

Total No. of Questions : 5]

SEAT No. :

**P506**

[Total No. of Pages : 2

**[5063]-201**

**S.Y. B.Com.**

**BUSINESS COMMUNICATION**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** What is 'Communication'? Explain the nature and importance of Business Communication. **[16]**

OR

What is Non-Verbal Communication? Explain the merits & demerits of Non-Verbal Communication.

**Q2)** Describe types & elements of effective speaking. **[16]**

OR

What is business letter? Explain the importance of business letter.

**Q3) a)** Write reply to enquiry letter from M/s Swapnil Traders, Shahupuri, Kolhapur to the proprietor M/s Sandeep General Stores, Sadashiv Peth, Pune, about the price & time of delivery of various types of stationery goods. **[8]**

OR

Write a job application letter to M/s SKF Limited, Chinchawad, Pune, in response to an advertisement in daily 'Sakal' for the post of general manager.

**P.T.O**

- b) Sumit Traders, M.G. Road, Pune requires the various types of electronic goods. Write a letter for placing an order to M/s Avinash Traders, Gulbarga Road, Solapur. [8]

OR

Write a circular letter on behalf of Bharat Forge Ltd., Mundawa, Pune to their employees regarding submission of savings proof for calculation of yearly Income Tax.

- Q4)** What do you mean by 'office circular'? State uses & occasions for sending office circular. [16]

OR

Explain in detail the advantages and disadvantages of Technologies in Business Communication.

- Q5)** Write short notes (Any Four) : [16]

- a) Internet.
- b) Video Conferencing.
- c) WhatsApp.
- d) Office Orders.
- e) Press Releases.
- f) Reasons for complaint letter.



Total No. of Questions : 4]

SEAT No. :

**P507**

[Total No. of Pages : 8

**[5063]-202**

**S.Y. B.Com.**

**CORPORATE ACCOUNTING**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

**Q1) a) Fill in the blanks (Any five) : [5]**

- i) A liability which can be measured only by using a substantial degree of estimation is called \_\_\_\_\_.
- ii) Dividend paid between two annual general meetings is called \_\_\_\_\_ dividend.
- iii) Compulsory winding up means winding up by \_\_\_\_\_.
- iv) If 'A Ltd.' is formed to take over the business of 'B' Ltd. and 'C' Ltd., then it is a case of \_\_\_\_\_.
- v) Reduction of share capital requires approval of the \_\_\_\_\_.
- vi) Minority interest appears on the \_\_\_\_\_ side of the consolidated Balance sheet.
- vii) Unquoted shares means \_\_\_\_\_.

**b) State whether the following statements are true or false (Any Five) : [5]**

- i) Valuation of shares is essential for conversion of preference shares into equity shares.
- ii) Subsidiary company has separate legal entity.
- iii) Balance on capital reduction account is transferred to share capital account.
- iv) The amount of purchase consideration paid by the purchasing company to the vendor company is always in cash.
- v) In liquidation, directors sell the assets and pay the liabilities.
- vi) Bills receivable is fixed asset.
- vii) As-6 deals with investment accounting.

**P.T.O**

- c) Write short notes on (Any two) : [14]
- i) Management Information System (MIS).
  - ii) Need of Accounting Standards.
  - iii) Cost of Control.
  - iv) Need of Amalgamation.
  - v) Need for valuation of shares.

**Q2)** Rohini Ltd. was incorporated with a nominal capital of Rs. 20,00,000 in Equity shares of Rs. 100 each. The following was the Trial Balance as on 31<sup>st</sup> March, 2015. You are required to prepare statement of Profit & Loss for the year ended 31<sup>st</sup> March, 2015 and Balance Sheet as on that date as per Revised Schedule VI. [14]

Trial Balance as on 31<sup>st</sup> March, 2015

Particulars	Dr. (₹)	Cr.(₹)
Opening Stock	2,00,000	-
Sales	-	17,00,000
Wages (Productive)	2,80,000	-
Purchases	12,00,000	-
Discount Allowed	16,800	-
Discount Received	-	12,600
Insurance	26,880	-
Salaries	74,000	-
Rent	24,000	-
General Expenses	35,800	-
Profit & Loss A/c (1-4-2014)	-	24,880
Printing and stationery	9,600	-
Advertisement	15,200	-
Bonus	42,000	-
Debtors	1,54,800	-
Creditors	-	1,40,800
Plant & Machinery	3,22,000	-
Furniture	68,400	-
Cash at Bank	5,38,800	-
General Reserve	-	1,00,000
Loan from Bank	-	62,800
Bad debts	12,800	-
Share Capital	-	9,80,000
	30,21,080	30,21,080

Adjustments :

- a) Closing stock was Rs. 3,66,000.
- b) Depreciation is to be charged on Plant and Machinery and Furniture at 15% and 10% respectively.
- c) Outstanding liabilities on 31-03-2015 were :-  
Wages Rs. 20,800, Salaries Rs. 4,800 & Rent Rs. 2,400.
- d) Dividend for the year ended 31-03-2015 at 5% is to be provided.

OR

- a) Pratap Ltd. is constructing a Fixed assets. The cost project is given below. [7]

Materials - Rs. 42,00,000

Direct Expenses - Rs. 6,00,000

Total wages of the company during the year Rs. 3,60,000 (50% is chargeable to project).

Administrative Expenses - Rs. 1,50,000.

Depreciation on assets used for the project - Rs. 60,000.

Calculate the cost of Fixed assets.

- b) Rohan Construction Company Ltd. acquired a Plant & Machinery on 1-4-2014 for Rs. 30,00,000/-. Incidental expenses of Rs. 1,50,000/- were also incurred for this purpose. Scrap value after its useful life of 5 years was estimated Rs. 1,50,000/-. What is the amount of depreciation that Rohan Construction Ltd. should charge for the accounting year ending 31-3-2015 under Fixed instalment method. [7]

- Q3) a) The Balance Sheet of Bhandari Ltd., Nasik as on 31<sup>st</sup> March, 2015 is as follows :

Balance Sheet as on 31-3-2015

Liabilities	Rs.	Assets	Rs.
Share Capital		<u>Fixed Assets</u>	
(A) Issued & subscribed capital		Land & Buildings	2,00,000
1000, 6% preference shares of Rs. 100 each	1,00,000	Plant & Machinery	2,20,000
2000 Equity shares of Rs. 100 each.	2,00,000	<u>Current Assets, Loans &amp; Advances</u>	
3000 Equity shares of Rs. 100 each,		Stock	1,00,000
Rs. 50 paid	1,50,000	Debtors	1,00,000
<u>Secured Loans</u>		Cash at Bank	30,000
6% Debentures (Floating charges on all assets)	1,00,000	<u>Miscellaneous Expenditure</u>	
Bank Loan (Mortgage on land & Buildings)	1,00,000	Preliminary Expenses	40,000
<u>Current Liabilities &amp; provisions.</u>		Profit & Loss A/c	60,000
Sundry Creditors	90,000		
Income Tax	10,000		
	7,50,000		7,50,000

The company went into liquidation on 31<sup>st</sup> March, 2015. The preference dividend were in arrears for three years. The arrears are payable on Liquidation. The assets were realised as follows :

Land and Building Rs. 2,40,000, Plant and Machinery Rs. 1,80,000, Stock Rs. 70,000 and Debtors Rs. 60,000.

The expenses of liquidation amounted to Rs. 8,000. The liquidator is entitled to a remuneration @ 2% on all assets realised and 3% on amount distributed to unsecured creditor's including preferential creditors. All payments were made on 1<sup>st</sup> Oct, 2015.

Prepare the liquidator's Final Statement of Account.

[8]

- b) From the following Balance Sheet and particulars given below. Prepare consolidated Balance Sheet of H Ltd. and S Ltd. as on 31-3-2015. [14]

Balance Sheet as on 31-3-2015

Liabilities	H Ltd.	S Ltd.	Assets	H Ltd.	S Ltd.
<u>Share Capital</u>			Goodwill	80,000	60,000
Equity share of Rs. 100 each fully paid	10,00,000	4,00,000	Land & Building	2,50,000	2,00,000
General Reserve	2,00,000	1,20,000	Plant & Machinery	4,00,000	2,20,000
Profit & Loss A/c	2,80,000	1,80,000	Furniture	70,000	20,000
Bills Payable	-	80,000	<u>Investment</u>		
Creditors	1,80,000	1,40,000	(3000 Equity share's in 'S' Ltd. at cost)	4,80,000	-
			Stock	2,00,000	1,80,000
			Debtors	60,000	1,90,000
			Cash at Bank	1,20,000	50,000
	16,60,000	9,20,000		16,60,000	9,20,000

- 'H' Ltd. acquired the shares in 'S' Ltd. on 1-10-2014.
- The balance on Profit & Loss Account of S Ltd. as on 1-4-2014 was Rs. 40,000 (credit) and on General Reserve Rs. 1,00,000.
- The stock of S Ltd. included goods worth Rs. 16,000 which were supplied by H Ltd. at a profit of 25% on cost.

