

Total No. of Questions : 5]

SEAT No. :

P297

[Total No. of Pages : 4

[5258]Ext.-301
T.Y. B.Com. (For External)
BUSINESS REGULATORY FRAMEWORK (M.Law)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define the term 'Acceptance'. Explain the legal rules as to a valid acceptance. **[20]**

Q2) Define the term 'Partnership'. Describe the characteristics of partnership and state the types of partners. **[20]**

OR

'No seller can transfer a better title to the buyer than he himself has'. Explain the rule with exceptions. **[20]**

Q3) a) Explain the composition, powers and functions of National commission under the C.P. Act, 1986. **[10]**

b) State and Explain the programmes and Activities of WIPO **[10]**

OR

a) What are the rights of copyright owners **[10]**

b) Explain the following concepts under consumer protection Act, 1986. **[10]**

i) Service

ii) Complaint

iii) Defect

iv) Restrictive Trade Practices

P.T.O

Q4) Define and distinguish between 'Promissory Note' and 'Bill of Exchange'.**[20]**

Q5) Write short notes (any two) : **[20]**

- a) Nature and formation of E-Contract
- b) Concept of Arbitration and conciliation
- c) Kinds of contract
- d) Procedure to file and deal with complaint in the consumer forum



Total No. of Questions : 5]

P297

[5258]Ext.-301
T.Y. B.Com.
(For External)
BUSINESS REGULATORY FRAMEWORK (M.Law)
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) सर्व प्रश्न सोडविणे अनिवार्य आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) 'स्वीकृती' या संकल्पनेची व्याख्या द्या. स्वीकृतीसंबंधीचे कायदेशिर नियम स्पष्ट करा. [20]

प्रश्न 2) 'भागीदारी' या संकल्पनेची व्याख्या द्या. भागीदारीची वैशिष्ट्ये विषद करा व भागीदाराचे प्रकार सांगा. [20]

किंवा

“कोणताही विक्रेता आपल्या हक्कापेक्षा अधिक अधिकार खरेदीदाराला हस्तांतरीत करू शकत नाही” – हा नियम अपवादांसह स्पष्ट करा. [20]

प्रश्न 3) अ) ग्राहक संरक्षण 1986 कायदानुसार राष्ट्रीय आयोगाची रचना, अधिकार आणि कार्ये स्पष्ट करा. [10]

ब) जागतिक बौद्धिक संपदा संघटनेचे कार्यक्रम व क्रिया स्पष्ट करा. [10]

किंवा

अ) कॉपीराईट धारकाचे अधिकार कोणते? [10]

ब) ग्राहक संरक्षण कायदा 1986 नुसार खालील संकल्पना स्पष्ट करा. [10]

i) सेवा

ii) तक्रार

iii) दोष

iv) निर्बंधात्मक व्यापार पद्धती

प्रश्न 4) वचनचिह्नी आणल हंडी यांच्या व्याख्या सांगुन त्यांच्यातील फरक स्पष्ट करा. [20]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) [20]

अ) ई-करारांचे स्वरूप व निर्मिती

ब) लवाद व समेट / समझोता संकल्पना

क) करारांचे प्रकार

ड) ग्राहक मंचामध्ये तक्रार दाखल करण्याची व तीची दाखल घेण्याची कार्यपद्धती



Total No. of Questions : 4]

SEAT No. :

P298

[Total No. of Pages : 7

[5258]Ext.-302
T.Y. B.Com. (For External)
ADVANCED ACCOUNTING
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) a) Answer in one sentence only (any six): **[12]**

- i) What is contingent liability?
- ii) What is the formula for calculating liquid ratio?
- iii) What is meant by Current Ratio?
- iv) What does AS - 12 stands for?
- v) What is Core Banking?
- vi) What is a "Period of indemnity"?
- vii) What is a Cooperative Credit Society?
- viii) What is meant by Fixed Assets?
- ix) What is Single Entry system?

b) Write short notes on (any three): **[18]**

- i) Stock Turnover Ratio
- ii) Service Tax
- iii) Consumer Cooperative Society
- iv) Average Clause
- v) AS - 21 Consolidated Financial Statement
- vi) International Financial Reporting Standards

P.T.O

Q2) Following is the Trial Balance of Dainik Bank Ltd. as on 31st March 2016. [20]

Trial Balance			
Debit Balance	Rs.	Credit Balance	Rs.
General Expenses	24,000	Equity share capital	
Interest paid	23,000	of Rs. 100 each	4,00,000
Cash in hand	35,000	Current Accounts	20,20,000
Loans, cash credit, over drafts	20,60,000	Reserve fund	1,00,000
Depreciation on premises	27,000	Fixed Deposits	12,80,000
Premises	4,31,000	Savings Bank A/c	2,00,000
Silver	32,000	Interest Received	1,60,000
Bad debts	8,000	Profit & Loss A/c	1,20,000
Cash with R.B.I.	2,00,000	Discount Received	30,000
Cash with other Banks	1,03,000	Commission	5,000
Gold	39,000	Recurring Deposits	20,000
Money at call and short notice	1,00,000		
Dividend paid	30,000		
Investment in shares	9,40,000		
Bills Discounted & Purchased	2,63,000		
Govt. Bonds	20,000		
	43,35,000		43,35,000

Additional information:-

- a) Rebate on bills discounted Rs. 12,000.
- b) Interest accrued on investment was Rs. 10,000.
- c) Provide Rs. 20,000 for taxation.
- d) Provision for bad and doubtful debts is required amounting to Rs. 10,000.
- e) Bills for collection Rs. 80,000.

Prepare Profit and Loss Account for the year ended 31/3/16 and Balance sheet as on that date as per Banking Regulations Act, in the prescribed schedules.

OR

From the following Trial Balance of Aditya Cooperative Credit Society Ltd., Pune as on 31/3/16, prepare Profit & Loss Account for the year ended 31/3/16 and Balance sheet as on that date after considering the adjustments given thereafter.

Trial Balance as on 31/3/16

Debit Balance	Rs.	Credit Balance	Rs.
<u>Loan to Members</u>		<u>Share Capital:</u>	
i) Medium term	8,20,000	i) Authorised	10,00,000
ii) Emergency	10,000	ii) Paid up	6,00,000
Investment of Reserve		Cash credit	
Fund in Fixed Deposits	80,000	(P.D.C.C. Bank)	1,35,000
Investment in shares of		Interest on Loan	1,20,000
P.D.C.C. Bank	40,000	Sale of loan forms	200
Interest on cash credit	16,000	Dividend on shares	4,000
Honorarium to Secretary	4,000	Interest on fixed deposits	7,000
Printing & Stationery	1,500	Dividend Equalisation fund	10,000
Annual General		Reserve fund	80,000
Meeting expenses	1,800	Common Good fund	5,000
Postage & Telegrams	100	Building fund	10,000
Audit fees	800	Balance of profit (2014-15)	23,200
Travelling expenses	400		
General expenses	500		
Furniture	3,000		
Advertisement	500		
Insurance	600		
Cash at Bank	15,000		
Cash in hand	200		
	<u>9,94,400</u>		<u>9,94,400</u>

Adjustments:-

- Provide depreciation at 10% p.a. on furniture.
- Interest accrued on investment amounted to Rs. 1,000.
- Honorarium payable to Secretary Rs. 400.
- Stock of stationery on 31/03/2016 was Rs. 500.
- Provide for bad and doubtful debts Rs. 500.

- Q3) a)** On 31 December 2015 a fire damaged the premises of Gajanan Brothers Ltd. and the business of the company was disorganised until March 31, 2016. The company was insured under a loss of profit policy for Rs. 26,000 with a six months period of indemnity.

The company's accounts for the year ended October 31, 2015 showed a turnover of Rs. 70,000 with a Net profit of Rs. 8,000. The amount of standing charges covered by the insurance and debited in that year was Rs. 20,000. The turnover for the twelve months ended 31, Dec. 2015 was Rs. 78,000. The turnover, during the period the business was dislocated, amounted to Rs. 8,000 while during the corresponding period in the preceeding year it was Rs. 17,000. A sum of Rs. 2,000 was spent as additional expenses to mitigate the effect of the loss, there being however, no saving in standing charges as a result of the fire. Prepare a claim. **[10]**

- b)** From the following details, prepare necessary accounts of Pune Branch under stock and Debtors system in the books of Head Office at Mumbai on 1/4/2014, the following balances appeared in the Head Office Ledger: **[20]**

	Rs.
Branch Debtors a/c	15,000
Branch stock a/c (at selling price)	6,000
Branch adjustment a/c (credit)	1,500

The following were the transactions of the branch during the year ended 31/3/2015.

Cash sales Rs. 8,000; Credit sales Rs. 1,70,000

Goods from Head Office at selling price Rs. 2,00,000

Cash received from branch debtors Rs. 1,60,000

Discount allowed to branch debtors Rs. 4,000

Branch expenses paid by Head Office Rs. 27,500

The Stock at the branch on 31/3/2015 Rs. 24,000 at selling price.

Prepare necessary Ledger accounts in the books of Head Office (including Branch Profit & Loss a/c) according to stock & Debtor system.

Goods are invoiced to Branch at cost plus $33\frac{1}{3}\%$.

Q4) From the following summarised Profit and Loss Account and Balance Sheet calculate with significance:- **[20]**

- a) Gross Profit Ratio
- b) Net Profit Ratio
- c) Current Ratio
- d) Acid Test Ratio
- e) Operating Ratio
- f) Stock Turnover Ratio
- g) Debtors Turnover Ratio

Profit and Loss Account
for the year ended 31 March 2016

Dr.		Cr.	
Particulars	Rs.	Particulars	Rs.
To Opening stock	9,950	By Sales	85,000
To Purchases	54,525	By Closing Stock	14,900
To Wages	1,425		
To Gross Profit c/d	34,000		
	99,900		99,900
To <u>Operating Expenses:-</u>		By Gross Profit b/d	34,000
Selling and Distribution	3,000	By <u>Non-Operating Income:-</u>	
Administrative	15,000	Interest (Bank) 300	
Financial	1,500	Profit on sale of shares <u>600</u>	900
To <u>Non-Operating Expenses:-</u>			
Loss on sale of Plant & Machinery	400		
To Net Profit c/d	15,000		
	34,900		34,900

Balance Sheet as on 31/3/2016

Liabilities	Rs.	Assets	Rs.
Share capital (2,000 shares of Rs. 10 each)	20,000	Land and Building	15,000
Reserves	9,000	Plant and Machinery	8,000
<u>Current Liabilities</u>		Stock - in - trade	14,900
Bills payable	3,000	Sundry Debtors	7,100
Sundry creditors	10,000	Cash and Bank	3,000
Profit & Loss A/c	6,000		
	48,000		48,000

OR

Miss Rohini keeps her books under single entry system. She gives you the following information relating to the year ending 31/3/2016.

Summary of Bank Transactions

Dr.		Cr.	
Particulars	Rs.	Particulars	Rs.
To Balance at Bank	4,350	By Drawings	7,520
To Sundry Debtors	38,400	By Trade creditors	27,100
To Bills Receivable Realised	12,000	By Bills payable	9,300
To Commission Received	1,500	By Wages	12,000
To Cash sales	8,600	By Salaries	6,500
To Balance c/d	3,350	By Rent and Taxes	4,400
		By Insurance	800
		By Carriage Inward	250
		By Advertising	330
	68,200		68,200
		By Balance b/d	3,350

Particulars of other Assets and Liabilities	31/3/15 Rs.	31/3/16 Rs.
Stock on hand	18,700	23,400
Debtors	12,000	14,000
Creditors	9,000	1,500
Bills Payable	1,000	200
Outstanding salaries	600	1,200
Office furniture	600	600
Office Building	12,000	12,000
Bills Receivable	4,000	5,000

A provision of Rs. 1,450 is required for doubtful debts on debtors and depreciation at 5% is to be charged on furniture and building. There are outstanding wages Rs. 3,000. Insurance has been prepaid to the extent of Rs. 250. Legal expenses are outstanding to the extent of Rs. 700.

You are required to prepare Total Debtors A/c, Total Creditors A/c, Total Bills Receivable A/c, Total Bills payable A/c, Trading, Profit and Loss Account for the year ending 31/3/2016 and Balance sheet as on that date.



Total No. of Questions : 5]

SEAT No. :

P299

[Total No. of Pages : 3

[5258]Ext.-303
T.Y. B.Com.
(For External)
ECONOMICS
Indian and Global Economic Development
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Explain the causes of rural Indebtedness and suggest measures for it [20]

Q2) Discuss the importance of industrialization in economic development [20]

OR

Discribe various types of infrastructure in the Indian economy [20]

Q3) a) State the concept of Human Development Index (HDI) [10]

b) Discuss forms of foreign capital [10]

OR

a) Write the importance of foreign Trade in Economy [10]

b) Explain the objectives of BRICS. [10]

Q4) What is privatization? Discuss arguments for and against privatization [20]

Q5) Write note on (any two) : [20]

- a) Balance of payments (BOP)
- b) Functions of World Trade organization (WTO)
- c) Gender Related Development Index (GDI)
- d) International Monetary fund (IMF)



P.T.O

Total No. of Questions : 5]

P299

[5258]Ext.-303
T.Y. B.Com.
(For External)
ECONOMICS (अर्थशास्त्र)
भारतीय आणि जागतिक विकास
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) सर्व प्रश्न सोडविणे अनिवार्य आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

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- प्रश्न 1)** ग्रामिण कर्जबाजारीपणाची कारणे स्पष्ट करून त्यावरील उपाय सुचवा. [20]
- प्रश्न 2)** आर्थिक विकासातील औद्योगिकीकरणाचे महत्त्व विशद करा. [20]
किंवा
भारतीय अर्थव्यवस्थेतील पायाभूत सुविधांचे प्रकार स्पष्ट करा. [20]
- प्रश्न 3)** अ) मानवी विकास निर्देशांक (HDI) संकल्पना स्पष्ट करा. [10]
ब) विदेशी भांडवलाचे प्रकार: चर्चा करा. [10]
किंवा
अ) अर्थव्यवस्थेतील विदेशी व्यापाराचे महत्त्व विशद करा. [10]
ब) ब्रीक्सची उद्दिष्टे स्पष्ट करा. [10]
- प्रश्न 4)** खाजगीकरण म्हणजे काय ? खाजगीकरणाच्या समर्थनार्थ आणि विरुद्ध बाजूने होणाऱ्या युक्तीवादाची चर्चा करा. [20]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन)

[20]

- अ) व्यवहारतोल
- ब) जागतिक व्यापार संघटनेची (WTO) कार्ये
- क) लिंगभाव आधारीत विकास निर्देशांक
- ड) आंतरराष्ट्रीय नाणेनिधी (IMF)



Total No. of Questions : 5]

SEAT No. :

P300

[Total No. of Pages : 4

[5258]Ext.-304
T.Y. B.Com. (For External)
ECONOMICS
International Economics
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Draw diagrams wherever necessary.*

Q1) What is International Trade? Explain the importance of International Trade.

