	Ecri	vez les nombres en lettres (any four):	[2]
	(Wri	te the numbers in words in French)	
	(1)	16	
	(2)	21 ^e	
	(3)	96	
	(4)	59^{e}	
	(5)	100	

2. (A)	Répi	rentez la brigade de re	staurant p	ar un organigramme : [5]
	(Rep	present the restaurant b	rigade with	the help of a flow chart.)
(B)	Mar	iez les colonnes et rée	crivez les	paires. [5]
	(Mat	tch the following and	rewrite the	e correct pair) :
		\mathbf{A}		В
	(1)	Au revoir	(1)	Thats nice of you
	(2)	Très bien, merci	(2)	All the best
	(3)	De rien	(3)	You are welcome
	(4)	Bonne chance!	(4)	Very well, Thank you
	(5)	C'est gentil	(5)	Good bye
3. (A)	Nom	amez le chef (any two)	:	[2]
	(Nar	ne the chef in French) :	
	(1)	S'occupe de la gestio	n générale	de la cuisine
	(2)	S'occupe des potages	, soupes.	
	(3)	Prépare les sauces.		
(B)	Don	nez les équivalents en	Français (any $four$: [4]
	(Giv	e equivalents in Frenc	h) :	
	(1)	Raddish		
	(2)	Cherry		
	(3)	Crab		
	(4)	Veau		
	(5)	Buttermilk		
[4776]-206		3		Р.Т.О.

	(C)	Don	nez les équivalents en Anglais. (any four) :	[4]
		(1)	Piment	
		(2)	Navet	
		(3)	Marron	
		(4)	Boeuf	
		(5)	Grenade	
4.	(A)	Plan	nifiez un menu français de 5 cours en donnant un exam	ıple
		de c	chaque cours :	[5]
		(Plan	n a 5 course French menu giving <i>one</i> example of each cours	se):
	(B)	Expl	liquez les terms en anglais (any five) :	[5]
		(1)	Du Jour	
		(2)	Ratatouille	
		(3)	Zeste	
		(4)	Degustation	
		(5)	Concassé	
		(6)	Au gratin	

Seat	[4550] 001
No.	[4776]-301

B.H.M.C.T. (Third Semester) EXAMINATION, 2015 301: FOOD PRODUCTION-III (2008 PATTERN)

Time	:	Two	Hours				Maximum	Marks	:	40
<i>N.B.</i>	:	· (i)	Attempt	any	four	questions.				

1. Explain the following culinary terms (any 10): [10]

Each question carries equal marks.

- (a) Shortening
- (b) Proofing
- (c) DUM

(ii)

- (d) Angel food cake
- (e) Sandesh
- (f) Over spring
- (g) Invert sugar
- (h) Balchao
- (i) Emulsion
- (j) Gatte
- (k) Yakhani
- (l) Korma.
- 2. (A) Plan a festival menu with narration for the following state (any two):
 - (1) Kashmir

		(2) Awadhi
		(3) Goan.
	(B)	Briefly explain any four physical and chemical changes occurred
		during baking. [4]
3.	(A)	Write down any two functions of the following in bakery: [4]
		(1) Milk
		(2) Yeast
		(3) Corn Syrup
		(4) Butter
	(B)	State any six points considered while planning school menu. [3]
	(C)	Write down the factors that affect the eating habits of Rajasthani
		cooking with geographical location . [3]
4.	(A)	Explain the following methods of bread making (any two):[4]
		(1) No-time dough method
		(2) Salt delayed method
		(3) Ferment and dough method.
	(B)	Describe the concept of Recipe balancing in cake making with
		examples. [4]
	(C)	List any four principles of baking. [2]
5.	(A)	Answer the following (any 6): [6]
		(1) Name two rice preparation from Gujarat.
		(2) Name two meat preparation from Maharashtra.
		(3) What do you mean by Baker's Percentage?

- (4) List two bread diseases.
- (5) State two bread preparation from Rajasthan.
- (6) State four staple ingredients used in Punjabi cooking.
- (7) Name two equipments used in Hyderabadi cooking.
- (8) List two bread improver.
- (B) Give reason (any four):

[4]

- (1) Bread crust too hard
- (2) Cake burst at top
- (3) Poor volume of bread
- (4) Soggyness in cake
- (5) Dense cake texture.

Seat	
No.	

B.H.M.C.T. (Third Semester) EXAMINATION, 2015 302 : FOOD AND BEVERAGE SERVICE-III

(2008 PATTERN) Time: Two Hours Maximum Marks: 40 **N.B.** :— (i) Solve any four questions. All questions carry equal marks. (ii)(iii) Draw neat diagrams wherever necessary. 1. With the help of a neat flowchart, explain manufacturing of Red (A) Wine. [6]Explain the following varieties of TOBACCO: [4](B) *(i)* Latakia (ii)Perique (iii) Chewing tobacco Pipe tobacco (iv)2. (A) Define sherry. Draw the solera system and explain it in brief. [5] (B) Enlist *five* wine producing regions of France and give one wine name from each. [5]Suggest suitable wine for the following preparations: 3. (A) [5](i)Caramel custard Roast Turkey (ii)Smoked Salmon (iii)

- Poulet saute chasseur (iv)
- (v)Maccaroni A'La Italiene

	(B)	Expla	ain the following aperities:	[5]
		(i)	Campari	
		(ii)	Lillet	
		(iii)	Pernod	
		(iv)	Dubonnet	
		(<i>v</i>)	Byrrh	
4.	(A)	Expla	ain the following wine laws:	[5]
		(i)	IGT	
		(ii)	VDQS	
		(iii)	AOC	
		(iv)	DOCG	
		(v)	QBA	
	(B)	Expla	ain the following vine diseases:	[5]
		(i)	Hail	
		(ii)	Odium Tukori	
		(iii)	Grade Phylloxera	
		(iv)	Mildew	
		(v)	Grey Rot	
5.	(A)	Write	e important principles of storing wine.	[4]
	(B)		e one wine producing region and one wine each from ving countries:	the [4]
		(i)	South Africa	
		(ii)	India	
		(iii)	Australia	
		(iv)	USA	
	(C)	Give cigar	two international brand names each of cigarette a	and

6. Explain the following terms:

- (i) Viticulture
- (ii) Fortified wine
- (iii) Chaptalization
- (iv) Estufagen
- (v) LDE
- (vi) CC
- (vii) BOB
- (viii) Aperitif
- (ix) Vinhovfrde
- (x) Humidor

Seat	
No.	

B.H.M.C.T. (Third Semester) EXAMINATION, 2015 303 : ACCOMMODATION OPERATIONS-I (2008 PATTERN)

303 : ACCOMMODATION OPERATIONS-1								
	(2008 PATTERN)							
Time	:	Two	Hours			Maximum	Marks: 40	0
N.B.	:	(i)	Answer any	y four quest	tions selectin	g two from	each Section	۱.
		(ii)	All questio	ons carry e	qual marks.			
				Sect	ion I			
1.	(A)	An	swer the fo	llowing term	ms (any five)) :	[5]
		(1)	Contract	cleaning				
		(2)	Floor pa	ntry				
		(3)	Wet rot					
		(4)	Discard					
		(5)	OPL					
		(6)	Weft					
	(B)	Ex	plain how t	the pricing	of contract i	s done.	[5]
2.	(A)	Giv	ve classifica	tion of pest	s. What are	the prevent	tive measure	\mathbf{s}
		of	pests ?				[5	.]
	(B)	Wı	rite short n	otes on :			[5]
		(1)	First aid					
		(2)	Characte	eristics of si	ilk fibres			
3.	(A)	Dr	aw and exp	lain flow cl	hart of the g	guest laundı	cy. [5	.]
	(B)	Ex	plain how t	the condition	ning of flowe	ers is done.	[5]

Section II

4.	(A)	Write the following terms (any five):	[5]
		(1) ARR	
		(2) Folio	
		(3) Credit Limit	
		$(4) \qquad GRE$	
		(5) BTC	
		(6) GHC	
	(B)	Give the formula for:	[5]
		(1) Double occupancy %	
		(2) Rev Par	
		(3) No show %	
		(4) Foreign occupancy %	
		(5) Cancellation %	
5.	(A)	List various vouchers used in Hotels and explain any two.	[5]
	(B)	Write short notes on (any two):	[5]
		(1) Discrepancy Report	
		(2) Guest Folio	
		(3) Role of GRE.	
6.	(A)	Enlist and explain types of complaints.	[5]
	(B)	Differentiate between non-automated and fully automated rec	cord
		keeping system.	[5]

Seat	
No.	