- Q4)** Following is the Balance Sheet of Roy Ltd. as on 31-3-2015 Balance Sheet of Roy Ltd. [20]

Balance Sheet as on 31-3-2015

Liabilities	Rs.	Assets	Rs.
<u>Share Capital</u>		Premises	1,10,000
Authorised & subscribed capital		Plant & Machinery	90,000
3000 Equity shares of Rs. 100 each.	3,00,000	Patterns & Moulds	20,000
General Reserve	40,000	Stock	70,000
Loans	50,000	Debtors	80,000
Creditors	20,000	Cash in hand	22,000
		Discount on issue of shares	18,000
	4,10,000		4,10,000

TATA Ltd. absorbed Roy Ltd. on the following terms :

- a) The purchasing company took over all the assets except Patterns & Moulds. It also took over the outside liabilities of the Vendor company.
- b) TATA Ltd. agreed to keep with Roy Ltd. cash of Rs. 16,000.
- c) The cost of liquidation amounted to Rs. 5,500 paid by the Roy Ltd. company itself.
- d) Patterns & Moulds proved valueless.
- e) TATA Ltd. valued Plant & Machinery at Rs. 80,000 & premises at Rs. 1,40,000. All other assets & liabilities were taken at book values.
- f) The purchase consideration was discharged by issuing 3000 Equity shares of Rs. 100 each, at a market value of Rs. 110 per share.

You are required to prepare Realisation Account, Cash Account, TATA Ltd's Account & Shareholder's Account in the books of Roy Ltd. & also pass the Journal entries in the books of TATA Ltd.

OR

- a) On 31<sup>st</sup> March 2015 the Balance Sheet of Bhosale Ltd. Pune disclosed the financial position as follows : **[10]**

Balance Sheet as on 31-3-2015

Liabilities	Rs.	Assets	Rs.
<u>Share Capital</u>		Goodwill	42,000
Issued and		Business premises	2,70,000
subscribed capital		Machinery	2,20,000
40,000 Equity shares		Furniture & Fixtures	18,000
of Rs. 10 each,		Trade Debtors	2,75,000
fully paid	4,00,000	(all considered good)	
Reserves	2,02,000	Stock in Trade	1,05,000
Profit & Loss A/c	1,08,000	Cash in hand	20,000
7% Debentures	1,00,000		
Trade Creditors	90,000		
Bills payables	50,000		
	9,50,000		9,50,000



The additional information as on 31 March 2015 made available to you which is as follows.

i) Assets were valued as follows :

Business premises	Rs. 1,95,000
Machinery	Rs. 1,35,000
Furniture & Fixtures	Rs. 20,000
Goodwill	Rs. 50,000
Stock in Trade	Rs. 1,05,000

ii) The net profits for the last three years were as follows :

Year	Net profit Rs.
2012-13	Rs. 1,13,000
2013-14	Rs. 1,21,000
2014-15	Rs. 1,26,000

of which 20% were transfer to Reserves, this proportion being considered reasonable in the industry in which the company is engaged and where a fair return on investment may be taken at 20%.

You are required to calculate the valuation of Equity share separately, ignoring taxation as per (1) Net Asset Method (2) Yield Basis Method & (3) Fair Value Method.

b) The following was the Balance Sheet of Ganapati Ltd. as on 31-3-2015. [10]

Balance Sheet as on 31-3-2015

Liabilities	Rs.	Assets	Rs.
<u>Share Capital</u>		Freehold property	23,75,000
15000, 7% preference shares of Rs. 100 each	15,00,000	Plant & Machinery	8,00,000
27,500 Equity shares of Rs. 100 each.	27,50,000	Goodwill	3,00,000
Share premium A/c	4,00,000	Stock	3,50,000
Sundry Creditors	4,00,000	Debtors	2,25,000
		Preliminary Exp.	2,50,000
		P & L A/c	7,50,000
	50,50,000		50,50,000

The following scheme of reconstruction was approved and duly sanctioned.

- i) Preference shares to be reduced by Rs. 20 per share.
- ii) Equity shares to be reduced by Rs. 50 per share.
- iii) Write off all intangible assets & premium account.
- iv) Freehold property to be written down by Rs. 5,25,000/-.

Give necessary journal entries & prepare a revised Balance Sheet after reconstruction.



Total No. of Questions : 5]

SEAT No. :

**P508**

[Total No. of Pages : 4

**[5063]-203**

**S.Y. B.Com.**

**BUSINESS ECONOMICS (Macro)  
(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Draw neat diagrams wherever necessary.*

**Q1)** Explain the scope, significance and limitations of Macro-Economics. [16]

**Q2)** What is credit control? Explain the quantitative and qualitative credit controls of Central Bank. [16]

OR

Critically examine the Fisher's Quantity Theory of Money. [16]

**Q3)** Answer in brief :

- a) Explain the difficulties in measuring National Income. [8]
- b) Explain the cost push inflation. [8]

OR

- a) Explain the causes of increase in public expenditure. [8]
- b) Explain the causes of inflation. [8]

**P.T.O**

**Q4)** Explain the Keynesian theory of employment in detail. **[16]**

**Q5)** Write short notes on (any two) : **[16]**

- a) Phases of Trade Cycle.
- b) Difference between Micro & Macro Economics.
- c) Nature and scope of Public Finance.
- d) Types of Taxation.



Total No. of Questions : 5]

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[5063]-203

S.Y. B.Com.

BUSINESS ECONOMICS (Macro)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
  - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
  - 3) आवश्यक तेथे सुबक आकृत्या काढा.
  - 4) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

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प्रश्न 1) समग्रलक्षी अर्थशास्त्राची व्याप्ती, महत्व आणि मर्यादा स्पष्ट करा. [16]

प्रश्न 2) पतनियंत्रण म्हणजे काय? मध्यवर्ती बँकेची संख्यात्मक आणि गुणात्मक पतनियंत्रणाची साधने स्पष्ट करा. [16]

किंवा

फिशरच्या चलनसंख्यामान सिद्धान्ताचे टिकात्मक परिक्षण करा. [16]

प्रश्न 3) थोडक्यात उत्तरे द्या.

अ) राष्ट्रीय उत्पन्न मापनातील अडचणी स्पष्ट करा. [8]

ब) खर्च दाब निर्मित चलन विस्तार स्पष्ट करा. [8]

किंवा

अ) सार्वजनिक खर्च वाढीची कारणे स्पष्ट करा. [8]

ब) चलनवाढीची कारणे स्पष्ट करा. [8]

प्रश्न 4) केन्स यांच्या रोजगाराच्या सिद्धान्ताचे सविस्तर स्पष्टीकरण करा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही दोन) : [16]

- अ) व्यापारचक्राच्या अवस्था
- ब) सुक्ष्म आणि स्थूल अर्थशास्त्रातील फरक
- क) सार्वजनिक आयव्ययाचे स्वरूप आणि व्याप्ती
- ड) करांचे प्रकार



Total No. of Questions : 5]

SEAT No. :

**P509**

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**[5063]-204**

**S.Y. B.Com.**

**BUSINESS MANAGEMENT**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** What do you mean by Management? Explain the characteristics of Professional Management. **[16]**

OR

Define Organisation. Explain the various principles of Organisation. **[16]**

**Q2)** Define Planning? Explain types of planning in planning process. **[16]**

OR

Define Staffing? What are the importance of Staffing? **[16]**

**Q3)** What do you mean by leadership? Describe various leadership qualities? **16]**

OR

What do you mean by direction? What are the details in techniques of direction? **[16]**

**P.T.O**

**Q4) Define Motivation? Explain characteristics and importance of Motivation.[16]**

OR

**Define Business Ethics? Explain the details principles of business ethics. [16]**

**Q5) Write short notes (any four) : [16]**

- a) Techniques of Co-ordination.
- b) Levels of Planning.
- c) Needs of Co-ordination.
- d) Importance of Control.
- e) Steps in Controlling.
- f) Features of delegation of Authority.