[20]

Q2) Discuss in detail the Heckscher-Ohlin theory of International Trade.

[20]

OR

Discuss in detail the arguments for and against Protection Policy.

Q3) a) Describe the factors determining Terms of Trade.

[10]

b) State and explain the Purchasing Power Parity Theory.

[10]

OR

a) Explain the meaning of Foreign Direct Investment and Foreign Institutional Investment.

b) Explain the merits and demerits of Fixed Exchange Rate.

P.T.O

Q4) Explain the role of Multi National Corporations in economic development. **[20]**

Q5) Write short notes on (any two) : **[20]**

- a) SAARC
- b) Euro Dollar Market
- c) International Labour Migration
- d) Convertibility of Rupee



Total No. of Questions : 5]

P300

[5258]Ext.-304
T.Y. B.Com. (For External)
ECONOMICS
International Economics
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :
- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
 - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 3) आवश्यक त्या ठिकाणी आकृत्या काढा.
 - 4) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

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- प्रश्न 1)** आंतरराष्ट्रीय व्यापार म्हणजे काय ? आंतरराष्ट्रीय व्यापाराचे महत्त्व विशद करा. [20]
- प्रश्न 2)** हेक्चर – ओहलिन यांचा आंतरराष्ट्रीय व्यापारविषयक सिद्धांताची सविस्तर चर्चा करा. [20]
किंवा
संरक्षित व्यापार धोरणाच्या बाजूने आणि विरोधी युक्तीवाद सविस्तर स्पष्ट करा.
- प्रश्न 3)** अ) व्यापारशर्तीवर प्रभाव टाकणारे घटकांचे वर्णन करा. [10]
ब) खरेदी शक्ती समता सिद्धांत सांगा व स्पष्ट करा. [10]
किंवा
अ) परकीय प्रत्यक्ष गुंतवणूक आणि परकीय संस्थात्मक गुंतवणूक संकल्पना स्पष्ट करा.
ब) स्थिर विनिमय दराचे गुण-दोष विशद करा.
- प्रश्न 4)** बहुराष्ट्रीय महामंडळाची आर्थिक विकासातील भूमिका स्पष्ट करा. [20]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[20]

- अ) 'सार्क' (SAARC)
- ब) युरो डॉलर बाजार
- क) श्रमिकांचे आंतरराष्ट्रीय स्थलांतर
- ड) रूपयाची परिवर्त नियता



Total No. of Questions : 5]

SEAT No. :

P301

[Total No. of Pages : 8

[5258]Ext.-305
T.Y. B.Com. (For External)
AUDITING AND TAXATION
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) Define the term 'Auditing'. Explain the various types of Audit. **[20]**

OR

- a) What is 'Audit Report'? Explain its contents. **[10]**
- b) Explain the rights and Liabilities of Company Auditor. **[10]**

Q2) Write short notes on (any four): **[20]**

- a) Types of errors
- b) Tax Audit
- c) Vouching of wages
- d) Problems encountered in EDP Environment
- e) Verification of Assets
- f) Audit note book

Q3) a) Explain the following terms: **[10]**

- i) Tax deducted at source
- ii) Long term capital gain
- iii) Person
- iv) Resident of India

P.T.O

OR

Mr. A submits the following information for the A.Y. 2017-18 in respect of his property at Pune.

Fair Rental value ₹. 3,00,000

Municipal value ₹. 3,10,000

Standard Rent ₹. 3,50,000

Actual Rent ₹. 6,00,000

Unrealised rent for the previous year 2016-17 ₹. 50,000

Municipal Tax paid ₹. 40,000

Expenditure on repairs ₹. 10,000

Interest on loan against the property utilised for construction of new property ₹. 30,000

Insurance premium ₹. 5,000

Ground Rent ₹. 2,000

The property remained vacant for 3 months during the previous year 2016-17. Compute Taxable Income from house property for the Assessment year 2017-18.

- b) The following is the Profit and Loss A/c for the financial year ending 31st March, 2017 furnished by Mr. Sandesh. [10]

Profit and Loss A/c.

Dr.	For the year ended 31 st March, 2017		Cr.
Particulars	₹.	Particulars	₹.
To Salary	60,000	By Gross profit	5,35,500
To Rent & Taxes	19,500	By Interest on fixed	
To Legal charges	18,750	Deposits	28,500
To Repairs & Insurance	48,000	By Dividend	9,000
To Depreciation	54,000	By Bad debts recovered	22,500
To Sales Tax	37,500	By Commission	37,500
To Wealth Tax	13,500	By Sundry Receipts	4,500
To Advertisement	22,500		
To Bad debts	13,500		
To R.D.D.	7,500		
To Banking cash transaction Tax	12,000		
To Int. on capital	11,250		
To Net profit	3,19,500		
	<u>6,37,500</u>		<u>6,37,500</u>

Other information:

- i) Repairs include ₹. 5,250 as repairing to residential house.
- ii) Allowable amount of depreciation as per Income Tax rules is ₹. 48,000
- iii) Salary includes ₹. 4,500 paid to domestic servant.
- iv) Sales Tax includes ₹. 4,500 as penalty for late payment of sales tax charged by sales tax authority.
- v) Bad debts recovered were written off in the year 2014-15 and was not admitted by Income Tax Department.

You are required to Compute Taxable Income from Business of Mr. Sandesh for the A.Y. 2017-18.

Q4) Mr. Dilip is employed in Infosys, Pune. He furnished. the following particulars of Income for the financial year 2016-17 **[20]**

- a) Basic salary Rs. 40,000 P.M.
- b) D.A. Rs. 10,000 (50% of which is considered for retirement benefits) P.M.
- c) City compensatory allowance ₹. 250 P.M.
- d) House Rent allowance ₹. 5,000 P.M.
- e) Rent paid by Mr. Dilip for the house is ₹. 5,000 P.M.
- f) Children Education Allowance ₹. 200 P.M. per child. He has three children.
- g) Medical Allowance ₹. 2,500 P.M.
- h) Entertainment Allowance ₹. 1,000 P.M.
- i) He has been provided with 1800 CC motor car for both official and private purpose. The petrol and other expenditure (including drivers salary) are paid by employer.
- j) Contribution to RPF ₹. 5,000 P.M. paid by the employee and an equal amount is contributed by employer.
- k) During the year 2016-17 interest credited to his RPF. A/c. @ 12% p.a. ₹. 60,000.
- l) The assessee is supplied with free gas, electricity and water for which the employer pays ₹. 3,000 P.M. to outside agency.
- m) Professional Tax ₹. 2,500 and LIC premium of ₹. 30,000 is paid by company for Mr. Dilip.

Compute the taxable income from salary of Mr. Dilip for the A.Y. 2017-18.

Q5) Mr. Prakash is working in Shirampur, Dist. A. Nagur in Alfa Ltd. as a manager. He furnished the following details of his income for the year 2016-17. [20]

- a) Basic salary ₹. 50,000 P.M.
- b) Dearness Allowance 40% of basic salary (not considered for retirement benefit)
- c) Bonus received during the year ₹. 1,60,000
- d) Entertainment Allowance ₹. 1,000 P.M.
- e) Transport Allowance ₹. 1,800 P.M.
- f) House Rent Allowance ₹. 4,000 P.M.
- g) Personal medical bill of ₹. 22,000 were reimbursed by employer for the treatment taken by him in private hospital not belonging to his employer.
- h) His contribution to the company's Recognised provident fund is ₹. 60,000 for the year and company contributed an equal amount.
- i) He has two houses in Shirampur. One of which is used for his self residence and another is let out at ₹. 10,000 P.M. He paid ₹. 10,000 as municipal Tax for each house.
- j) He received interest on debentures of Zindal India Ltd. ₹. 20,000 during the Financial Year.
- k) He also received ₹. 10,000 dividend on SBI mutual funds.
- l) He paid Tuition fees ₹. 60,000 of his two children who are learning in Engineering college.
- m) He paid Life insurance premium of ₹. 30,000 during the year for the policy of ₹. 2,00,000 taken on 1st Oct, 2014.
- n) Company has deducted ₹. 2,500 as professional tax for the year from his salary and ₹. 5,000 P.M. for Income Tax.

Compute Total Taxable Income and Tax Liability of Mr. Prakash for the Assessment year 2017-18



Total No. of Questions : 5]

P301

[5258]Ext.-305
T.Y. B.Com. (For External)
AUDITING AND TAXATION
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) सर्व प्रश्न आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) कॅलक्युलेटरचा वापर करण्यास परवानगी आहे.
4) आवश्यक असल्यास इंग्रजी भाषेतील प्रश्नपत्रीका पहावी.

-
- प्रश्न 1)** अंकेक्षणाची व्याख्या द्या. अंकेक्षणाचे विविध प्रकार स्पष्ट करा. [20]
किंवा
अ) अंकेक्षण अहवाल म्हणजे काय? अंकेक्षण अहवालातील समाविष्ट बाबी स्पष्ट करा. [10]
ब) कंपनी अंकेक्षकाचे अधिकार व जबाबदाऱ्या स्पष्ट करा. [10]
- प्रश्न 2)** थोडक्यात टिपा लिहा (कोणत्याही चार) [20]
अ) हिशेबातील चुकांचे प्रकार
ब) कर अंकेक्षण
क) वेतन (मजूरीचे) पावती परिक्षण
ड) इ. डी. पी. परिस्थितीत अंकेक्षणात येणाऱ्या समस्या
ई) मालमतेचे सत्यापन
फ) अंकेक्षण नोंद वही
- प्रश्न 3)** अ) खालील संकल्पना स्पष्ट करा. [10]
i) उगम स्थानी कर कपात
ii) दिर्घकालीन भांडवली नफा
iii) व्यक्ती
iv) भारतीय निवासी

किंवा

श्री. अ यांनी त्यांच्या पुणे येथिल घरसंपती बाबत कर आकारणी वर्ष 2017-18 करीता पुढील प्रमाणे माहीती दिली आहे.

वाजवी भाडे मूल्य	₹. 3,00,000
नगरपालीका मूल्यांकन	₹. 3,10,000
प्रमाणित भाडे	₹. 3,50,000
प्रत्यक्ष भाडे	₹. 6,00,000

पूर्व वर्ष 2016-17 मध्ये वसूल न झालेले भाडे ₹. 50,000

नगरपालीका कर (प्रत्यक्ष भरलेला) ₹. 40,000

दुरुस्तीवरील खर्च ₹. 10,000

नवीन घर बांधणीसाठी या घराच्या तारणावर घेतलेल्या कर्जावरील व्याज ₹. 30,000

विमा हप्त्या ₹. 5,000

जमीन भाडे ₹. 2,000

हे घर 2016-17 या पूर्व वर्षात 3 महीने रिकामे होते. श्री अ यांचे 2017-18 या कर आकारणी वर्षासाठी गृहसंपती पासून मिळालेले करपात्र उत्पन्न काढा.

ब) श्री. संदेश यांनी 31 मार्च, 2017 रोजी संपणाऱ्या आर्थिक वर्षाचे नफा तोटा पत्रक खालील प्रमाणे सादर केले आहे. [10]

नावे	नफा तोटा पत्रक		जमा
तपशिल	₹.	तपशिल	₹.
वेतन	60,000	ढोबळ नफा	5,35,500
भाडे आणि कर	19,500	मूदत ठेवीवरील व्याज	28,500
कायदा आकार	18,750	लाभांश	9,000
दुरुस्ती आणि विमा	48,000	बुडीत कर्ज वसूली	22,500
घसारा	54,000	कमीशन	37,500
विक्री कर	37,500	किरकोळ मिळकत	4,500
संपती कर	13,500		
जाहीरात	22,500		
बुडित कर्ज	13,500		
बुडीत कर्ज तरतूद	7,500		
बँक रोख व्यवहार कर	12,000		
भांडवला वरील व्याज	11,250		
निव्वळ नफा	3,19,500		
	6,37,500		6,37,500

इतर माहिती:

- i) दुरुस्तीच्या खर्च रकमेत 5,250 ₹ चा खर्च घराच्या दुरुस्तीसाठीचा आहे.
- ii) प्राप्तीकर कायद्याच्या नियमानुसार घसाऱ्याची रक्कम ₹. 48,000 इतकी मान्य आहे.
- iii) वेतनाच्या रक्कमेत घरघुती सेवकास दिलेल्या ₹. 4,500 वेतनाचा समावेश आहे.
- iv) विक्रीकर रक्कमेत, विक्रीकर उशिरा भरल्यामुळे विक्रीकर अधिकाऱ्याने केलेला दंड रक्कम ₹. 4,500 समाविष्ट आहे.
- v) बुडीत कर्ज वसूलीची रक्कम 2014-15 या आर्थिक वर्षाची असून त्या वर्षी प्राप्तीकर अधिकाऱ्याने ती रक्कम वजावटीत मान्य केली नव्हती.

श्री. संदेश यांचे करआकरणी वर्ष 2017-18 साठी व्यवसायापासूनचे करपात्र उत्पन्न काढा.

प्रश्न 4) श्री. दिलीप हे इन्फोसिस पुणे येथे नोकरी करित आहेत. [20]

आर्थिक वर्ष 2016-17 साठी त्यांना मिळालेल्या उत्पन्नाची खालील माहिती त्यांनी पूर्वीली आहे.

- a) मूळ वेतन ₹. 40,000 दरमहा
- b) महागाई भता – दरमहा ₹. 10,000 (यापैकी 50% रक्कम निवृत्ती वेतनासाठी ग्राह्य धरली जाते)
- c) शहर भरपाई भता ₹. 250 दरमहा
- d) घरभाडे भता ₹. 5,000 दरमहा
- e) श्री दिलीप हे दरमहा ₹. 5,000 घरभाडे भरतात
- f) श्री. दिलीप यांना तीन मूले असून त्यांना प्रतिमूल प्रति महिना ₹. 200 शैक्षणिक भता मिळतो
- g) वैद्यकीय भता ₹. 2,500 दरमहा
- h) करमणूक भता ₹. 1,000 दरमहा
- i) श्री. दिलीप यांना कंपनीने खाजगी व कार्यालयीन कामासाठी 1800 सीसी क्षमतेची मोटार कार पूर्वीली आहे. या कारसाठी पेट्रोल व इतर खर्च (ड्रायव्हरच्या वेतना सहीत) कंपनी करते.
- j) श्री. दिलीप हे मान्यता प्राप्त भविष्य निर्वाह निधीला दरमहा ₹. 5,000 अंशदान देतात व तेवढेच अंशदान कंपनी संबंधीत निधीला करते.
- k) 2016-17 या आर्थिक वर्षात श्री. दिलीप यांच्या मान्यता प्राप्त भविष्य निर्वाह निधी खात्यावर 12% दराने ₹. 60,000 व्याज जमा झाले आहे.
- l) श्री. दिलीप यांना गॅस, वीज व पाणी या सेवा मोफत पूर्वील्या जातात. त्यासाठी कंपनी दरमहा ₹. 3,000 पूर्वठादारांना देते.
- m) श्री. दिलीप यांचा व्यवसाय कर ₹. 2,500 व आयुर्विमा पॉलीसीचा हप्तो ₹. 30,000 कंपनीने भरला आहे.