B.H.M.C.T. (Third Semester) EXAMINATION, 2015 304: COMPUTER FUNDAMENTAL (2008 PATTERN)

504 . COMI CIER I CNDAMENTAL					
(2008 PATTERN)					
e :	Two	Hours Maximum	n Marks: 40		
:	· (i)	Attempt any four questions.			
	(ii)	All questions carry equal marks.			
(A)	Ex	xplain the following MS-DOS commands with	example: [3]		
	(i)	MD			
	(ii	i) Vol			
	(ii	ii) DIR			
(B)	Gi	ive the importance of Mail Merge in MS-WOI	RD. [2]		
(C)	Gi	ive the steps for slide transition in MS-Power	rPoint. [2]		
(D)	Gi	ive any three advantages of MS-Access.	[3]		
(A)	Gi	ive menu command for the following in MS-V	Vord : [3]		
	(i)	Cut			
	(ii	Change case			
	(ii	i) Find Vs. Replace			
(B)	Ex	xplain different types of chart in MS-Excel.	[3]		
(C)	Ex	xplain the following PowerPoint feature:	[1+1=2]		
	Sli	ide layout, slide timing.			
(D)	Ex	xplain the term primary key in MS-Access.	[2]		
			Р.Т.О.		
	(A) (B) (C) (D) (A) (B) (C)	 :- (i) (ii) (A) Example (ii) (iii) (iii) (B) Grid (C) Grid (D) Grid (ii) (iii) (iii)<!--</td--><td>He: Two Hours (i) Attempt any four questions. (ii) All questions carry equal marks. (A) Explain the following MS-DOS commands with (i) MD (ii) Vol (iii) DIR (B) Give the importance of Mail Merge in MS-WOI (C) Give the steps for slide transition in MS-Power (D) Give any three advantages of MS-Access. (A) Give menu command for the following in MS-V (i) Cut (ii) Change case (iii) Find Vs. Replace (B) Explain different types of chart in MS-Excel. (C) Explain the following PowerPoint feature: Slide layout, slide timing.</td>	He: Two Hours (i) Attempt any four questions. (ii) All questions carry equal marks. (A) Explain the following MS-DOS commands with (i) MD (ii) Vol (iii) DIR (B) Give the importance of Mail Merge in MS-WOI (C) Give the steps for slide transition in MS-Power (D) Give any three advantages of MS-Access. (A) Give menu command for the following in MS-V (i) Cut (ii) Change case (iii) Find Vs. Replace (B) Explain different types of chart in MS-Excel. (C) Explain the following PowerPoint feature: Slide layout, slide timing.		

3.	(A)	What is computer? List and explain any four featu	ires of
		computer system.	[1+4=5]
	(B)	Explain the following functions in MS-Excel:	[3]
		(i) SUM	
		(ii) AVG	
		(iii) Count	
	(C)	Explain concept of B to C in E-commerce.	[2]
4.	(A)	Define the term Wallpaper, File, My Document us	sed in
		Windows.	[3]
	(B)	What is E-mail? List and explain advantages and disadva	intages
		of E-mail. [1+	-2+2=5]
	(C)	Explain Data and Record in DBMS.	[1+1=2]
5.	Writ	te short notes on : [2	2×5=10]
	(a)	Hardware	
	(b)	Cell Reference in MS-Excel	
	(c)	Insert Menu in MS-Word	
	(<i>d</i>)	Upload Vs. Download	
	(e)	Query in MS-Access.	

Seat	
No.	

B.H.M.C.T. (Third Semester) EXAMINATION, 2015 305 : FOOD AND BEVERAGE CONTROL

(2008 PATTERN)						
Time	Time: Three Hours Maximum Marks: 70					
<i>N.B.</i>	:	(i) Solve any seven questions.				
	((ii) All questions carry equal marks.				
	(i	iii) Draw diagram wherever necessary.				
1.	(A)	Define Budget. Write the objectives of budget.	[4]			
	(B)	List and explain the cost dynamics with suitable examples.	[6]			
2.	(A)	Define cost. Explain the elements of costs.	[4]			
	(B)	Explain the following:	[6]			
		(1) Sales Budget				
		(2) Labour Cost Budget				
		(3) Budgeted Profit and Loss A/c				
3.	(A)	Explain the planning phase of F and B control.	[4]			
	(B)	Define Food and Beverage control. What are the obstacles fac	ed			
		by control system ?	[6]			
4.	(A)	Write the duties of the purchasing manager.	[4]			
	(B)	Write short notes on (any two):	[6]			
		(1) Standard Purchase Specification				
		(2) Blind Receiving				
		(3) Standard Portion sizes for food.				
		рπ	٠.			

5.	(A)	Draw the formats of the following (any two):	4]
		(1) Purchase order	
		(2) Meat tag	
		(3) Goods Received Book	
		(4) Stores requisition note	
	(B)	List the purchasing methods used for food purchases. Explain	n
		any two in detail.	6]
6.	(A)	Explain the following with related to beverage (any two): [4]
		(1) Standard Portion Sizes	
		(2) Standard Recipe	
		(3) Standard yield	
	(B)	Explain any three stock records maintained in stores.	6]
7.	(A)	Write any four pricing methods used for issuing non-perishab	le
		commodities.	4]
	(B)	What is volume forecasting? Write the objectives of it. [6]	6]
8.	(A)	Explain the methods of menu pricing for the following:	3]
		(1) A la carte menu	
		(2) Table d' hote menu.	
	(B)	Explain any two methods of control from the following:	4]
		(1) Daily food cost report	
		(2) Bar cost system	
		(3) Ounce system	
		(4) Weekly/monthly food cost report.	

9. Explain the following (any five):

- (1) En Pention
- (2) Breakages and Ullages
- (3) Breakeven analysis
- (4) ABC analysis
- (5) Credit Note
- (6) P/V Ratio
- (7) Margin of Safety.

Seat	
No.	

B.H.M.C.T. (Third Semester) EXAMINATION, 2015

306 : BASIC ACCOUNTING

(2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Attempt any six questions including Q. No. 1 which is compulsory.
 - (ii) Use of simple calculator is allowed.
 - (iii) Figures to the right indicate full marks.
- 1. From the following Trial Balance of Deshpande Traders, you are required to prepare Trading A/c, Profit & Loss A/c for the year ending 31st March, 2014 and a Balance Sheet as on that date after considering the adjustments:

Trial Balance as on 31st March, 2014

Debit Balances	₹	Credit Balances	₹
Drawings	2,500	Capital	55,000
Purchases	56,000	Sales	1,15,380
Furniture	8,000	Purchase returns	800

P.T.O.

Sales returns	4,000	Bills payable	1,900
Building	65,000	Commission received	1,250
Opening stock	8,200	Sundry creditors	12,810
Sundry expenses	800		
Rent, rates & taxes	1,250		
Wages & salaries	10,250		
Carriage inwards	550		
Bills receivables	1,600		
Bad debts	200		
Travelling expenses	800		
Sundry debtors	10,800		
Insurance	300		
Postage	150		
Motor-car expenses	560		
Cash in hand	880		
Carriage outwards	300		
Motor-car	15,000		
	1,87,140		1,87,140

Adjustments:

- (1) Stock on 31st March, 2014 was valued at ₹ 12,250, while its market value was ₹ 14,000.
- (2) Outstanding wages are ₹ 250.
- (3) Depreciate motor car by 10% p.a. and Furniture @ 5% p.a.