Total No. of Questions : 5]

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**[5063]-204**  
**S.Y. B.Com.**  
**BUSINESS MANAGEMENT**  
**(2013 Pattern)**  
**(मराठी रुपांतर)**

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

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- प्रश्न 1)** व्यवस्थापन म्हणजे काय? व्यावसायिक व्यवस्थापनाची वैशिष्ट्ये सांगा. [16]  
किंवा  
संघटनेची व्याख्या करा. संघटनेची तत्वे सविस्तर स्पष्ट करा.
- प्रश्न 2)** नियोजन म्हणजे काय? नियोजनाचे प्रकार सविस्तर लिहा. [16]  
किंवा  
कर्मचारी नियुक्ती म्हणजे काय? कर्मचारी नियुक्तीचे महत्व सांगा.
- प्रश्न 3)** नेतृत्व म्हणजे काय? नेतृत्वासाठी लागणारे आवश्यक गुण सविस्तर स्पष्ट करा. [16]  
किंवा  
निर्देशन म्हणजे काय? निर्देशनाची तंत्रे सविस्तर स्पष्ट करा.
- प्रश्न 4)** अभिप्रेरणेची व्याख्या द्या. अभिप्रेरणेची वैशिष्ट्ये व महत्व सांगा. [16]  
किंवा  
व्यावसायिक नितिमत्ता म्हणजे काय? व्यावसायिक नितिमत्तेची तत्वे सविस्तर स्पष्ट करा.

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही चार) :

[16]

- अ) समन्वयाची तंत्रे
- ब) नियोजनाच्या पातळ्या
- क) समन्वयाची आवश्यकता
- ड) नियंत्रणाचे महत्व
- इ) नियंत्रणाच्या पायऱ्या
- फ) अधिकार प्रदानाची वैशिष्ट्ये



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SEAT No. :

**P510**

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**[5063]-205**

**S.Y. B.Com.**

**ELEMENTS OF COMPANY LAW  
(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Questions carry equal marks.*

**Q1)** Define “Company”. Explain in detail the types of company. **[16]**

**Q2)** Explain in detail the various stages in formation of company. **[16]**

OR

What is share allotment? State the statutory provisions for share allotment. Explain the consequences of irregular share allotment. **[16]**

**Q3)** a) What is E-Governance? Explain the advantages of E-Governance. **[8]**

b) Explain the provisions regarding the conducting of Annual General Meeting. **[8]**

OR

a) State the Power and Duties of Company Director. **[8]**

b) What is winding up of company? Explain the compulsory winding up by the Tribunal. **[8]**

**P.T.O**

**Q4)** Explain the following provisions regarding Managing Director under Company Act. **[16]**

- a) Appointment.
- b) Remuneration.
- c) Qualifications and Disqualifications.

**Q5)** Write short notes on (any two) : **[16]**

- a) Directors Identification Number (D.I.N.)
- b) Types of Directors.
- c) Extra Ordinary Meeting.
- d) Purpose of compromise.



Total No. of Questions : 5]

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[5063]-205

S.Y. B.Com.

ELEMENTS OF COMPANY LAW

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न अनिवार्य आहेत.  
2) सर्व प्रश्नांना समान गुण आहेत.  
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

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प्रश्न 1) कंपनीची व्याख्या द्या. कंपनीचे प्रकार सविस्तर स्पष्ट करा. [16]

प्रश्न 2) कंपनी स्थापनेतील विविध अवस्था सविस्तर स्पष्ट करा. [16]  
किंवा

भाग वाटप म्हणजे काय? भाग वाटपाच्या कायदेशीर तरतूदी सांगा. अनियमित भागवाटपाचे परिणाम स्पष्ट करा.

प्रश्न 3) अ) इ-गव्हर्नन्स म्हणजे काय? इ-गव्हर्नन्सचे फायदे स्पष्ट करा. [8]

ब) वार्षिक सर्वसाधारण सभा आयोजित करण्यासंदर्भातील कायदेशीर तरतूदी स्पष्ट करा. [8]

किंवा

अ) कंपनी संचालकांचे अधिकार आणि कर्तव्ये स्पष्ट करा.

ब) कंपनीचे समापन म्हणजे काय? ट्रिब्युनलद्वारे सक्तीचे समापन स्पष्ट करा.

प्रश्न 4) व्यवस्था संचालका संदर्भातील कंपनी कायद्यातील पुढील तरतूदी स्पष्ट करा. [16]

अ) नेमणूक

ब) मोबदला

क) पात्रता व अपात्रता

प्रश्न 5) टिपा लिहा (कोणत्याही दोन) :

[16]

- अ) संचालक ओळख क्रमांक
- ब) संचालकांचे प्रकार
- क) विशेष सर्वसाधारण सभा
- ड) तडजोडीची आवश्यकता



Total No. of Questions : 5]

SEAT No. :

**P511**

[Total No. of Pages : 4

**[5063]-206**

**S.Y. B.Com.**

**BUSINESS ADMINISTRATION - I (Paper - I)**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** Define Business Administration. Describe functions of Business Administration. **[16]**

OR

Define Co-operative Societies. Explain merits and demerits of Co-operative Societies. **[16]**

**Q2)** What is Business Promotion? Describe stages involved in Business promotion. **[16]**

OR

Explain factors affecting suitability of a business organisation. **[16]**

**Q3)** a) Explain process of company formation in India. **[8]**

b) Explain documents relating to incorporation. **[8]**

OR

a) Factors affecting productivity **[8]**

b) Write a note on-ISO-9000. **[8]**

**P.T.O**

**Q4)** What is Industrial sickness? Describe symptoms of industrial sickness. [16]

OR

What is Privatisation? Explain positive and negative implications of Privatisation. [16]

**Q5)** Write short notes on (any four) : [16]

- a) Globalisation.
- b) Quality circles.
- c) Special Economic Zones (SEZ).
- d) Product Quality Control.
- e) Knowledge Process Outsourcing (KPO).
- f) Joint Venture.





Total No. of Questions : 5]

P511

[5063]-206

S.Y. B.Com.

BUSINESS ADMINISTRATION - I (Paper - I)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
  - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
  - 3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

- 
- 
- प्रश्न 1)** व्यावसायिक प्रशासनाची व्याख्या सांगून त्याची तपशिलवार कार्ये लिहा. [16]  
किंवा  
सहकारी संस्थेची व्याख्या लिहून त्याचे फायदे व तोटे स्पष्ट करा. [16]
- प्रश्न 2)** व्यवसाय संवर्धन म्हणजे काय? व्यवसाय संवर्धनातील वेगवेगळे टप्पे विशद करा. [16]  
किंवा  
व्यवसाय संस्था निवडताना कोणते घटक विचारात घ्यावेत? हे स्पष्ट करा. [16]
- प्रश्न 3)** अ) भारतात व्यवसाय सुरू करण्यासाठीची प्रक्रिया स्पष्ट करा. [8]  
ब) व्यवसाय स्थापनेसाठी आवश्यक कागदपत्रे कोणती? [8]  
किंवा  
अ) उत्पादकतेवर परिणाम करणारे घटक लिहा. [8]  
ब) टीप लिहा – आय. एस. ओ. 9000. [8]

प्रश्न 4) आजारी उद्योग म्हणजे काय? आजारी उद्योगाची लक्षणे स्पष्ट करा. [16]

किंवा

खाजगीकरण म्हणजे काय? खाजगीकरणाचे सकारात्मक व नकारात्मक परिणाम स्पष्ट करा.[16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही चार) [16]

- अ) जागतिकीकरण
- ब) गुणवत्ता मंडळ
- क) विशेष आर्थिक क्षेत्र (सेझ)
- ड) वस्तुचे गुणवत्ता नियंत्रण
- इ) बाह्य संशोधनाद्वारे ज्ञानप्रक्रिया (KPO)
- फ) संयुक्त साहस



Total No. of Questions : 5]

SEAT No. :

**P512**

[Total No. of Pages : 4

**[5063]-207**

**S.Y. B.Com.**

**BANKING AND FINANCE - I (Special Paper - I)**

**Indian Banking System**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

**Q1)** Explain in detail the structure of banking system in India. **[16]**

**Q2)** Explain the functions and role of the State Bank of India. **[16]**

OR

Explain the arguments for and against Nationalisation of Banks in India. **[16]**

**Q3)** a) State the progress of Private Sector Banks. **[8]**

b) State the recommendations of Narsimham Committee - II (1998). **[8]**

OR

a) State the performance of NABARD. **[8]**

b) State the progress of Primary Agricultural Co-operative Credit Societies. **[8]**

**P.T.O**

**Q4)** Explain in detail the methods of Credit Control of Reserve Bank of India. **[16]**

**Q5)** Write short notes on (any two) : **[16]**

- a) Urban Co-operative Credit Societies.
- b) Regional Rural Banks.
- c) Role of Micro Finance.
- d) Principles of Co-operation.



Total No. of Questions : 5]

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[5063]-207

S.Y. B.Com.