श्री. दिलीप यांचे कर आकारणी वर्ष 2017-18 साठी वेतना पासूनचे करपात्र उत्पन्न काढा.

प्रश्न 5) श्री. प्रकाश हे अहमदनगर जिल्ह्यातील श्रीरामपूर येथे अल्फा ली. कंपनीत व्यवस्थापक म्हणून कार्यरत आहे. त्यांना 2016-17 या आर्थिक वर्षासाठी त्यांना मिळालेल्या उत्पन्नाची व इतर माहिती खालील प्रमाणे दिली आहे. [20]

- a) मूळ वेतन ₹. 50,000 दरमहा.
- b) महागाई भता मूळवेतनाच्या 40% (निवृत्ती वेतनासाठी मोजला जात नाही)
- c) आर्थिक वर्षात मिळालेला बोनस ₹. 1,60,000
- d) करमणूक भता ₹. 1,000 दरमहा.
- e) वहातूक भता ₹. 1,800 दरमहा.
- f) घरभाडे भता ₹. 4,000 दरमहा
- g) वैयक्तिक वैद्यकिया खर्चाच्या भरपाई पोटी मालकाने ₹. 22,000 इतकी प्रती पूर्ती केली. त्यांनी मालकाच्या मालकीचे नसलेल्या खाजगी रूग्नालयात उपचार घेतला होता.
- h) मान्यता प्राप्त भविष्य निर्वाह निधीसाठी त्यांनी आर्थिक वर्षात ₹. 60,000 इतके अंशदान दिले असून कंपनीने देखील तितकीच रक्कम अंशदान म्हणून दिली आहे.
- i) श्री. प्रकाश यांना श्रीरामपूर येथे दोन घरे आहेत. त्यापैकी एक घर ते स्वतः राहण्यासाठी वापरतात व दुसरे घर त्यांनी दरमहा ₹. 10,000 भाड्याने दिले आहे. त्यांनी प्रत्येक घरासाठी ₹. 10,000 नगरपालीका कर भरला आहे.
- j) आर्थिक वर्षात त्यांना जिंदाल इंडिया लि. कंपनीच्या कर्ज रोख्यावर ₹. 20,000 व्याज मिळाले आहे.
- k) त्यांना स्टेट बँक ऑफ इंडिया म्युच्युअल फंडावर ₹. 10,000 लाभांश सुद्धा मिळाला आहे.
- l) त्यांनी अभियांत्रिकी महाविद्यालयात शिकणाऱ्या आपल्या दोन मुलांची शैक्षणिक फी ₹. 60,000 आर्थिक वर्षात भरली आहे.
- m) दि. 9 ऑक्टो, 2014 रोजी घेतलेल्या ₹. 2,00,000 मूल्याच्या आयुर्विमा पॉलीसीचा हप्तो ₹. 30,000 आर्थिक वर्षात भरला आहे.
- n) कंपनीने त्यांच्या वेतनातून ₹. 2,500 व्यवसायकर व दरमहा ₹. 5,000 प्राप्तीकर कपात केला आहे.

श्री. प्रकाश यांचे कर आकारणी वर्ष 2017-18 करीता एकूण करपात्र उत्पन्न व करदेयता काढा.



Total No. of Questions : 5]

SEAT No. :

P302

[Total No. of Pages : 4

[5258]Ext.-306
T.Y. B.Com. (For External)
BUSINESS ADMINISTRATION - II
Human Resource Development and Marketing
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *All questions carry equal marks.*

Q1) Explain and distinguish the terms "Human Resource Management" and "Human Resource Development" in detail. **[20]**

Q2) a) What is Job analysis? Explain process of job analysis. **[10]**

b) What is Quality circle? Explain objectives of quality circle. **[10]**

OR

a) What is Employee Recruitment? Explain the sources of employee recruitment in detail.

b) Define the term career planning. Explain the process of career planning.

Q3) a) Define the term Marketing. Explain functions of marketing in detail. **[10]**

b) What is sales promotion? State importance of sales promotion. **[10]**

OR

a) What is Branding? State importance of Branding.

b) What is advertising? Explain scope of advertising.

Q4) Define the term "Channels of Disbriution".State various types of channels of distribution in detail. **[20]**

P.T.O

Q5) Write short notes on (any four) :

[20]

- a) Kaizen
- b) Voluntary Retirement scheme
- c) Types of interviews
- d) Ethics in advertising
- e) Global marketing
- f) E-marketing



Total No. of Questions : 5]

P302

[5258]Ext.-306

T.Y. B.Com. (For External)

व्यवसाय प्रशासन - II

मानवी संसाधन विकास आणि विपणन

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) सर्व प्रश्न आवश्यक.
2) सर्व प्रश्नांना समान गुण.

-
- प्रश्न 1)** मानवी संसाधन व्यवस्थापन आणि मानवी संसाधन विकास या संकल्पना स्पष्ट करून त्यातील फरक लिहा. [20]
- प्रश्न 2)** अ) कार्यविश्लेषण म्हणजे काय ते सांगून कार्यविश्लेषणाची प्रक्रीया स्पष्ट करा. [10]
ब) गुणवत्ता वर्तुळे म्हणजे काय? गुणवत्ता वर्तुळाची उद्दिष्ट्ये लिहा. [10]
किंवा
अ) कर्मचारी भरती म्हणजे काय? कर्मचारी भरतीचे स्रोत सविस्तर स्पष्ट करा.
ब) कारकीर्द नियोजन संकल्पना स्पष्ट करून कारकीर्द नियोजनाची प्रक्रीया सविस्तर लिहा.
- प्रश्न 3)** अ) विपणन संकल्पना स्पष्ट करा. विपणनाची कार्ये सविस्तर लिहा. [10]
ब) विक्रयवृद्धी म्हणजे काय? विक्रयवृद्धीचे महत्त्व विशद करा. [10]
किंवा
अ) मुद्रांकन म्हणजे काय ते सांगून मुद्रांकनाचे महत्त्व विशद करा.
ब) जाहिरात म्हणजे काय? जाहिरातीची व्याप्ती स्पष्ट करा.
- प्रश्न 4)** वितरण वाहिनी संकल्पना स्पष्ट करून वितरणवाहिनीचे विविध प्रकार स्पष्ट करा. [20]

प्रश्न 5) टिपा लिहा. (कोणत्याही चार)

[20]

- अ) कायझेन
- ब) सेवानिवृत्ती योजना
- क) मुलाखतींचे प्रकार
- ड) जाहिरातीतील नैतिकता
- ई) जागतिक विपणन
- फ) ई – मार्केटिंग



Total No. of Questions : 5]

SEAT No. :

P303

[Total No. of Pages : 4

[5258]Ext.-307
T.Y. B.Com. (For External)
BANKING AND FINANCE - II
Financial Markets and Institutions in India
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) What do you mean by Financial System? Explain the various financial instruments used in Money Market and Capital Market. **[20]**

Q2) Define Capital Market. Explain the working and importance of National Stock Exchange in Indian Capital Market. **[20]**

OR

State the meaning of Foreign Exchange Market. Explain the participants in the Foreign Exchange Market.

Q3) a) Explain structure and characteristics of Indian Money Market. **[10]**

b) Explain the functions of Lease Financing Companies **[10]**

OR

a) State the progress of Small Industries Development Bank of India.

b) What are the functions of securities and Exchange Board of India.

Q4) Explain the organisation, working and functions of Unit Trust of India. **[20]**

P.T.O

Q5) Short notes(any two) :

[20]

- a) Factoring Companies
- b) Mudra Bank
- c) Non - Life Insurance Companies
- d) Insurance Regulatory and Development Authority



Total No. of Questions : 5]

P303

[5258]Ext.-307
T.Y. B.Com. (For External)
बँकिंग अँड फायनान्स - II
भारतातील वित्तीय बाजार आणि संस्था
(2013 पॅटर्न)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्रश्न 1) वित्तीय प्रणाली म्हणजे काय? नाणेबाजार व भांडवल बाजारातील विविध वित्तीय साधने स्पष्ट करा. [20]

प्रश्न 2) भांडवल बाजाराची व्याख्या द्या. भारतीय भांडवल बाजारातील राष्ट्रीय रोखे बाजाराची कार्यपद्धती आणि महत्व स्पष्ट करा. [20]

किंवा

विदेशी विनिमय बाजाराचा अर्थ सांगा. विदेशी विनिमय बाजारातील सहभागी संस्था स्पष्ट करा.

प्रश्न 3) अ) भारतीय नाणेबाजाराची रचना आणि वैशिष्ट्ये स्पष्ट करा. [10]

ब) भाडेपट्टा वित्तपुरवठा कंपन्यांची कार्ये सांगा. [10]

किंवा

अ) भारतीय लघुउद्योग विकास बँकेची प्रगती सांगा.

ब) भारतीय प्रतिभूती आणि विनिमय मंडळाची कार्ये सांगा.

प्रश्न 4) भारतीय युनिट ट्रस्ट चे संघटन, कार्यपद्धती आणि कार्ये स्पष्ट करा. [20]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन)

[20]

- अ) अडत व्यवहार कंपनी
- ब) मुद्रा बँक
- क) बिगर आयुर्विमा कंपनी
- ड) विमा नियामक आणि विकास प्राधिकरण



Total No. of Questions : 5]

SEAT No. :

P304

[Total No. of Pages : 4

[5258]Ext.-308

T.Y. B.Com.

(For External)

BUSINESS LAWS AND PRACTICES (Special Paper - II)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define the factory. Explain the provisions regarding welfare of workers as per The Factories Act, 1948. **[20]**

Q2) Define wages as per the payment of wages Act. State the rules for payment of wages, Responsibility of payment of wages and wages period as per The Wages Act, 1936. **[20]**

OR

Explain the features of provident fund schemes as per The provident funds and Miscellaneous Provisions Act, 1952. **[20]**

- Q3)** a) Explain the concepts of Maximum Bonus and Minimum Bonus as per The Bonus Act, 1965. **[10]**
- b) What is meaning of oppression and Mismanagement. State rights of company Law Board and Central Government in respect of oppression and Mismanagement. **[10]**

OR

- a) What is mean by General fund of Trade union? State the objectives for which the General fund can be used. **[10]**
- b) What is meaning of Inspection and Investigation? State difference between Inspection and Investigation. **[10]**

P.T.O

Q4) Explain the Machinery of Company Law Administration for enforcement of Company Law. **[20]**

Q5) Write short notes (any two) : **[20]**

- a) Procedure of Compromise & Arrangement
- b) Rule of Majority and its exceptions
- c) Business Ethics and Code of Conduct for Professionals
- d) Certifying Sergeant (The Factories Act, 1948)



Total No. of Questions : 5]

P304

[5258]Ext.-308

T.Y. B.Com.

(For External)

BUSINESS LAWS AND PRACTICES (Special Paper - II)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) सर्व प्रश्न आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) कारखान्याची व्याख्या द्या. कारखाना कायदा, 1948 अन्वये कारखान्यातील कामगारांच्या कल्याणाबाबतच्या तरतुदी स्पष्ट करा. [20]

प्रश्न 2) वेतनांची व्याख्या सांगा. वेतन देण्याबद्दलचा कायदा, 1936 नुसार वेतन देण्याचे नियम, वेतन देण्याची जबाबदारी आणि वेतन देण्याची मुदत सांगा. [20]

किंवा

भविष्य निर्वाह निधी व विविध तरतुदींचा कायदा, 1952 अन्वये भविष्य निर्वाह निधी योजनांची वैशिष्ट्ये स्पष्ट करा. [20]

प्रश्न 3) अ) बोनस कायदा 1965 अन्वये किमान बोनस व कमाल बोनस या संकल्पना स्पष्ट करा. [10]

ब) जुलूम आणि गैर कारभार म्हणजे काय? या संदर्भात कंपनी कायदेमंडळ व केंद्र सरकारचे अधिकार सांगा. [10]

किंवा

अ) कामगार संघटनांचा सामान्य निधी म्हणजे काय? कोणत्या उद्देशांसाठी सामान्य निधी खर्च करता येतो ते सांगा. [10]

ब) अनुसंधान व निरीक्षण म्हणजे काय? निरीक्षण व अनुसंधानातील फरक सांगा. [10]

प्रश्न 4) कंपनी कायद्याच्या अमलबजावणीसाठी असलेली प्रशासकीय यंत्रणा स्पष्ट करा. [20]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन) [20]

- अ) तडजोड आणि व्यवस्था योजनेची कार्यपद्धती
- ब) बहुमताचे वर्चस्व नियम व त्याचे अपवाद
- क) व्यावसायिक नितीमत्ता व व्यावसायांसाठी आचार संहिता.



Total No. of Questions : 9]

SEAT No. :

P305

[Total No. of Pages : 3

[5258]Ext.-309

T.Y. B.Com.

(For External)

CO-OPERATION AND RURAL DEVELOPMENT (Paper - II)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Solve any five questions from Q. No. 2 to Q. No. 9.*
- 3) *Figures to the right indicate full marks.*

Q1) What do you know about Co-operative Registrar? Enumerate the powers and responsibilities of Co-operative Registrar. **[20]**

Q2) What is Co-operative management? Describe the scope and objectives of Co-operative management. **[16]**

Q3) What is mean by Human Resource Management? comment on Co-operative philosophy. **[16]**

Q4) What is Decision making? Explain the measures to overcome the defects in Co-operative management. **[16]**

Q5) Explain the various Functions of Co-operative Registrar. **[16]**

Q6) What is mean by Financial management of Co-operative? Explain the nature and significance of financial management in Co-operative. **[16]**

Q7) What is Co-operative Auditor? Explain the powers and duties of Auditor **[16]**

P.T.O

Q8) What is Co-operative Audit? Explain the objectives and significance of Co-operative Audit. **[16]**

Q9) What is financial control? Explain the need and proper utilisation of Co-operative Funds **[16]**



Total No. of Questions : 9]

P305

[5258]Ext.-309

T.Y. B.Com.