- 2. Write short notes on (any two): [10]
 - (a) Objectives of accounting
 - (b) Classification of accounts
 - (c) Contra entry.
- 3. Miss Kanta started business on 1st December, 2013 by investing cash ₹ 40,000, Land & Building ₹ 5,00,000 and Machinery₹ 1,20,000.

Her transactions for the month of December are as follows:

- Dec. 1: Borrowed ₹ 50,000 from friend Shanta.
- " 3 : Opened a current account with Canara Bank by depositing cash ₹ 10,000.
- " 5 : Purchased goods of ₹ 22,000 @ 10% Trade discount from Mrs. Wilson.
- " 10 : Purchased furniture of ₹ 8,000 by cheque.
- " 15 : Ms. Mamta asked us to dispatch goods of ₹ 12,000.
- " 22 : Mamta paid ₹ 5,000 as advance.
- " 25 : Goods were dispatched to Mamta as per request dated 15th December.
- " 31 : Mamta settled her account @ 2% Cash discount.

Prepare Journal for December, 2013.

[4776]-306 3 P.T.O.

4.	(A)	Fill i	n the blanks :	[5]
		(i)	Book-keeping is an of recording transactions	in
			a systematic manner.	
		(ii)	Excess of assets over liabilities represents	
		(iii)	Loan account is a account.	
		(iv)	Goods distributed as free samples are debited to	••••
			account.	
		(v)	Research and development cost is	
			expenditure.	
	(B)	State	whether the following accounts are real, personal	or
		nomir	nal :	[5]
		(i)	Interest	
		(ii)	Bank of Baroda	
		(iii)	Investment	
		(iv)	Bank charges	
		(v)	Loose tools	
		(vi)	Income tax	
		(vii)	Patents	
		(viii)	Loss by fire	
		(ix)	Outstanding wages	
		(x)	Prepaid insurance.	

5. (A) Prepare a trial balance of Hemangi Enterprises from the following balances extracted on 31st March, 2014: [5]

Particulars	₹	Particulars	₹
Goodwill	80,000	Depreciation	5,000
Bills payable	8,250	Capital	4,75,750
Prepaid tax	3,500	Building	2,00,000
Debtors	12,850	Creditors	8,500
Plant	1,25,000	Bills receivables	4,950
Loss on sale	5,500	Outstanding rent	2,250
Opening stock	11,950	Drawings	1,000
Purchases	45,000		

- (B) Tejpratap & Sons give you the following transactions for the month of May, 2014: [5]
 - 1 : Placed an order with Ramnik Bros. for goods worth₹ 14,850 @ 5% trade discount.
 - 3 : Ramnik Bros. dispatched goods as per our order dated 1st May.
 - 7 : Sold goods of ₹ 8,500 @ 10% Trade discount to Ramlal Enterprises.
 - 12 : Returned goods of ₹ 1,500 (gross) to Ramnik Bros.
 - 23 : Purchased goods of ₹ 6,200 from Bharat & Sons.

6.	(A)	Wha	at is Ledger? What is meant by 'Balancing of	of Ledger
		Acco	ounts'?	[5]
	(B)	Stat	te the reasons for preparing a Bank Recor	iciliation
		Stat	ement.	[5]
7.	Ente	r the	following transactions in a Columnar Petty Cash of	n imprest
	syste	em of	Rupali Co. :	[10]
	2014			₹
M	arch	1 :	Received from the main cashier	1500.00
"	-	1 :	Paid postal expenses	150.00
"	<u> </u>	2 :	Paid printing bill	200.00
"	é	3 :	Paid Manager's Taxi fare	250.00
"	į	5 :	Purchased 20 revenue stamps @ ₹ 1 each	
"	1	5 :	Paid for carriage	55.00
"	2	7 :	Paid tip to sweeper	25.00
"	2	8 :	Purchased stationery	350.00

31 :

Paid bus fare of clerk

Purchased a plastic tray

45.00

175.00

- 8. Answer the following questions (any two): [10]
 - (i) With the help of specimen format, explain the different types of cheques.
 - (ii) With suitable examples, explain the different types of discounts.
 - (iii) Explain the convention of disclosure and concept of conservatism.

Total No. of Questions—4]

[Total No. of Printed Pages—3

Seat	
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[4776]-401

B.H.M.C.T. (Fourth Semester) EXAMINATION, 2015

401 : FOOD PRODUCTION—IV

(2008 PATTERN)

Time: Two Hours

Maximum Marks: 40

- N.B. :— (i) All questions are compulsory.
 - (ii) All questions carry equal marks.
- 1. Solve any two of the following:

[10]

- (a) Explain the factors affecting quality of meat.
- (b) What points would you consider while selecting fish?
- (c) List and explain any five types of cookies.
- 2. Solve any two of the following:

[10]

(a) Draw a neat labelled diagram of lamb and list down the approximate weight and suitable cooking method for each cut.

(b)	While handling poultry, what precautions should one follow
	for :
	(i) Thawing
	(ii) Storing.
(c)	Discuss pastry in a tabular form under the following
	details :
	(i) ratio
	(ii) method
	(iii) baking temperature
	(iv) products prepared.
Solve	e any two of the following: [10]
(a)	Give any five advantages and disadvantages each of convenience
	food.
(b)	Draw and explain any five cuts of fish.
(c)	Enlist any five functions of icing.
Solve	e any two of the following: [10]
(a)	Explain the do's and don'ts one should follow while preparing
	pastries.
(b)	Give the recipe for fondant Icing (1 ltr.).

3.

4.

- (c) Explain the following terms (any five):
 - (i) Blind fold
 - (ii) Oven spring
 - (iii) AFD
 - (iv) Tartare steak
 - (v) Chateaubriand
 - (vi) Eclairs
 - (vii) Royal Icing.

Seat	
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BHMCT (Fourth Semester) EXAMINATION, 2015 402 : FOOD AND BEVERAGE SERVICE-IV (2008 PATTERN) Time: Two Hours Maximum Marks: 40 N.B. := (i) Attempt any four questions. (ii)All questions carry equal marks. 1. (a) Define Liqueurs. Explain Liqueurs and name any four Generic Liqueurs. [5]List any ten rules to be observed while mixing cocktails. (b) [5]2. Differentiate between the following (any two): (a)[6] (i) Scotch whisky and Irish whisky (ii) Cognac and Armagnac (iii) White Rum and Dark Rum. List any eight major equipments used in Cocktail Bar. [4] (b) 3. Explain the following (any ten): Aquavit (1)

- [10]
 - **(2)** Grappa
 - Absinthe (3)
 - Ouzo **(4)**
 - Feni (5)
 - Sake (6)
 - Mezcal (7)
 - Dunder (8)
 - Proof (9)
 - Arrack (10)
 - Toddy (11)
 - Cobblers (12)
 - Egg Nog (13)
 - Schnapps. (14)

4.	List	down the following (any five):	$5 \times 2 = 10$
	(a)	Two orange flavour liqueurs	
	(<i>b</i>)	Two Cocktail making methods	
	(c)	Two Canadian Whisky	
	(d)	Two Mocktails names	
	(e)	Name two cocktails glasses	
	<i>(f)</i>	Two Vodka Based Cocktails	
	(g)	Two Brand names of Tequila.	
5 .	(a)	With the help of neat diagram, explain the process of	f patent
		still method in detail.	[7]
	<i>(b)</i>	List three methods of preparing liqueurs.	[3]
6.	(a)	Explain in short making of Dark Rum and name four	Brands
		of International Rum.	[5]
	(<i>b</i>)	Briefly explain three styles of Gin.	[3]
	(c)	Explain the following:	[2]
		(i) VSOP	
		(ii XO.	

Seat	
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BHMCT (Fourth Semester) EXAMINATION, 2015 403: ACCOMMODATION OPERATION-II (2008 PATTERN)

Time: Two Hours Maximum Marks: 40

N.B. :— (i) Solve any two questions from each Section.

- (ii) Assume suitable data wherever necessary.
- (iii) All questions carry equal marks.