BANKING AND FINANCE - I (Special Paper - I)

Indian Banking System

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.  
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

- 
- प्रश्न 1) भारतातील बँक व्यवसाय प्रणालीची रचना सविस्तर स्पष्ट करा. [16]
- प्रश्न 2) भारतीय स्टेट बँकेची कार्ये आणि भूमिका स्पष्ट करा. [16]  
किंवा  
भारतातील बँकांच्या राष्ट्रीयीकरणाच्या बाजूने व विरोधी बाजूने युक्तिवाद स्पष्ट करा. [16]
- प्रश्न 3) अ) खाजगी बँकांची प्रगती सांगा. [8]  
ब) नरसिंहम् समिती - II (1998) च्या शिफारशी सांगा. [8]  
किंवा  
अ) नाबार्ड बँकेची कामगिरी सांगा. [8]  
ब) प्राथमिक कृषी सहकारी पतसंस्थांची प्रगती सांगा. [8]
- प्रश्न 4) भारतीय रिझर्व्ह बँकेच्या पतनियंत्रणाच्या पद्धती सविस्तर स्पष्ट करा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[16]

- अ) नागरी सहकारी पतसंस्था
- ब) प्रादेशिक ग्रामीण बँका
- क) सूक्ष्म वित्ताची भूमिका
- ड) सहकाराची तत्वे



Total No. of Questions : 5]

SEAT No. :

**P513**

[Total No. of Pages : 4

**[5063]-208**

**S.Y. B.Com.**

**BUSINESS LAWS AND PRACTICES (Paper - I)**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** Explain the following terms under Maharashtra Agricultural produce Marketing (Regulation) Act, 1963. **[16]**

- a) Agriculturist.
- b) Broker.
- c) Market Area.
- d) Buyer.

**Q2)** Explain the term Insurance Policy. State the basic principles of General Insurance. **[16]**

OR

Explain the term Life Insurance. State the features of Life Insurance. **[16]**

**Q3)** a) State the difference between Life Insurance and Fire Insurance. **[8]**

b) Explain the types of Marine Insurance policies. **[8]**

**P.T.O**

OR

- a) Explain the mechanism for settlement of disputes under The Industrial Dispute Act, 1947. [8]
- b) State the features of Partnership under Partnership Act, 1932. [8]

**Q4)** State the definition of Co-operative Society. Explain the types of Co-operative Societies. [16]

**Q5)** Write short notes on (any two) : [16]

- a) Personal Accident Insurance.
- b) Registration procedure of Co-operative Societies.
- c) Difference between 'Strikes' and 'Lock-out'.
- d) Dissolution of a Partnership Firm.





Total No. of Questions : 5]

P513

[5063]-208

S.Y. B.Com.

BUSINESS LAWS AND PRACTICES (Paper - I)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न आवश्यक आहेत.
  - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
  - 3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

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प्रश्न 1) महाराष्ट्र कृषी उत्पन्न खरेदी-विक्री नियमन कायदा 1963 नुसार पुढील संकल्पना स्पष्ट करा. [16]

- अ) शेतकरी
- ब) दलाल
- क) बाजारक्षेत्र
- ड) खरेदीदार

प्रश्न 2) विमा पॉलीसी ही संकल्पना स्पष्ट करा. विम्याची पायाभूत तत्वे विशद करा. [16]

किंवा

जीवनविमा ही संकल्पना स्पष्ट करा. जीवन विम्याची वैशिष्ट्ये सांगा. [16]

प्रश्न 3) अ) जीवनविमा आणि अग्निविमा यांतील फरक स्पष्ट करा. [8]

ब) सागरी विम्याचे प्रकार विशद करा. [8]

किंवा

अ) औद्योगिक कलह कायदा, 1947 नुसार औद्योगिक कलह मिटविण्यासाठीची यंत्रणा विशद करा. [8]

ब) भागीदारी कायदा, 1932 नुसार भागीदारीची वैशिष्ट्ये विशद करा. [8]

प्रश्न 4) सहकारी संस्थेची व्याख्या सांगून सहकारी संस्थेचे प्रकार विशद करा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) : [16]

- अ) वैयक्तिक अपघात विमा
- ब) सहकारी संस्थेची नोंदणी प्रक्रिया
- क) 'संप' आणि 'टालेबंदी' यांतील फरक
- ड) भागीदारी संस्थेचे विसर्जन



Total No. of Questions : 5]

SEAT No. :

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[Total No. of Pages : 4

**[5063]-209**

**S.Y. B.Com.**

**206-D : CO-OPERATION & RURAL DEVELOPMENT (Paper - I)  
(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** Explain the role of Co-operative movement in rural development of Maharashtra. **[16]**

**Q2)** Explain the thoughts of Mahatma Jyotirao Phule in rural development. **[16]**

OR

Explain the thoughts of Karmaveer Bhaurao Patil in rural development. **[16]**

**Q3) a)** Explain the opportunity of globalisation for rural development. **[8]**

b) State the structure of Panchayat Raj System. **[8]**

OR

a) Explain the role of Registrar of Co-operative Societies of Maharashtra state. **[8]**

b) State the benefits of Co-operative legislation. **[8]**

**P.T.O**

**Q4)** Explain the importance of peoples participation in rural development. **[16]**

**Q5)** Write short notes on (any two) : **[16]**

- a) Group approaches of rural development.
- b) Structure of IRDP Scheme.
- c) Main features of Co-operative Act, 1904.
- d) Thoughts of Dr. Babasaheb Ambedkar on Rural Development.



Total No. of Questions : 5]

P514

[5063]-209

S.Y. B.Com.

260-D : CO-OPERATION & RURAL DEVELOPMENT (Paper - I)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहे.  
2) उजीवकडील अंक पूर्ण गुण दर्शवितात.  
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

- 
- प्रश्न 1) महाराष्ट्राच्या ग्रामीण विकासात सहकार चळवळीची भूमिका स्पष्ट करा. [16]
- प्रश्न 2) ग्रामीण विकासातील महात्मा ज्योतिराव फूले यांचे विचार स्पष्ट करा. [16]  
किंवा  
ग्रामीण विकासातील कर्मवीर भाऊराव पाटील यांचे विचार स्पष्ट करा. [16]
- प्रश्न 3) अ) जागतीकीकरणाच्या ग्रामीण विकासासाठीच्या संधी स्पष्ट करा. [8]  
ब) पंचायत राज व्यवस्थेची रचना सांगा. [8]  
किंवा  
अ) महाराष्ट्र राज्यातील सहकारी संस्थांबाबत निधंबकाची भूमिका स्पष्ट करा.  
ब) सहकारी कायद्यांचे फायदे सांगा.
- प्रश्न 4) ग्रामीण विकासातील लोकांच्या सहभागाचे महत्व स्पष्ट करा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही दोन) :

[16]

- अ) ग्रामीण विकासाचा समूह दृष्टिकोन
- ब) आर. आर. डी. पी. योजनेची रचना
- क) सहकारी संस्थांचा कायदा 1904 ची मुख्य वैशिष्ट्ये
- ड) ग्रामीण विकासाबाबत डॉ. बाबासाहेब आंबेडकर यांचे विचार



Total No. of Questions : 5]

SEAT No. :

**P515**

[Total No. of Pages : 4

**[5063]-210**

**S.Y. B.Com.**

**COST AND WORKS ACCOUNTING**

**(2013 Pattern) (Paper - I)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

**Q1) a) Fill in the blanks :**

**[5]**

- i) In Cost Accounting, stocks are valued at \_\_\_\_\_.
- ii) Factory cost + administrative expenses = \_\_\_\_\_.
- iii) \_\_\_\_\_ avoids ambiguity in description of materials.
- iv) \_\_\_\_\_ is the recording of time for the purpose of attendance & wage calculations.
- v) The objective of \_\_\_\_\_ is to reward an employee suitably on the basis of his merit.

**b) State whether the following statements are True or False :**

**[5]**

- i) Computerizing the business accounting, payroll and other tasks increases office efficiency.
- ii) In piece rate system, worker is paid on the basis of time spent in the factory.

**P.T.O**

- iii) Indirect expenses are those expenses which can be identified with & allocated to cost centres or cost units.
- iv) Maintenance to machinery is an example of a service cost centre.
- v) Cost is the amount of expenditure incurred on, or attributable to a specified thing or activity.

**Q2)** Define the term Cost Accounting. State the objectives and functions of Cost Accounting in detail. **[15]**

OR

- a) State the features & uses of direct costing. **[10]**
- b) State the objectives of Merit Rating. **[5]**

**Q3)** Write short notes on (any three) : **[15]**

- a) Methods of Measuring Labour Turnover.
- b) Group Bonus Scheme.
- c) Use of computer in Store Accounting.
- d) Cost Sheet.
- e) Functions of Purchase Department.