(For External)

CO-OPERATION AND RURAL DEVELOPMENT (Paper - II)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना : 1) प्रश्न क्र. 1 सोडविणे आवश्यक आहे.
2) प्रश्न क्र. 2 ते 9 पैकी कोणतेही पाच प्रश्न सोडवा.
3) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) सहकारी निबंधक म्हणजे काय? सहकारी निबंधकाची अधिकार आणि जबाबदाऱ्या स्पष्ट करा. [20]
- प्रश्न 2) सहकारी व्यवस्थापन म्हणजे काय? सहकारी व्यवस्थापनाची व्याप्ती आणि उद्दीष्टे स्पष्ट करा. [16]
- प्रश्न 3) मानवी संसाधन व्यवस्थापन म्हणजे काय? सहकारी तत्त्वज्ञान यावर चर्चा करा. [16]
- प्रश्न 4) निर्णय क्षमता म्हणजे काय? सहकारी व्यवस्थापनातील दोष दूर करण्यासाठी उपाय स्पष्ट करा. [16]
- प्रश्न 5) सहकारी निबंधकाची विविध कार्ये सविस्तर स्पष्ट करा. [16]
- प्रश्न 6) सहकारी वित्तीय व्यवस्थापन म्हणजे काय? सहकारी वित्तीय व्यवस्थापनाचे स्वरूप आणि व्याप्ती स्पष्ट करा. [16]
- प्रश्न 7) सहकारी अंकेक्षक म्हणजे काय? सहकारी अंकेक्षकाचे अधिकार आणि कर्तव्ये स्पष्ट करा. [16]
- प्रश्न 8) सहकारी अंकेक्षण म्हणजे काय? सहकारी अंकेक्षणाची उद्दीष्टे आणि महत्त्व स्पष्ट करा. [16]
- प्रश्न 9) वित्तीय नियंत्रण म्हणजे काय? वित्तीय नियंत्रणाची गरज आणि त्याचा योग्य वापर सविस्तर लिहा. [16]



Total No. of Questions : 5]

SEAT No. :

P306

[Total No. of Pages : 4

[5258]Ext.-310
T.Y. B.Com
(For External)
COST AND WORKS ACCOUNTING (Paper - II)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *use of calculator is allowed.*

Q1) a) State whether the following statements are True or false. **[5]**

- i) All overheads are the cost, but all costs are not the overheads.
- ii) Office overheads are controllable at lower level of management.
- iii) In Job costing system, a separate job cost sheet is prepared for each year.
- iv) The amount of work certified is credited to contract A/c.
- v) Service costing is a form of operations costing.

b) Fill in the blanks **[5]**

- i) Overheads are all expenses other than _____ expenses.
- ii) Warehouse expenses is an example of _____ overheads.
- iii) _____ costing method is more suitable for fabrication works.
- iv) In process costing each process is treated as a separate _____.
- v) In contract costing sub contract cost is _____ to contract A/c.

Q2) What is Activity Based costing? Explain the stages and Advantages of Activity Based costing System. **[20]**

OR

What is Job costing? Explain the features, advantages and Limitations of Job costing.

P.T.O

Q3) Write short notes on (any four)

[20]

- Functional classification of an overheads.
- Joint product and By - product.
- Under and over - absorption of overheads.
- Abnormal loss and abnormal gain.
- Features of service costing.
- Types of cost driver.

Q4) a) Gouri co. Ltd., Mumbai has three production departments X, Y, & Z and two service departments A and B. The expenses incurred by them during the month of march 2016 were as follows. **[15]**

<u>Particulars</u>	<u>₹</u>
Rent and Taxes	5,000
Canteen Expenses	1,300
Motive Power	4,000
Depreciation on machines	5,000
Electric lighting	2,000
Indirect material	1,500

Additional information provided for the month of March 2016.

Particulars	Production Departments			Service Depts.	
	X	Y	Z	A	B
Machine value (₹)	15,000	30,000	22,500	-	7,500
Direct material (₹)	5,000	6,000	4,000	-	-
Direct wages (₹)	4,000	5,000	3,000	-	-
Electricity [KWH]	5	10	10	6	9
Area occupied (sq.ft)	1,100	1,300	1,200	500	900
Light points (Numbers)	8	12	10	4	6
Employees Numbers	50	10	40	10	20

Expenses of service departments are to be apportioned as per Repeated Distribution Method as follows.

Particulars	X	Y	Z	A	B
Dept. A	20%	40%	30%	-	10%
Dept. B	30%	20%	30%	20%	-

Prepare statement showing primary Distribution of overhead expenses on most equitable basis. Also prepare a statement showing secondary distribution of service depts costs to production dept.

- b) From the following figures calculate the amount of notional profits to be credited to profit & loss Account. [5]

- Contract price	-	₹. 8,00,000
- Work certified	-	₹. 4,00,000
- Cash received	-	₹. 3,60,000
- Notional profit	-	₹. 75,000

- Q5) a)** Ganesh Construction Pvt. Ltd., Pune undertook a contract for construction of school buildings. The following is the information relating to the contract during the year 2015-16. [15]

Material sent to site	1,00,000
Material purchased and issued -	70,698
Material returned to stores -	1,098
Material at site on 31-3-2016 -	3,766
Labour engaged on site -	1,40,000
Wages due but not paid -	8,750
Engineer's fees -	6,334
Direct expenese -	580
General overheads -	8,252
Overheads outstanding -	9,250
Plant installed at site at cost -	41,500
Errection charges on site for plant -	1,250
Scrap value of plant after its life five year -	2,750
Work certified -	3,90,000
Cost of work not certified -	9,000
Cash received from contractee -	3,60,000

Prepare contract Account and contractee A/C for the year ended 31st March 2016

- b) The finished product of a factory has to pass through three process 1,2 and 3. During August 2016 data relating to this product was as shown below: [15]

Particulars	Process 1	Process 2	Process 3
Basic Raw material (10,000 Units)	₹.6,000	-	-
Direct materials ₹	8,500	9,500	5,500
Direct wages ₹	4,000	6,000	12,000
Direct expenses ₹	1,200	930	1,340
Production overheads ₹	3,000	4,500	9,000
Output (Units)	9,200	8,700	7,900
Normal Loss	10%	5%	10%
Scrap value of Normal loss per unit	0.20	0.50	1.00

You are required to prepare :

- i) Process - 1 A/c
- ii) Process - 2 A/c
- iii) Process - 3 A/c
- iv) Abnormal loss & Abnormal gain A/c.

OR

From the following information relating to abhi Transport Co., Pune calculate the cost per running km.

Wages to drivers per month.	-	₹. 5,000
Cost of Diesel per litre	-	₹. 35
Cost of mobile oil per litre	-	₹.10
Annual cleaning and servicing	-	₹. 2,460
Insurance charges per year	-	₹. 4,000
Yearly road tax	-	₹. 6,400
Repairs and maintenance for the year-	-	₹. 1,200
Cost of tyre and tube per year	-	₹. 1,800
Diesel Km. per litre	-	km.4
Mobile oil km. per litre	-	km.50
Cost of vehicle	-	₹. 1,30,000
Estimate Life	-	5 years
Residual value of vehicle	-	₹. 30,000
Interest on cost of vehicle p.a	-	7%
Estimated annual run	-	km. 36,000



Total No. of Questions : 5]

SEAT No. :

P307

[Total No. of Pages : 4

[5258]Ext. - 311

T. Y. B.Com

(For External)

BUSINESS STATISTICS (Special Paper - II)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks :100

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.
- 3) Use of statistical tables and calculator is allowed.

Q1) Attempt any five of the following : [10]

- a) Given $P(A) = 0.7$, $P(B) = 0.5$, $P(A \cup B) = 0.8$, find $P(A \cap B)$.
- b) Given $P(B) = 0.8$, $P(A \cap B) = 0.5$, find $P(A/B)$.
- c) Let $X \rightarrow B(n, p)$, If $E(X) = 4$ and $\text{Var}(X) = 2.4$. Find n and p
- d) Define independence of two events.
- e) On tossing of a coin 15 times, the following sequence of heads (H) and tails (T) was obtained
T T H H H T H T H H H T T H H
Test whether the coin is unbiased by the Runs test (Use 5% level of significance)?
- f) Find n if $n_{c_5} = 5n_{p_3}$.

Q2) Attempt any four of the following: [20]

- a) Given that $P(E_1) = 4/9$, $P(E_2) = 2/9$, $P(E_3) = 1/3$ and $P(B/E_1) = 3/10$, $P(B/E_2) = 1/2$, $P(B/E_3) = 4/5$, using Bayes theorem find $P(E_1/B)$.
- b) A Random variable X has following probability distribution:

X	0	1	2	3	4
P(X = x)	K	2K	3K	4K	5K

- Find
- i) K
 - ii) $P(X < 2)$
 - iii) Mean and standard deviation of X .

P.T.O

- c) In a shooting experiment, the probability of man hitting a target is $1/5$. If he hits the target 5 times, what is the probability of hitting the target,
 i) At most two times? ii) At least two times?
- d) Two sample of votes for two candidates A and B for a public office are taken and recorded as follows:

Area	Voted for	
	A	B
Rural	620	380
Urban	550	450

Test whether the nature of the area is related to voting preference in this election use 5% L.O.S.

$$[\text{Given } \chi_1^2 = 3.84, \chi_2^2 = 5.99, \chi_3^2 = 7.81]$$

- e) A producer claims that each 2 pounds pack contain 20 almonds on an average . In 16 such samples an average was found to be 17 with standard deviation 2.5 almonds. Can we accept his claim at 5% level of significance? [Given $t_{15} = 2.231$]

Q3) Attempt any four of the following: [20]

- a) A discrete random variable X has following probability mass function (p.m.f)

$$p(X = x) = \frac{x}{15}, \quad x = 1, 2, 3, 4, 5.$$

$$= 0, \quad \text{otherwise}$$

Obtain mean and standard deviation of

- b) A sample of 900 members has a mean 3.4cms and s.d 2.61cms. Is the sample from a large population of mean 3.25cms and s.d 2.61cms? [Given $Z_{\text{table}} = 1.96$]
- c) Explain the following terms:
 i) Parameter
 ii) Statistic
 iii) Level of significance
- d) A reading test is given to an elementary school class that consists of 20 children from division A and B. The results are as follows:

$$\text{Div A: } \bar{X}_A = 74, s_1 = 12$$

$$\text{Div B: } \bar{X}_B = 70, s_2 = 16$$

Is the difference between the means of the two groups significant? Use 5% level of significance. [Given $t_{table} = 2.201$]

e) Suppose we have a data set of twenty - five observations :

9.4 13.4 15.6 16.2 16.4 16.8 18.1 18.7 18.9 19.1 19.3 20.1 20.4 21.6
21.9 23.4 23.5 24.8 24.9 26.8 24.6 25.2 22.8 20.3

Use sign test to test the hypothesis at 5% level of significance that the value of a median 22.

Q4) Attempt any two of the following : **[20]**

a) Consider family with three children.

i) Write sample space of distribution of boys [B] and girls [G].

ii) A discrete random variable X denotes number of girls. Write down its probability and cumulative probability distribution.

iii) Find mean and standard deviation of X. **[2 + 4 + 4]**

b) A hospital switchboard receives an average of 4 emergency calls in a 10 minute interval. What is the probability that.

i) There are exactly 3 emergency calls in a 10 minute interval.

ii) There are at most 3 calls in a 10 minute interval.

iii) there are at least 3 calls in a 10 minute interval.

[Given $e^{-4} = 0.01832$] **[3 + 3 + 4]**

c) In a certain experiment to compare two types of animal foods A and B, the following results of increase in weights were observed in animals :

Animal Number		1	2	3	4	5	6	7	8
Increase in Weight in lb	Food A	49	53	51	52	47	50	52	53
	Food B	52	55	52	53	50	54	54	53

Assuming that the two samples of animals are independent, can we conclude that there is no significant difference between food A and food B? (Take $\alpha = 0.05$, $t_{7,0.05} = 1.90$, $t_{9,0.05} = 2.262$).

- d) i) Describe the test procedure of equality of two population proportion.
 ii) In a sample of 200 students of a certain college 60 are found to use ball pens. In another college, from a sample of 200 students 140 were found to use ball pens. Test whether the two colleges are significantly different with respect to the habit of using ball pens. (Use 5% level of significance.)

Q5) Attempt any two the following : [30]

- a) i) If $X \rightarrow N(12, 4^2)$, find
 i) $P(X \geq 20)$ ii) $P(X \leq 20)$ iii) $P(0 \leq X \leq 12)$
 ii) If $X \rightarrow N(30, 5^2)$, find
 i) $P(26 \leq X \leq 40)$ ii) $E(Y)$ and $\text{Var}(Y)$, where $Y = 2X - 3$.
- b) Two manufacturer A and B supply piston rods off specified diameters to a company. The Company is interested in comparing variability of the diameters of the product of these two manufactures. The measurements (in cm) of the diameters of the rods drawn randomly from the rods supplied by A and B are as follows. [Use 2% level of significance]
 Diameters of rods supplied by A: 42.1, 41.3, 42.4, 43.2, 41.8, 41.0, 41.8, 42.8, 42.3, 42.7.
 Diameters of rods supplied by B : 42.7, 43.8, 42.5, 43.1, 44.0, 43.6, 43.3, 43.5, 41.7, 44.1.
 Test whether variances in the diameters of rods supplied by manufactures A and B are equal.
- c) The joint probability distribution of (x, y) is given below :

X \ Y	1	3	9
1	K	K	K
2	K	2K	K
3	K	K	K

Obtain :

- i) The value of K.
 ii) Marginal Probability distribution of X and Y.
 iii) $P(X + Y \leq 9)$
 iv) Conditional probability distribution of Y given $X = 2$
 v) Conditional Probability distribution of X given $Y = 3$



Total No. of Questions : 5]

SEAT No. :

P308

[Total No. of Pages : 4

[5258] Ext. - 312
T.Y. B.Com. (For External)
BUSINESS ENTREPRENEURSHIP (Paper-II)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates :-

- 1) All questions are compulsory.*
- 2) All questions carry equal marks.*

Q1) Explain Guding principles of searching Business opportunities. **[20]**

Q2) Explain in detail the steps taken by government to solve the problems of small scale industries. **[20]**

OR

Explain factors of "Effects of Environmental Scanning". Explain limits of Environmental scanning.

Q3) a) Explain limitations of partnership firm. **[10]**

b) Explain functions and workings of Small Industries Development Bank of India.[SIDBI] **[10]**

OR

a) Explain different forms of Business organisations.

b) What is financial crises? Explain reasons of financial crises.

P.T.O.

Q4) Discuss in detail creativity and innovation.

[20]

Q5) Write short notes(Any two).

[20]

- a) District industries center.
- b) Distinguish between Micro and Small industries.
- c) Avoid failure and solving problems
- d) Dr. Vitthalrao Vikhe Patil



Total No. of Questions : 5]

P308

[5258] Ext. - 312

T.Y. B.Com. (For External)

BUSINESS ENTREPRENEURSHIP (Paper-II)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

सूचना :- 1) सर्व प्रश्न अनिवार्य आहेत.

2) सर्व प्रश्नांना समान गुण आहेत.

3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्र.1) व्यावसायिक संधी शोधण्याच्या दृष्टीने मार्गदर्शक ठरणारी तत्वे सांगून स्पष्ट करा. [20]

प्र.2) लघु उद्योगाच्या समस्या सोडविण्यासाठी शासनाने योगलेले उपाय स्पष्ट करा. [20]

किंवा

पर्यावरणविषयक तपासणीवर परिणाम करणारे घटक स्पष्ट करा. पर्यावरण विश्लेषणाच्या मर्यादा सांगा.

प्र.3) अ) भागीदारी संस्थांच्या मर्यादा विशद करा. [10]

ब) भारतीय लघुउद्योग विकास बँकेचे कार्य व कामगिरी विशद करा. [10]

किंवा

अ) व्यवसाय संघटनांचे विविध प्रकार स्पष्ट करा.