SECTION I

1. Define the following terms (any five): [5] (A) (a) Refurbishing (b) Budget (c) Snag List (d) Standard Purchase Specification (e) Inventory Hue. Draw and explain the format of Bin Card. (B) [5] 2. Give the importance of interior decoration in Hotels. (A) [5] (B) Differentiate between capital and operating budget with examples. [5] 3. Explain the method of receiving and issuing of Housekeeping (A) supplies. [5](B) Explain 'Line and Colour' as elements of design. [5]

SECTION II

4.	(A)	Define the following terms (any five):	[5]
		(i) Overbooking	
		(ii) Floor limit	
		(iii) Forecasting	
		(iv) Stayover	
		(v) Cash sheet	
		(vi) Upgrade.	
	(B)	What is the role of Night Auditor in Hotels ?	[5]
5.	(A)	Write short notes on:	[5]
		(i) Sales promotion	
		(ii) Bottom-up technique.	
	(B)	List the factors to be considered while forecasting r	oom
		availability.	[5]
6.	(A)	List down the steps involved in establishing room rate by u	sing
		Hubbart formula approach.	[5]
	(B)	How would you encourage repeat business through accommoda	tion
		department ?	[5]

Total No. of Questions—4]

[Total No. of Printed Pages—2

Seat No.

[4776]-404

BHMCT (Fourth Semester) EXAMINATION, 2015

404 : HOTEL ENGINEERING

(2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- **N.B.** :— (i) Answers to the two Sections should be written in separate books.
 - (ii) Neat diagrams must be drawn wherever necessary.
 - (iii) Figures to the right indicate full marks.
 - (iv) Use of logarithmic tables slide rule, Mollier charts, electronic pocket calculator and steam tables is allowed.
 - (v) Assume suitable data, if necessary.

SECTION I

1. Answer any two:

 $[2 \times 10 = 20]$

- (a) Explain with diagram maintenance of domestic refrigerator and give importance of defrosting.
- (b) Describe contract maintenance with its types and advantages and disadvantages.
- (c) What are the functions and responsibilities of maintenance engineering department in hotel.
- **2.** Answer any *three* :

 $[3 \times 5 = 15]$

- (a) What are the sources of air pollution and give its controlling methods.
- (b) State the factors which will affect-comfort of air-conditioning.

P.T.O.

- (c) Define the terms:
 - (i) Dry bulb temperature
 - (ii) Wet bulb temperature
 - (iii) Dry air
 - (iv) Moist air
 - (v) Humidity.
- (d) Explain with diagram window air-conditioner.
- (e) Differentiate between unitary and central air-conditioning system.

SECTION II

3. Answer any two:

 $[2 \times 10 = 20]$

- (a) Explain Zeolite process for water softening with diagram.
- (b) Describe working and construction of any *two* types of fire extinguishers.
- (c) Calculate electricity bill for 15 days. The electric load is as follows with rate Rs. 10 per kWh:
 - (i) 100 W bulbs
- 06 Nos.
- 10 hrs./day

- (ii) 10 W tubes
- 10 Nos.
- 04 hrs./day

- (iii) 4 kW boiler
- 02 Nos.
- 04 hrs./day 3 hrs./day

- (iv) 80 W refrigerator(v) 2 kW heater
- 02 Nos.02 Nos.
- 02 hrs./day.

4. Answer any three:

 $[3 \times 5 = 15]$

- (a) Give energy saving tips in Guest room and laundry.
- (b) Give classification of fuel with examples.
- (c) Explain importance of earthing with example.
- (d) Write notes on:
 - (i) LPG
 - (ii) Biogas.
- (e) Draw any five plumbing fixtures.

Seat	
No.	

BHMCT (Fourth Semester) EXAMINATION, 2015 405 : PRINCIPLES OF MANAGEMENT (2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

N.B. :— (i) Q. No. 1 is compulsory.

- (ii) Solve any five questions from remaining.
- 1. Write short notes on (any four):
 - (a) Centralized Vs. Decentralized Organization
 - (b) Levels of Management
 - (c) Contingency theory
 - (d) Need for Co-ordination
 - (e) Any three external factors affecting management
 - (f) Importance of Morale.
- 2. Define Management. Discuss Henry Fayol's contribution to Management.
- 3. Discuss types of Plans in brief.
- 4. Discuss various principles of organization.
- 5. Define Leadership. Discuss Managerial Grid Theory of Leadership.
- **6.** Discuss McGregor theory 'X' and theory 'Y' of Motivation.
- 7. Discuss various types of decisions in brief.
- **8.** Define Communication. Draw Communication Process Model and explain process in brief.
- 9. Explain the following:
 - (i) Process of Control
 - (ii) Importance of Delegation.

[4776]-405

Seat	
No.	

BHMCT (Fourth Semester) EXAMINATION, 2015

406 : HOTEL ACCOUNTING ACCOUNTANCY

(2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- N.B. :— (i) Attempt any six questions including Q. No. 1 which is compulsory.
 - (ii) Use of pocket calculator is allowed.
 - (iii) Assume additional suitable data, if necessary.
 - (iv) Figures to the right indicate full marks.
- 1. Artic Co. Ltd. has an authorised capital of ₹ 5,00,000 divided into 50,000 equity shares of ₹ 10 each, out of which 30,000 shares were offered to the public. The company's Trial Balance as on 31st March 2014 is as follows:

Debit Balances	₹	Credit Balances	₹
Land & Building	2,00,000	Sales	4,40,250
Purchases	2,82,000	Reserve Fund	1,00,000
Plant & Machinery	1,80,000	Profit & Loss A/c	52,000
Calls in Arrears	10,000	Creditors	42,900

P.T.O.

	-		•
Debtors	35,500	Bank Overdraft	10,850
Opening Stock	28,900	5% Debentures	4,00,000
Sales Return	1,250	Bills Payable	22,000
Cash in hand	1,900	Sundry Income	8,250
Loose tools	11,600	Purchase Returns	1,500
Preliminary Expenses	12,000	Share Capital :	
Furniture	8,500	25,000 Equity shares	
Advertisement	7,250	of ₹ 10 each	2,50,000
Audit fees	10,000		
Carriage Inwards	25,000		
Wages and Salaries	78,000		
Rent and Insurance	22,850		
Income tax	18,000		
Repairs to machinery	30,000		
Legal fees	5,000		
Goodwill	80,000		
Bills Receivable	30,000		
Motor van	2,50,000		
	13,27,750		13,27,750

Prepare Trading A/c and Profit & Loss A/c for the year ending 31st March 2014, Profit & Loss Appropriation account for the year and a balance sheet as on that date after considering the following adjustments:

- (a) Stock on 31st March 2014 was valued at $\stackrel{?}{\underset{?}{?}}$ 65,000.
- (b) Depreciate Plant and Machinery by 10% and Furniture by 5%.Loose tools are revalued at ₹ 10,500.
- (c) Write off 1/2 of Preliminary Expenses.
- (d) Directors have proposed a 5% dividend on equity shares.
- 2. Write short notes on (any two):
 - (a) Value added tax
 - (b) Advantages of Uniform system of Accounting
 - (c) Types of Dividend.
- Mr. & Mrs. Bhandari arrived on 10th November 2014 at Hotel Kamalshree@ 6.00 a.m. on European plane at ₹ 6,000 per day and occupiedRoom No. 203.

They checked out on 13th November 2014 at 4.30 pm by settling their account in cash @ 2% discount. Their charges during the stay were as follows:

10th November — EMT @ ₹ 40 per cup, Breakfast @ ₹ 160 per person, Magazines of ₹ 150, Lunch @ ₹ 210 per person, Movie tickets @ ₹ 1,000.

Mr. Bhandari deposited ₹ 25,000 on account.

- 11th November One cup coffee @ ₹ 50 per cup and one cup tea @ ₹ 40 per cup, Breakfast with one guest, Laundry ₹ 200, VPO for taxi ₹ 800, Lunch with one guest., Newspapers ₹ 20.
- 12th November Food sundries ₹ 200, soft drinks of ₹ 80, Cigarettes of ₹ 200, Dinner. Mr. Bhandari pointed out that on 11th they had not been served one cup of coffee. The Front Office Manager agreed to give an allowance.