**Q4)** a) Following information is provided by Aditya Industries Ltd, Pune.

Particulars	Opening balance (Rs.)	Closing balance (Rs.)
Stock of Raw material	40,000	50,000
Stock of Finished Goods	1,00,000	1,50,000
Stock of Work-in-progress	10,000	14,000



Particulars	Rs.
Indirect Labour	50,000
Lubricants	10,000
Insurance on plant	3,000
Purchase of raw material	4,00,000
Commission on sales	60,000
Salary to Salesman	1,00,000
Administrative Expenses	1,00,000
Carriage outward	20,000
Power and Fuel	30,000
Direct Labour	3,00,000
Depreciation on Machinery	50,000
Factory Rent	60,000
Repairs to Factory Building	11,000
Sales	12,00,000

Prepare a Cost Sheet and show Profit/Loss. [15]

- b) The annual requirement of a product is 12,000 units, each costing Rs. 6, every order costs Rs. 200 and inventory carrying charges are 20% of the average inventory per annum.

Compute the Economic Order Quantity. [5]

- Q5) a)** From the following information of Sunrise Industries, prepare a Store Ledger on the basis of Weighted Average Rate Method for the month of March, 2015. [10]

1. Purchases	100 units @ Rs. 10.
2. Purchases	200 units @ Rs. 10.20
5. Issues	250 units.
7. Purchases	300 units @ Rs. 10.50

10. Purchases	200 units @ Rs. 10.80
13. Issues	200 units.
18. Issues	200 units.
20. Purchases	100 units @ Rs. 11.
28. Issues	150 units.

- b) Weekly working Hours : 48  
 Hourly Wage Rate : Rs. 10.  
 Standard Time per unit : 20 minutes.  
 Standard Output per week : 120 units.  
 Actual Output for the week : 150 units.

You are required to compute the weekly earnings of a worker under :[10]

- i) Taylor's Differential Piece Rate.
- ii) Halsey Premium Plan.



Total No. of Questions : 4]

SEAT No. :

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[Total No. of Pages : 5

**[5063]-211**  
**S.Y. B.Com.**  
**STATISTICS**  
**Business Statistics - I**  
**(2013 Pattern) (Paper - I)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of statistical tables and calculator is allowed.*

**Q1)** Attempt any *five* of the following :

**[10]**

- a) Define 'order of class' with an illustration.
- b) Explain the difference between ultimate classes and positive classes.
- c) State any two uses of life table.
- d) State whether each of the following statements given below is True or False :
  - i) The partial correlation is lies between 0 and 1.
  - ii) Assignment problem is particular case of the transportation problem.
- e) State three methods of collection of vital statistics.
- f) If,  $l_6 = 371$ ,  $l_7 = 74$  and  $T_6 = 266.5$ , find the expectation of life for age 6.
- g) If  $\alpha = 0.1$ , estimate the profit for the year 2016 using exponential smoothing method for following information :

Year	Profit (in crores)
2015	15.6
2016	17.2

**P.T.O**

Q2) Attempt any four of the following :

[20]

- a) The following is the information on employment and education.

Employed graduates = 286

Unemployed graduates = 48

Employed ungraduates = 450

Unemployed ungraduates = 216

Compute the coefficient association between the attributes employment and education and comment on it.

- b) Fill in blanks in the following table marked by ? sign.

Age	$l_x$	$d_x$	$q_x$	$p_x$	$L_x$	$T_x$
31	42605	?	?	?	?	?
32	41534	-	-	-	-	976049

- c) Compute the CDR and STDR for two populations A and B taking population B as standard population :

Age group	A		B	
	Population	Deaths	Populations	Deaths
Under 10	30000	400	40000	600
10-30	50000	6000	60000	6500
Above 30	20000	1000	30000	1200

- d) Define time series. Give any two time series from business. State the four components of time series.

- e) Obtain initial basic feasible solution using North West Corner method for following transportation problem.

Markets → Sources ↓	D <sub>1</sub>	D <sub>2</sub>	D <sub>3</sub>	Supply
O <sub>1</sub>	1	2	3	50
O <sub>2</sub>	3	2	1	80
O <sub>3</sub>	4	5	6	75
O <sub>4</sub>	3	1	2	95
Demand	120	80	100	

Also find the corresponding transportation cost.

- f) A team of 5 horses and 5 riders has enter in jumping show contest. The no. of penalty points to be expected when each rider rides any horse is shown below :

	R <sub>1</sub>	R <sub>2</sub>	R <sub>3</sub>	R <sub>4</sub>	R <sub>5</sub>
H <sub>1</sub>	6	4	5	8	2
H <sub>2</sub>	3	4	8	7	6
H <sub>3</sub>	5	2	6	3	5
H <sub>4</sub>	7	9	2	3	4
H <sub>5</sub>	5	3	6	8	2

Find an optimal assignment for minimization of penalty points.

**Q3) Attempt any two of the following : [20]**

- a) Find 5 yearly moving average of the number of students studying in a college shown below :

Year	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Production ('000)	31	37	39	41	41	39	33	29	27	29

Also plot trend values with original observations on same graph.

- b) Given  $N = 800$ ,  $(A) = 220$ ,  $(B) = 300$ ,  $(C) = 150$ ,  $(AB) = 125$ ,  $(AC) = 70$ ,  $(BC) = 60$ ,  $(ABC) = 30$ . Find all the remaining third order class frequencies.
- c) Calculate G.F.R., T.F.R., Age-S.F.R., and G.R.R. for the following data. Assume that proportion of female births is 46.2%

Age group (in years)	No. of Women (in 000)	Total Births
15-19	16.0	260
20-24	16.4	2244
25-29	15.8	1894
30-34	15.2	1320
35-39	14.8	916
40-44	15.0	280
45-49	14.5	145

**Q4)** Attempt any *two* of the following : **[30]**

- a) Given the following information find equation of plane of regression of  $X_3$  on  $X_1$  and  $X_2$ .

Variable	Mean	SD	Correlations
$X_1$	6.8	1	$r_{12} = 0.6$
$X_2$	7	0.8	$r_{13} = 0.7$
$X_3$	74	9	$r_{23} = 0.65$

- b) Using Simplex method, solve the following L.P.P. :

Maximize  $Z = 10X + 5Y$

Subjected to,

$$4X + 5Y \leq 100$$

$$5X + 2Y \leq 80$$

$$X, Y \geq 0$$

- c) Obtain initial basic feasible solution using VAM for the following transportation problem.

Markets → Sources ↓	D <sub>1</sub>	D <sub>2</sub>	D <sub>3</sub>	D <sub>4</sub>	Supply
O <sub>1</sub>	6	8	8	5	30
O <sub>2</sub>	5	11	9	7	40
O <sub>3</sub>	8	9	7	13	50
Demand	35	28	32	25	

Is this solution is optimal?



Total No. of Questions : 5]

SEAT No. :

**P517**

[Total No. of Pages : 4

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**S.Y. B.Com.**

**BUSINESS ENTREPRENEURSHIP**

**(2013 Pattern) (Paper - I)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** What is Entrepreneurship? Explain in detail qualities of Entrepreneur. **[16]**

OR

Explain the Entrepreneurial career of Shree Bhausahab Hire.

**Q2)** Explain the meaning and importance of Entrepreneurial motives and describe David C McLlellands theory of need for achievement. **[16]**

OR

Define the term 'Social Responsibility'. Explain in detail the social responsibilities regarding Government and share holder.

**Q3)** a) Explain advantages and disadvantages of Group Entrepreneurship. **[8]**

OR

Explain in detail sources of Innovation.

b) Distinguish between Individual Entrepreneurship and self help group. **[8]**

OR

State the social & educational challenges in Entrepreneurship Development.

**P.T.O**



**Q4)** What is service Industry? Distinction between Service Industry and Manufacturing Industries. **[16]**

OR

Explain in detail the Administration function and operation of Self help group.

**Q5)** Write short notes (any four) : **[16]**

- a) Steps in starting Franchisee.
- b) Advantages of Business Process Outsourcing.
- c) Competencies of Entrepreneur.
- d) Creativity Process.
- e) Measures for challenges of Globalisation.
- f) Success factors in Service ventures.



Total No. of Questions : 5]

P517

[5063]-212

S.Y. B.Com.

BUSINESS ENTREPRENEURSHIP

(2013 Pattern) (Paper - I)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.  
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्रश्न 1) उद्योजकता म्हणजे काय? उद्योजकाची गुण सविस्तर स्पष्ट करा. [16]

किंवा

श्री भाउसाहेब हिरे यांची उद्योजकीय कारकिर्द स्पष्ट करा.