ब) व्यवसाय वित्तीय उद्दिष्ट म्हणजे काय? त्याची कारणे स्पष्ट करा.

प्र.4) सर्जनशीलता आणि नाविन्यपूर्णता याबाबत चर्चा करा.

[20]

प्र.5) टिपा लिहा. (कोणत्याही दोन)

[20]

- अ) जिल्हा उद्योग केंद्र
- ब) कुटीर व लघु उद्योगातील फरक.
- क) अपयश टाळणे आणि समस्या सोडविणे
- ड) डॉ. विठ्ठलराव विखेपाटील



Total No. of Questions : 6]

SEAT No. :

P309

[Total No. of Pages : 4

[5258] Ext. - 313
T.Y. B.Com. (For External)
MARKETING MANAGEMENT
(2013 Pattern) (Paper - II)

Time :3 Hours]

[Max. Marks : 100

Instructions to the candidates :-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks .*

Q1) What are the various types of 'Marketing Organisations'? **[16]**

Q2) Define the term 'Marketing Strategy'. Explain the competitive strategy in global environment. **[16]**

OR

What is a 'Sales Budget'? Explain the advantages and limitations of Sales Budget.

Q3) a) Explain the different types of Sales forecasting techniques. **[8]**

b) Explain the different types of 'Agricultural Product'. **[8]**

OR

a) What are the various defects of 'Agricultural Marketing'?

b) Explain the changing role of Marketing Organisations.

Q4) What do you mean by 'International Marketing'? Explain the difference between International Marketing and Domestic Marketing. **[16]**

P.T.O.

Q5) What is 'Globalisation'? Explain the impact of Globalisation on Marketing. **[16]**

OR

Explain the different modes of entry in International Market.

Q6) Write a short notes (any two) : **[20]**

- a) Recent trends in 'Social Marketing'.
- b) Marketing in 21st century.
- c) Indian Patent Act-2005
- d) Marketing Planning



Total No. of Questions : 6]

P309

[5258] Ext. - 313
T.Y. B.Com. (For External)
MARKETING MANAGEMENT
(2013 Pattern) (Paper - II)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्र.1) विपणन संघटनांचे विविध प्रकार कोणते?

[16]

प्र.2) 'विपणन व्यूहरचना' या संज्ञेची व्याख्या द्या. जागतिक पर्यावरणातील स्पर्धात्मक व्यूहरचना स्पष्ट करा. [16]

किंवा

विक्री अंदाजपत्रक म्हणजे काय? विक्री अंदाजपत्रकाचे फायदे व तोटे स्पष्ट करा.

प्र.3) अ) विक्री पुर्वानुमानची विविध तंत्रे स्पष्ट करा.

[8]

ब) कृषी उत्पादनांचे विविध प्रकार स्पष्ट करा.

[8]

किंवा

अ) कृषी विपणनातील विविध कमतरता कोणत्या?

ब) विपणन संघटनांची बदलती भूमिका स्पष्ट करा.

प्र.4) आंतरराष्ट्रीय विपणनाचा आपणास काय बोध होतो? आंतरराष्ट्रीय विपणन आणि स्थानिक विपणन या दोहोतील फरक स्पष्ट करा. [16]

प्र.5) जागतिकीकरण म्हणजे काय? जागतिकीकरणाचा विपणनावर होणारा परिणाम स्पष्ट करा. [16]

किंवा

आंतरराष्ट्रीय बाजारपेठेतील प्रवेशाचे विविध मार्ग स्पष्ट करा.

प्र.6) टिपा लिहा. (कोणत्याही दोन) [20]

- अ) सामाजिक विपणनातील बदलते प्रवाह.
- ब) 21 व्या शतकातील विपणन
- क) भारतीय पेटंट अधिनियम - 2005
- ड) विपणन नियोजन



Total No. of Questions : 8]

SEAT No. :

P310

[Total No. of Pages : 4

[5258] Ext. - 314
T.Y. B.Com. (For Exteranl)
AGRICULTURAL AND INDUSTRIAL ECONOMICS
(Special Paper - II)
(2013 Pattern)

Time :3 Hours]

[Max. Marks : 100

Instructions to the candidates :-

- 1) *Question No. 1 is Compulsory.*
- 2) *Attempt any 5 from question No. 2 to 8.*
- 3) *Figures to the right indicate full marks.*

Q1) Describe the agricultural progress in India since 1991. **[20]**

Q2) What are the problems of agricultural processing industries in India? Suggest the measures to eliminate these problems. **[16]**

Q3) Explain in detail, the causes of farmers suicide in India. **[16]**

Q4) State the types of agricultural labour. Explain the causes of increase in agriculture Labour in India. **[16]**

Q5) Explain the broad features of industrial growth in India since 1991. **[16]**

Q6) Answer in brief. **[16]**

- a) State the arguments against privatisation.
- b) Explain the causes of industrial disputes.

P.T.O.

Q7) Discuss the progress and problems of sugar industry in India. **[16]**

Q8) Write short notes on **[16]**

- a) IFCI and industrial finance
- b) Social security and welfare measures.



Total No. of Questions : 8]

P310

[5258] Ext. - 314
T.Y. B.Com. (For Exteranl)
कृषी आणि औद्योगिक अर्थशास्त्र
(Special Paper - II)
(2013 Pattern)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) प्रथम प्रश्न सोडविणे अनिवार्य आहे.
2) प्रश्न क्रमांक 2 ते 8 पैकी कोणतेही पाच प्रश्न सोडवा.
3) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शावितात.

-
- प्र.1) 1991 पासूनची भारतातील शेतीची प्रगती वर्णन करा. [20]
- प्र.2) भारतातील शेती प्रक्रिया उद्योगांच्या समस्या कोणत्या? त्या समस्या दूर करण्यासाठी उपाययोजना सूचवा. [16]
- प्र.3) भारतातील शेतकऱ्यांच्या आत्महत्येची कारणे सविस्तर स्पष्ट करा. [16]
- प्र.4) शेतमजुरांचे प्रकार सांगा. भारतात शेतमजूर संख्या वाढण्याची कारणे स्पष्ट करा. [16]
- प्र.5) 1991 पासून भारतातील औद्योगिक वृद्धीची ठळक वैशिष्ट्ये स्पष्ट करा. [16]
- प्र.6) थोडक्यात उत्तरे लिहा. [16]
- अ) खाजगी करणा विरुद्ध युक्तीवाद सांगा.
- ब) औद्योगिक संघर्षाची कारणे स्पष्ट करा.

प्र.7) भारतातील साखर उद्योगाची प्रगती आणि समस्यांची चर्चा करा.

[16]

प्र.8) थोडक्यात टिपा लिहा.

[16]

अ) भारतीय औद्योगिक वित्तपुरवठा महामंडळ (IFCI) आणि औद्योगिक वित्तपुरवठा.

ब) सामाजिक सुरक्षितता आणि कल्याणकारी उपाय.



Total No. of Questions : 5]

SEAT No. :

P311

[Total No. of Pages : 4

[5258] Ext. - 315

T.Y. B.Com. (For External)

**DEFENCE BUDGETING, FINANCE AND MANAGEMENT
(Defence Production and Management in India) (Paper - II)**

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates :-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks .*

Q1) Answer in 20 words each (any ten)

[20]

- i) What do you mean by public good of defence?
- ii) Define war economics.
- iii) What do you mean by supply chain of war?
- iv) State the meaning of strategic planning for war.
- v) Write any two features of India's industrial policy resolution.
- vi) State the meaning of budgetary perspectives.
- vii) Define Threat perception.
- viii) Define Strategic Control.
- ix) Define Non-strategic Threats.
- x) Define Political Ideology.
- xi) Define Economic Warfare.
- xii) What do you mean by team building for military power?
- xiii) Write any two limitations of financial management.

P.T.O.

Q2) Answer in 300 words each (any one) **[20]**

- i) Explain relationship between ideology and armament production.
- ii) Explain features of India's economic system.

Q3) Answer in 300 words each (any one) **[20]**

- i) Describe relationship between defence and development.
- ii) Describe structure and functions of Ministry of Defence.

Q4) Answer in 150 words each (any two) **[20]**

- i) Analyses India's defence spending from 1990 to present day.
- ii) Discuss industrial policy resolution of India Since 1991.
- iii) Describe structure of higher defence organization in India.

Q5) Answer in 150 words (any two) **[20]**

- i) Evaluate role of private sector in India's defence production.
- ii) Discuss salient features of decision making process in Indian armed forces.
- iii) Discuss the cuses of increasing of defence expenditure.



Total No. of Questions : 5]

P311

[5258] Ext. - 315

T.Y. B.Com (For External)

DEFENCE BUDGETING, FINANCE AND MANAGEMENT
(Defence Production and Management in India) (Paper - II)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक गुण दर्शवितात.

प्र.1) खालील प्रश्नांची उत्तरे 20 शब्दांत द्या.(कोणतेही दहा)

[20]

- i) पब्लिक गुड ऑफ डिफेन्स म्हणजे काय?
- ii) युध्दकालीनअर्थव्यवस्थेची व्याख्या द्या.
- iii) युध्दकालीन पुरवठा साखळी म्हणजे काय?
- iv) युध्दाचे सामरिक नियोजन अर्थ नमुद करा.
- v) भारताच्या औद्योगिक धोरणा बाबत ठरावाचे कोणतेही दोन घटक लिहा.
- vi) अर्थसंकल्पीय दृष्टीकोनाचा अर्थ सांगा.
- vii) धोक्याविषयीची संकल्पना व्याख्या द्या.
- viii) असामरिक धोके व्याख्या द्या.
- ix) डिफिसिट फायनान्स व्याख्या द्या.
- x) राजकिय विचारधारा व्याख्या द्या.

- xi) आर्थिक युध्दपध्दती व्याख्या द्या.
- xii) लष्करी सामर्थ्यासाठी टिम बिल्डींग म्हणजे काय?
- xiii) वित्तीय व्यवस्थापनाचे कोणत्याही दोन मर्यादा लिहा.

प्र.2) 300 शब्दात उत्तरे लिहा (कोणताही एक) [20]

- i) शस्त्रास्त्रे उत्पादन आणि विचारधारा यांचा संबंध स्पष्ट करा.
- ii) भारतीय अर्थव्यवस्थेची वैशिष्ट्ये स्पष्ट करा.

प्र.3) 300 शब्दांत उत्तरे लिहा (कोणताही एक) [20]

- i) संरक्षण आणि विकास यांचा संबंध विशद करा.
- ii) संरक्षण मंत्रालयाची रचना आणि कार्ये विशद करा.

प्र.4) 150 शब्दांत उत्तरे लिहा (कोणतेही दोन) [20]

- i) भारताच्या 1990 पासून तर आजपर्यंतच्या संरक्षण खर्चाचे विश्लेषण करा.
- ii) 1991 नंतरच्या औद्योगिक धोरणा बाबतच्या ठरावावर चर्चा करा.
- iii) भारताच्या उच्चस्तरीय संरक्षण संघटनची रचना विशद करा.

प्र.5) 150 शब्दांत उत्तरे लिहा (कोणतेही दोन) [20]

- i) संरक्षण उत्पादनातील खाजगी क्षेत्राच्या भूमिकेचे मुल्यमापन करा.
- ii) भारतीय सेनादलांच्या निर्णय प्रक्रियेतील ठळक गुणधर्माची चर्चा करा.
- iii) संरक्षणावरील वाढत्या खर्चाची कारणे याविषयी चर्चा करा.



Total No. of Questions : 9]

SEAT No. :

P312

[Total No. of Pages : 4

[5258] Ext. - 316
T.Y. B.Com (For External)
INSURANCE, TRANSPORT AND TOURISM - (305 K)
(Paper - II)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to candidates :-

- 1) Question No. 1 is Compulsory.*
- 2) Solve any five questions from Q. No. 2 to Q. No. 9*
- 3) Figures to the right indicate full marks .*

Q1) Define life Insurance ? Explain in detail the claims settlement procedure of life Insurance. **[20]**

Q2) Distinguish between Nominations and Assignments **[16]**

Q3) State and explain the objectives and main provisions of life Insurance corporation Act. 1956. **[16]**

Q4) Take a review of malhotra committee report. **[16]**

Q5) Explain the comparative study of private Insurance companies versus government controlled Insurance companies. **[16]**

Q6) Define general insurance state and explain the required documents and forms for general insurance. **[16]**

P.T.O.

Q7) What do you know about Installment revival scheme? State the methods of payment of general Insurance. **[16]**

Q8) State and explain in brief various laws related to general Insurance business.**[16]**

Q9) What mean by Insurance Agent? Enumerate the role of Insurance Agent in Insurance Business. **[16]**



Total No. of Questions : 9]

P312

[5258] Ext. - 316

T.Y. B.Com (For External)

INSURANCE, TRANSPORT AND TOURISM - (305 K)

(Paper - II)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) प्रश्न क्र. 1 सोडविणे अनिवार्य आहे.
2) प्रश्न क्र. 2 ते प्रश्न क्र. 9 यापैकी कोणतेही पाच प्रश्न सोडवा.
3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) आर्युविम्याची व्याख्या सांगा? आर्यु विम्याची नुकसान भरपाई मिळविण्याची कार्य पध्दती सविस्तर स्पष्ट करा. [20]

प्र.2) वारसनोदं (Nominations) आणि मुखत्यारपत्र (Assignment) या दोघामधील फरक स्पष्ट करा. [16]

प्र.3) 1956 च्या आर्युविमा महामंडळ कायद्याची उद्दीष्ट्ये आणि प्रमूख तरतूदी सागून, स्पष्ट करा. [16]

प्र.4) 'मल्होत्रा समितीचा अहवाल' याचा आढावा घ्या. [16]

प्र.5) खाजगी विमा कंपन्या आणि सरकारी नियंत्रित विमा कंपन्या यांचा तुलनात्मक अभ्यास स्पष्ट करा. [16]

प्र.6) सर्व साधारण विम्याची व्याख्या सांगा? आर्युविम्याचे विविध दस्तऐवजे (कागदपत्रे) आणि फॉर्मस सागून स्पष्ट करा. [16]

प्र.7) 'हस्तपूर्ण लाभ योजना' (Installment revival scheme) या बदल आपण काय जाणता? सर्व साधारण विम्याची पैसे देण्या संदर्भातील पध्दती सांगा. [16]

प्र.8) सर्व साधारण विमा व्यवसायाशी संबधित असलेले विविध कायदे थोडक्यात सागून, स्पष्ट करा. [16]

प्र.9) विमा - एजंट (प्रतिनिधी) म्हणजे काय? विमा व्यवसायात विमा एजंटची असलेली भूमिका विशद करा. [16]



Total No. of Questions : 5]

SEAT No. :

P313

[Total No. of Pages : 3

[5258] Ext - 317

T.Y. B.Com (For External)

COMPUTER PROGRAMMING & APPLICATION (Paper - II)

Computer Network and cyber security

(2013 Pattern)

Time : 3 Hours]

[Max. Marks :100

Instructions to the candidates:

- 1) All questions are compulsory .*
- 2) Figures to the right indicate full marks.*
- 3) Neat diagrams must be drawn wherever necessary.*

Q1) Attempt any ten of the following :

[20]

- a) Define the term cyber crime.
- b) What do you mean by protocol.
- c) List any two benefits of the wireless networks.
- d) What is a port address?
- e) What is an attack?
- f) Define the term computer network.
- g) What do you mean by programming bugs.
- h) What is the use of an IP address?
- i) List the types of networks.
- j) Define the term Security.
- k) Define the term Bluetooth.
- l) What is steganography?