13th November — EMT, Breakfast with two guests, Laundry ₹ 200, Newspapers ₹ 15 and Lunch.

Prepare a Bill of the Bhandari's assuming that the hotel charges a service charge of 10% on Rooms and Food. Check out time is 12.00 Noon.

- 4. (a) State with reasons whether the following statements are True or False:
 - (i) Interest on debentures must be paid by companies every year.
 - (ii) Staff meals are considered a part of Food Cost.
 - (iii) Preliminary expenses are incurred for the formation of the company.
 - (iv) Working capital is not dependent on the operating cycle of the Company. [5]
 - (b) Define a Joint Stock Company. List and explain the characteristics of a Company. [5]

5. (A) Prepare a Laundry Schedule from the following data for the month of August 2014 of Hotel Abhimaan: [6]

Particulars	(₹)
Cost of House Laundry:	
Rooms	18,900
Food	20,000
Other departments	5,000
Other Expenses:	
Cleaning Supplies	20,000
Laundry Supplies	15,000
Printing and Stationery	4,850
Uniforms	12,000
Credits to Cost:	
Cost of Guest Laundry	25,000
Cost of Concessionaries	12,800
Revenue	2,25,000
Payroll and Related Expenses	
Salaries and wages	37,950
Employees Benefit	3,910

⁽B) Draw a specimen format of Schedule Garage and Parking. [4]

6. Differentiate between:

(i) Allowances and Discount

(ii) Shares and Debentures.

7. From the following information, prepare Income Statement as per Uniform System of Accounting of Hotel Savour for the month of May 2014:

Particulars	₹
Food Revenue	52,000
Cost of Beverages	12,000
Rates and Taxes	15,000
Interest paid	5,000
Sundry Expenses	1,550
Insurance	2,800
Food expenses	3,200
Beverage sales	75,000
Cost of Food	11,800
Marketing	6,000
Gas & Electricity	8,900
Rooms Revenue	50,000
Room Expenses	23,000
Repairs and Maintenance	5,800
Depreciation	2,000
Payroll and Related Expenses:	
Rooms	7,000
Food	5,000
Beverages	3,850
Income Tax	4,000
Employee Welfare	8,900

8. Answer the following (any two):

- (a) Explain any *five* factors which affect the working capital requirement of a hotel.
- (b) Define the term 'Budget'. Explain the characteristics of a good budget.
- (c) Draw a specimen of Gift Shop Schedule.

Seat	
No.	

BHMCT (Sixth Semester) EXAMINATION, 2015 601 : ADVANCED FOOD PRODUCTION (2008 PATTERN)

Time: Two Hours Maximum Marks: 40

- N.B. := (i) Attempt any four questions.
 - (ii) All questions carry equal marks.
 - (iii) Draw neat diagrams wherever necessary.
- 1. (A) Explain the terms used in the larder department: [5]
 - (a) Fishmonger
 - (b) Walk in fridge
 - (c) Chaud froid
 - (d) Garde Manger
 - (e) Hors d'œuvres
 - (f) Charcuterie
 - (g) Canape.
 - (B) What are the responsibilities of Chief Kitchen steward? [5]
- 2. (A) Explain the influences of cultures on Chinese cuisine and United States of America cuisine. [5]
 - (B) List any five classical salads with their country of origin. [5]
- 3. (A) Discuss the evolution and history of Nouvelle Cuisine. [5]
 - (B) Write the ways of accumulation and segregation of garbage in a five-star hotel. [5]

- 4. (A) List any *five* hand tools and *five* speciality equipments used in the larder department. [5]
 - (B) Plan a four course menu for British delegates visiting India to make awareness about cleanliness and hygiene. [5]
- **5.** Write short notes on (any *five*): [10]
 - (a) Recycling of garbage
 - (b) Kitchen stewarding department
 - (c) Breads used in sandwiches
 - (d) Principles of making salads
 - (e) Ballotine
 - (f) Haute cuisine
 - (g) Middle Eastern cuisine.

Seat	
No.	

BHMCT (Sixth Semester) EXAMINATION, 2015 602 : ADVANCED FOOD AND BEVERAGE SERVICE (2008 PATTERN)

Time: Two Hours

Maximum Marks: 40

- N.B. :— (i) Solve any four questions.
 - (ii) All questions carry equal marks.
 - (iii) Assume suitable data wherever necessary.
- 1. (a) Explain the role of the toastmaster in Formal Banquets and Wedding Reception. [4]
 - (b) What is loyal toast? Give any two forms of address. [2]
 - (c) With the help of flow chart explain the Banquet Administrative Procedure. [4]
- (a) Explain the order taking and service procedure followed in Room Service. Explain importance of time-management in In-Room dining.[6]
 - (b) Write a short note on any one:
 - (i) Airline catering
 - (ii) Sea catering. [4]
- **3.** Write notes on:
 - (a) List the points in Banquet Space Specification. [4]
 - (b) Importance of carving hygiene in gueridon service. [4]
 - (c) List different types of lamps and fuels used in Gueridon Service. [2]

4.	(a)	Explain full buffet in detail.	[4]	
	(<i>b</i>)	Explain the importance of buffet in hospitality industry.	[2]	
	(c)	Explain the following terms:		
		(i) Cobra gun		
		(ii) Jigger		
		(iii) Call brand		
		(iv) Muddler.	[4]	
5.	(a)	Draw and explain any two seating arrangements planned	for	
		a conference.	[4]	
	(<i>b</i>)	Plan a cocktail menu (Indian and Continental dishes) for	60	
		people. Prepare a checklist for the same.	[6]	
6.	Write notes on:			
	(a)	Front bar and under	[4]	
	(<i>b</i>)	Give cover, receipt with accompaniment for crepe suzette	[4]	
	(c)	Explain the term Lounge Bar and Pub.	[2]	

[Total No. of Printed Pages—1

Seat	
No.	

[4776]-603

BHMCT (Sixth Semester) EXAMINATION, 2015 603 : PERSONALITY DEVELOPMENT AND BUSINESS COMMUNICATION

(2008 PATTERN) Time: Two Hours Maximum Marks: 40 N.B. := (i) Attempt any four questions. All questions carry equal marks. 1. Write short notes on (any two): $[2 \times 5 = 10]$ External motivation Vs. Internal motivation (b) SWOT analysis (c) Positive body language Types of Meetings. (d)Explain the ways of improving self-esteem. 2. [10]3. What are the advantages of the case study method? (a) [5] State various stress management techniques. [5] Write a report on the staff cafeteria food festival that took place 4. in your hotel. [10]**5**. Explain in brief the factors that determine our attitude. [5] (a)What are the qualities that make a person successful ?[5] 6. Differentiate between: $[4 \times 2.5 = 10]$

- Minutes and Agenda (a)
- Ego and Pride (b)
- Routine report and Special report (c)
- Solfishness and self interest. (d)

[4776]-603

Seat	
No.	

[6+4=10]

BHMCT (Sixth Semester) EXAMINATION, 2015 604 : HOSPITALITY MARKETING-I (2008 PATTERN)

Time: Three Hours Maximum Marks: 70 **N.B.** :— (i) Q. No. 1 is compulsory. (ii)Attempt any five from Q. No. 2 to Q. No. 8. 1. Write short notes on (any four): $[4 \times 5 = 20]$ Consumer behaviour model (a)(b) Demographic segmentation (c) Marketing core concepts (d)Personal selling Pricing of Functional Packages (e) Internal Environment. *(f)* What is a brand? 2. (a) What is product differentiation? (b) [3+7=10]Explain the role of Intermediaries for Hospitality Industry. [10] 3. 4. Differentiate between (any two): [5+5]Marketing and selling concept (i)(ii)Franchising and Alliance Sales promotion and advertisement. Explain the internal factors influencing pricing. **5.** [10]6. Explain behavioural and demographic segmentation. (a)

7. Explain message and media as 2 M's of Advertising. [10]8. Draw Product life cycle and explain the stages of PLC. [10]

What is the need for segmentation?