प्रश्न 2) उद्योजकीय संप्रेरणेचा अर्थ व महत्व स्पष्ट करा आणि डेव्हिड मॅक्लेलँड यांचा कार्य सिद्धी प्रेरणा सिद्धांत विशद करा. [16]

किंवा

सामाजिक जबाबदारी या संज्ञेची व्याख्या द्या. व्यवसाय आणि भागधारका प्रती व्यवसायाच्या सामाजिक जबाबदाऱ्या स्पष्ट करा.

प्रश्न 3) अ) समुह उद्योजकतेचे फायदे व तोटे स्पष्ट करा. [8]

किंवा

नवनिर्तीचे स्रोत स्पष्ट करा.

ब) स्वयं सहाय्यता गट व व्यक्तिगत उद्योजकता यातील फरक स्पष्ट करा. [8]

किंवा

उद्योजकिय विकासातील सामाजिक आणि शैक्षणिक आव्हाने सांगा.

प्रश्न 4) सेवा व्यवसाय म्हणजे काय? उत्पादन उद्योग आणि सेवा उद्योग यातील फरक स्पष्ट करा. [16]

किंवा

स्वयंसहायता गटाची प्रशासकीय कार्ये आणि कार्यपद्धती स्पष्ट करा.

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही चार) : [16]

- अ) व्यवसायाधिकार सुरू करावयाच्या पायऱ्या
- ब) बाह्यस्रोतार्थ व्यवसाय प्रक्रिया (BPO) फायद
- क) उद्योजकीय क्षमता
- ड) निर्मितीक्षमतेचे स्रोत प्रक्रिया
- इ) जागतीकरणात उद्योजकता विकासाच्या उपाय योजना
- फ) सेवा उद्योगातील यशस्वी घटक



Total No. of Questions : 5]

SEAT No. :

**P518**

[Total No. of Pages : 4

**[5063] - 213**

**S. Y. B.Com.**

**MARKETING MANAGEMENT - I**

**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates :-*

- 1) All questions are compulsory.*
- 2) All questions carry equal marks.*

**Q1)** Define Marketing Planning. Explain the steps in Marketing planning process. **[16]**

**Q2)** Explain the components of external marketing environment in India. **[16]**

OR

Define Services Marketing. Explain the growth of services in Indian Scenario. **[16]**

**Q3)** a) Define E-Marketing. Discuss the utility of E-Marketing. **[8]**

b) State the advantages and limitations of E-Marketing. **[8]**

OR

a) Define Rural Marketing. Explain the importance of rural marketing. **[8]**

b) State the present status of Rural Marketing in India. **[8]**

**Q4)** State the relationship between consumer Behaviour and Marketing. **[16]**

**P.T.O.**

**Q5) Write short notes on : (Any Two)**

**[16]**

- a) Forms of appeal for communication.
- b) Marketing Mix of Green Marketing.
- c) Online and offline Marketing.
- d) Types of buying Motives.



Total No. of Questions : 5]

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[5063] - 213

S. Y. B.Com.

MARKETING MANAGEMENT - I

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे अनिवार्य आहेत.  
2) उजवीकडील अंक प्रश्नांचे पूर्ण गूण दर्शवितात.

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प्रश्न 1) “विपणन नियोजन” व्याख्या द्या. विपणन नियोजन प्रक्रियेच्या पायऱ्या स्पष्ट करा. [16]

प्रश्न 2) भारताच्या संदर्भात विपणन पर्यावरणाचे बाह्य घटक स्पष्ट करा. [16]

किंवा

“सेवा विपणन” व्याख्या द्या. भारताच्या संदर्भात सेवा क्षेत्राची होणारी वाढ स्पष्ट करा. [16]

प्रश्न 3) अ) इ. मार्केटिंग व्याख्या द्या. इ-मार्केटिंगच्या उपयोगितेचे चर्चा करा. [8]

ब) इ. मार्केटिंगचे फायदे आणि मर्यादा सांगा. [8]

किंवा

अ) “ग्रामीण विपणन” व्याख्या द्या. ग्रामिण विपणनाचे महत्व स्पष्ट करा. [8]

ब) भारतातील ग्रामीण विपणनाची सद्यास्थिती सांगा. [8]

प्रश्न 4) ग्राहक वर्तन आणि विपणन यामधील सहसंबंध स्पष्ट करा. [16]

प्रश्न 5) टीपा लिहा (कोणत्याही दोन)

[16]

- अ) संदेशवहनात आवाहने करण्याच्या पद्धती.
- ब) हरित विपणनातील विपणन मिश्र.
- क) ऑनलाईन आणि ऑफलाईन विपणन.
- ड) ग्राहक प्रेरणांचे प्रकार.



Total No. of Questions : 5]

SEAT No. :

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**S.Y. B.Com.**

**ECONOMICS (Special Paper - I)**  
**Agricultural and Industrial Economics**  
**(2013 Pattern) (Theory)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates :-*

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

**Q1)** Define Agricultural Economics? Explain the Nature and Scope of Agricultural Economics. **[16]**

**Q2)** Explain in detail the factors affecting the supply of Agricultural product. **[16]**

OR

Define Industrial Productivity. Explain the Factors affecting Industrial Productivity.

**Q3)** a) Explain the risk and uncertainty in Agriculture. **[8]**

b) Explain the causes and affects of Industrial Monopoly. **[8]**

OR

a) Explain the importance of Agriculture in Indian Economy.

b) Explain the factors affecting Industrial efficiency.

**Q4)** Explain the Alfred Webers Theory of Industrial Locations. **[16]**

**P.T.O.**



**Q5) Write a Short Notes on : (Any Two)**

**[16]**

- a) Different purposes of demand for Agricultural Product.
- b) Advantages of small size of farm.
- c) Optimum size of firm.
- d) Scope and significance of Industrial Economics.



Total No. of Questions : 5]

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[5063] - 214

S.Y. B.Com.

ECONOMICS (Special Paper - I)

कृषि आणि औद्योगिक अर्थशास्त्र

(2013 Pattern) (Theory)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.  
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

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प्रश्न 1) कृषि अर्थशास्त्राची व्याख्या द्या. कृषि अर्थशास्त्राचे स्वरूप व व्याप्ती स्पष्ट करा. [16]

प्रश्न 2) शेतमालाच्या पुरवठ्यावर परिणाम करणारे घटक सविस्तर स्पष्ट करा. [16]

किंवा

औद्योगिक उत्पादकतेची व्याख्या सांगुन औद्योगिक उत्पादकतेवर परिणाम करणारे घटक सविस्तर स्पष्ट करा.

प्रश्न 3) अ) कृषि क्षेत्रातील धोके आणि अनिश्चिता स्पष्ट करा. [8]

ब) औद्योगिक मत्तेदारीची कारणे व परिणाम स्पष्ट करा. [8]

किंवा

अ) कृषिचे भारतीय अर्थव्यवस्थेतील महत्व स्पष्ट करा.

ब) औद्योगिक कार्यक्षमतेवर परिणाम करणारे घटक स्पष्ट करा.

प्रश्न 4) औद्योगिक स्थान निश्चितीचा आल्फ्रेड वेबर यांचा सिद्धांत स्पष्ट करा. [16]

प्रश्न 5) थोडक्यात टीपा लिहा. (कोणत्याही दोन) [16]

- अ) शेतमालाच्या मागणीचे विविध हेतू
- ब) लाहान धारण क्षेत्राचे फायदे
- क) उद्योग संस्थेचे पर्याप्त आकारमान
- ड) औद्योगिक अर्थशास्त्राची व्याप्ती आणि महत्व



Total No. of Questions : 4]

SEAT No. :

**P520**

[Total No. of Pages : 4

**[5063] - 215**

**S.Y. B.Com.**

**DEFENCE BUDGETING, FINANCE AND MANAGEMENT  
(2013 Pattern) (Paper - I)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates :*

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

**Q1)** Answer in 20 words each (any ten) :

**[20]**

- a) Define Logistics.
- b) Define Threat perceptions.
- c) State any two characteristics of war time economy.
- d) What do you mean by integrated defence?
- e) State the meaning of perspectives planning.
- f) Define deficits Finance.
- g) Define economic war.
- h) State the meaning of war potential.
- i) Define Grand strategy.
- j) What do you mean by Military industrial complex?
- k) What do you mean by public good?
- l) State the meaning of zero budget.
- m) Define military leadership.

**Q2)** Answer in 50 words each (any two) :

**[10]**

- a) Explain determinants of India's defence expenditure.
- b) Discuss techniques of controlling inflation during war.
- c) Explain role of private sector in India's defence production.