P.T.O

Q2) Attempt any four of the following . **[20]**

- a) Describe the physical structure of twisted pair cable. Explain it in detail.
- b) Explain in detail the components of Network Interface card (NIC).
- c) Differentiate between server based LANS and peer to peer LANS
- d) Explain in detail the MAC sublayer of fast Ethernet.
- e) Explain in detail the tools and techniques of cryptography.

Q3) Attempt any four of the following. **[20]**

- a) Explain in detail the goals for security.
- b) Explain in detail the security issues in wireless networks.
- c) Explain in detail the Insecure Network connections.
- d) Explain in detail the architecture of IEEE 802.11
- e) Differentiate between the physical address and logical address.

Q4) Write short note on (any four) **[20]**

- a) E-commerce security
- b) Communication types
- c) Wireless trans mission
- d) IEEE Standards
- e) Public key Infrastrucfure

Q5) a) Attempt any two of the following . **[10]**

- i) Explain in detail the modes of communication.
- ii) Differentiate between Connection oriented services and connectionless services
- iii) Explain in detail the components of wireless networks.

b) Attempt any two of the following **[10]**

- i) Explain in detail the various methods of password cracking .
- ii) Explain in detail the architecture of the bluetooth.
- iii) Explain in detail the TCP / IP model.



Total No. of Questions : 5]

SEAT No. :

P314

[Total No. of Pages : 4

[5258] Ext.- 318

T.Y. B.Com

(For External)

BUSINESS ADMINISTRATION (Paper - III)

Finance, Production and Operations Functions

(2013 Pattern)

Time :3 Hours]

[Max. Marks : 100

Instructions to candidates :-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks .*

Q1) What is over capitalisation? Explain the causes and effects of over capitalisation. **[20]**

Q2) What is public Deposits? Explain the advantages and Disadvantages of public Deposits. **[20]**

OR

What is 'Financial Management'? Explain the objectives and functions of financial management.

Q3) a) Explain the Importance of Financial planning. **[10]**

b) Explain the characteristics and advantages of batch production. **[10]**

OR

a) Distinguish between fixed capital and working capital. **[10]**

b) Explain the advantages of product lay-out. **[10]**

Q4) What is 'Material handling'? Explain the principles of material handling. **[20]**
P.T.O.

Q5) Write short notes (any two)

[20]

- a) Importance of supply chain management
- b) Techniques of plant lay-out
- c) Factors of continuous production
- d) Types of production scheduling.



Total No. of Questions : 5]

P314

[5258] Ext. - 318

T.Y. B.Com

(For External)

व्यवसाय प्रशासन - पेपर - 3

(वित्त, उत्पादन आणि प्रक्रिया कार्ये)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.

2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्र.1) 'अधिभांडवलीकरण' म्हणजे काय? अधिभांडवलीकरणाची कारणे व परिणाम स्पष्ट करा [20]

प्र.2) 'सार्वजनिक ठेवी' म्हणजे काय? सार्वजनिक ठेवीचे फायदे व तोटे स्पष्ट करा. [20]

किंवा

'वित्तीय व्यवस्थापन' म्हणजे काय? वित्तीय व्यवस्थापनाची उद्दिष्ट्ये व कार्ये स्पष्ट करा.

प्र.3) अ) वित्तीय नियोजनाचे महत्व स्पष्ट करा. [10]

ब) बॅच प्रॉडक्शन प्रक्रियेचे वैशिष्ट्ये व फायदे स्पष्ट करा. [10]

किंवा

अ) स्थिर भांडवल व खेळते भांडवल यातील फरक स्पष्ट करा. [10]

ब) उत्पादन साखळी आराखड्याचे फायदे स्पष्ट करा. [10]

प्र.4) 'सामग्री हाताळणी म्हणजे काय'? सामग्री हाताळणीची तत्वे स्पष्ट करा.

[20]

प्र.5) थोडक्यात टिपा लिहा. (कोणत्याही दोन)

[20]

- अ) पुरवठा साखळी व्यवस्थापनाचे महत्व
- ब) यंमकुल रचनेची तंत्रे
- क) सतत उत्पादन पध्दतीचे घटक
- ड) उत्पादन वेळापत्रकाचे प्रकार



Total No. of Questions : 5]

SEAT No. :

P315

[Total No. of Pages : 4

[5258] Ext.- 319

T.Y. B.Com (For External)

(Theory)

BANKING AND FINANCE

Banking Law and Practice in India

(2013 Pattern) (Special Paper - III)

Time :3 Hours]

[Max. Marks : 100

Instructions to candidates :-

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks .

Q1) Explain any four important provisions in banking regulation act 1949. [20]

Q2) What is mortgage? Explain the types of mortgages. [20]

OR

What is collecting banker? Explain the duties and rights of collecting banker.

Q3) a) What is paying banker? Explain the statutory protection to paying banker. [10]

b) Explain the principles of secured advances. [10]

OR

a) Explain the legal measures of recovery of loans .

b) What is bankers lien? Explain the types of bankers lien.

Q4) Define Negotiable Instruments? Explain in detail types of Negotiable Instruments. [20]

P.T.O.

Q5) Write short notes on (any two)

[20]

- a) Technical aspect of project appraisal.
- b) Banker and customer relationship.
- c) Garnishee order.
- d) Payment of forged cheque.



Total No. of Questions : 5]

P315

[5258] Ext.- 319
T.Y. B.Com (For External)
(Theory)
BANKING AND FINANCE
Banking Law and Practice in India
(2013 Pattern) (Special Paper - III)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्र.1) 1949 च्या बँक नियमन कायद्यातील कोणत्याही चार महत्वाच्या तरतुदी स्पष्ट करा. [20]

प्र.2) गहाण म्हणजे काय? गहाणाचे प्रकार स्पष्ट करा. [20]

किंवा

वसुली बँक म्हणजे काय? वसुली बँकेची कर्तव्ये आणि अधिकार स्पष्ट करा.

प्र.3) अ) प्रदायी बँक म्हणजे काय? प्रदायी बँकेला असणारे कायदेशीर संरक्षण स्पष्ट करा. [10]

ब) सुरक्षित अग्रिमांची तत्वे स्पष्ट करा. [10]

किंवा

अ) कर्जवसुलीच्या कायदेशीर उपाययोजना स्पष्ट करा.

ब) बँकेचा धारणाधिकार म्हणजे काय? बँक धारणाधिकाराचे प्रकार स्पष्ट करा.

प्र.4) चलन क्षम दस्तऐवजांची व्याख्या घ्या. चलन क्षम दस्तऐवजांचे विविध प्रकार सविस्तर स्पष्ट करा. [20]

प्र.5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) [20]

- अ) प्रकल्प मुल्यमापनाची तांत्रिक बाजू
- ब) बँक आणि ग्राहक यांच्यातील संबंध
- क) कर्जमुक्तीचा आदेश
- ड) बनावट धनादेशाचे प्रदान



Total No. of Questions : 6]

SEAT No. :

P316

[Total No. of Pages : 4

[5258] Ext. - 320
T.Y. B.Com. (For External)
BUSINESS LAWS & PRACTICES
(Special Paper - III)
(2013 Pattern)

Time :3 Hours]

[Max. Marks : 100

Instructions to the candidates :-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks .*
- 3) *Calculator may be used.*

Q1) Define the term 'company secretary'. What are the qualifications required by a company secretary? Explain his duties. **[18]**

Q2) Write short notes on (any two) : **[18]**

- a) Objectives & Scope of Custom Act.
- b) Courier Service and Photography Service
- c) 'Invention' as per patents act of 1970.
- d) S.S.I. units and manufacture of branded goods
- e) 'CENVAT'

Q3) a) Explain meaning of service tax. Explain features of service tax. **[8]**

OR

- a) Explain procedure of registration under central sales tax.
- b) From the following details, Compute the CST payable by a dealer carrying on business in New-Delhi **[8]**

P.T.O.

<u>Particulars</u>	<u>Rs.</u>
i) Total inter state sales (including CST)	22,00,000
ii) Trade commission for which credit notes have to be issued separately	60,000
iii) Installation charges charged separately	35,000
iv) Excise duty	40,000
v) Freight, insurance and transport charges recovered separately in the invoice	66,000
vi) Goods returned by dealers within six Months of sale, but after the end of financial year	42,000

Buyers have issued 'C' forms for all purchases. Central sales tax rate is 2%.

Q4) Give meaning of the term 'Debentures.' Explain different types of debentures that can be issued by a company. What are the rights of debenture holders? **[18]**

OR

Explain required qualifications of 'Company Auditor.' Explain his rights and duties.

Q5) Write short notes (any two) : **[18]**

- a) Statutory books
- b) Interim dividend & unclaimed dividend
- c) Public deposits
- d) Mortgage & pledge
- e) Balance sheet of Holding company.

Q6) Define the term 'Patent'. Explain surrender and revocation of patent. **[12]**



Total No. of Questions : 6]

P316

[5258] Ext. - 320
T.Y. B.Com. (For External)
BUSINESS LAWS & PRACTICES
(Special Paper - III)
(2013 Pattern)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) सर्व प्रश्न आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) कॅलक्युलेटर वापरता येईल.
4) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

प्र.1) 'कंपनी चिटणीस' संज्ञेची व्याख्या द्या. कंपनी चिटणीस पदासाठी आवश्यक अर्हता कोणती? कंपनी चिटणीसाची कर्तव्ये सांगा. [18]

प्र.2) थोडक्यात टिपा लिहा. (कोणत्याही दोन) [18]

- अ) अबकारी कराची उद्दीष्टे व व्याप्ती
- ब) कुरीअर सेवा व फोटोग्राफी सेवा
- क) लघु उद्योग व व्यापारी नामांकीत वस्तूचे उत्पादन
- ड) पेटंट ॲक्ट प्रमाणे 'शोध'
- इ) सेनवॉट (CENVAT)

प्र.3) अ) 'सेवा कर' संज्ञेचा अर्थ सांगा. सेवा कराची वैशिष्ट्ये सांगा. [8]

किंवा

- अ) केन्द्रीय विक्री कराखाली नोंदणी करण्याची कार्यपध्दती सांगा.
- ब) खालील माहितीच्या आधारे नवी दिल्ली मधील व्यापाऱ्याचा देय असणारा केन्द्रीय विक्रीकर काढा. [8]

	<u>तपशील</u>	<u>रूपये</u>
i)	एकूण आंतर राज्यीय विक्री (विक्री करा सहित)	22,00,000
ii)	व्यापार कमिशन / दलाली (ज्याच्यासाठी क्रेडीट नोट स्वतंत्ररित्या दिलेली आहे)	60,000
iii)	स्थापना खर्च	35,000
iv)	उत्पादन कर	40,000
v)	भाडे, विमा व वाहतूक खर्च (बिजकामध्ये स्वतंत्र आकारण्यात आलेला आहे)	66,000
vi)	विक्रीपासून सहामहिन्याच्या आत परंतू आर्थिक वर्ष संपल्यानंतर विक्रेत्याने परत केलेला माल	42,000

खरेदीदाराने सर्व प्रकारच्या खरेदीसाठी 'C' फॉर्म दिलेला आहे. केंद्रीय विक्रीकर 2% आहे.

प्र.4) 'कर्ज रोखे' या संज्ञेचा अर्थ सांगा. कंपनी कोणत्या प्रकारचे कर्जरोखे देऊ शकते? ते सांगा कर्जरोखे धारकांचे अधिकार कोणते? [18]

किंवा

कंपनी हिशेब तपासनीसांची आवश्यक पात्रता सांगा त्याचे अधिकार आणि कर्तव्ये सांगा.

प्र.5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) [18]

- अ) वैधानिक पुस्तके (नियामक पुस्तके)
- ब) अंतरिम लाभांश व अवितरित लाभांश
- क) सार्वजनिक ठेवी
- ड) तारण व बोजा
- इ) प्रमुख कंपनीचा ताळेबंद (सुत्रधारक कं. ताळेबंद)

प्र.6) 'पेटंट' संज्ञेची व्याख्या द्या. पेटंटचे समर्पण व पेटंट रहता याविषयी माहिती द्या. [12]



Total No. of Questions : 5]

SEAT No. :

P317

[Total No. of Pages : 4

[5258]Ext.-321

T.Y. B.Com.

(For External)

**CO-OPERATION AND RURAL DEVELOPMENT (Paper - III)
(2013 Pattern)**

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) What is consumer co-operatives? Explain the need and importance of consumer co-operatives. **[20]**

Q2) Define pricing. Explain the objectives of pricing. State the problems related to minimum support price. **[20]**

OR

What is marketing research? Explain the scope and steps involved in marketing research.

- Q3)** a) State the importance of marketing strategy in co-operatives. **[10]**
- b) Write a brief note on objectives of NAFED. **[10]**

OR

- a) State the organisational set up of (APMC) Agricultural Produce Market Committee.
- b) Write a note on performance of NAFED.

Q4) Explain the objectives and basic features of the Agricultural Produce Marketing (Development & Regulation) Act 2003 (Model Act). **[20]**

P.T.O.

Q5) Write short notes (any two) :

[20]

- a) Marketing strategy for co-operative service marketing
- b) Problems of Agricultural Produce Market Committee
- c) Impact of Agricultural Marketing
- d) Features of Agricultural Produce Market (Regulations) Act, 1963.



Total No. of Questions : 5]

P317

[5258]Ext.-321

T.Y. B.Com.

(For External)

CO-OPERATION AND RURAL DEVELOPMENT (Paper - III)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्रश्न 1) ग्राहक सहकारी संस्था म्हणजे काय? ग्राहक सहकारी संस्थांची गरज आणि महत्व स्पष्ट करा. [20]

प्रश्न 2) किंमतीची व्याख्या द्या किंमतीची उद्दीष्ट्ये स्पष्ट करून किमान आधारभूत किंमती संदर्भातील अडथळे स्पष्ट करा. [20]

किंवा

विपणन संशोधन म्हणजे काय? विपणन संशोधनाची व्याप्ती आणि त्या संदर्भातील पायऱ्या सांगा.

प्रश्न 3) अ) सहकाराच्या विपणन व्यूहरचनेचे महत्व स्पष्ट करा. [10]

ब) 'नाफेड' वर सविस्तर टीप लिहा. [10]

किंवा

अ) कृषि उत्पन्न बाजार समितीची संघटनात्मक रचना सांगा.