(b)

[Total No. of Printed Pages—1

Seat	
No.	

[4776]-605

BHMCT (Sixth Semester) EXAMINATION, 2015 605 : HUMAN RESOURCE MANAGEMENT

(2008 PATTERN) Time: Three Hours Maximum Marks: 70 **N.B.** :— (i) Q. No. 1 is compulsory. Answer any *five* from the remaining. 1. Write short notes on (any four): $[4 \times 5 = 20]$ Functions of Human Resource Manager (a)(b) Job Analysis Any three types of transfers (c) Fringe Benefits (d)(e) Aptitude test Orientation and induction *(f)* (g) Need for human resource planning. 2. Explain any four methods of training in a Hotel. [10]3. Explain the process of selection of candidates in an organization. [10] 4. State and explain the various causes of Labour turnover in an organisation. [10]Explain the different components of Wages. [10] Define Disciple. Explain the different causes of Grievance. [2+8]

- **5**.
- **6.**
- 7. Explain the process of Collective Bargaining. [10]
- 8. Write the Job Description of a Duty Manager in a Hotel. [10]

Total No. of Questions—10]

[Total No. of Printed Pages—2]

Seat	
No.	

[4776]-606

B.H.M.C.T. (Sixth Semester) EXAMINATION, 2015 606: TRAVEL AND TOURISM (2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- N.B. :— (i) All questions carry equal marks.
 - (ii) Attempt any seven questions from the following.
- 1. Define the following terms (any ten):
 - (i) Sustainable Tourism
 - (ii) MICE
 - (iii) Excursionist
 - (iv) Agro Tourism
 - (v) MTDC
 - (vi) Business Tour
 - (vii) Visitor
 - (viii) Tourist
 - (ix) Inclusive Tour
 - (x) VISA
 - (xi) NGO
 - (xii) PATA.
- 2. Answer the following:

[10]

[10]

- (a) Explain impact of tourism on National integration.
- (b) Write and explain secondary constituents of the Tourism Industry.

3.	Define Passport and VISA with its types.	[10]
4.	Explain various types of tourism.	[10]
5.	Define Travel Agent with its types and functions.	[10]
6.	Explain objectives and roles of the following: (i) TAAI (ii) MTDC (iii) IATA (iv) WTO.	[10]
7.	As a tour operator which points you will keep in mind while plan an itinerary.	nning [10]
8.	Write short notes on : (i) Grand circular Tour (ii) $4A$'s of Tourism	[10]
9.	Define guide and functions of guide.	[10]
10.	Explain the various types of accommodations for touris	st in [10]

[Total No. of Printed Pages—3]

Seat	
No.	

[4776]-701

B.H.M.C.T. (Seventh Semester) EXAMINATION, 2015 701-A: SPECIALIZATION IN FOOD PRODUCTION MANAGEMENT—I

(2008 PATTERN)

Time: Three Hours

Maximum Marks: 70

- N.B. :— (i) All questions carry equal marks.
 - (ii) Attempt any seven questions.
 - (iii) Draw neat diagram wherever necessary.
- 1. (a) What are the factors that affect kitchen designing? [5]
 - (b) Define appetizers and name any five cold and five hot appetizers. [5]
- 2. (a) Explain Mousse and Mousseline with an example. [5]
 - (b) With the help of a diagram show the different cuts of beef. [5]
- 3. Write uses of food additives and explain the following: [10]
 - (i) Humectant
 - (ii) Bleaching agents
 - (iii) Anticaking agents
 - (iv) Sequestrant.

4.	(a)	Define sausages with suitable examples.	[5]
	(b)	Explain step by step process of making Galantines.	[5]
5 .	(a)	Write short note on Ham, bacon and Gammon.	[5]
	<i>(b)</i>	(i) Explain the term flow of work in the kitchen.	
		(ii) What is truffle? Give its types.	[5]
6.	(a)	What precautions need to be taken while handling the follow	ving
		kitchen equipments ?	[5]
		(i) Deep fat fryer	
		(ii) Combi Oven.	
	(b)	Explain the following pastries (any two):	[5]
		(i) Choux pastry	
		(ii) Danish pastry	
		(iii) Puff pastry.	
7.	(a)	Explain the following terms:	[5]
		(i) Andalouse	
		(ii) Veloute Princess	
[4776	3]-701	2	

- (iii) Entrecote steaks
 (iv) Bouchee's
 (v) Zakuski.
 (b) What precautions to be taken while preparing cold meat platter?
 [5]
- 8. (a) Explain different types of chaud froid and its uses. [5]
 - (b) (i) Draw a layout of bakery and confectionery in various organizations. [3]
 - (ii) What care will you take while storing appetizers? [2]

[Total No. of Printed Pages—3

Seat	
No.	

[4776]-702

B.H.M.C.T. (Seventh Semester) EXAMINATION, 2015 SPECIALIZATION IN FOOD AND BEVERAGE SERVICES AND MANAGEMENT (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Question No. 1 is compulsory.
 - (ii) Attempt any three from the remaining questions.
- 1. (a) Explain the following terms (any five): [5]
 - (i) Bouillabaise
 - (ii) Filet Mignon steak
 - (iii) Sashimi
 - (iv) Sake
 - (v) Zakuski
 - (vi) Trish Stew
 - (vii) Mead
 - (viii) Angels Wing
 - (ix) Lazy Suzan
 - (x) Grog.
 - (b) Explain any *one* wine growing country with specialty wines from that country. [5]

- **2.** (a) Explain the sources of finance required to open and run restaurants and bars. [10]
 - (b) Prepare a function prospectus for a product launch of a new car by Mercedes Benz company. The function is an exclusive cocktail dinner for 50 covers. Assume suitable data. [10]
- 3. (a) Enlist and explain the desirable attributes for a Bar Manager.

 Effective people management skills are a pre-requisite to an efficient management of food and beverage operations. Justify this statement.
 - (b) Discuss various merchandising tools used in catering organizations in the present age. [10]
- 4. (a) Plan a 4 course German menu with wines. [6]
 - (b) List the licences required to open and run a Quick Service Restaurant. [6]
 - (c) Plan a duty Roster for a Specialty Restaurant of 100 covers open for lunch and dinner and employing a total staff of 10 employees. [8]
- 5. (a) Draw and label the parts of a Bar. Explain the various parts. [10]
 - (b) "Training and development of Employees in food and beverage department has a positive impact on attitudes of employees."

 Justify the statement. [10]

6.	(a)	Explain the concept of MICE. How will you as a manager	r
		plan for MICE ? [10]
	(<i>b</i>)	Differentiate between suggestive selling and upselling. [5]
	(c)	Explain any two performance measures. [5]]
7.	(a)	Explain "Nokarnama" in Bars. [5]
	(<i>b</i>)	Draw the format of a 'FLR' inventory sheet. [10]
	(c)	Lighting and colour scheme needs to be planned simultaneously	y
		while creating the ambience of a Restaurant. Justify this	\mathbf{s}

[5]

statement.

[Total No. of Printed Pages—2]

Seat	
No.	

[4776]-703

B.H.M.C.T. (Seventh Semester) EXAMINATION, 2015 701 C: SPECIALISATION IN ACCOMMODATION MANAGEMENT (2005-2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Question No. 1 is compulsory.
 - (ii) Questions from 2 to 7 carry equal marks.
 - (iii) Attempt any five questions from Q. Nos. 2 to 7.
- 1. Explain the following terms (any ten): [10]
 - (i) ADR
 - (ii) Curtailment
 - (iii) Discrepancy
 - (iv) Early bird
 - (v) Crinkle sheet
 - (vi) FIT
 - (vii) Floor limit
 - (viii) Hay Board
 - (ix) IATA
 - (x) Dutch wife
 - (xi) Napery
 - (xii) Monochromatic Scheme.
- 2. (a) What is textile? Explain the characteristic of vegetable fibre. [6]
 - (b) Explain any six types of wall covering.

P.T.O.