**P.T.O.**

**Q3)** Answer in 150 words each (any two) : **[20]**

- a) Discuss structure of India's Defence budget.
- b) Explain role of D.R.D.O. in Defence production.
- c) Discuss causes of increasing Defence expenditure.

**Q4)** Answer in 300 words each (any two) : **[30]**

- a) Analyses India's defence planning from 1990 to present day.
- b) Discuss characteristics of Indian economy.
- c) Write a critical note on Defence vs development.



Total No. of Questions : 4]

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S.Y. B.Com.

डिफेन्स बजेटिंग, फायनान्स अँड मॅनेजमेन्ट  
(2013 Pattern) (Paper - I)  
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

- 
- प्रश्न 1) 20 शब्दात उत्तरे द्या. (कोणतेही दहा) [20]
- अ) “पुरवठाव्यवस्था” व्याख्या द्या.  
ब) धोक्याविषयीची संकल्पना व्याख्या द्या.  
क) युद्धकालीन अर्थव्यवस्थेची कोणतीही दोन वैशिष्ट्ये नमुद करा.  
ड) इन्टीग्रेटेड डिफेन्स म्हणजे काय ?  
इ) प्रसपेक्टीव्ह प्लॅनिंग म्हणजे काय ?  
फ) “डिफीसिट फायनान्स” व्याख्या द्या.  
य) “आर्थिक युद्ध” व्याख्या लिहा.  
र) युद्धक्षमता अर्थ लिहा.  
ल) ग्रॅन्ड स्ट्रॅटेजी व्याख्या द्या.  
व) “मिलीटरी इन्डस्ट्रीयल कॉम्प्लेक्स” म्हणजे काय ?  
श) पब्लीक गुड म्हणजे काय ?  
ष) “झिरो बजेट” अर्थ लिहा.  
स) “लष्करी नेतृत्व” व्याख्या द्या.

- प्रश्न 2) 50 शब्दात उत्तरे द्या. (कोणतेही दोन) [10]
- अ) भारताचा संरक्षण खर्च निर्धारित करणारे घटक स्पष्ट करा.
- ब) युद्ध काळातील चलन फुगवटा नियंत्रित करण्याच्या विविध तंत्राविषयी चर्चा करा.
- क) भारताच्या संरक्षण उत्पादनातील खाजगी उद्योगधंद्याची भूमिका स्पष्ट करा.

- प्रश्न 3) 150 शब्दात उत्तरे द्या. (कोणतेही दोन) [20]
- अ) भारताच्या संरक्षण अंदाजपत्रकाच्या रचनेविषयी(आराखडा) चर्चा करा.
- ब) संरक्षण उत्पादनातील संरक्षण संशोधन आणि विकास संघटनेची भूमिका स्पष्ट करा.
- क) संरक्षणावरील वाढणाऱ्या खर्चाची विविध कारणाविषयी चर्चा करा.

- प्रश्न 4) 300 शब्दात उत्तरे द्या. (कोणतेही दोन) [30]
- अ) 1990 पासून तर आजपर्यंतच्या भारताच्या संरक्षण नियोजनाचे विश्लेषण करा.
- ब) भारताच्या अर्थव्यवस्थेच्या वैशिष्ट्याबाबत चर्चा करा.
- क) “संरक्षणसज्जता विरूद्ध विकास” यावर टिकात्मक टिपण लिहा.



Total No. of Questions : 5]

SEAT No. :

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[Total No. of Pages : 4

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S.Y. B.Com.

**INSURANCE, TRANSPORT AND TOURISM (Paper - I)**  
**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates :-*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** What do you know about General Insurance Company of India (GIC)? Explain in detail the Role of General Insurance Company of India in Insurance Sector. [16]

**Q2)** Define Life Insurance? Describe the Present Scenario of Life Insurance in India. [16]

OR

Explain the organisational structure of Life Insurance Business. [16]

**Q3)** a) State the Basic Principles of Insurance. [8]  
b) State the challenges before Indian Insurance Business. [8]

OR

a) State the responsibilities of Tour-operator. [8]  
b) Explain the significance of Tourism - Accommodation. [8]

**Q4)** Define Tours? Explain in details the various types of Tours. [16]

**P.T.O.**



**Q5)** Answer the following Questions. (Any Two)

**[16]**

- a) Current Trends in Tourism Industry.
- b) Impact of Tourism on Indian Cultural Aspect.
- c) Carrier in Tourism Industry.
- d) Write a note on Educational Tourism.



Total No. of Questions : 5]

P521

[5063] - 216

S.Y. B.Com.

INSURANCE, TRANSPORT AND TOURISM (Paper - I)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.

2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

---

प्रश्न 1) भारतीय सर्वसाधारण विमा कंपनीबाबत आपण काय जाणता? विमा क्षेत्रात भारतीय सर्वसाधारण विमा कंपनीची असलेली भूमिका सविस्तर स्पष्ट करा. [16]

प्रश्न 2) आयुर्विमाच्या व्याख्या सांगा? भारतातील आयुर्विमाच्या सद्यपरिस्थिती विशद करा. [16]

किंवा

आयुर्विमा व्यवसायाची संघटनात्मक रचना स्पष्ट करा. [16]

प्रश्न 3) अ) विमांच्या मूलतत्वे सांगा. [8]

ब) भारतीय विमा व्यवसाया समोरील आव्हाने सांगा. [8]

किंवा

अ) यात्रा - आयोजकाच्या जबाबदाऱ्या सांगा. [8]

ब) पर्यटन - निवास व्यवस्थेचे महत्व स्पष्ट करा. [8]

प्रश्न 4) 'यात्रा' हीची व्याख्या सांगून, यात्रेचे (Tours) असलेले विविध प्रकार स्पष्ट करा. [16]

प्रश्न 5) खालील प्रश्नांची उत्तरे द्या. (कोणतेही दोन)

[16]

- अ) पर्यटन - उद्योगाचा सद्य परिस्थितीतील कल.
- ब) भारतीय सांस्कृतिक क्षेत्रावर पर्यटनाचा पडलेला प्रभाव.
- क) पर्यटन उद्योगाची कारकीर्द.
- ड) शैक्षणिक पर्यटन यावर टिप लिहा.



Total No. of Questions : 5]

SEAT No. :

P522

[Total No. of Pages : 4

[5063] - 217

S.Y. B.Com.

**COMPUTER PROGRAMMING AND APPLICATIONS**  
**(VBScript and RDBMS)**  
**(2013 Pattern)**

*Time : 3 Hours]*

*[Max. Marks : 80*

*Instructions to the candidates :*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Neat diagrams must be drawn wherever necessary.*

**Q1) A) Answer the following questions (any 4):** **[8]**

- i) What is the purpose of formatting functions in VBScript?
- ii) What is meant by column aliases?
- iii) What is procedure? State its syntax.
- iv) What is SQL?
- v) State the arithmetic operator with its syntax.

**B) Give the output of the following section of code (any 2):** **[8]**

- i) 

```
<script type = "text/vbscript">
Dim temperature
temperature = 50
If temperature >70 then
document.write("wear a T-shirt!")
Else
document.write ("wear a long - sleeved shirt!")
End If
</script>
```

**P.T.O.**

```

ii) <script type = "text/vbscript">
Dim counter
counter = 10
while counter>0
document.write (counter)
document.write <"br/>")
counter = counter - 1
wend
document. write ("BANG!")
</script>

iii) <script type = "text/vbscript">
Dim myName
myName = "super"
select case myName
Case "Bob"
document.write ("Been busy Bob?")
case "Sara"
document.write ("seen any slick Sara?")
case "Charles"
document.write ("Hello Charales")
Case Else
document.write ("who are you?")
End Select
<script>

```

**Q2)** Attempt any two of the following:

**[16]**

- A) Explain in detail the document object model with its architecture.
- B) Explain DDL and DML statements in detail.
- C) Explain the sequences with syntax and example.

**Q3) A) Answer the following questions (any 2) : [8]**

- i) Consider the following table and solve the queries Employee (eno, ename, eadd, esalary)
  - a) Display all records of employee table
  - b) Display ename whose salary is less than 5000
  - c) Delete employee record whose employee no. is 5
  - d) Add one column eage in employee table
- ii) Consider the following table and solve the queries player (Pno, Pname, Page, Pgame)
  - a) Display player name whose age is 30
  - b) Count all records of employee
  - c) Change name of player "Ram" whose player number is 10
  - d) Display the playername in descending order
- iii) Consider the following table and solve the queries Item (Ino, Iname, Iqty, Irate)
  - a) Display Itemname whose Irate less than 500 and Itemname is pencil
  - b) Insert one record in Item
  - c) Display all Itemname whose name start with 'P'
  - d) Display all records of Item table

**B) Write syntax and purpose of the following (any 4): [8]**

- i) CInG()
- ii) Fix()
- iii) Date add()
- iv) FormatDateTime()
- v) String ()

**Q4)** Attempt any two of the following : **[16]**

- A) Explain system privilege in detail.
- B) Explain in detail the terms Data Control Language (DCL) and Transaction Control Language (TCL).
- C) Explain Message Box and Input Box in VBScript.