ब) नाफेडची कामगिरी यावर सविस्तर टीप लिहा.

प्रश्न 4) कृषिमाल विपणन (विकास व नियंत्रण) कायदा 2003 (अधुनिक कायदा) याची उद्दीष्ट्ये आणि मुलभूत वैशिष्ट्ये स्पष्ट करा. [20]

प्रश्न 5) टीपा लिहा. (कोणत्याही दोन)

[20]

- अ) सहकारी सेवांचे विपणन यासाठीची विपणन व्यूहरचना
- ब) कृषि उत्पन्न बाजार समित्यांच्या समस्या
- क) कृषि विपणनाचे परिणाम
- ड) कृषि उत्पन्न बाजार (नियमन) कायदा 1963 ची वैशिष्ट्ये



Total No. of Questions : 5]

SEAT No. :

P318

[Total No. of Pages : 4

[5258]Ext.-322
T.Y.B. Com.
(For External)
COST AND WORKS ACCOUNTING (Special Paper - III)
Costing Technique and Cost Audit
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) a) Fill in the blanks (any five) : [5]

- i) At Break even point, margin of safety is _____.
- ii) The cost audit report rule have been framed by the _____ Government.
- iii) A _____ Variance shows that the actual performance is better than the standard performance.
- iv) Performance audit is also known as _____.
- v) Idle time Variance = Idle time X _____.
- vi) The objective of farm costing is to ascertain the correct _____ of farming activity.

b) State whether the following statements are True or False (any Five) : [5]

- i) Cost auditor is appointed for one year.
- ii) Farm cost accounting helps to monitor and control the labour and maintenance cost easily.
- iii) The technique of standard costing is applicable in case of small concern.
- iv) Variances cannot be classified into controllable and uncontrollable.
- v) Budgetary control and standard costing both are techniques of cost control.
- vi) Cost audit is the same as management audit.

P.T.O.

Q2) Explain the importance of MIS in modern business? [20]

OR

What do you mean by inter-firm comparison? Explain its advantages and limitations.

Q3) Write a short note on (any four) : [20]

- a) Budget Manual
- b) Duties of Cost auditor.
- c) Objectives of cost audit.
- d) Types of cost audit.
- e) Advantages of cost audit to the management.
- f) Features of farm costing

Q4) a) Sai Industries, Pune provides the following cost data : [15]

Particulars	Rs.
Sales	1,50,000
Marginal Cost	1,20,000
Gross Profit	60,000
Fixed Overheads	20,000
Net Profit	40,000

You are required to calculate,

- i) P/V Ratio
- ii) BEP (Sales)
- iii) Margin of Safety when Sales are ₹ 4,00,000
- iv) Net Profit when Sales are ₹ 4,00,000.
- v) Sales required to earn a profit of ₹ 80,000.

OR

- a) Samarth Industries, Mumbai provides the following cost data for 100% working capacity from which you are required to prepare flexible budget for the production of 60% and 80% capacity level :

Particulars	100% capacity (Rs.)
Material	6,00,000
Labour	2,00,000
Variable expenses (direct)	40,000
Variable Overhead	2,00,000
Fixed Overheads	80,000
Administrative Expenses(Fixed)	40,000
Selling Expenses(10% Fixed)	1,20,000
Distribution Expenses(20% Fixed)	60,000

- b) A factory works on standard costing system. Calculate Material price and Material usage variance from the following cost data : [5]

Standard data for 1 unit of productions

Material – 5 kg @ ₹ 40 per kg

Actual data for 100 units of production

Material – 490 kg @ ₹ 42 per kg.

- Q5) a)** In Gurudatta Chemicals Ltd., Ghangapur for producing 10 kgs. of a product 'SANNY', the standard requirement is as follows : [15]

Materials	Quantity kgs.	Rate per kg.Rs.
A	8	6.00
B	4	4.00

During January, 2017, 1,000 kgs. Of product 'SANNY' were produced. The actual consumption of material is as under :

Materials	Quantity kgs.	Rate per kg.Rs.
A	750	7.00
B	500	5.00

You are required to calculate,

- i) Material Cost Variance
- ii) Material Price Variance and
- iii) Material Usage Variance

Also, Verify the results.

OR

In Sairaj Manufacturing Co., Mumbai a production of a single product requires three operations viz. Assembly, Electrical and Mechanical. The standard and the actual cost data relating to direct labour are as follows :

Category of Workers	Standard		Actual	
	Hours	Rs. Rate	Hours	Rs. Rate
Skilled	100	3.00	120	2.00
Semi Skilled	150	4.00	140	5.00
Un skilled	200	5.00	180	6.00
Total	450		440	

Calculate the Labour Variances

- i) Labour cost Variance
- ii) Labour Rate Variance
- iii) Labour Efficiency Variance

Also, Verify the results.

- b) From the following information, prepare cost statements for poultry for the year ending 31th March 2016. [15]

i)

Item	Stock on 01-04-2015 (Rs.)	Stock on 31-03-2016 (Rs.)
Poultry Birds	34,000	50,000
Poultry' Food	4,000	8,000

- ii) Purchases during the year ending 31th March 2016 poultry birds ₹58,000 and poultry food ₹10,000 respectively.
- iii) Sales during the year ending 31th March 2016 poultry birds ₹48,000 and Eggs ₹50,000.
- iv) Wages incurred ₹4,000 during the year ending 31th March 2016.
- v) Workers and proprietors have consumed ₹4,000 and, ₹2,000 respectively.
- vi) Selling and distribution expenses ₹5,000 during the year ending 31th March 2016.



Total No. of Questions : 5]

SEAT No. :

P319

[Total No. of Pages : 5

[5258]Ext.-323
T.Y.B. Com.
(For External)
BUSINESS STATISTICS - III (Special Paper - III)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of statistical tables and calculator is allowed.*

Q1) Attempt any *five* of the following :

[10]

- a) Obtain the saddle point for the following Game :

$$\begin{array}{c} \text{Firm Y} \\ \text{Firm X} \begin{pmatrix} 5 & 6 \\ 4 & -9 \end{pmatrix} \end{array}$$

- b) State different queue discipline.
- c) The profit function P for output X is given by
$$P(X) = X^2 - 4X + 6.$$
- d) Explain the term 'Optimistic time' in PERT.
- e) Explain how simulation can be used in business?
- f) Explain the term variable cost and fixed cost.

Q2) Attempt any *four* of the following :

[20]

- a) Solve the following game :

$$\begin{array}{c} \text{Player B} \\ \text{B1} \quad \text{B2} \quad \text{B3} \\ \text{Player A} \begin{array}{l} \text{A1} \begin{bmatrix} 18 & 18 & 7 \end{bmatrix} \\ \text{A2} \begin{bmatrix} 6 & 7 & 2 \end{bmatrix} \\ \text{A3} \begin{bmatrix} 15 & 16 & 1 \end{bmatrix} \end{array} \end{array}$$

P.T.O.

- b) Explain the following terms :
- i) Tolerance limits
 - ii) Process capability index
- c) If $C(x) = 8x^2 + 10x$ is the manufacturer's total cost equation, find :
- i) the average cost
 - ii) marginal cost
 - iii) the average marginal cost.
- d) For the following pay-off table find the optimal strategy by
- i) Hurwicz Alpha Criterion ($\alpha = 0.8$)
 - ii) Laplace Criterion
 - iii) Maximax

	N_1	N_2	N_3	N_4
S_1	14	9	10	5
S_2	11	10	8	7
S_3	9	10	11	13

- e) Explain the procedure of finding maxima of cost function with an illustration.

Q3) Attempt any *four* of the following : **[20]**

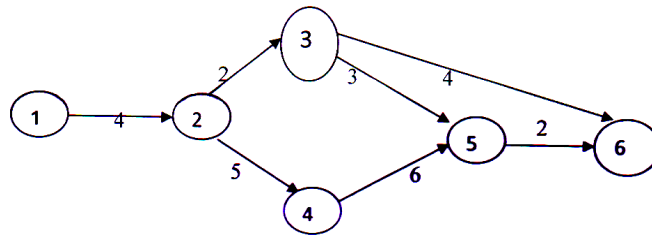
- a) State whether each of the statement given below is true or false :
- i) Control charts are apply on continuous production process.
 - ii) Value of game is always positive.
 - iii) According to queuing theory arrivals follow binomial distribution.
 - iv) According to queuing theory service time is exponentially distributed.
 - v) Any delay in non critical activity delays the project duration.

- b) Explain the following terms:
- i) Critical path
 - ii) Strategy
 - iii) Arrival rate
 - iv) Utilization factor
 - v) Saddle point

Player B

- c) Solve the Game : Player A $\begin{bmatrix} -3 & 7 \\ 6 & 1 \end{bmatrix}$

- d) For the following network find all paths and identify the critical path.



- e) Investigate the maxima and minima of the profit function $P(x)=x^3-48x+50$. Also find the maximum value of profit.

Q4) Attempt any *two* of the following : [20]

- a) i) State the purpose of replacement problem? [2]
 ii) The maintenance cost and resale value per year of a machine whose purchase price is Rs. 7,000 is given below : [8]

Year	Maintenance Cost (in Rs.)	Resale Value (in Rs.)
1	900	4000
2	1200	2000
3	1600	1200
4	2100	600
5	2800	500
6	3700	400
7	4700	400
8	5900	400

When should the machine be replaced?

- b) A self service employees one cashier at its counter. Nine customers arrive on an average every 5 minutes while the cashier can serve 10 customers in 5 minutes. Find : **[10]**
- Probability that cashier is idle.
 - Average time a customer waits before being served.
 - Average time a customer spend in a system.
 - Average number of customers in queue.
 - Average number of customers in the system.
- c) Following is the probability distribution of daily demand of items. **[10]**

Demand	0	5	10	15	20	25
Probability	2	11	8	21	5	3

Using random numbers given below estimate demand for next 10 days :
35, 52, 90, 13, 23, 73, 34, 57, 35, 83.

Also find average daily demand.

- d) The following table gives the activities in a project and other relevant information : **[10]**

Activity	1-2	1-3	2-5	2-4	3-4	4-5	4-6	5-6	6-7
Duration	5	9	14	4	3	10	12	6	10

Find the earliest start, earliest finish, latest start, latest finish, total float, free float and independent float for each activity. Also find critical path.

Q5) Attempt any *two* of the following : **[30]**

- a) Write the pay of matrix for the given situation. The demand for cases in the retailer shop may be 13, 14, 15 with probabilities 0.2, 0.7, 0.1 respectively. Making cost and selling price of one case is Rs. 2 and Rs.5 respectively. Balance case is treated as waste. Also obtain opportunity loss table. How much case should he make using EOL criteria? Verify that the optimal strategy obtained by EMV and EOL criterion are same?

- b) A machine is set to deliver packets of given tensile strength 10 samples of size 5 each were recorded as follows :

Sample No.	Mean	Range
1	15	7
2	17	7
3	15	4
4	18	9
5	17	8
6	14	7
7	18	12
8	15	4
9	17	11
10	16	5

Construct control charts for mean and range. Also comment on whether the process seems to be control. ($n=5$, $A_2 = 0.577$, $D_3 = 0$, $D_4 = 2.115$).

- c) A project has the following activities and other characteristics

Activity	Time Estimates (Weeks)		
	t_o	t_p	t_m
1-2	3	15	6
1-6	2	14	5
2-3	6	30	12
2-4	2	8	5
3-5	5	17	11
4-5	3	15	6
6-7	3	27	9
7-8	4	28	19
5-8	1	7	4

- Draw the PERT network diagram and calculate the length and variance of the critical path.
- What is the probability that project will be completed within 41 weeks?



Total No. of Questions : 6]

SEAT No. :

P320

[Total No. of Pages : 2

[5258]Ext.-324
T.Y. B.Com.
(For External)
BUSINESS ENTREPRENEURSHIP (Paper - III)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define the term 'Organization Behaviour'. Explain the historical roots of it. **[18]**

Q2) What do you mean by personality? Explain the determinants of personality. **[18]**

OR

Describe the entrepreneurial personality of Mrs. Jyoti Naik.

Q3) a) Write a note on 'co-operation and competition.' **[9]**

b) Write a note on 'Managing team'. **[9]**

OR

a) Describe the terms 'Job Description' and 'Job Analysis'.

b) Write a note on Resistance to change.

Q4) Define the term 'conflict'. What are the causes of conflict? **[18]**

Q5) Write short notes on (any two) : **[18]**

a) Group formation process

b) Types of team

c) Management by objectives

d) A change Model

Q6) You are Personnel Manager in MNC. Due to changing international business environment, employees are under stress. How will you reduce their stress? **[10]**



Total No. of Questions : 6]

P320

[5258]Ext.-324

T.Y. B.Com.

(For External)

BUSINESS ENTREPRENEURSHIP (Paper - III)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) 'संघटनात्मक वर्तन' संकल्पनेची व्याख्या द्या. संघटनात्मक वर्तनाचे ऐतिहासिक संबंध स्पष्ट करा. [18]
- प्रश्न 2) व्यक्तिमत्व म्हणजे काय? व्यक्तिमत्व ठरविणारे घटक स्पष्ट करा. [18]
किंवा
सौ. ज्योती नाईक यांचे उद्योजकीय व्यक्तिमत्व वर्णन करा.
- प्रश्न 3) अ) 'सहकार्य व स्पर्धा' यावर टीप लिहा. [9]
ब) 'संघ व्यवस्थापन करणे' यावर टीप लिहा. [9]
किंवा
अ) 'कार्य विवरण' आणि 'कार्य विश्लेषण' संकल्पना वर्णन करा.
ब) 'बदलाला विरोध' यावर टीप लिहा.
- प्रश्न 4) 'संघर्ष' संकल्पनेची व्याख्या द्या. संघर्षाची कारणे कोणती ते सांगा. [18]
- प्रश्न 5) थोडक्यात टीपा लिहा. (कोणत्याही दोन) [18]
अ) समूह रचना प्रक्रिया
ब) संघाचे प्रकार
क) उद्दिष्टनिष्ठ व्यवस्थापन
ड) बदल प्रारूप
- प्रश्न 6) तुम्ही बहुराष्ट्रीय कंपनीत कर्मचारी व्यवस्थापक आहात. आंतरराष्ट्रीय व्यवसाय पर्यावरणातील बदलांमुळे कर्मचारी ताणतणावाखाली आहेत. तुम्ही त्यांचा ताणतणाव कमी कसा कराल? [10]



Total No. of Questions : 6]

SEAT No. :

P321

[Total No. of Pages : 4

[5258]Ext.-325
T.Y. B.Com.
(For External)
MARKETING MANAGEMENT (Paper - III)
Advertising Management
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define 'Advertising Media'. Describe the classification of Advertising Media. **[18]**

Q2) Explain the difference between Industrial Marketing and Consumer Marketing. **[18]**

OR

What is Brand? Explain the types and their importance of brand identity.

Q3) a) Explain the functions of Advertising. **[9]**

b) Explain the meaning and characteristics of Advertising Message. **[9]**

OR

a) Explain the selection of Target Segment.

b) Explain the Meaning and Functions of Warehousing.