[6]

3.	Writ	te short notes on (any three):	[12]
	(i)	Psychological effects of colour	
	(ii)	Types of lighting	
	(iii)	Role of accessories	
	(iv)	Window cleaning procedure	
	(v)	Types of Lobby.	
4.	(a)	Draw and explain the organizational chart of a sale and market	ing
		department for a large hotel.	[6]
	(<i>b</i>)	What general points to be considered while planning a fr	ont
		desk of a star hotel ?	[6]
5.	(a)	What are different aspects considered while plann	ing
		for MICE ?	[6]
	(<i>b</i>)	What are difference between tariff card and brochure? Expl	ain
		the purpose of designing a brochure.	[6]
6.	Expl	ain the benefit of training and any six types of training. [[12]
7.	(a)	Draw and explain layout of a floor pantry for a 541 roo	ms
		business hotel.	[6]
	(<i>b</i>)	Classify different types of floor with two examples each.	[6]

Total No. of Questions—8]

[Total No. of Printed Pages—2]

Seat	
No.	

[4776]-704

B.H.M.C.T. (Seventh Semester) EXAMINATION, 2015 0702 : ORGANISATIONAL BEHAVIOUR (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Question No. 1 is compulsory.
 - (ii) Solve any five questions from remaining questions.
- 1. Write short notes on the following (any four): [20]
 - (a) Objectives of organisation on behaviour study
 - (b) Group decision-making
 - (c) Traditional V/s present views of conflict management
 - (d) Employee privacy issues
 - (e) Importance of social perception
 - (f) Explain characteristics of diversity.
- 2. Define organisation behaviour. Explain its relevance and scope in management. [10]
- 3. Define motivation. Explain Maslow's theory of motivation with a suitable diagram. [10]
- 4. Explain various organisational approaches to managing diversity.

 Give examples. [10]

- 5. What is the concept of organisation design? What are different types of organisational design? Explain any one of them in detail.
- 6. Define learning. Explain the process of learning and how it affects the organisation behaviour. [10]
- 7. Define conflict. Explain how conflicts arise in an organisation.

 What are the strategies to overcome conflicts? [10]
- 8. Explain the concept of stress and importance of stress management in a modern organisation, to avoid adverse effects of Individual/
 Group stress on organisational efficiency. [10]

Seat	
No.	

	B.F	H.M.C.T. (Seventh Semester) EXAMINATION, 2015	
		703—HOTEL RELATED LAWS	
		(2008 PATTERN)	
Time	e : T	hree Hours Maximum Marks:	70
<i>N.B.</i>	:	(i) Question No. 1 is compulsory.	
		(ii) Attempt any three questions from the remaining.	
1.	Write	e short notes on any two :	[10]
	(a)	Void contract	
	(b)	Lay-off	
	(c)	Commercial Establishment	
	(<i>d</i>)	Rights of Buyer.	
2.	(a)	Explain the following under Indian Contract Act	t :
		Proposal, Agreement, Consideration.	[10]
	<i>(b)</i>	Explain the rights and powers of Food Inspector.	[10]
3.	(a)	Explain health and safety measures under Factories Act. [[10]
	<i>(b)</i>	Explain the remedies for Breach of Contract.	[10]
4.	(a)	Describe the role of State and National Commission un	der
		Consumer Protection Act.	[10]
	(b)	Tist and explain any five licenses required to start	- 0

(b) List and explain any five licences required to start a Hotel. [10]

- **5.** (a) Explain the activities carried out by state and central board under Environmental Protection Act. [10]
 - (b) Write a note on opening and closing timings of Commercial Establishment. [10]
- 6. (a) Differentiate between sale and agreement to sale under Sale of Goods Act. [10]
 - (b) Define the following terms in short: [10]
 - (i) Compensation
 - (ii) Clousure
 - (iii) Works Committee
 - (iv) Industrial Dispute.

Total No. of Questions—8]

[Total No. of Printed Pages—2]

Seat	
No.	

[4776]-706

B.H.M.C.T. (Seventh Semester) EXAMINATION, 2015 704: HOSPITALITY MARKETING—II (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Question No. 1 is compulsory.
 - (ii) Attempt any five from Q. No. 2 to Q. No. 8.
- 1. Write short notes on any four: $[4\times5=20]$
 - (a) Definition and importance of internal marketing
 - (b) Motivational tools of an organization
 - (c) Dimensions of service quality
 - (d) Service encounter triad
 - (e) Handling customer complaints
 - (f) Organization structure of a sales Dpt.
- 2. Explain the methods of managing supply with suitable examples. [10]
- **3.** (a) Explain the importance of physical evidence. [5]
 - (b) What are the duties of a marketing manager? [5]
- 4. Explain the five gap model of service quality with an illustration. [10]

- **5.** (a) What is service blue printing? [3]
 - (b) Explain the factors to be considered for improving the service design. [7]
- 6. (a) Explain the benefits of service quality with suitable examples. [5]
 - (b) Note on Relationship marketing. [5]
- 7. (a) Discuss the importance of 'people' in 'services'. [5]
 - (b) Explain any two forms of marketing organizations. [5]
- 8. What are the differences between goods and services? How do marketing strategies differ between goods and services? [8+2=10]

Total No. of Questions—9]

[Total No. of Printed Pages—2]

Seat	
No.	

[4776]-707

B.H.M.C.T. (Seventh Semester) EXAMINATION, 2015 705 : ENVIRONMENTAL MANAGEMENT (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Solve any seven questions.
 - (ii) All questions carry equal marks.
 - (iii) Figures to the right indicate full marks.
- 1. (a) Explain the need to manage waste [state 5 points]. [5]
 - (b) Explain the importance of recycling in waste management [state5 points].
- 2. Mention minimum *ten* guidelines to be followed by hotels to conserve energy. [10]
- 3. With the help of examples explain the role of the following in developing of environmental message to be implemented in the hotel: [10]
 - (a) Hotel Employee
 - (b) Business Partners.
- 4. Write short notes on any two: [10]
 - (a) Five principles of responsible purchasing.
 - (b) Five potential sources of indoor air pollutants in guest bedroom.
 - (c) Five effects of external air emmission on climate.

- **5.** Explain any *five* methods of improving water quality. [10]
- 6. Mention the sources of noise pollution in hotel. Also suggest measures to tackle the same. [10]
- 7. Describe the hazards that could take place in hotel due to presence of hazardous materials. Suggest measures to deal with hazardous materials.
- 8. Explain the *five* inspection areas covered for ECOTEL inspection. [10]
- **9.** Write short notes on any two: [10]
 - (a) Role of ecofriendly cement and bricks in buildings of the future
 - (b) Smart building
 - (c) Investment decisions taken for energy management by hotels.

Seat	
No.	

B.H.M.C.T. (Eighth Semester) EXAMINATION, 2015 801-A—SPECIALIZATION IN FOOD PRODUCTION MANAGEMENT—II (2008 PATTERN)

			MANAGEMENT—II		
			(2008 PATTERN)		
Time	:	Three	Hours	Maximum	Marks : 70
<i>N.B.</i>	:	(i)	All questions carry equal mar	ks.	
		(ii)	Attempt any seven questions.		
		(iii)	Draw neat diagrams wherever	necessary.	
1.	(a)	Give	classification of frozen dessert w	ith suitable e	examples. [5]
	(b)	Expl	ain the term menu engineering.	What are pr	erequistes for
		the	same ?		[5]
2.	(a)	Expl	ain how sensory qualities play	an importan	t role in the
		food	industry with suitable example	es.	[5]
	(b)	Give	buying specifications for (any	two):	[5]
		(i)	Dragon fruit		
		(ii)	Quail		
		(iii)	Cottage cheese		
		(iv)	Basmati Rice.		
3.	(a)	Write	e short notes on (any two) :		[5]
		(i)	Recipe development		
		(ii)	Duty roster		
		(iii)	Filling in chocolates.		
	(b)	Expl	ain different types of Ice-crean	ıs.	[5]

4.	(a)	Explain the tempering process. Why is it necessary?	[5]
	(b)	Discuss five different records maintained in the Kitchen.	[5]
5.	(a)	What desirable qualities should a chef de par	tie
		posses ?	[5]
	(b)	Discuss the manufacturing process of chocolates.	[5]
6.	(a)	Explain various types of puddings.	[5]
	(b)	Explain the aim of food and beverage control.	[5]
7.	(a)	Explain the basic stages in the preparation of budget.	[5]
	(b)	Time and motion study play an important role in the kitche	en.
		Explain.	[5]
8.	(a)	Explain the following terms (any five):	[5]
		(i) Saltimbocca	
		(ii) Kao	
		(iii) Garniture	
		(iv) Basbousa	
		(v) Zarda	
		(vi) Calvados	
		(vii) Pavlova.	
	(b)	What buying knowledge one should posses for buying materia	als
		for his kitchen ?	[5]

Seat	
No.	