**Q5)** Attempt any two of the following : **[16]**

- A) Explain for each loop with an example.
- B) What is Hierarchial Query? Explain Joins in Hierarchial Query.
- C) Explain Serverside VBScript and Clientside VBScript.



Total No. of Questions : 3]

SEAT No. :

**P523**

[Total No. of Pages : 1

[5063] - 218

**S. Y. B.Com.**

**ADVERTISING, SALES PROMOTION AND SALES  
MANAGEMENT (Paper - III) (Vocational)  
(Advertising and Media Planning)  
(2013 Pattern)**

*Time : 2 Hours]*

*[Max. Marks : 40*

*Instructions to the candidates :-*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** What do you mean by the term 'Internet Advertising'? State and explain the merits and demerits of online advertising. [12]

OR

Discuss the need and importance of measuring Advertising effectiveness. [12]

**Q2)** Describe the factors to be considered for an effective Advertising Copy.[12]

OR

Discuss the various functions performed by an advertising agency. [12]

**Q3)** Write short notes (any two) [16]

- a) Importance of media planning.
- b) Role of Animation in Advertising.
- c) Advertising strategies adopted by Hotel Industries.
- d) Functions of Branding.





Total No. of Questions : 2]

SEAT No. :

**P524**

[Total No. of Pages : 1

**[5063] - 219**

**S. Y. B.Com.**

**RDBMS**

**Computer Application Vocational (Paper - III)**

**(2013 Pattern)**

*Time : 2 Hours]*

*[Max. Marks : 40*

*Instructions to the candidates :-*

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

**Q1) Answer the following (Any four) : [20]**

- a) Explain advantages and disadvantages Database Management System.
- b) Define attribute and types of attributes.
- c) Explain primary key, Foreign key, Super key and composite key.
- d) Explain database constraints.
- e) Explain trigger with an example.

**Q2) Write Short notes on (Any four) : [20]**

- a) Explain Select command with where clause, group by clause, having clause.
- b) DROP command.
- c) Update command with example.
- d) Grant Command.
- e) SUM and Count function.



Total No. of Questions : 4]

SEAT No. :

**P525**

[Total No. of Pages : 2

**[5063] - 220**

**S. Y. B.Com.**

**TAX PROCEDURE AND PRACTICES (Vocational)**

**Income Tax (Paper - III)**

**(2013 Pattern)**

*Time : 2 Hours]*

*[Max. Marks : 40*

*Instructions to the candidates :-*

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

**Q1)** Answer in 20 words each (Any five) :

**[10]**

- a) What are the deduction's under section 23 from gross annual value?
- b) What is mean by 'Short - term capital Asset'?
- c) Enumerate powers of 'Income Tax Officer'.
- d) Who is liable for T.D.S. and When?
- e) What is deduction under section 80D?
- f) What is mean by set - off of losses?
- g) What is mean by 'Revision'?

**Q2)** Answer in 50 words each (Any two) :

**[8]**

- a) What are the expenses disallowed from business income?
- b) Discuss the deduction allowed under section 80G.
- c) How income of partnership firm determind?
- d) Explain determination income of self occupied house property?

**P.T.O.**

**Q3)** Answer in 150 words each (Any two) :

[10]

- What are the 'primary' and 'secondary' incomes under the head "Income from other sources"?
- Discuss 'Exemptions u/s 54 from 'Capital-gain'.
- When income of other person is added in the income of an assessee?
- What are the provision for 'Depreciation' u/s 32 of Income Tax Act?

**Q4)** What is mean by rates of taxes? What are the rates of Income tax for the individual and partnership firm for the Assessment year 2016-17. [12]

OR

Mr. P submitted the following particulars for the year ended on 31/03/2016.

Profit and loss Account

Particulars	Amount	Paticulars	Amount
To Salaries	5,12,000	By Gross Profit	10,00,000
To Rent	1,22,000	By Discount received	24,000
To Drawings	30,000	By House Rent	5,00,000
To L/C Premium	10,000	By Interest on F.D.	30,000
To Car expenses	36,000	By Interest on MSC	50,000
To Corporation Tax (For let out House)	12,000	By Interest on S.B. A/c	16,000
To Net Profit	8,98,000		
Total	16,20,000	Total	16,20,000

You are requested to determine his taxable income for the A. Y. 2016-17 after considering the following.

- Salary includes salary paid to relatives ₹ 1,00,000/-
- Car expenses include 50% for personal use.



Total No. of Questions : 3]

SEAT No. :

P526

[Total No. of Pages : 1

[5063] - 221

S. Y. B.Com. (Vocational Course)

**ADVERTISING, SALES PROMOTION AND SALES  
MANAGEMENT**

**(Personal selling & Salesmanship) (Paper - IV)  
(2013 Pattern)**

*Time : 2 Hours]*

*[Max. Marks : 40*

*Instructions to the candidates :-*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** What do you mean by marketing mix? Explain the elements of marketing mix. **[12]**

OR

State various qualities required by salesman to become successful salesman. **[12]**

**Q2)** Write detailed note on process of selling. **[12]**

OR

Write note on : **[12]**

- a) AIDA.
- b) Limitations of personal selling.

**Q3)** Write short notes on : (any two) **[16]**

- a) Rational buying motives
- b) Types of customers
- c) Shopping Malls
- d) Reports prepared by salesman



Total No. of Questions : 2]

SEAT No. :

**P527**

[Total No. of Pages : 1

**[5063] - 222**

**S. Y. B.Com. (Vocational Course)**  
**SOFTWARE ENGINEERING**  
**Computer Application (Paper - IV)**  
**(2013 Pattern) (Theory)**

*Time : 2 Hours]*

*[Max. Marks : 40*

*Instructions to the candidates :-*

- 1) Draw a neat-labeled diagram wherever necessary.*
- 2) Figures to the right indicate full marks.*

**Q1)** Answer the following (Any Four) :

**[20]**

- a) Explain System Development Life Cycle with diagram.
- b) What is Normalisation? Explain the different forms of Normalisation.
- c) Define System. Explain the various types of System.
- d) What do you mean by feasibility analysis? Explain economic, technical and behavioral considerations in feasibility analysis.
- e) What is Software Engineering. Explain Prototype Model.

**Q2)** Write Short note (Any Four) :

**[20]**

- a) System Security.
- b) DFD and Symbols used in DFD.
- c) Flowcharting.
- d) System Maintenance.
- e) Decision Tree and Decision Table.



Total No. of Questions : 4]

SEAT No. :

**P528**

[Total No. of Pages : 2

**[5063] - 223**

**S. Y. B.Com.**

**TAX PROCEDURE AND PRACTICES (Vocational)**  
**Wealth Tax, Service Tax, Local Body Tax and Professional**  
**Tax (Paper - IV)**  
**(2013 Pattern)**

*Time : 2 Hours]*

*[Max. Marks : 40*

*Instructions to the candidates :-*

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

**Q1)** Answer in 20 words each (Any five) :

**[10]**

- a) What is mean by Assessment year for Wealth Tax Act?
- b) What are the causes for penalty under LBT Act?
- c) What are the objects of 'Service Tax'?
- d) What is incidence of tax under Wealth Tax Act?
- e) When interest is payable under Profession Tax Act?
- f) Who is called 'Person' under Wealth Tax?
- g) What is the scope of L.B.T.?

**Q2)** Answer in 50 words each (Any two) :

**[8]**

- a) What is mean by E-Payment of service tax?
- b) Who and when liable for 'Registration' under L.B.T. Act?
- c) Discuss provisions for submission of returns under Profession Tax?
- d) What is mega exemption under 'Service Tax'?

**P.T.O.**

**Q3) Answer in 150 words each (Any two) : [10]**

- a) What are the rules for valuation of Building under the Wealth Tax Act?
- b) Who and How to submit returns under L.B.T. Act?
- c) How the valuation of taxable services is made under Service Tax?
- d) Distinguish between P.T.E. and P.T.R. under Profession Tax Act?

**Q4) Answer in 500 words (Any one) : [12]**

- a) What is mean by 'Assets' under Wealth Tax Act?
- b) What is mean by 'Taxable Services'? Explain in detail the 'Negative List' under the service Tax Act.