Q4) What is Marketing Control? Explain the objectives and Benefits of Marketing Control. **[18]**

P.T.O.

Q5) Write short notes on (any two) :

[18]

- a) Types of Data
- b) Nature of Logistics
- c) Importance of Target marketing
- d) Objectives of Marketing Audit

Q6) Explain the Marketing Research Process.

[10]



Total No. of Questions : 6]

P321

[5258]Ext.-325
T.Y. B.Com.
(For External)
MARKETING MANAGEMENT (Paper - III)
Advertising Management
(2013 Pattern)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) जाहिरात माध्यमांची व्याख्या द्या. जाहिरात माध्यमांच्या वर्गीकरणाचे वर्णन करा. [18]

प्रश्न 2) औद्योगिक विपणन आणि उपभोक्ता विपणन यांतील फरक स्पष्ट करा. [18]

किंवा

चिन्ह म्हणजे काय? चिन्ह ओळख प्रकार व महत्व स्पष्ट करा.

प्रश्न 3) अ) जाहिरातीची कार्ये स्पष्ट करा. [9]

ब) जाहिरात संदेशाचे अर्थ व वैशिष्ट्ये विषद करा. [9]

किंवा

अ) लक्ष्य बाजाराच्या निवडीचे निकष विषद करा.

ब) गोदामाचे अर्थ व कार्ये स्पष्ट करा.

प्रश्न 4) विपणन नियंत्रण म्हणजे काय? विपणन नियंत्रणाची उद्दिष्टे व फायदे विषद करा. [18]

प्रश्न 5) टीपा द्या. (कोणत्याही दोन)

[18]

- अ) माहितीचे प्रकार
- ब) पुरवठाशास्त्राचे स्वरूप
- क) लक्ष्यकेंद्री विपणनाचे महत्व
- ड) विपणन लेखापरीक्षणाची उद्दिष्टे

प्रश्न 6) विपणन संशोधन प्रक्रिया विशद करा.

[10]



Total No. of Questions : 8]

SEAT No. :

P322

[Total No. of Pages : 4

[5258]Ext.-326
T.Y. B.Com. (for external)
AGRICULTURAL AND INDUSTRIAL ECONOMICS
(Special Paper - III)
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:-

- 1) Question No. 1 is compulsory.*
- 2) Attempt any 5 from questions no. 2 to 8.*
- 3) Figures to the right indicate full marks.*

Q1) Explain the progress of Dairy co-operatives in India since 1991. What are their problems? **[20]**

Q2) Explain the features of Indian rural economy. **[16]**

Q3) Discuss recent improvements in irrigation in India. State their advantages **[16]**

Q4) Evaluate the role of NABARD in rural credit since 1991. **[16]**

Q5) Explain the role of Multinational corporations in Indian Economy. **[16]**

Q6) Answer in brief : **[16]**

- a) State the causes of regional industrial imbalance in India.
- b) Explain the role of Government in 'SEZ'.

P.T.O.

Q7) Explain the importance of infrastructure in economic development. **[16]**

Q8) Write short notes on : **[16]**

- a) Importance of industrial policy
- b) Role of private investment in infrastructural development



Total No. of Questions : 8]

P322

[5258]Ext.-326
T.Y. B.Com. (for external)
कृषी आणि औद्योगिक अर्थशास्त्र
(Special Paper - III)
(2013 Pattern)
(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) प्रथम प्रश्न सोडविणे आवश्यक आहे.
2) प्रश्न क्रमांक 2 ते 8 पैकी कोणतेही पाच प्रश्न सोडवा.
3) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) 1991 पासून भारतातील दुग्ध सहकारी संस्थांची प्रगती स्पष्ट करा. त्यांच्या समस्या कोणत्या आहेत? [20]
- प्रश्न 2) भारतीय ग्रामीण अर्थव्यवस्थेची वैशिष्ट्ये स्पष्ट करा. [16]
- प्रश्न 3) भारतातील जलसिंचनातील अलीकडील सुधारणांची चर्चा करा व त्यांचे फायदे सांगा. [16]
- प्रश्न 4) 1991 पासून ग्रामीण पतपुरवठ्यातील नाबार्डच्या भूमिकेचे मूल्यमापन करा. [16]
- प्रश्न 5) भारतीय अर्थव्यवस्थेतील बहुराष्ट्रीय महामंडळांची भूमिका स्पष्ट करा. [16]
- प्रश्न 6) थोडक्यात उत्तरे लिहा. [16]
- अ) भारतातील प्रादेशिक औद्योगिक असमतोलाची कारणे सांगा.
ब) 'सेझ'मधील सरकारची भूमिका स्पष्ट करा.

प्रश्न 7) आर्थिक विकासातील पायाभूत सुविधांचे महत्त्व स्पष्ट करा. [16]

प्रश्न 8) थोडक्यात टीपा लिहा. [16]

अ) औद्योगिक धोरणाचे महत्त्व

ब) पायाभूत सुविधा विकासातील खाजगी गुंतवणूकीची भूमिका



Total No. of Questions : 5]

SEAT No. :

P323

[Total No. of Pages : 4

[5258]Ext.-327

T.Y. B.Com.

(For External)

**DEFENCE BUDGETING, FINANCE AND MANAGEMENT
(Paper - III)**

Defence Budgeting and Financial Management in India

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:-

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any ten) :

[20]

- i) Define economic warfare.
- ii) Define Defence Management.
- iii) What do you mean by mobilization of resources for defence?
- iv) Define performance budget.
- v) What do you mean by strategic planning for defence?
- vi) What is contributory element of defence expenditure?
- vii) What are the aims of peace time economy?
- viii) Define deficit budget.
- ix) Write any two war principles.
- x) Write any two functions of financial advisor.
- xi) Write any two consequence of defence expenditure.
- xii) What are the domestic sources of War Finance?
- xiii) What do you mean by non-strategic threats?

P.T.O.

Q2) Answer in 300 words each (any one) : **[20]**

- i) Analyses India's Defence expenditure since 1947.
- ii) Explain application of management practices in the armed forces.

Q3) Answer in 300 words each (any one) : **[20]**

- i) Write a note on the make in India and defence procurement.
- ii) Discuss India's structure of Defence budget.

Q4) Answer in 150 words each (any two) : **[2 × 10 = 20]**

- i) Write a note on the role of foreign collaboration in India's defence production.
- ii) "Defence vs development" goes side by side. Do you agree? Justify.
- iii) Discuss Challenges and limitations of defence management.

Q5) Answer in 150 words (Any Two) : **[2 × 10 = 20]**

- i) Explain link between war and economy.
- ii) Discuss methods of parliament control over India's defence budget.
- iii) Discuss salient features of India's economic system.



Total No. of Questions : 5]

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(For External)

DEFENCE BUDGETING, FINANCE AND MANAGEMENT
(Paper - III)

Defence Budgeting and Financial Management in India

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.

2) उजवीकडील अंक गुण दर्शवितात.

प्रश्न 1) खालील प्रश्नांची उत्तरे 20 शब्दात द्या. (कोणतेही दहा)

[20]

- i) आर्थिक युध्दपध्दती व्याख्या द्या.
- ii) संरक्षण व्यवस्थापन व्याख्या द्या.
- iii) संरक्षण संसाधनाची गतीमानता म्हणजे काय ?
- iv) कार्याभिमुख अर्थसंकल्प व्याख्या द्या.
- v) संरक्षणाचे सामरिक नियोजन म्हणजे काय ?
- vi) संरक्षण खर्चातील योगदानपुरक घटक म्हणजे काय ?
- vii) शांतताकालिन अर्थव्यवस्थेची ध्येये कोणती ?
- viii) डिफिसिट बजेट व्याख्या द्या.
- ix) युध्दाची कोणतीही दोन तत्त्वे लिहा.
- x) आर्थिक सल्लागाराची कोणतीही दोन कार्ये लिहा.
- xi) संरक्षण खर्चाचे कोणतेही दोन परिणाम लिहा.
- xii) युध्दनिधी उभारण्याचे स्वदेशी स्रोत कोणते ?
- xiii) असामरिक धोके म्हणजे काय ?

प्रश्न 2) 300 शब्दात उत्तरे लिहा. (कोणतेही एक) [20]

- i) 1947 पासून भारताच्या संरक्षण खर्चाचे विश्लेषण करा.
- ii) शसस्त्र सेनादलातील व्यवस्थापनाची प्रत्यक्षात अंमलबजावणी स्पष्ट करा.

प्रश्न 3) 300 शब्दात उत्तरे लिहा. (कोणतेही एक) [20]

- i) भारत निर्माण आणि संरक्षण गरजांची पुर्तता यावर टिपण लिहा.
- ii) भारताच्या संरक्षण अंदाजपत्रकाची रचना (आराखडा) याविषयी चर्चा करा.

प्रश्न 4) 150 शब्दात उत्तरे लिहा. (कोणतेही दोन) [20]

- i) भारतीय संरक्षण उत्पादनातील परकिय सहकार्यची भूमिका यावर टिपण लिहा.
- ii) संरक्षण सज्जता आणि विकास हे दोन्ही कार्यक्रम आपण एकाच वेळी राबवू शकतो या विधानाशी आपण सहमत आहात काय? समर्पक उत्तर लिहा.
- iii) संरक्षण व्यवस्थापनातील आव्हाने आणि मर्यादा यावर चर्चा करा.

प्रश्न 5) 150 शब्दात उत्तरे लिहा. (कोणतेही दोन) [20]

- i) युद्ध आणि अर्थव्यवस्था यातील संबंध स्पष्ट करा.
- ii) भारतीय संरक्षण अंदाजपत्रकावर संसदेच्या नियंत्रणाच्या विविध पध्दतींविषयी चर्चा करा.
- iii) भारतीय अर्थव्यवस्थेचे सुप्त वैशिष्ट्यांवर चर्चा करा.



Total No. of Questions : 9]

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(For External)

INSURANCE, TRANSPORT AND CLEARANCE (Paper - III)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:-

- 1) *Question No. 1 is compulsory.*
- 2) *Solve any five questions from Q. No. 2 to Q.No. 9.*
- 3) *Figures to the right indicate full marks.*

Q1) Enumerate the Functions and working of IATA (International Air Travel Agency). **[20]**

Q2) Define Tourism? Explain the factors considered to Travel and Tourism Business. **[16]**

Q3) Distinguish between Tourism in India and Tourism in other Countries. **[16]**

Q4) Describe the current scenario of Air Transport in India. **[16]**

Q5) What are the Facilities available to International Tourist in Singapore and Hongkong; Explain. **[16]**

Q6) What mean by Logistic Management? Explain the features of Logistic Management in Business and Industry. **[16]**

Q7) What mean by Global - Trade? Explain the role of water Transport in Global Trade. **[16]**

Q8) Describe the qualities required for Tourism Business. **[16]**

Q9) Explain role of Embassy in International Tour. **[16]**



Total No. of Questions : 9]

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(For External)

INSURANCE, TRANSPORT AND CLEARANCE (Paper - III)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 100

- सूचना :- 1) प्रश्न क्रमांक एक सोडविणे आवश्यक आहे.
2) प्रश्न क्र. 2 ते प्रश्न क्र. 9 यापैकी कोणतेही पाच प्रश्न सोडवा.
3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) आंतरराष्ट्रीय हवाई यात्रा संस्थेची (IATA) कार्ये आणि कामगिरी विशद करा. [20]
- प्रश्न 2) पर्यटनाची व्याख्या सांगून, यात्रा आणि पर्यटन व्यवसायाशी निगडित असलेले घटक स्पष्ट करा. [16]
- प्रश्न 3) भारतातील पर्यटन आणि इतर देशातील पर्यटन या दोघामधील फरक स्पष्ट करा. [16]
- प्रश्न 4) भारतातील हवाई वाहतूकीची सद्यःस्थिती विशद करा. [16]
- प्रश्न 5) सिंगापूर आणि हॉंगकाँग मध्ये आंतरराष्ट्रीय पर्यटकासाठी कोणत्या सुविधा उपलब्ध आहेत, ते स्पष्ट करा. [16]
- प्रश्न 6) लॉजिस्टिक व्यवस्थापन म्हणजे काय? व्यवसाय आणि उद्योगामध्ये असलेल्या लॉजिस्टिक व्यवस्थापनाचे उद्देश (तत्वे) स्पष्ट करा. [16]

प्रश्न 7) जागतिक व्यापार म्हणजे काय? जागतिक व्यापारात जल वाहतूकीची असलेली भूमिका स्पष्ट करा. [16]

प्रश्न 8) पर्यटन व्यवसायासाठी आवश्यक असणारे गुण-कौशल्ये विशद करा. [16]

प्रश्न 9) आंतरराष्ट्रीय यात्रेमध्ये परकीय (Embassy) वकीलातची असलेली भूमिका स्पष्ट करा. [16]



Total No. of Questions : 5]

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(For external)
COMPUTER APPLICATION (Paper - III)
Software Engineering
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 100

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Neat diagrams must be drawn whenever necessary.*

Q1) Attempt any ten of the following :

[20]

- a) What is feasibility study?
- b) List different phases of Prototyping model.
- c) What is afferent module?
- d) List elements of Data Dictionary.
- e) What is strong entity and weak entity?
- f) List types of testing?
- g) List any four fact finding techniques.
- h) What are the elements of system?
- i) Write any two advantages of spiral model.
- j) What is software engineering?
- k) Write any two characteristics of software.
- l) Define :
 - i) Coupling
 - ii) Cohesion

P.T.O.

Q2) Attempt any four of the following : **[20]**

- a) Explain different types of system.
- b) Explain different phases of water fall model.
- c) Explain different symbols used to draw ER diagram.
- d) Explain responsibilities of system analyst.
- e) State types of feasibility study. Explain any one in detail.

Q3) Attempt any four of the following : **[20]**

- a) Differentiate between Validation and Verification.
- b) Explain advantages and disadvantages of coupling.
- c) What is Testing? Explain different stages of Testing.
- d) Explain Risk identification steps of Risk Management in detail.
- e) Explain concept of pseudo code.

Q4) Write short note on any four : **[20]**

- a) Stress Testing
- b) Risk Projection
- c) SRS (System Requirement Specification)
- d) DFD
- e) System Analysis

Q5) a) Solve the following case study **[10]**

Design a screen layout for electricity bill containing period, customer name, address, contact number, previous and current reading, rate, amount (per unit), penalty, gross amount etc.

b) Solve the following case study [10]

‘XYZ Pvt. Ltd.’ company is giving discount to its customers as follows :

i) If transaction is on credit and customer’s record is good the order will be accepted but do not give any discount.

If customer’s record is not good do not accept any order.

ii) If transaction is on cash and sells amount is more than 100 rupees discount will be given 20%.

iii) If transaction is on cash and sells amount is between 50 & 100 rupees then discount will be given 10%.

iv) If transaction is on cash and sells amount is less than 50 rupees, order is accepted but no discount will be made.

Represent above study, using :

a) Decision Tree

b) Decision Table