B.H.M.C.T. (Eight Semester) EXAMINATION, 2015 SPECIALIZATION IN FOOD AND BEVERAGE SERVICE AND MANAGEMENT—II (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Question No. 1 is compulsory.
 - (ii) Attempt any three questions from the remaining questions.
- 1. Define meal experience. How will you as a manager enhance the meal experience of a guest? [10]
- 2. (a) Define quality. Explain the various approaches to quality management. Which approach is the most suitable for hospitality organizations according to you and why? [10]
 - (b) List the objectives of preparing budgets. How is a budgeted P & L statement made? [10]
- **3.** (a) Explain the food service and food production style in Industrial catering organizations. [10]
 - (b) Define franchising. List the advantages of Franchising to the Franchisor and the Franchisee. [10]
- 4. (a) Explain the concept of menu engineering with the help of a matrix. How will you as a manager deal with items which appear as "Puzzles"? [10]
 - (b) What is contract catering? How does an industrial management measure the performance of a contract caterer? [10]

- (a) Explain the following reports used in Restaurants: [5]
 (i) Daily Revenue Reports
 (ii) Menu sales analysis report.
 (b) Prepare a basic financial policy for a 5 star hotel having 3
 - F & B outlets and 2 banquet venues. [5]
 (c) How is control and performance management done in QSRs? [10]
- 6. (a) How is a Bar List costed and priced? [5]
 - (b) Explain 5 trends which are followed by guests in eating out. [5]
 - (c) Explain 4 tools used in hotels for production planning and quantity control. [10]

[Total No. of Printed Pages—2]

Seat	
No.	

[4776]-803

B.H.M.C.T. (VIII Sem.) EXAMINATION, 2015

801-C : SPECIALISED ACCOMMODATION MANAGEMENT—II (2008 PATTERN)

Time: Three Hours Maximum Marks: 70

- N.B. :— (i) Question No. 1 is compulsory.
 - (ii) Attempt any five questions from Q. Nos. 2 to 7.
- 1. Write short notes on (any two): [10]
 - (a) Time & motion study and its use
 - (b) Revenue budget for front office
 - (c) Softwares used in hotels
 - (d) Sources of Recruitment.
- 2. What is SOP? Explain its objectives and draft SOP for cleaning a brass surface. [12]
- 3. (a) Explain the factors and steps for preparing Duty Rota. [6]
 - (b) Describe the waste reduction methods used in the Housekeeping department. [6]
- 4. (a) What is forecasting? How does it help in planning for the H.K. department? [6]
 - (b) Explain the functions of Performance Appraisal. [6]

- **5.** (a) Explain any *three* methods of motivating employees in Hotel. [6]
 - (b) What is management information system? Explain any two reports generated at Frontdesk. [6]
- 6. (a) What is an Ecotel ? As an Executive housepkeeper, suggest some eco-friendly guest-supplies to be used in hotel ? [6]
 - (b) Explain the concept of Yield Management. [6]
- 7. Explain the measures undertaken to reduce operating cost in the Housekeeping Department. [12]

Seat	
No.	

B.H.M.C.T. (VIII Sem.) EXAMINATION, 2015

		803 : TOTAL QUALITY MANAGEMENT	
		(2008 PATTERN)	
Time	e : T	hree Hours Maximum Marks : 7	70
<i>N.B.</i>	:	(i) Solve any seven questions.	
		(ii) All questions carry equal marks.	
1.	Expla	ain vision, mission and commitment statements in TQM. [10	0]
2.	(a)	Explain 5 'S' philosophy of continuous improvement.	5]
	(b)	Explain the term Green Service Quality.	5]
3.	(a)	Write in brief about role of communication in TQM.	5]
	<i>(b)</i>	Explain preventive cost with reference to Hotel Industry. [5]
4.	(a)	Explain the concept of Fishbone Diagram in brief.	5]
	(<i>b</i>)	Discuss quality circles in view of IT's role in team work for	or
		quality.	5]
5.	(a)	List and explain <i>five</i> thoughts of deming.	5]
	(b)	Discuss the concept of 'Right First Time'.	5]
6.	(a)	List and explain five basic concepts of TQM.	5]
	(b)	Write short note on perfectionism and deligence.	5]
		P.T.	\mathbf{O}

7. Write the key stages of IIP Assessment. [5] (a)Explain the concept of business process re-engineering with (b) [5] suitable example. Prepare a questionnaire to measure the customer satisfaction of a 8. F&B Service Outlet. [10] Draw and explain the PDCA cycle. 9. [4](a) Explain seven steps of HACCP in short. [6] (b) List eight main clauses of ISO 9001: 2000. **10.** (a) [4]Explain the term quality plans. [2] (b) Write the importance of internal customer. [2] (c) (*d*) Describe waste management techniques for Hotel Industry. [2]

Total No. of Questions—9]

[Total No. of Printed Pages—1

Seat No.	[4776]-806
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B.H.M.C.T. (VIII Sem.) EXAMINATION, 2015 804 : MANAGERIAL ECONOMICS

(2008 PATTERN) Time: Three Hours Maximum Marks: 70 Attempt any 7 questions out of 9. N.B. :(i)All questions carry equal marks. (ii)What is meaning of Utility? Explain the law of Equi-Marginal 1. Utility. [10] Explain the features of perfect competition. 2. (a) [5] Describe the concept supply with curve. [5] (b) 3. Define the term Economics and distinguish between Micro-Economics and Macro-Economics. [10]Write short notes on the following (any 2): 4. [10]Determinants of Supply (a) (b) Monopoly (c) Types of Demand. Explain the Elasticity of Demand in detail. **5.** [10] Explain the law of return to scale. 6. [10]7. Explain the concept of consumer demand. [10]8. What are limitations of law of Variable Proportion? (a) [5]What is difference between Firm and Industry? (b) [5]What are the functions of Managerial Economist? How it plays 9.

important role in decision-making? [10] Total No. of Questions—9]

[Total No. of Printed Pages—1

Seat	
No.	

[4776]-807

B.H.M.C.T. (VIII Sem.) EXAMINATION, 2015 ENTREPRENEURSHIP DEVELOPMENT (2008 PATTERN)

(2008 PATTERN)
Time: Three Hours

Maximum Marks: 70

- N.B. :— (i) Answer any 7 questions.
 - (ii) Every question carries 10 marks.
- 1. Write short notes on (any 2): [10]
 - (a) Information Gathering Techniques
 - (b) Rural Entrepreneur
 - (c) Intrapreneur.
- 2. Enlist and explain any 10 competencies of successful entrepreneur. [10]
- 3. What are various means of Finance for new entrepreneurs? Elaborate any 2 in detail. [10]
- 4. Why should you do SWOT analysis before starting a entrepreneurship venture? Explain with an example. [10]
- 5. What are the various resources required by a new entrepreneur? Explain various considerations in man-power planning. [10]
- **6.** Explain any **10** aspects of a project report prepared for entrepreneurship venture. [10]
- 7. Explain the importance of accounting in E.D. [10]
- 8. Classify Entrepreneurs according to Denhof and explain each in detail. [10]
- **9.** What are the limitations of Marketing Research? What are stages of Marketing research? [10]